# SIAL Paris International Food Exhibition

Peruvian food products 21-25 October, 2018





The Swiss Import Promotion Programme (SIPPO) is a well-established mandate of the State Secretariat for Economic Affairs (SECO), within the framework of its economic development cooperation. As of 2017, SIPPO is implemented by Swisscontact, a business-oriented Swiss foundation for international cooperation and development.

We work directly with Business Support Organizations (BSOs), including promotion boards and sector-wide associations, to support the expansion and quality of their export promotion services to their members and clients. Through the BSOs, exportready companies gain access to customized export services such as market intelligence, capacity-building, networking and matchmaking.



PromPerú, Peru's Export and Tourism Promotion Commission, with headquarters in Lima, Peru, is a government agency connecting both public and private initiatives to create a competitive and diversified offer of products and services with the highest quality standards suitable for the international markets.

PromPerú carries out a wide range of activities related to trade and tourism promotion, focusing on those linked with the expansion of businesses in foreign markets, thus contributing to generate job opportunities, and to spread the image of Peru as an exporting country attractive tourism destination.

In the export sector, PromPerú acts as a key partner and adviser to potential and current exporters, organizing trade promotion and market intelligence activities, such as tradeshows, trade missions and market research studies. For more information please visit the website www.promperu.gob.pe



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8H027

### Agro Fergi S.A.C.

#### **ABOUT THE COMPANY**

Agro Fergi is a 100% family-owned business with more than five years in the market. Our main goal is to develop long term business with our clients by offering them top quality products. We currently export to over 48 countries.

#### THE PRODUCTS WE OFFER

Among our products are chia, quinoa, oregano, amaranth, cañihua, broad beans, lima beans, black eye beans, canary beans, and pigeon peas.

#### WHAT WE STAND FOR

We aim to be a reliable Peruvian supplier for our clients and aspire to be the main provider of quinoa and other Peruvian products while maintaining their high quality and value.

#### CERTIFICATIONS

BRC, HACCP, IFS BROKER, GLUTEN FREE, OU KOSHER, HALAL, ORGANIC (EU, NOP, JAS)



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### Agrofino Foods S.A.C.

#### **ABOUT THE COMPANY**

Agrofino Foods is dedicated to the export of high quality organic products from the Peruvian Andes, the jungle, and the coast. We believe that the tremendous health benefits of the vast number of products grown and produced in our country should be brought to world. We are a health-conscious company, which believes in quality rather than quantity. By working in direct contact with farmers, we provide our consumers with a product that follows fair trade practices and is 100% traceable.

#### THE PRODUCTS WE OFFER

Our unique sales proposition has two specific characteristics: flexibility, and high quality standards. These allow us to deliver complex orders in the shortest possible time and service customers who place orders that contain a wide variety of products. Our products include chia, quinoa, Brazil nuts, cacao nibs, and goldenberries.



We aim to provide the world with a wide range of products grown and produced in Peru, and aspire to become a multinational Peruvian agriculture brand synonymous with superior service, and high-quality, healthy products.

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### 8H031

CERTIFICATIONS ORGANIC (EU, NOP, JAS), BRC, HACCP, GMP, KOSHER





### Agroindustrias Amazonicas S.A.

#### **ABOUT THE COMPANY**

Agroindustrias Amazónicas is a worldwide pioneer in sacha inchi farming, research, and development. Founded in 2001, our entry into the international market is thanks to our research, our farming processes, and the marketing of our high-quality products.

#### THE PRODUCTS WE OFFER

We specialize in organic, healthy, nutritional, and innovative high-quality products. We focus on sacha inchi products such as inca snacks, inca inchi oil, inca inchi powder, inca inchi chocolates, and inca shake breakfast.

#### WHAT WE STAND FOR

Our goal is to be the leader in the world market for oils of excellence that have high protein and omega 3 content, and are extracted from sacha inchi using organic production. We are a company that protects the environment, supports a healthy diet, improves the quality of people's lives, and generates significant worldwide revenue that is fairly distributed.

CERTIFICATIONS ORGANIC (EU, USDA, JAS), HACCP, GMP, GRAS, FAIR FOR LIFE, KOSHER



Contact: Patricia Aguilar | Sales Manager (+511) 437-8921 info@incainchi.com.pe www.incainchi.com.pe 8G025





#### **ABOUT THE COMPANY**

Alisur is a company dedicated to the production and marketing of quinoa. Thanks to our policy of continuous improvement and our constant investment in technology, infrastructure, and human capital, we are the leaders in the export of quinoa.

#### THE PRODUCTS WE OFFER

We produce white quinua, red quinoa, black quinoa, tricolor quinoa, quinoa flakes, and quinoa flour.

#### WHAT WE STAND FOR

We are a company that is dedicated to creating the maximum value for our suppliers, customers, collaborators and shareholders through high quality standards and continuous improvement activities.

We want to consolidate ourselves as the leading exporter of quinoa.

#### CERTIFICATIONS

USDA, NOP, ORGANIC EU, HACCP, FAIR CHOICE, GLUTEN FREE, BRC, HALAL, KOSHER Contact: Carlos Torres Llosa | General Manager (+511) 333-2644 ctorresllosa@vallesol.pe www.alisur.net



### 8G033



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### Avendaño Trading Company S.A.C.

#### **ABOUT THE COMPANY**

In partnership with producers, Avendaño Trading Company improves the cultivation of Andean grains and contributes to the development of the Peruvian agriculture sector. Thanks to our best practice selection and washing, we aim to exceed customer expectations by offering value-added food products.

#### THE PRODUCTS WE OFFER

Quinoa, chia, amaranth, cacao powder, cacao nibs, lucuma powder.

#### WHAT WE STAND FOR

Our main objective is to achieve complete customer satisfaction and develop a lasting relationship through quality service and products. We give the upmost priority to ensuring the quality and safety of our products for our customers.

CERTIFICATIONS BRC, ORGANIC (USDA, NOP, COR) KOSHER



8H016

Contact: Antonio Vela | Sales Executive (+511) 354-4385 antonio@avendacom.com www.avendacom.com

### **Bio Omegas**

#### **ABOUT THE COMPANY**

We are a Peruvian company focused on developing high-quality organic products with enormous health benefits. We cultivate these on our own land and also source from farmers' associations in the highlands and jungle of Peru.

#### THE PRODUCTS WE OFFER

All our products are super foods with huge health benefits that are rich in Omega 3, 6 and 9. Bio Omegas specializes in the production of sacha inchi, chia oils and capsules, and a product called bionnaise, which is a vegan mayonnaise-type sauce that is a healthy alternative to traditional mayonnaise.

#### WHAT WE STAND FOR

We aim to contribute to developing children's intelligence and improving health through the food we produce, and to provide the world with value-added high quality nutraceutical foods, in harmony with local communities and the environment.

We aspire to be a world-class company that exports to every corner of the world, leading and innovating in the field of sustainable Peruvian natural products.

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### 8H034

CERTIFICATIONS USDA, EU, JAS, HACCP, FDA





8H032

### **Blue Market Foods**

#### **ABOUT THE COMPANY**

Blue Market Foods is a Peruvian company dedicated to processing and marketing foods with high nutritional value aimed at the international market, such as legumes and Andean grains.

#### THE PRODUCTS WE OFFER

Our products include beans and legumes, which are very rich in protein and fiber and low in fat, and Andean grains and Superfoods, such as quinoa, amaranth, chia, mote, and purple corn, which are high in antioxidants and essential nutrients. Our products are canned, and are delivered in bulk in 25 kg and 50 kg formats suitable for retail.

#### WHAT WE STAND FOR

We are committed to our customers, to whom we offer products with high nutritional value that are grown in Peru's jungle and its northern and central regions.

CERTIFICATIONS ORGANIC EU & USDA, FDA, HACCP, KOSHER



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### Caynarachi

#### **ABOUT THE COMPANY**

Caynarachi is a division of Peru's largest producer of canned products. We have 25 years of experience in the provision of high quality fruits and vegetables. We own around 1000 hectares of cultivated palms and grow a native species known locally "Pijuayo" (Bactris gasipae) that can be harvested all year round. Our facilities are located just next to the farming areas, in north east of the region of San Martin.

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## THE PRODUCTS WE OFFER

We offer heart of palm, natural, with fruits, and marinated. These are available as whole hearts, slices, and salad cuts. The presentations are of retail and food service size, in both jars and cans. We harvest and process on a daily basis, assuring the freshness of the raw material so that our clients enjoy our products in the most natural possible way.

#### WHAT WE STAND FOR

We aim to bring the world closer to the Peruvian tropical region through our native vegetable products. We maintain 30% of the forest coverage on our land as a natural reserve. We have a genuine commitment to quality and food safety, producing healthy and safe products with fresh



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raw materials under the strictest production processes. We guarantee our clients that the final customer will be fully satisfied.

#### CERTIFICATIONS

BRC, FAIR TRADE, ANVISA, IFS, BSCI, NON GMO, KOSHER



Contact: Irene Luna | General Manager Assistant iluna@viru.com.pe



### **Cerro Verde**

#### **ABOUT THE COMPANY**

Our products are differentiated by their high quality. We use excellent fresh raw ingredients, collected every day in our own fields and we prepare them in the most natural way that retains all the properties, nutrients, aromas, and flavor. We prepare and market in a sustainable and effective manner a wide variety of high quality natural, nutritious and tasty products.

#### THE PRODUCTS WE OFFER

We offer asparagus, artichokes, piquillo chilli, guindillas piparras, and anchovy.

#### WHAT WE STAND FOR

We seek to provide a unique service following a business model known as value chain, which allows us to completely control our production, from crop planning through to product distribution, achieving maximum control over product quality and the ratio of quality to price.

We aim to be the leading producer of vegetable and fish preserves with a recognized brand in the international market.

CERTIFICATIONS IFS, BRC, KOSHER, SMETA



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8H013



### Cosecha de Oro

#### **ABOUT THE COMPANY**

We are dedicated to developing innovative products and food solutions for final consumption and as ingredients for restaurants, hotels, and catering companies. Thanks to our quality, our personalized service, and our homemade flavors, we have become a prestige company and successfully positioned our Cosecha de Oro brand.

#### THE PRODUCTS WE OFFER

Our products include natural beverages based on quinoa, maca, oats, pulps, purees, compotes, fruit jams, Peruvian desserts, concentrated fruit drinks, and canned fruits and vegetables. Our products are 100% natural, with no added flavoring or coloring. We work with fruits of Peruvian origin such as camu camu, lucuma, aguaymanto, cherimoya.

#### WHAT WE STAND FOR

We aim to reliably satisfy the nutritional needs of our clients, in presentations and formats that are adapted to their needs, whilst developing our company through continual innovation.

Our future goal is to sustain our business in the long term and our leadership as a company that processes reliable and high quality foods based on management that is ethical and efficient.

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### 8H020









### Danper Trujillo S.A.C.

#### **ABOUT THE COMPANY**

We are a Peruvian-Danish joint venture with 20 years of success in the agroindustry. We aim to excel through developing our productive capacity to meet the needs of our clients throughout the world, all of whom appreciate the proven quality of our products. We have over 6500 workers, and 6000 hectares of cultivated fields located in Peru's north, on the southern coast, and in the central and southern highlands.

#### THE PRODUCTS WE OFFER

We offer an ample array of products in the following categories: fresh, frozen, preserves and dry. Our fine vegetables include artichokes, green and white asparagus, Californian, red piquillo, cherry hot and capia pepper. Our fruits include mango, avocado, blueberries, goldenberries, Sugraone and Crimson grapes, papaya and Andean papaya. We have super grains such as chia, quinoa, and amaranth. Our gourmet products include pesto sauces, bruschettas, vinaigrette, salads, jams, tapenade, dips with guinoa, and meals (guinoa, farro and cauliflower). We also have organic products such as chia; amaranth; mangoes; peppers; Andean papaya, and; white, red, and black quinoa.

#### WHAT WE STAND FOR

We aim to provide mankind with natural and nutritious meals produced to the highest quality, efficiency, and sustainability standards. We value

### 8E026 / 8E028

and foster the capacities of our human capital. We encourage the continuous improvement of our society. We generate value for our clients, associates, suppliers, and shareholders.

Our future goal is to be the most competitive sustainable and innovative company in the food industry globally by 2025.

#### CERTIFICATIONS

BRC, IFS, GLOBAL GAP, SA8000, EDGE, KOSHER



#### Contact:

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### Deguste

#### **ABOUT THE COMPANY**

DEGUSTE is a company with many years of experience and leadership in processing Andean grains such as quinoa, amaranth, cañihua, and chia. We are dedicated to providing our customers with the most reliable service and price by offering products with the highest quality and safety standards.

#### THE PRODUCTS WE OFFER

Our products include maca, cacao, lucuma, mesquite, and camu camu; grains such as chia, quinoa, amaranth, and cañihua, and; byproducts such as flakes, powder, and soups.

#### WHAT WE STAND FOR

We are committed to protecting the environment; providing healthy, safe, and high quality nutritional food; and promoting the development of our suppliers and human capital.

We aim to be a leading company that markets healthy food and promotes its nutritional value.

#### CERTIFICATIONS

BRC, HACCP, USDA, NOP, BIOSUISSE, ISO, **KOSHER, ORGANIC EU** 

### 8H022



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National pavilions



8G030

### **Ecosac Agricola S.A.C.**

#### **ABOUT THE COMPANY**

We are located in the north of Peru, a region with a favorable climate for crops. We have 6000 hectares and three processing plants: fresh, frozen, and preserves. We currently focus on supermarket chains and food service.

#### THE PRODUCTS WE OFFER

Our products include morrón, piquillo, jalapeño, lagria, and cherry pepper.

#### WHAT WE STAND FOR

To aim to satisfy the needs and improve the standard of living of our consumers, providing a quality selection by developing, processing, and exporting aquaculture and agroindustrial products. We simultaneously aim to contribute to the development of our associates, suppliers, distributors, and to our country.

#### CERTIFICATIONS

NON GMO, STAR K, GLOBAL GAP, BRC, BASC, ISO 14001



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Gandules Inc.

#### **ABOUT THE COMPANY**

GANDULES INC is an innovative company dedicated to producing, processing, packaging and trading its own products in a wide variety of raw materials. It employs between 3500 and 5000 people and aims to become a leading company in the industry. We stand out for our quality, reliability, and transparency in business management. We provide best customer service, are highly committed, and constantly seek to innovate and improve our processes.

#### THE PRODUCTS WE OFFER

We offer preserved products such as peppers, jalapenos, mangoes, pineapple, and frozen fruits and vegetables such as mangoes, jalapenos, avocado, peppers, poblano, and green pigeon peas.

#### WHAT WE STAND FOR

We aim to provide the world with a wide range of vegetables and fruits that are produced to the highest quality standards using specialized technology. We are committed to social responsibility, to satisfying our customers, and to caring for the environment.

We aspire to become a consolidated and innovative global company specialized in vegetables and fruits.

### 8F031

CERTIFICATIONS BRC, IFS, KOSHER, USDA ORGANIC, EU ORGANIC, GLOBAL GAP, NSF, SEDEX, SMETA



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8G032

### **Globenatural Internacional S.A.**

#### **ABOUT THE COMPANY**

GlobeNatural is a natural food and ingredients company with more than 25 years of experience sourcing, manufacturing and exporting to over 30 countries. In 2010 it was acquired by a family of entrepreneurs, Michell Group, with over 90 years of history doing business in Peru.

#### THE PRODUCTS WE OFFER

We offer cocoa; chia seeds; Brazil nuts; giant corn; black eye beans; and white, red, black and tricolor quinoa.

#### WHAT WE STAND FOR

Globenatural produces to the highest international standards and we source from the most experienced and professional farmers and cooperatives. This allows us to directly control our products at every stage and to better meet the needs of our clients. We build value, creating and improving market niches.

#### CERTIFICATIONS

BRC, HACCP, ORGANIC (JAS, USDA, NOP, EU), KOSHER



#### Contact:

Jenny Sagástegui Commercial Assistant (+51) 920-012-040 jsagastegui@globenatural.com www.globenatural.com Interamsa Agroindustrial S.A.C.

#### **ABOUT THE COMPANY**

With more than 15 years of experience exporting Superfoods, Interamsa Agroindustrial is aware of each client's unique requirements and aims to satisfy their demands and build long-term commercial relationships.

#### THE PRODUCTS WE OFFER

Our products include chia; panela; amaranth; cañihua; cocoa nibs; Brazil nuts; quinoa pasta; and; quinoa in its white, red, black, and tricolor presentation.

#### WHAT WE STAND FOR

We aim to provide world class quality Peruvian Superfoods and aim to be the leader in export of Peruvian Superfoods by 2020.

#### CERTIFICATIONS

BRC (AA), ORGANIC, KOSHER



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### 8H018



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### Kumara Food E.I.R.L.

#### **ABOUT THE COMPANY**

Established in Peru since 2011, Kumara Food is an agroindustrial company that boasts the latest standards and highest quality through a sustainable production chain and systems that are traceable from the farm to the customer. It prides itself on being innovative, something that is reflected in its on-going research and development and the continual improvement of its manufacturing systems.

#### THE PRODUCTS WE OFFER

We offer our customers a portfolio of the best Peruvian natural ingredients and Superfoods such as chia, maca, quinoa, purple corn, sacha inchi, banana, camu camu, and dried herbs.

#### WHAT WE STAND FOR

We contribute to nourishing the world, and, through research and development based on Peruvian natural ingredients, provide alternatives to the conventional products currently on the market.

Our future goal is to be a leader in the development of high quality natural products, promoting sustainability and healthy lifestyle.

**CERTIFICATIONS** HACCP, ORGANIC (EU, NOP, JAS), KOSHER



### Contact:

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### 8H012

### Machu Picchu Foods

#### **ABOUT THE COMPANY**

Machu Picchu Foods offers customized cacao products that meet our clients' requirements. We can use our existing formulas or develop new recipes, working with a strong R&D team that can help create the right customized products.

#### THE PRODUCTS WE OFFER

We have a dedicated chocolate facility where there is no cross-contamination. This is because it is gluten free, is free from the eight major allergens, and is vegan, kosher and FSSC certified. These features make our product unique in the market. Among the products we offer are private labels, organic cacao ingredients, organic chocolates (in different sizes), centers covered with chocolates, and organic instant chocolate drinks.

#### WHAT WE STAND FOR

Our goal is to become the best supplier of ingredients, services and agroindustrial food products, and to be recognized for our agility, innovation, quality, and trustworthiness in accordance with the needs of our clients.

#### CERTIFICATIONS

EU, USDA, NOP, JAS, KOSHER, PARVE, VEGAN, GLUTEN FREE, FAIR TRADE, FSSC 22000, UTZ



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### 8GH012





TAILOR-MADE OF THE FOOD INDUSTRY



8H011

### **Multifoods**

#### **ABOUT THE COMPANY**

Multifoods is oriented towards manufacture and export of food products under the private labels concept. Led by highly experienced management personnel, we aim to build sustainable and lasting relationships with our clients by meeting their needs and adding value to their brands through a strategy based on three growth pillars: service, competitiveness, and flexibility.

#### THE PRODUCTS WE OFFER

We offer fruit juices, salad dressings, spreads and syrups, and sauces and condiments. These are flexible, respond to MOQ requests, and are very competitive for private brands.

#### WHAT WE STAND FOR

Our goal is to identify and develop products sold at fair prices that meet our customers' needs through qualities suitable for each market and with reasonable production costs.

We aspire to be a food company that continually develops new products for different markets, with our different processes holding international quality certifications.

CERTIFICATIONS SQF LEVEL III, KOSHER, WCA, HACCP



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Nobex

#### **ABOUT THE COMPANY**

Nobex is a group of Peruvian enterprises dedicated to the processing, canning and commercialization of olives in the local and international market. Its philosophy is based on innovation, customer service and the search for improvement. These attributes have been recognized by the market and, as a result, the company has been the leader in Peruvian exports since the year 2000.

#### THE PRODUCTS WE OFFER

Olives

#### WHAT WE STAND FOR

Continuing product development and innovating processes, supported by the professional growth of our personnel, providing better quality and excellent service to our personnel and customers.

Becoming the leader of the processing and commercialization of olives for the world by continuously searching innovation, better quality and service excellence.

CERTIFICATIONS HACCP, BRC, KOSHER, OEA

### 8G029



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### Productos Extragel y Universal S.A.S. (PEUSAC)

8H028

#### **ABOUT THE COMPANY**

With more than 50 years of experience in the market, we are a direct production company that specializes in the production of gelatins and desserts, adapting them to any occasion and type of event. We preserve quality and flavor and we innovate to satisfy even the most demanding palate.

#### THE PRODUCTS WE OFFER

Our products include confectionery and jams, such as powdered mixes to prepare jellies, flan, pudding, porridge, rice pudding, oats and cocoa. We work with the best quality raw materials and follow international standards and parameters.

#### WHAT WE STAND FOR

We aim to consolidate ourselves as a multinational company specializing in the food industry, constantly innovating with new and quality products that meet the requirements of our consumers.

We aspire to continue to be the leading company in the national market with our high productivity and strong business culture.

**CERTIFICATIONS** HACCP



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### **Puertos del Pacifico**

#### **ABOUT THE COMPANY**

Created in 2015, Puertos del Pacifico is a company with a highly experienced human resources in the management of port services. From our headquarters in the port of Callao, we provide services to national and international fishing fleets and naval vessels, such as tugs, and barges engaged in logistics operations. Our main goal is to provide solutions that meet the particular needs of each of our clients, by providing a dynamic and effective service.

#### THE PRODUCTS WE OFFER

safety and quality procedures.

Our products include mackerel, sea urchin, giant squid, mahi mahi, and octopus.

#### WHAT WE STAND FOR

We aim to provide integrated port services which meet current industry quality and safety standards. We have highly qualified personnel who transmit confidence and security to the customer at every stage of our process.

Our future goal is to achieve sustained growth and be recognized as the main port service provider along Peru's coastline with prompt service, and

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### 8H015

#### CERTIFICATIONS **GLOBAL STANDARD FOR FOOD SAFETY, BUSINESS ALLIANCE FOR SECURE** COMMERCE



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### **S&M Foods**

#### **ABOUT THE COMPANY**

We have our own land on which we produce the crops of our products. We also draw on productive chains with farmers and farmers' associations to satisfy the demand of our clients. We continually improve our processes and this makes us one of Peru's leading agroexport companies.

#### THE PRODUCTS WE OFFER

Our products include paprika pepper, guajillo pepper, ancho chili, white quinoa, black quinoa, red quinoa, powdered paprika, garlic, ginger, canario bean, and castilia bean.

#### WHAT WE STAND FOR

We aim to encourage success for our customers through Peruvian agricultural products that have the necessary quality and generate value for all. We seek to be recognized globally by our clients as a reliable strategic partner in the supply of agricultural products.

#### CERTIFICATIONS

HACCP, KOSHER, BRC, ORGANIC (USDA, EU, JAS)



8H024

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Sociedad Agroexportadora del Perú S.A.C.

#### **ABOUT THE COMPANY**

BRC

We are a sustainable Peruvian agroindustrial company dedicated to the cultivation, processing, and export of high quality products aimed at the world's most demanding markets and consumers. We operate at the pace of global business under a flexible business model with efficient service. This is what our customers acknowledge as setting us apart.

#### THE PRODUCTS WE OFFER

Our products have various formats and include fresh, green, and frozen asparagus and preserves; red, frozen and preserved peppers; frozen and preserved artichokes; frozen avocados and frozen strawberries.

#### WHAT WE STAND FOR

Using efficient service, we provide nutritious and natural foods under the highest standards of quality and sustainability to our customers and brands around the world.

We aim to be one of the leading Peruvian companies in the production of premium quality foods and to be preferred by recognized worldwide brands.

Contact: Christian Calderón | Commercial Manager (+51) 984-301-925 ccalderon@sapsac.pe www.sapsac.pe



8H026

CERTIFICATIONS





### Virú S.A.

#### **ABOUT THE COMPANY**

With over 24 years of experience, VIRÚ S.A. is a global company, a leader in the agroindustrial sector, one of the main producers and exporters of fresh and frozen products and the largest producer of vegetable preserves in Peru. Our fields and plants, strategically located in the fertile valleys of Virú, Tarapoto and Chincha, are certified under international standards and the strict Good Agricultural Practices. This guarantees full traceability of our products, with a sustainable production system and a commitment to innovation that protects the environment, improves quality of life in communities located close our operations, and generates shared value for all stakeholders.

#### THE PRODUCTS WE OFFER

We cultivate, process, and export high quality products such as eggplant, zucchini, artichokes; heart of palm; piquillo, yellow, red and jalapeño peppers; white and green asparagus; sauces (bruschettas, chutneys, spreads, creams, pestos, marmalades, dips); processed quinoa, both conventional and organic, and; various lines of prepared ready-to-eat products.

#### WHAT WE STAND FOR

Our goal is to improve the environment, be valued by the community, and have continuous growth in sales and profits through low production costs,

### 8G026 / 8G028

high quality products, on-time service, and a motivated work force.

We aspire to be the preferred manufacturer of premium quality foods and brands in the world.

#### CERTIFICATIONS

GLOBAL GAP, BRC, HACCP, BSCI, BASC, IFS, ISO 14001, ABE, RAINFOREST ALLIANCE, SEDEX, KOSHER, FAIR TRADE, ICS, SENASA



#### Contact:

Yoselyn Malamud | General Manager (+511) 221-5154 ymalamud@viru.com.pe www.viru.com.pe



### White Lion Foods

#### **ABOUT THE COMPANY**

White Lion Foods was launched in 2012 in Peru and in 2015 started processing and exporting Peruvian Brazil nuts. Our main focus is quality. For us, quality consists of preserving the environment, having full product traceability, and high food safety standards. We strongly believe that quality will give us a competitive edge and enrich our business relationships.

#### THE PRODUCTS WE OFFER

Our main product is Brazil nuts. It has become a flagship product for White Lion Foods, and we are constantly promoting it in various markets worldwide.

#### WHAT WE STAND FOR

We aim to position White Lion Foods as a global producer of high quality food, and to contribute to the community development, education, and wellbeing programs across the region of Madre de Dios, where our factory is located.

CERTIFICATIONS BRC



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### 8H030

National pavilions 29



### Wiraccocha del Perú S.A.C.

#### **ABOUT THE COMPANY**

We are producers and sellers of organic food from Peru, specializing in Andean and Amazon grains. We promote inclusive business, employing sustainable practices with more than 1,400 small farmers that improves their quality of life and that of their families. We are committed to guaranteeing 100% product traceability for all our products. Our facilities are certified to the highest international and organic standards, allowing us to reach 17 countries and export more than 3500 tons of organic products.

#### THE PRODUCTS WE OFFER

Our products include dried nuts, quinua grains, chia seeds, amaranth grain, maca powder, dried goldenberry, and cacao beans and by-products.

#### WHAT WE STAND FOR

We aim to sustainably promote, produce, develop and commercialize organic, natural, nutritious and quality products that contribute to the health and wellbeing of consumers and provide development opportunities for our collaborators and strategic partners.

We aspire to be recognized globally for the quality of our products of Andean and Amazonian origin.

### 8H029

#### CERTIFICATIONS

BRC, NOP, USDA, EU, JAS, ORGANIC BRAZIL, KOSHER, HACCP





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### Xpodeka S.A.C.

#### **ABOUT THE COMPANY**

With over 12 years of experience in the market, XPODEKA was created under the principle "from producer to the world", bringing our Superfoods from communities in the Andes to our customers around the globe. We draw on appropriate technical assistance in the field, and each item follows a strict process of quality control, from the selection of the raw material through to its

transformation into the final deliverable.

#### THE PRODUCTS WE OFFER

We focus on quality and our products meet the strict international standards demanded by developed countries. Among our products there are amaranth; pigeon peas; chia (black and white); cacao powder and nibs; gelatinized and raw maca powder (yellow, red, black); cañihua in grain, powder and puff presentation; organic and conventional quinoa (white, red, black, and tricolor); corns such as mote, giant, chulpi, and mountain corn, and; legumes such as lima, baby lima, black eye, fava, white round, val dal and canary beans.

#### WHAT WE STAND FOR

Our mission is to produce, process, develop and commercialize premium Andean grains whilst delivering excellence in service. We are committed to being one of the leading companies in the food industry nationwide, whilst projecting ourselves

We aspire to be globally recognized as a qualified and high performance agricultural company that effectively develops and markets its products, whilst increasing efficiency and raising profitability.

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### 8H010

into the international market through product innovation consistent with current trends and the new demands of the market for quality.

#### CERTIFICATIONS

BRC, HACCP, KOSHER, USDA ORGANIC, EU ORGANIC, COR, FAIR TRADE





5AM100

### **Agromar Industrial S.A.**

#### **ABOUT THE COMPANY**

Agromar Industrial S.A. offers fruit products of exceptional quality, including lime, passion fruit and conventional and organic mango, all grown in unique dry tropical forest weather conditions. Our goal is to achieve self-sustainability of our operations, respecting the environment and generating quality products for both domestic and foreign consumers.

#### THE PRODUCTS WE OFFER

We offer mango, fresh lemon, avocado and banana IQF, simple and concentrated lemon juice, mango pulp and concentrate, simple and concentrated passion fruit juice, distilled and centrifuged lemon essential oil, and dehydrated lemon peel.

#### WHAT WE STAND FOR

We aim to increase add increased value from agricultural production in the valleys where Agromar Industrial S.A. operates, acting responsibly with its suppliers, generating sustained development and being socially and environmentally responsible.

**CERTIFICATIONS** HACCP, BRC, SGF, GLOBAL GAP, KOSHER, HALAL, SMETA



#### Contact:

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### Camposol S.A.

### **ABOUT THE COMPANY**

CAMPOSOL is a vertically integrated company that offers high quality, healthy, and fresh foods to consumers around the world. This is achieved through operating excellence, innovation and the development of our people, which generates a positive and real impact on the wellbeing of the communities where we operate, creating sustainable value for our shareholders.

### THE PRODUCTS WE OFFER

We grow avocados, IQF mangoes, blueberries, grapes, and mandarins.

#### WHAT WE STAND FOR

Through our customers, we seek to provide consumers around the world with healthy food through differentiated products.

We aspire to be the preferred and state-ofthe-art supplier of healthy and fresh food for families globally.

#### CERTIFICATIONS

GLOBAL GAP, KOSHER, RAINFOREST ALLIANCE, BRC

### 5AM098



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### Agricola y Ganadera Chavin de Huantar S.A.

#### **ABOUT THE COMPANY**

Chavin is both the result of the vision, enthusiasm and dedication of its founders, and the effort and commitment of all collaborators, who day after day, do their best to contribute to the welfare and development of their families and communities in harmony with the environment. Since 1999, our company has worked with pride and care to cultivate, process and export a wide range of agroindustrial products for highly demanding markets and clients. Our fields are blessed with a climate that allows us to harvest our incredible produce practically all year round.

#### **THE PRODUCTS WE OFFER**

We mainly produce frozen products such as goldenberry, blueberry, mango, strawberry, pomegranate arils, and passion fruit juice. We also off peppers, frozen avocado, and sweet potato.

#### WHAT WE STAND FOR

We aim to supply to the world the vast variety of delicious and healthy fruit and vegetables that Peru is well known for, with the guarantee of quality and exceptional flavor.

We aspire to be a leading company that offers our customers the highest in quality, that works to develop the Casma valley, whilst ensuring our sustainability to grow, process, and export fruit and vegetables using an efficient business management policy.

5AM104

### CERTIFICATIONS

ORGANICA, BRC, KOSHER, HACCP, GLOBAL GAP, SENASA



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### Danper Trujillo S.A.C.

#### **ABOUT THE COMPANY**

THE PRODUCTS WE OFFER

We are a Peruvian-Danish joint venture with 20 years of success in the agroindustry. We aim to excel through developing our productive capacity to meet the needs of our clients throughout the world, all of whom appreciate the proven quality of our products. We have over 6500 workers, and 6000 hectares of cultivated fields located in Peru's north, on the southern coast, and in the central and southern highlands.

We offer an ample array of products in the following categories: fresh, frozen, preserves and dry. Our fine

vegetables include artichokes, green and white

asparagus, Californian, red piquillo, cherry hot and capia pepper. Our fruits include mango, avocado,

blueberries, goldenberries, Sugraone and Crimson

grapes, papaya and Andean papaya. We have

super grains such as chia, quinoa, and amaranth.

Our gourmet products include pesto sauces,

bruschettas, vinaigrette, salads, jams, tapenade,

dips with guinoa, and meals (guinoa, farro and

cauliflower). We also have organic products such

as chia; amaranth; mangoes; peppers; Andean

papaya, and; white, red, and black guinoa.

and foster the capacities of our human capital. We encourage the continuous improvement of our society. We generate value for our clients, associates, suppliers, and shareholders.

Our future goal is to be the most competitive sustainable and innovative company in the food industry globally by 2025.

CERTIFICATIONS BRC, IFS, GLOBAL GAP, SA8000, EDGE, KOSHER



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#### WHAT WE STAND FOR

We aim to provide mankind with natural and nutritious meals produced to the highest quality, efficiency, and sustainability standards. We value

**34** Frozen products pavilions

### 5AN101



### Frutosa - Frutos Tongorrape S.A.

#### **ABOUT THE COMPANY**

Frutos Tongorrape S.A. began in early 2008 following years of experience in the fruit and food industry observing high standards of quality control and a commitment to contribute to the development of every person involved in its operations—from the fruit suppliers right through to our customers. The expertise of the shareholders assures quality products and a commitment to the environment. Our location is the key to our success: Tongorrape is a small village surrounded by organic mango fields (Kent, Haden, Edward and Chato varieties), passion fruit, banana, avocado, and a natural subtropical forest.

#### THE PRODUCTS WE OFFER

Our products include physalis, banana IQF, avocado puree and IQF, organic and conventional mango, and organic and conventional frozen passion fruit juice (single strength and concentrate).

#### WHAT WE STAND FOR

We aim to supply frozen fruit with the best quality and safety standards, to contribute to the welfare and satisfaction of our customers, and to grow in a sustained and rational way, contributing to the development of the national industry.

### 5AMN103

We aspire to consolidate our competitiveness and sustainability through the effectiveness of our quality management system and the safety and efficiency of our processes, and to position ourselves amongst the best companies in the agroindustrial sector at the international market level.

### CERTIFICATIONS

IMO ORG NOP, IMO ORG EU, FDA, BRC, HACCP, SGF, KOSHER



#### Contact:

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### **Fusion Foods**

#### **ABOUT THE COMPANY**

We are a company operating in the agricultural industry dedicated to exporting and selling Peruvian food products exclusively, in a wide variety of presentations: frozen products, grains, spices, sauces, and industrialized products.

#### THE PRODUCTS WE OFFER

We offer yellow potato, whole corn, husked corn, rocoto pepper, yellow pepper, mote, soursop pulp, custard apple, mango, etc.

#### WHAT WE STAND FOR

Our principal mission is to use our food industry experience to provide the best products whilst preserving their naturalness and without the need for chemicals that may cause damage to the health of our consumers in the long term.

In the medium term we seek to be a leader in the Peruvian agro-industrial market, becoming the first and principal supplier to all those who want quality culinary products in their different varieties.

CERTIFICATIONS BRC, HACCP

### 5AN093



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### Gandules INC.

#### **ABOUT THE COMPANY**

GANDULES INC is an innovative company dedicated to producing, processing, packaging and trading its own products in a wide variety of raw materials. It employs between 3500 and 5000 people and aims to become a leading company in the industry. We stand out for our quality, reliability, and transparency in business management. We provide best customer service, are highly committed, and constantly seek to innovate and improve our processes.

#### THE PRODUCTS WE OFFER

We offer preserved products such as peppers, jalapenos, mangoes, pineapple, and frozen fruits and vegetables such as mangoes, jalapenos, avocado, peppers, poblano, and green pigeon peas.

#### WHAT WE STAND FOR

We aim to provide the world with a wide range of vegetables and fruits that are produced to the highest quality standards using specialized technology. We are committed to social responsibility, to satisfying our customers, and to caring for the environment.

We aspire to become a consolidated and innovative global company specialized in vegetables and fruits.

#### CERTIFICATIONS

BRC, IFS, KOSHER, USDA ORGANIC, EU ORGANIC, GLOBAL GAP, NSF, SEDEX, SMETA



#### Contact:

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### 5AN097

Mebol - Industrias Alimentarias

#### **ABOUT THE COMPANY**

We are an agroindustrial company dedicated to the processing and commercialization of retail and bulk products. We guarantee appropriate control and quality. We seek to reach the world with our confectionery and frozen lines.

#### THE PRODUCTS WE OFFER

Our products include frozen fruits and pulps, and confectionery such as jams and candied fruits.

#### WHAT WE STAND FOR

We aim to become a 100% Peruvian producer and manufacturer of food that feeds the world, while creating shared value and positive impact through trustworthy personnel and processes.

We aspire to become a leading company in all our business lines by innovating, growing sustainably, and developing healthy, functional, and organic products with nutritional value.

#### CERTIFICATIONS

HACCP, BRC, KOSHER, HALAL, GLOBAL GAP, SEDEX, FDA, USDA

Nancy Medina Boldt | President (+511) 536-9922 / (+51) 991-681-753 nmebol@industriasalimentarias.pe www.iamb.pe

**38** Frozen products pavilions



### 5AMN095





#### Contact:



### **Pacific Fruit - Aseptic Peruvian Fruit**

### 5AM096

#### **ABOUT THE COMPANY**

Pacific Fruit offers pure pulp from the best selection of fruits harvested from the fertile soils of Peru. All our processes reflect our commitment to quality, health, and respect for the environment. Our crops come from seven different Andean zones of Peru, each with ideal characteristics for their cultivation. Our production and processing methods ensure that our fruit maintains its essential characteristics, including taste, texture, smell, and nutrients, without the need for refrigeration. Our entire process is subject to strict health standards, and we work to ensure that the pulp of our premium fruits preserves its dietary and health properties. We use best practices for respecting biodiversity, ecology, and sustainable development.

#### THE PRODUCTS WE OFFER

Our products are 100% natural aseptic fruits puree and pulp with a shelf life of one year without refrigeration and preservatives. Our main fruits are mango (organic), passion fruit, pomegranate, golden pineapple, blueberry, goldenberry, and soursop. We have presentations of 3 kg, 5 kg, 20 kg, and 220 kg.

#### WHAT WE STAND FOR

At Pacific Fruit we work in harmony with nature and are committed to sustainable development and environmental protection. We have policies to care for water and land and to use energy efficiently. We also work to ensure our suppliers use natural methods to combat pests, without using pesticides.

#### CERTIFICATIONS

BRC, HACCP, SGF, GMP, KOSHER, USDA AND EU ORGANIC



### **Contact:** Carlo Samanamud | Commercial Manager

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### Selva Industrial S.A.

#### **ABOUT THE COMPANY**

With more than 45 years of experience in agrobusiness, Selva Industrial offers exotic fruit produced with the highest export quality standards, from purees and concentrates to fruit juices. Our international customers are the proof of our quality, commitment, and reliability.

#### THE PRODUCTS WE OFFER

Selva Industrial produces fruit pulps and concentrates from a wide selection of exotic fruits such as mango, prickly pear, camu camu, starfruit, physalis, and organic aseptic mango. Special attention is paid to harvesting. We have a professional production facility and a motivated team, which allow us to offer export quality frozen purees and concentrates that meet the specific needs of our global customers.

#### WHAT WE STAND FOR

We are driven by a unique concern for the environment, our farmers, and employees. This allows us to stand out across all production lines and packaging, and to offer differentiated service to our customers.

Our future goal is to be a leading producer and supplier of non-carbonated beverages and fruit and vegetables produced to the best quality standards, always looking to innovate.

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**40** Frozen products pavilions

### 5AN099

CERTIFICATIONS SGF, CONTROL UNION, KOSHER, HACCP





5AM102

### Sunshine Export S.A.C.

#### **ABOUT THE COMPANY**

Sunshine Export is a Peruvian company with more than 30 years of experience in the market exporting products of the highest quality to more than 15 countries around the world. We are dedicated to agroindustrial activity through the cultivation, packaging, and export of mango and avocado.

#### THE PRODUCTS WE OFFER

Our main products are frozen, dehydrated, fresh mango, and frozen and fresh avocado.

#### WHAT WE STAND FOR

We aim to provide the world with high quality agro-industrial products; to generate value for our shareholders, workers, customers and suppliers, and; to respect the environment in order to contribute to our community's development.

In 2018, we aspire to be recognized as a benchmark in Peru's agroindustrial sector because of our integrated, efficient and innovative business model.

CERTIFICATIONS BRC, HACPP, GLOBAL GAP, SMETA, ORGANIC, KOSHER, BASC



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## Virú S.A.

#### **ABOUT THE COMPANY**

With over 24 years of experience, VIRÚ S.A. is a global company, a leader in the agroindustrial sector, one of the main producers and exporters of fresh and frozen products and the largest producer of vegetable preserves in Peru. Our fields and plants, strategically located in the **CERTIFICATIONS** fertile valleys of Virú, Tarapoto and Chincha, are certified under international standards and the strict Good Agricultural Practices. This guarantees full traceability of our products, with a sustainable production system and a commitment to innovation that protects the environment, improves quality of life in communities located close our operations, and generates shared value for all stakeholders.

#### THE PRODUCTS WE OFFER

We cultivate, process, and export high quality products such as eggplant, zucchini, artichokes; heart of palm; piquillo, yellow, red and jalapeño peppers; white and green asparagus; sauces (bruschettas, chutneys, spreads, creams, pestos, marmalades, dips); processed quinoa, both conventional and organic, and; various lines of prepared ready-to-eat products.

#### WHAT WE STAND FOR

Our goal is to improve the environment, be valued by the community, and have continuous growth in sales and profits through low production costs,

GLOBAL GAP, BRC, HACCP, BSCI, BASC, IFS, ISO 14001, ABE, RAINFOREST ALLIANCE, SEDEX, KOSHER, FAIR TRADE, ICS, SENASA



### 5AN095

high quality products, on-time service, and a motivated work force.

We aspire to be the preferred manufacturer of premium quality foods and brands in the world.





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