

16 -19 OCTOBER 2017

## TECHNICAL WOOD: BUYING MISSION TO SERBIA

By SIPPO Swiss Import Promotion Programme, Import Promotion Desk Germany and Import Austria

Costs per Person: 800 EUR

Registration Date: 30 July 2017



### Your Benefits

- ✓ Meet reliable suppliers of sustainable and high quality wood products and find the right business contacts for the products you need by visiting the companies on site
- ✓ Obtain information about Serbia as a production site and find out more about its infrastructure, logistics and the advantages of sourcing near-shore
- ✓ Get to know relevant associations and local partner organizations in Serbia

### Our Services

- ✓ Organization of the buying mission, individual B2B meetings and company visits
- ✓ All logistics in Serbia: accommodation in a business hotel incl. airport transfers, and the local transport to the companies
- ✓ The buying mission will be accompanied by SIPPO and IHA (incl. translation services)

### Schedule

16 Oct 2017	Individual arrivals in Belgrade Welcome cocktail and presentation about the industry; Welcome dinner
17 – 18 Oct 2017	Visit of companies Farewell dinner
19 Oct 2017	Visit of companies and individual departures in the afternoon / evening

### Buying Mission

In cooperation with Serbian partners, IPD and Import Austria, the Swiss Import Promotion Programme SIPPO organizes a Buying Mission to Serbia from 9<sup>th</sup> to 13<sup>th</sup> October 2017. You will meet producers of high-quality solid wood products (boards and panels, parquet/flooring, furniture elements, windows, doors, etc.), visit their production sites and have individual B2B meetings.

All suppliers have been pre-selected by SIPPO and its partners based on company visits and for their product quality, capability and capacity for export.

### Background

- ✓ Serbian wood processing industry is one of the most prospective exporting industries in the country
- ✓ Own raw material base, FSC certified
- ✓ Species: beech, oak, walnut, ash, fir, etc.
- ✓ Favorable geographic position
- ✓ Free access to a market of 1.1 bn consumers (Serbia has free trade agreements with the EU, USA, Turkey, EFTA, CEFTA, Russia, Belarus and Kazakhstan)

### Costs

#### Participation fee: 800,- EUR per person

The participation fee includes accommodation and transportation in Serbia. International flights are not part of the package and have to be organized and paid for by the participants themselves.

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## DO YOU WANT MORE INFORMATION OR WISH TO REGISTER?

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### Ask our Experts

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### Your Registration

The organizers reserve the right to refuse participation. The schedule is subject to change tailored to importers' demand. Please note that the service package listed above does not include costs for meals beside organized networking events, beverages, snacks, international flights and personal expenses. We will be happy to provide you

with logistical support when needed (e.g. international flights). Substitute participants are welcome without any extra charge. The participant is responsible for his/her own medical arrangements, accident and illness insurance. All insurance costs are to be paid by the participant.

- I want to register for the Buying Mission to Serbia and agree with the participation conditions indicated above.
- I am interested and would like to receive more information about the Buying Mission to Serbia.

### You are interested in the following product categories (please select one or more)

- Solid wood panels
- Parquet/Flooring
- Furniture elements
- Windows
- Doors
- Interior wood work
- Packing materials
- Others:

### Contact Details (fill in or place your business card)

First name

Last name

Company

Position

Street, no.

Postcode/City

Country

Email

Telephone

Mobile

Date

Signature

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