

HEALTH INGREDIENTS 2004

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HEALTH INGREDIENTS
EUROPE

NOVEMBER 16 – 18, 2004

AMSTERDAM

SIPPO PAVILION

HALL 1 – STAND D29 AND D45

WITH COMPANIES FROM
BOSNIA & HERZEGOVINA, GHANA,
MACEDONIA, PERU, SERBIA & MONTENEGRO

ORGANIZED BY



IN COLLABORATION WITH



Linking Agricultural Markets to Producers

The **Swiss Import Promotion Programme** (SIPPO), under the patronage of the state secretariat for economic affairs (SECO) from the Swiss government, aims at helping small and medium-sized enterprises (SME) from emerging markets and markets in transition to access the Swiss and EU markets as well as it helps Swiss and European importers to find the right partner in emerging and transitional countries.

SIPPO's activities focus on five main goals:

- To inform the Swiss and EU import economy on new market sources
- To include trade institutions and business branch associations in the trade promotion process
- To increase the competitiveness of small and medium-sized enterprises in selected partner countries
- To develop the manufacturing and exporting skills
- To establish qualified trade contacts between SME's from emerging markets and markets in transition and the Swiss and EU import economy

Repeated participations at selected international trade fairs are a prerequisite for future success and a major milestone in the trade promotion process.

SIPPO

Swiss Import Promotion Programme

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Patronage

SECO – State Secretariat for Economic Affairs, Bern

BOSNIA & HERZEGOVINA

Company	«Andjelic» d.o.o.
Address	Trebinjskin brigada broj 10 89101 Trebinje
Phone	+387 59 260 647
Fax	+387 59 260 647
Contact	Mr. Radovan Andjelic
Email	andjelic@post.com
Products	Organic certified essential oils

ANDJELIC d.o.o. started trading with wild grown medicinal herbs in 1996 and established in 1999 the distillation of essential oils. 2001 Andjelic has been registered as a certified operator for organic production according to the EU regulation 2092/01 for wild production and processing of essential oils and medicinal herbs. (KRAV-Sweden and IMO-Switzerland) Organic certified products are essential oils and medicinal herbs such as Helichrysum Italicum (Everlasting), Salvia Officinalis (Sage), Juniperus communis (Juniper Berry), Satureja Montana (Savoury Winter), Vitex Agnus Castus etc.

Company	Elmar
Address	Preobrazenska 4 89101 Trebinje
Phone	+387 59 260 411
Fax	+387 59 225 218
Contact	Mr. Djordjo Maric
Email	elmar@teol.net.net
Website:	www.elmartb.com
Products	essential oils and medicinal herbs

ELMAR is a producer of high quality essential oils and raw material of wild grown medicinal herbs from intact nature of Herzegovina. Five Employers and 120 families of trained and supervised collectors can produce 3-5 tons of essential oils and 100-200 tons of dried herbs per year. All our products are organic certified since 2002 and in 2004 we also obtained the USA-NOP certificate (IMO SCE004-Swiss). Prompt product delivery to EU, USA, Canada, Israel, Taywan and other countries, recommend us as a serious partner for long-term business relationship.

BOSNIA & HERZEGOVINA

Company	Faveda d.o.o.
Address	Jukiceva 70 71000 Sarajevo
Phone	+387 33 486 761
Fax	+387 33 204 768
Contact	Mrs. Aida Zubcevic
Email	faveda@bih.net.ba
Products	medicinal herbs

FAVEDA Ltd. is a private ownership company, founded in 1993. Its main business is collection and reproduction of mostly natural medicinal herbs. A goal for all of the Faveda members is to create a perfect blend between the traditional and scientific application of medicinal herbs. We collect herbs from the ecologically clean mountains like Treskavica, Bjelasnica, Bitovnja, Ivan, Zec and Vlasic.

Our production program consists of some 150 types of herbs, arranged in Packages, of 50, 100 and 1000 grams, tea mixtures serving as a preventive from various diseases, as well as consumable tea mixtures that are used daily and in time of rest and relaxation.

We also produce herbal oils, herbal extracts, tinctures, as well as complete products that have the base compounds of herbal extracts: lotions, crèmes, balms and healing crèmes.

We have the organic certificate by IMO Switzerland according to the EU regulations.

Company	Halilovic d.o.o.
Address	Igmanska bb 71320 Vogosca
Phone	+387 33 400 286
Fax	+387 33 400 286
Contact	Mrs. Mejra Halilovic
Email	mejarahal@bih.net.ba
Products	essential oils, mushrooms, MAP raw material

HALILOVIC DOO is a small family enterprise from Ilijas, near Sarajevo which was established in 1983. We have 16 employees trained for the production of specialities such as: Essential oils, decorative products based on medicinal herbs, cosmetics, teas and mushrooms.

The rich raw material basis in our country enables us to offer unique products of high quality. We train families for the col-

BOSNIA & HERZEGOVINA

lection of wild grown medicinal and aromatic plants as well as mushrooms according to principles of the organic EU regulation certified by IMO (No. 22183).

Continuous collaboration with the agricultural Institute of Sarajevo shows that our main concern is to maintain a high quality standard.

Welcome to the enterprise Halilovic! It will be a pleasure for us to work with you and to offer you our high quality products.

Company	Roing d.o.o.
Address	L. Mandica bb 88320 Ljubuski
Phone	+387 39 833 098
Fax	+387 39 833 098
Contact	Mr. Nikola Rozic
Email	roing@tel.net.ba
Website	www.roing.net
Products	dried vegetables, spices, medicinal and aromatic plants

Roing is a private company established in 1993. The main business interest is production, processing and packaging of food additives, spices, medicinal and aromatic plants. Roing is utilising the unique features of Herzegovina's environments, like plenty sunny days during the year, Mediterranean climate, the river valley of Neretva, the clean and healthy ecology. All these ecological aspects are favouring the high quality of raw material from wild collection, cultivation and processing. The cultivation of selected plant species is developed in partnership with individual farmers as out-growers.

The products of Roing have been awarded several times at International fairs and institutes for their excellent quality. Roing is committed to produce health food ingredients free of chemical fertilizers and pesticides. The process certification started in the year 2001.

Roing has its own plantations where they cultivate origanum, Lavandula, Basilicum and some other spices.

The product range includes the processing and packaging of the following items:

- all kinds of nuts, dry fruits (grapet, plums)
- powdered products of spices, cacao, paprika and pepper
- grains like rice lentils and restaurant sugar

GHANA

Company	Afrique Link Limited
Address	22 Farrar Avenue, Adabraka P.O. Box KA 16385 Airport, Accra
Phone	+233 21 220 389 +233 21 251 237
Fax	+233 21 701 2056/ +233 21 22 0389
Contact	Mr. Kwabena Adu-Gyamfi
Email	ka-g@idngh.com
Products	mango pulp, mango concentrate, tomato pulp and paste

AFRIQUE LINK was incorporated in July 1993 and in the business of processing fruits and vegetables from the wild collection and the company's own farms.

Its offices are located in Accra, while the processing plant is in Wenchi, about 450 kilometers northeast of Accra, the capital of Ghana.

The company employs 82 people, of food scientists, biochemists, agricultural and management experts and skilled workers.

Afrique Link sells tomato products (chopped tomatoes, peeled whole tomatoes in juice, tomato pulp and tomato paste) and mango products (mango puree and mango concentrate). The company has installed a **GMP and HACCP systems**, to achieve the quality and safety of its products.

Company	Akowilson Trading and Farms Ltd
Address	P.O. Box 327 Kasoa
Phone	+233 20 815 0404
Fax	+233 21 773 327
Contact	Mr. Eleazer Kabutey
Email	akotrad@yahoo.com
Products	griffonia, lemon peel, voacanga, raw botanical seeds

AKOWILSON TRADING AND FRAMS LTD. is an exporter of tropical raw botanical medicine for the extraction of active ingredients used in the manufacture of orthodox medicine and food additives.

This company has been in existence for the past fourteen years performing creditably exporting about 300 tons of Griffonia Simplicifolia, Vocanga Africana, Annato and many other 150 medicinal plants and seeds to Europe, Asia, US and other

GHANA

countries under internationally accepted specifications. Akowilson stands presently as the leading exporter of medicinal plants and seeds in the sub-region.

Company	Barbex Technology Limited
Address	P.O. Box GP 308 Accra
Phone	+233 21 223 911
Fax	+233 21 225 531
Contact	Mr. Henry Tabi
Email	htbarbex@ghana.com
Products	aromashanti repellent spray/ lotion, ginger oil, lippia multiflora oil, lemongrass oil, basil oil

BARBEX TECHNOLOGY is a Ghanaian private agro-processing company with more than 200 workers.

In 2002 Barbex Technology took over the assets and management of Barbex Plantations Ltd., which up to that time, had cultivated 100 hectares of robusta coffee on its 456 hectare estate. Barbex decided to diversify its source of revenue through the cultivation of aromatic crops for the production of essential oils. This saw the launching of Barbex Technology with the processing of biomass from its own Plantation. The initial products are oils of citronella, lemongrass, and basil.

Barbex is currently assessing the viability of producing ginger oil and oil of vertiver for the European market. This is from raw material which is available locally.

Barbex is establishing a plant tissue culture facility which will accelerate the process of producing planting material and so will allow us to fast track response if any specific commercial interest so demands.

The main strength of the company is its qualified human resources. The company's management team and technical advisors are experienced experts from France, Madagascar, Senegal, Togo and of course Ghana. Moreover its equipments imported from Europe and South Africa are among the best used worldwide.

The company has diversified to be able to widen its supply base and be able to respond to market demands at competitive prices. The company intends to enter into the high end of the market through the acquisition of additional equipment and technology to develop its extraction facility and by accessing new available raw material within the sub-region in order to develop new products.

GHANA

Company	OFA – Organic Farming Association (Ghana)
Address	NN P.O.B CT 1225 Accra
Phone	+233 21 220 389 +233 21 251 237
Fax	+233 21 701 2056
Contact	Ms. Georgina Koomson
Email	ginakoomson@yahoo.co.uk
Products	mango butter, aframomon melegueta, citrus oil, orange/lemon peels, ginger, kola nut, shea butter

The OFA-Organic Farmin Association is a young organization of about 200 farmers in Ghana. The acreage under cultivation (certified in conversion) is about 1500 hectares for these different products.

The farmers are producing different products such as mango butter, citrus oil, citrus peels, ginger, kola nut, shea butter etc.

MACEDONIA

Company	Biofarmako d.o.o.
Address	Industriska b.b. 2420 Radovis
Phone	+389 70 319 454
Fax	+389 32 630 231 0
Contact	Mr. Krste Gjorgiev
Email	info@ti.com.mk
Website	www.ti.com.mk
Products	essential oils, fertilizers, fresh and processed vegetables

BIOFARMAKO is an enterprise involved in processing of herbs and spices into essential oils and processing of vegetables and fruits. The enterprise was established in the year of 1991 with 3 employees. The building of the new processing plant and the expansion in the international and domestic markets provides nowadays 40 permanent jobs.

The dedication of the high qualified labor force, high technology and the high quality raw materials from the surrounding regions is the answer for our wide product range. The expressed quality control enables us to be convinced regarding the guarantee that we grant for each of our products.

Company	Konimex Holding Ltd.
Address	Prvomajska – 9 No. 10 1000 Skopje
Phone	+389 2 246 12 18 +389 2 246 59 53
Fax	+389 2 246 59 54
Contact	Viktor Kolovski
Email	koro@unet.com.mk
Website:	www.konimex.com.mk
Products	medicinal plants, filter teas, essential oils, dried and preserved vegetables, dried forest fruits, mushrooms

KONIMEX HOLDING GROUP is a privately owned enterprise founded in 1990, dealing mostly with production, processing and export of medicinal plants, fruits and vegetables. Konimex is undergoing the process of ecological certification of its products based on the wild grown plants from the region, which is about to be completed. All our products are from this region (middle Macedonia) by origin, and they are ecologically immaculate. We can supply all our products in the desired form and packing.

MACEDONIA

Company	Inter-Evrogeneks
Address	Maksim Gorki 25/1-5 1000 Skopje
Phone	+389 2 3215 800
Fax	+389 2 3215 801
Contact	Ms. Jasminka Utevska
Email	varmin@mt.net.mk
Website	www.varumin.com.mk
Products	herbal teas

INTER-EVROGENEKS from Novo Selo, Strumica, is a modern firm, which produces herbal and dietetic products in R. Macedonia. We have twelve own products, with the mark «Health from the nature», which are useful for prevention and self-healing.

The firm was established in 1991 with the collection of medical plants and development of new formulations and products. The firm has developed liquid extracts and herbal teas, and in 2002 it started building a new factory on the base of European standards for GMP-norms for production of herbal products in liquid and solid dosage forms. Today, the firm is a modern production plant for herbal and dietetic products with 10 employees.

All products sold under the trademark of Inter-evrogeneks are made of high quality raw material and produced with the newest technology and the highest European and world standards. With our name and experience and constant quality control we guarantee for the quality and origin of the products and raw materials. The herbal materials are from wild collection and they comply with the biological and ecological standards. No genetically modified plants are used and the final product is standardized and has a constant quantity of active material.

We can not forget – health is the only thing worth for investments.

PERU

Company	Peruvian Nature S&S SAC
Address	Calle Las Gardenias Mz. I Lote 12 Urb.Praderas de Lurin, Lurin Lima 1
Phone	+511 430 02 78
Fax	+511 430 29 54
Contact	Mr. Damian Silva
Email	dsilva@peruviannature.com
Website	www.peruviannature.com
Products	medicinal herbs, chili sauce and paste, maca, cat's claw, yacon, dragon's blood, camu camu, artichokes

PERUVIAN NATURE S&S S.A.C., is a company with a wide experience in obtaining, processing and exporting ingredients and finished products made from medicinal herbs and natural products originally from Peru.

Our Factory has HACCP, SKAL Organic licence for Maca, and work according to GMP standards.

This knowledge plus a great flexibility and urge for development of new products gives us the possibility to export our products with a prompt response to our client's needs and allows us to keep up with their market requirements and standards.

SERBIA & MONTENEGRO

Company	Bilje Borca
Address	Prelivacka 98 11211 Belgrade
Phone	+381 11 3324 651
Fax	+381 11 3321 126
Contact	Mr. Dragan Basic
Email	biljeb@yubc.net
Website:	www.biljeborca.co.yu
Products	medicinal herbs, herbal syrups, herbal based preparations

BILJE BORCA is Serbia & Montenegro's largest private company in production, processing and trade of medicinal and aromatic herbs and the production of herbal tea blends, syrups, herbal drops, tinctures and extracts from grown and wild plants and fruits. ISO 9001:2000 certified (certified by TÜV Management Service GmbH)

Company	Herba d.o.o.
Address	Ustanicka 194 P.O. Box 7 11050 Belgrade
Phone	+381 11 347 11 47
Fax	+381 11 347 06 08
Contact	Ms. Dusica Nikolic
Email	herba@eunet.yu; herba@herba.co.yu
Website	www.herba.co.yu
Products	essential oils, dried herbs

Herba d.o.o. was founded in 1991 dealing with essential oils, medicinal plants, spices (cultivation and wild collection) as well as forest fruits. The company can communicate with their customers in German, English and French. The company has 20 employees.

SERBIA & MONTENEGRO

Company	Flores Ltd.
Address	Gojakovici bb P.O. Box 19 84205 Mojkovac
Phone	+381 84 470 092
Fax	+381 84 470 093
Contact	Mr. Veselin Vucinic
Email	flores@cg.yu
Products	essential oils, medicinal plants

Flores was established in 1992. We produce essential oils from wild growing plants and medicinal herbs. We are interested in investments and would like to be represented in foreign markets. We are interested in new technologies and production processes.



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