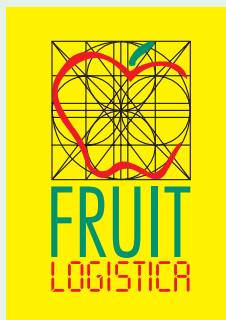


Fruit Logistica 2004

www.fruitlogistica.de



**February 5 – 7, 2004
Berlin, Germany**

Hall 2.2 – Stand A-13

with companies from
**Bulgaria, Colombia, Ecuador, Ghana,
and Vietnam**

presented by



we also recommend you visit the stand of

**Egypt, Hall 3.2 Stand E-14
Jordan, Hall 6.2 Stand A-11
Macedonia, Hall 5.2 Stand A-12
Peru, Hall 5.2 Stand A-08**

SIPPO

Hall 2.2 Stand A-13

The **Swiss Import Promotion Programme** (SIPPO), under the patronage of the state secretariat for economic affairs (seco) from the Swiss government, aims at helping small and medium-sized enterprises (SME) from emerging markets and markets in transition to access the Swiss and EU markets as well as it helps Swiss and European importers to find the right partner in emerging markets and markets in transition.

SIPPO's activities focus on five main goals:

- To inform the Swiss and EU importers on new market sources
- To include trade institutions and business branch associations in the trade promotion process
- To increase the competitiveness of small and medium-sized enterprises in selected partner countries
- To develop the manufacturing and exporting skills
- To establish qualified trade contacts between SMEs from emerging markets and markets in transition and the Swiss and EU import economy

Repeated participations at selected international trade fairs are a prerequisite for future success and a major milestone in the trade promotion process.

SIPPO – Swiss Import Promotion Programme

Stampfenbachstr. 85
P.O. Box 492
CH-8035 Zürich
Switzerland

Phone: +41 1 365 5200
Fax: +41 1 365 5202
E-Mail: info@sippo.ch
Internet: www.sippo.ch

Patronage
SECO – State Secretariat for Economic Affairs, Bern

BULGARIA

Hall 2.2 Stand A-13

Company	Bulgarian-Swiss Foundation FAEL
Address	67, Targovska St. 5500 Lovech Bulgaria
Phone	+359 68 2 6204
Fax	+359 68 2 3246
E-Mail	fael@lovechnet.com
Contact	Ms Tsitalia Grozeva – Expert
Products	Consulting, representation and broker's activities

FAEL Foundation was created in 1995 on the ground of a Swiss – Bulgarian Agreement on technical assistance. FAEL's mission is to support the local SME's in management, technology and market realization.

The main activities of FAEL are: Business development services, supply of new and second hand equipment, broker's activities in the field of export of fresh and processing fruits and vegetables and other traditional local products.

FAEL has offices in Lovech, Sofia and Karlovo (near Plovdiv).

Company	Troyan Commerce Ltd.
Address	20 Lyuben Karavelov Str. 5600 Troyan Bulgaria
Phone	+359 888 803 119
Fax	+359 670 222 68
E-Mail	troyan_commerce@yahoo.com
Contact	Mr Hristo Hristov – Managing Director
Products	Dried fruits (prunes, apples, pears, apricots, peaches) Dried vegetables (tomatoes, peppers, onions, carrots) Walnuts

Troyan Commerce Ltd. was established in 1998. The company's main activities are production and trade with dried fruits and vegetables and walnuts. Troyan Commerce Ltd. is a small company with up to 40 employees. We have two driers of type California with five tunnels and indirect method of heating. They are situated in a beautiful ecological region in the Central Balkans near to The Central Balkan National Park.

Our strategy is to offer high quality products and to satisfy our customers' requirements.

BULGARIA**Hall 2.2 Stand A-13**

Company	ET „Detelina-Vincheva“
Address	40 Stefan Peshev Str., block „Center“ Entr. B, App.18 5400 Sevlievo Bulgaria
Phone	+359 675 723 30
Fax	+359 675 723 30
E-Mail	detelinabg@abv.bg
Contact	Mr Detelin Vinchev – Manager
Products	Production and trade with fresh fruits and vegetables Production and trade with dehydrated fruits and vegetables Production and trade with all kind of nut (raw and roasted)

The company **ET „Detelina-Vincheva“** was founded in 1989 with the main activity to produce and trade with nuts (raw and roasted), fresh and dried fruits and vegetables. Due to the permanent strict quality control at any stage of the production we are managing to create a brand image of our products and to establish our own trademark „Detelina“ for the market. Our products are presented in ecological packaging with modern design and according to customers' needs.

The company possesses about 4000 m² of its own delivery, production and storage stations equipped with modern technological equipment for selection, roasting and packaging of products. The total number of employees in our company is 92 people, 80 of which are involved in production. The company has a well-developed distribution network throughout the country. We have our own transport facilities, which allow us to establish quick contacts with our clients and make deliveries on time all over the country.

Our main goal is to offer to our customers a wide range of products with the best quality and prices. We are committed to flexibility in our price policy and to honesty with our clients. We are dealing with regular exports of agricultural commodities and also establishing business relationship mainly with partners from Russia, Romania and Macedonia. Our market targets are producers and wholesalers of foodstuff in Central and Western Europe.

During the year 2004 we are planning to invest in new production facilities in order to expand our production volumes.



BULGARIA

Hall 2.2 Stand A-13

Company	Yantar21
Address	43 A L. Karavelov Str 5000 Veliko Tarnovo Bulgaria
Phone	+359 62 631303
Fax	+359 62 631303
E-Mail	Yantar21@abv.bg
Contact	Mr Georgi Nikolov – sales assistant
Products	Dehydrated fruits and vegetables - prunes, apples, pears, cherries, apricots, peppers, tomatoes, leek, parsley, others Export and import of fresh fruits and vegetables

Yantar 21 is a small company founded in 1990 dealing with regular exports of agricultural commodities, establishing relations with partners mainly from Romania, Greece and Slovakia. Since the formation of the private sector in the early 90's in Bulgaria, the company has passed through many obstacles toward reaching a level of considerable reliability and financial stability.

Currently the company is occupied with processing of dehydrated fruits and vegetables, maintaining production facilities of tunnel dryers and warehouses, with 30 employees engaged in production and eight in administration. Another branch of activity is building and engineering of housing construction.

Our market targets are wholesalers, and food manufacturers in Central and Western Europe.

During the 2004 we are planning to invest in new production capacities and expand our range of products and volumes with the support of the pre-accession assistance of the EU - SAPARD.



COLOMBIA

Hall 2.2 Stand A-13

Company	Agropecuaria Talanqueras S.A.
Address	CRA 22 No. 70-82 Bogota - Colombia
Phone	+57 1 345 4094
Fax	+57 1 345 4095
E-Mail	paraiso@paraisoandino.com
Website	www.paraisoandino.com
Contact	Victoria Lucia Schorr – General Manager
Products	Fresh fruits: Curuba or passiflora SPP, feijoa or guava, indian fig, granadilla or passionflower, lulo, maracuya or passionfruit, pitahaya, tamarillo or cyphomandra betacea, uchuva or physalis peruviana

Paraiso Andino – Talanqueras S.A., founded in 1991 with its main office in Bogotá Colombia, exports the most exquisite tropical fruits from its own farms located in Colombia's eastern plains and highland directly to Europe and Canada.

Talanqueras S.A., the holding company, is a leading agricultural company with over 20 years of experience and vast investment and development in this field.

Business began as a major cattle breeding ranch and then grew into fruit production as well. Paraiso was originally initiated to cover the German and French markets for exotic fruits, a market that until that time had been vaguely explored since exotic fruits were labeled as luxury goods only within the reach of high-income families. As the years passed, Paraiso Andino acquired more clients within and outside Germany and France. Its clients are now located in Italy, Spain, Germany, the United Kingdom, Switzerland, Sweden, United States, the Netherlands and Canada.



ECUADOR

Hall 2.2 Stand A-13

Company	Equinox Business Ltd.
Address	Veintimilla y 12 de octubre, edificio El Girón, torre W, oficina 62 Quito - Ecuador
Phone	+593 2 255 3904 / 252 7803
Fax	+593 2 255 3904
E-Mail	info@agromilenio.com
Contact	Juan Francisco Bolaños T., General Manager. Diego Quiroz D., Sales Manager.
Products	Fresh products: Physalis, passion fruit, granadilla (golden passion fruit), tamarillo (tree tomato), prickly pear, pitahaya, papaya, pineapple, baby banana, lime, pepino melon, jalapeno pepper, snow pea Dehydrated fruits: Physalis, tamarillo, strawberry, blackberry Canned fruits in syrup: Physalis, tamarillo, babaco, blackberry Canned hearts of palm

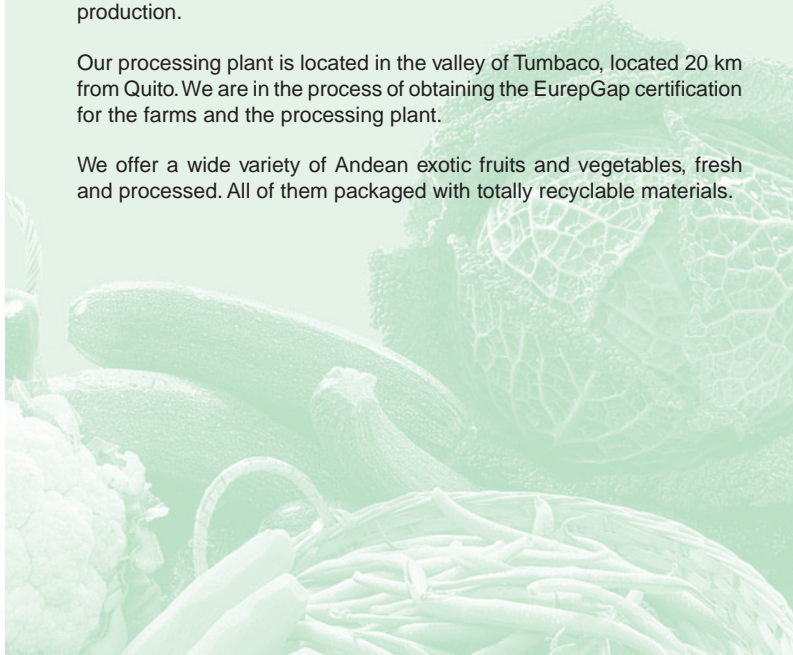
Equinox Business Ltd. was founded on December 6, 2000. It is a small company, based in Quito, the capital city of Ecuador. Our main activity is the production and export of exotic fruits to the EU market (Germany, Holland and United Kingdom).

Our export strategy is customer-focused and based on IPM (Integrated Pest Management) and GAP (Good Agricultural Practices) schemes.

Currently, we have 20 employees, four in administration and 16 in production.

Our processing plant is located in the valley of Tumbaco, located 20 km from Quito. We are in the process of obtaining the EurepGap certification for the farms and the processing plant.

We offer a wide variety of Andean exotic fruits and vegetables, fresh and processed. All of them packaged with totally recyclable materials.



ECUADOR

Hall 2.2 Stand A-13

Company	Rilesa S.A
Address	Aguirre 324 y Chile 6to piso, ofc # 4 Guayaquil - Ecuador
Phone	+593 4 232 1943
Fax	+593 4 232 5910
E-Mail	rilesa@gye.satnet.net
Contact	Maria T. Trujillo – Sales Manager
Products	Fresh Fruits: Papaya solo sunrise, pitahaya (yellow)

Rilesa S.A was created in 1996. It is a small company with 80 employees, eight in administration and 72 in production, each one fully committed to our promise of producing quality products. Our processing plant is located in Chanduy, two hours from Guayaquil city. We are ISO 14001 certified and are in the process to obtain the HACCP certification.

Our export strategy is customer-oriented and environment friendly. We offer papaya solo sunrise and pitahaya (yellow), our main market has been Canada, but we want to expand our market to Europe.



GHANA

Hall 2.2 Stand A-13

Company	Agrotropics Ltd
Address	P. O. Box GP 17758 Accra - Ghana
Phone	+233 21 23 33 64 / 233 20 815 3804
Fax	+233 21 22 73 29
E-Mail	agrotrop@ghana.com
Contact	Mr Philip Abayori
Products	Fruits and vegetables: Tubers, cereals, red dry chilli pepper, green pepper, okra, aubergine, sweet potato, white yam, groundnut kernel, soya bean, sheanut butter/kernel, palm oil, cashew nuts and mango

Agrotropics Ltd was established in 1991 as an agricultural company with 46 employees, eleven in administration and 35 in production and processing and each is committed to high productivity, quality and prompt delivery of our export orders to customers worldwide. Our farm is about 140 km away from the seaport and airport of Ghana. We are in the process to obtain the Eurep Gap and organic certification.

Our production and export strategy is environmentally friendly and we offer a wide range of agricultural products such as fruits and vegetables, cereals and tubers, groundnuts kernel, soya beans and sheabutter, palm oil ground-nut oil. We accept production contracts and also produce according to customer's specifications.

Company	Ghana Yam Producers & Exporters Association (GYPEA)
Address	P. O. Box TF 248 Trade Fair Centre Accra - Ghana
Phone	+233 21 760 602
Fax	+233 21 773 796
E-Mail	ghyamexport@yahoo.com
Contact	Mr Osei Banahene – Executive Secretary
Products	Yams, cocoyam, plantain

The Ghana Yam Producers and Exporters Association is an Association of exporting private companies that have come together to present a common or unified voice to promote and protect the interests of member companies.

The Association which was incorporated in June 1987 by guarantee is a non profit-making one. It has a secretariat located within the premises of the Ghana Trade Fair Centre, Accra. The secretariat is headed by an Executive Secretary who is assisted by four other officers. The secretariat co-ordinates the activities of member companies and sources for bulk orders from overseas importers. The orders which are received are then shared among member companies for execution.

GHANA

Hall 2.2 Stand A-13

It is significant to note that members companies have their own offices, warehouses and employees.

It is also significant to note that member firms pay monthly dues and are also levied on proceeds from their exporting activities to support the secretariat.

Company	Marketing Dynamics LTD
Address	P.O. Box CT 523 No. 8 Providence St Northlegon Accra - Ghana
Phone	+233 24 367 271
Fax	+233 21 244 357
E-Mail	mrebosam@yahoo.com
Contact	Mr Ebo Sam
Products	Pinapples, big chillies

Company	Okay Farms Ltd
Address	P.O. Box TN 1648 Teshie-Nungua Est. Accra - Ghana
Phone	+233 21 716 387
Fax	+233 21 716 387
E-Mail	okayltd@hotmail.com
Contact	Mr Opoku Kwarteng - Managing Director
Products	Fresh pineapples We grow fresh vegetables on contract. Aubergines, marrow (courgette), chilli pepper, turea and long beans

Okay Farms Ltd was created in May 1999. It is a small company with eight employees, two in administration, six in production and about 20 casual laborers during harvesting of fruits and vegetables. We have been exporting fresh pineapples to The Netherlands, France and Switzerland. Our farm is located at Coaltar about 40 km from Accra. We are in the process to obtain the EurepGap certification.

Our export strategy is customer-oriented and environment friendly. We offer fresh pineapples fruits for export which are packaged in recyclable materials. Besides fresh pineapples we also grow fresh vegetables like aubergine, marrow (courgette), chilli pepper, turea and long green beans on contract to other vegetable exporters for export.



GHANA

Hall 2.2 Stand A-13

Company	SOA Farms
Address	P.O. Box KN 2076 Kaneshie Accra - Ghana
Phone	+233 20 8153 447/8
Fax	+233 21 778 747
E-Mail	soafarms@yahoo.co.
Contact	Mr Samuel O. Amoah
Products	Pineapples, vegetables (sweet peppers, cabbages, chillies) and papaya

SOA Farms was registered on the 28th January 1998 with a staff of 101. Nine staff manage the administration whilst the rest are on the farm. The farm is situated on 300 ha of land at a village about twenty kilometers from Nsawam in the Eastern Region of Ghana.

Production plan: The farm produces fruits all year round and is ready to supply on order. The crop under production is currently the smooth cayenne. However, with the growing demand for the MD2 fruits the company has started production of MD2 on a pilot basis. In the near future we will be producing on a larger scale. We will also start to produce organic fruits. The company is about to have an audit for the EurepGap Certification.

We produce according to customer's specification and are very flexible with the type of crops and fruits customers demand for production.

Company	Sterling Farm
Address	Box am 82 Amasaman-Accra - Ghana
Phone	+233 21 768 223 / +233 24 567 480
Fax	+233 21 402 536
E-Mail	sterlingfarm@email.com
Contact	Mr Daniel K. Asamoah
Products	Fresh pineapple and papaya

Sterling Farms was established in 1990 as an agric business (producer) and exporter of Fresh Pineapples in 1998.

The company has registered with the Ghana Export Promotion Council and Horticulturist Association of Ghana as a professional entity. It is a small company with 45 workers and four administrative staff.

The company has 350 acres of land under pineapple production with annual projection of 3000 metric tones.

Sterling Farms export Fresh Pineapples to Switzerland which is the company main market and has been consistent to her supplier in terms of quality and prompt shipment schedule.

The company export strategy is to find niche markets in the EU.

GHANA

Hall 2.2 Stand A-13

Company	Vegetable Producers and Exporters Association of Ghana (VEPEAG)
Address	Crop Services Building Ministry of Food and Agriculture P. O. Box SD 23239 Accra - Ghana
Phone	+233 21 660 780
Fax	+233 21 675 580
E-Mail	vepeag@hotmail.com
Contact	Mr Deodat E. ADENUTSI
Products	Chillies (cayenne types), birds eye chillies, sweet potatoes, turia, tinda, marrow (bottle gourd, dudi), aubergines, papri bean, cluster bean (guwar), short bean (cowpea group, chori), eggplant – pink ravaya, garden egg, peanut (fresh), okra (lady finger type), fresh fruits, mango, papaya

The **Vegetable Producers and Exporters Association of Ghana (VEPEAG)** is a national organization duly registered with the Registrar General. It was formed in October 1997 by a group of vegetable producers and exporters. Membership currently stands at 431 out of which 99 are very active.

VEPEAG is interested in exploring the possibility of going into an agreement, under which specific volumes of vegetables maybe produced over certain periods for a buyer-investor. To add some value to the produce, the Association would be interested in packing locally for direct delivery to the overseas shops.

Production is mainly under standard hygienic and environmentally friendly conditions. The company is in an advanced stage of obtaining the EurepGap certification.



VIETNAM

Hall 2.2 Stand A-13

Company	Bao Thanh Co.,Ltd
Address	79 Ly Chieu Hoang Str , Ward 10 , Dist 6 HoChiMinh City Vietnam
Phone	+84 913 908 406 / 913 734 109
Fax	+84 897 331 63
E-Mail	tblongtrade@hcm.vnn.vn / ticay@ticay.com.vn
Contact	Mrs Viet Thanh – Director / Ms Bich Ly – Sales Manager
Products	Fresh fruits: Red pitahaya , red dragon fruit , milkfruit , rambutan , lychee

Bao Thanh Co.,Ltd was created in 2000. It is a small company with 30 employees, six in administration and 24 in production, each one fully committed to our promise of producing quality products. We have four years with experience in exporting fresh red pitahaya (dragon fruit) to China via border gate China – Vietnam by cool trucks at 150 tons monthly. „ Ticay „ is our brand name. From 2002, we built up a group with 25 members which mainly produce fresh red pitahaya on 120 hectares only to supply supermarkets, hypermarkets with high quality and a part changing into organic. We are in the process to obtain the EurepGap and organic certification.

Our export strategy is customer-oriented and environment friendly. We offer new kinds of tropical fruits from Vietnam for different tastes and packaged in recyclable materials. We are looking for a distributor in each country on world-wide for these new exotic fruit in order to establish a long term relationship.



VIETNAM

Hall 2.2 Stand A-13

Company	Vegetexco Ho Chi Minh City
Address	63 – 65, Ham Nghi Blvd., District 1 Ho Chi Minh city, Vietnam
Phone	+84 8 829 1305 (Export Dept) / 9546 (Director)
Fax	+84 8 829 4404 / 1222
E-Mail	Vghcm6@hcm.fpt.vn (Export Dept) Vghcm@hcm.fpt.vn (Director)
Contact	Ms Tran Thi Minh Van – Export Manager
Products	Fresh fruit: Dragon fruit, queen victoria pineapple, mango, pomelo, longan Dehydrated fruit: Banana

Established in Ho Chi Minh City since 1975, **Vegetexco Ho Chi Minh City** is one of the Vietnamese leading organization in processing and exporting all kinds of tropical fruits, vegetables and agricultural products such as:

- Fresh fruit: Dragon fruit, queen victoria pineapple, mango, pomelo, longan, coconut
- Dehydrated Fruit and vegetable: Banana, pineapple, jackfruit, pumpkin, sweet potatoes
- Canned vegetable and fruit: Pineapple, papaya, mango, lychees (litchi), straw mushroom, baby corn
- IQF frozen vegetable and fruit: IQF Pineapple, papaya, mango, lychees (litchi), straw mushroom, baby corn
- Agricultural products: Black pepper, coffee beans, beans, sesame. Tapioca starch

We have exported our above products to European markets, United State of America, and Asian markets.



COUNTERPART EGYPT**Hall 3.2 Stand E-14****Main Exhibitor
Contact person
Website****Egyptian Exporters Association ExpoLink
Tamer Safwat
www.expolink.org**Company
Phone
Fax
E-Mail
Website
Contact**Al-Shams Agro Group**
+0020 2 7615833
+0020 2 7613011
citrus@alshamsgroup.com
www.alshamsgroup.com
Mr Zakaria ShamsCompany
Phone
Fax
E-Mail
Contact**Belco**
+0020 2 7357213
+0020 2 7370037
belco@link.net / sherif@belco.com
Mr Sherif El BeltagyCompany
Phone
Fax
E-Mail
Contact**Charipak**
+0020 2 3932076
+0020 2 3932003
cer@menanet.net
Mr Nabil HABIBCompany
Phone
Fax
E-Mail
Website
Contact**Daltex**
+0020 2 3050505
+0020 2 3044424
hisham.elnaggat@daltexcorp.com
www.daltexcorp.com
Mr Hisham El NaggatCompany
Phone
Fax
E-Mail
Website
Contact**El Aaguzy**
+0020 2 5702645
+0020 2 5702646
export@elaguizy.com
www.elaguizy.com
Mr Hussein El AaguzyCompany
Phone
Fax
E-Mail
Website
Contact**El Wadi**
+0020 2 3925787
+0020 2 3920229
Anis1@ieeg.com
www.elwadi.com
Mr Anis MohamedCompany
Phone
Fax
E-Mail
Website
Contact**Nivex**
+0020 2 6101622
+0020 2 6101498
nivex@link.net
www.nivexagrolink.com
Mr Nabil Yacoub

COUNTERPART EGYPT**Hall 3.2 Stand E-14**

Company
Phone
Fax
E-Mail
Contact

Pico
+0020 2 73 71000 / 57770
+0020 2 7360852
adiab@picocorporate.com
Mr Farouk Kandil

Company
Phone
Fax
E-Mail
Website
Contact

Sonac
+0020 3 3939 555 / 2 3939 400
+0020 3 3936400
ashdaoud@hotmail.com
www.sonac.com.eg
Mr Ashraf Abou Ismail

Company
Phone
Fax
E-Mail
Contact

Agrico Binco
+20 35436140
+20 35411060
morad@menanet.net
Dr. Morad S. Ahmed



COUNTERPART JORDAN Hall 6.2 Stand A-11

Main Exhibitor
Contact
Website

JEDCO
Mr Ahmed Obeidat
www.jedco.gov.jo

Company
Address

Fuad Salama Farms

P.O.Box 311
11941 Amman - Jordan
Phone +962 6 516 0116 / +962 79 556 2387
Fax +962 6 516 0116
E-Mail fuadsalamafarms@hotmail.com
Contact Mr Faud Salama
Products Okra, hot pepper, lemon grass, arum

Company
Address

Rum Agricultural Co.

P.O.Box 6181
11181 Amman - Jordan
Phone +962 6 464 2296 / 463 6191
Fax +962 6 463 6191
E-Mail Agro_mid@net.com.jo
Contact Mr Sijal Majali
Products Fruit & vegetables, (grabs)

Company
Address

Safi Farms

P.O.Box 921366
11192 Amman - Jordan
Phone +962 6 566 2666 / +962 79 552 6288
Fax +962 6 562 2115
E-Mail tulip@index.com.jo
Contact Mr Uhair Jweihan
Products Watermelon, cucumber, tomato, beans, curst

Company
Address

Al-Baraka Farms Co. Ltd.

P.O.Box 866
11118 Amman - Jordan
Phone +962 6 429 0309 / +962 79 551 7488
Fax +962 6 429 1301 / 1635
E-Mail albaraka@globalone.com.jo
Website www.albarakafarMsc.com
Contact Ms Nadine Al-Naber
Products Fresh dates, dried dates

Company
Address

Abdallah Al zaben Farmer

P.O.Box 9006
Amman - Jordan
Phone +962 6 448 0437
Fax +962 79 554 6400
E-Mail Zaben-95@hotmail.com
Contact Mr Abdallah Al zaben
Products Fruit and vegetable, olive

COUNTERPART JORDAN Hall 6.2 Stand A-11

Company **Dajani Agribusiness**
Address P.O.Box 1266
11953 Amman - Jordan
Phone +962 6 5696967 / +962 79 5531835
Fax +962 6 5696976
E-Mail info@dajaniagri.com
Contact Mr Maher Dajani
Products Pears, peaches, nectarines and apricots

Company **Abu Ghannam Farms**
Address P.O.Box 922790
11192 Amman - Jordan
Phone +962 6 5691324 / +962 79 5707377
Fax +962 6 5691324
E-Mail Abu-ghannam-farms@hotmail.com
Contact Mr Khalil Abu Ghannam
Products Strawberries

Company **Kariem Haddadin Farms**
Address P.O.Box 926282
11110 Amman - Jordan
Phone +962 6 5661871 / 962 79 5539606
Fax +962 6 5692800
E-Mail wael@dsbt.com
Contact Mr Wael Haddadin
Products Okra, beans, herbs, grapes capsicum, hot pepper aborigines

Company **Fresh Fruit Co.**
Address P.O.Box
Amman -Jordan
Phone +962 6 4128202 / 962 79 5515798
Fax +962 6 4128203
E-Mail lamon@go.com.jo
Contact Mr Abdul Majeed Hashlamon
Products Strawberries, fruits

Company **Al- Haq Farms**
Address P.O.Box 2077
11941 Amman - Jordan
Phone +962 6 5517927 / 962 79 5589335
Fax +962 6 5517839
E-Mail rabeehjo@index.com.jo
Contact Mr Rabih Salameh
Products Vegetables, green house products, seedless grapes, date



COUNTERPART JORDAN Hall 6.2 Stand A-11

Company	Progressive Marketing
Address	P.O.Box 178 11118 Amman - Jordan
Phone	+962 6 4644441 / +962 77 206969
Fax	+962 6 4641489
E-Mail	romaish@datesofjordan.com
Contact	Mr Raed Omaish
Products	Dates



COUNTERPART MACEDONIA Hall 5.2 Stand A-12

Company **DPTTU TURAN – IVAN DOOEL**
Address Ivo Lola Ribar 5
1484 Bogdanci
Republic of Macedonia
Phone +389 34 223 162
+389 34 223 163
Fax +389 34 222 162
E-Mail turandooel@yahoo.com
Contact Mr Ivan Turanov
Products Fresh tomatoes, cabbage, onion, pepper

Turan – Ivan dooel Bogdanci is a private company established in 1999. It has six employees, 50 seasonal workers and 250 cooperants. The total production is exported, packed in carton crates, wood crates and plastic crates, as well as plastic bags.

Company **DTP SAFIR – PROMET DOO**
Address Goce Delcev bb
2400 Strumica
Republic of Macedonia
Phone +389 34 345 284
Fax +389 34 345 287
Contact Mr Gorgi Atanasov
Products Fresh cucumbers, cabbage, tomatoes, potatoes, pepper, onion, grapes, apples melones, peach

The company was established in 2000 and it has seven full time employees and 20 part-time. The main activity of the company is trade with fresh fruits and vegetables. The products are exported with the company's vehicles.

Company **MAK – SMOLARSKI NOJ**
Address Dimitar Vlahov 106
2400 Strumica
Republic of Macedonia
Phone +389 34 330 044
Fax +389 34 330 045
E-Mail aleks@mt.net.mk
Contact Mr Stoilkov Aco – Aleks
Products Fresh tomato, pepper, cabbage, cucumber, leek, melon.
Dried vegetables, according to the requirements

The main activity of the company is production and trade with fresh vegetables and fruits. It has 12 employees and 80 seasonal workers. The products are exported to the European market.

COUNTERPART MACEDONIA Hall 5.2 Stand A-12

Company **MEDIUM EXPORT doo Skopje**
Address Ul. Dimitrie Tucovič 24
1000 SKOPJE
Phone +389 2 311 7146,3116855
Fax +3892 3117534
E-Mail medium@mt.net.mk
Contact Mr Drenkovski Ljubomir
Mr Janevski Zvonimir
Products Fresh and frozen vegetables, fruits.
Specializate for red pepper „Kurtovska kapla“,
frozen pepper „K.Kapia“ stripes and dices,
frozen sourcherries. In fresh and frozen
program are brokoly karfiolo, green tomato,
aboriganes, peperoni etc

We were established in 1990 and there are 12 employers. We are present in all regions in Macedonia with various vegetables and fruit products.

Company **VIVI PROM VASIL DOOEL BOGDANC**
Address Marsal Tito 111 b
1484 Bogdanci
Republic of Macedonia
Phone +389 34 222 678; 223 378
+389 34 223 379
Fax +389 34 222 678
E-Mail viviprom@mt.net.mk
Contact Mr Vasil Ampov
Products Trade with fresh tomato, pepper, onion, melon,
grapes, apples



COUNTERPART PERU

Hall 5.2 Stand A-08

Main Exhibitor **PROMPEX**
Contact **Mr Eduardo Talavera**
Website **www.prompex.gob.pe**

Company **CPF**
Address Av. Nicolas Arriola N° 314
Of. 1103-B. La Victoria
Lima 13 – Perú
Phone +511 475 9999 / 9998
Fax +511 475 9993
E-Mail cpf_gerencia@terra.com.pe
Contact Mr Ricardo Polis (General Manager)
Products Hass avocado, citrus

Our mission is to supply excellent quality produce and reliable service to customers abroad.

Consorcio de Productores de Fruta S.A. (CPF) was founded in March 2001 by a group of citrus and hass avocado growers. The purpose of the company is to manage all export operations for its members and to develop a common commercial fund to export fresh fruit.

CPF is owned by a group of 57 growers. In less than two years the company has become a leader exporter of Peruvian fresh fruits by handling more than 49% of all hass avocado and citrus sold abroad. In 2002 Peruvian avocado and citrus exports grew by more than 90% with respect to the previous year, due largely to the increased volume exported by CPF. The economic impact of this growth can be seen in rural areas as well, where more jobs mean more opportunities and a better standard of living.

The success of CPF has to do with the credibility achieved with both, local growers and customers abroad, with consistent high quality, and on-time delivery.

CPF has developed two brands names to market its products: Kori and Malki, which are generating brand awareness and customer loyalty among retailers and consumers in target markets.



COUNTERPART PERU

Hall 5.2 Stand A-08

Company	Camposol
Address	Augusto Tamayo N° 180 San Isidro – Lima 27 – Perú
Phone	+511 441 5134 / 9814 7673
Fax	+511 441 5136
E-Mail	mhorney@camposol.com.pe
Contact	Mr Michael Horney
Products	Green and Whit asparagus, artichokes, sweet peppers, mangoes, hass avocados

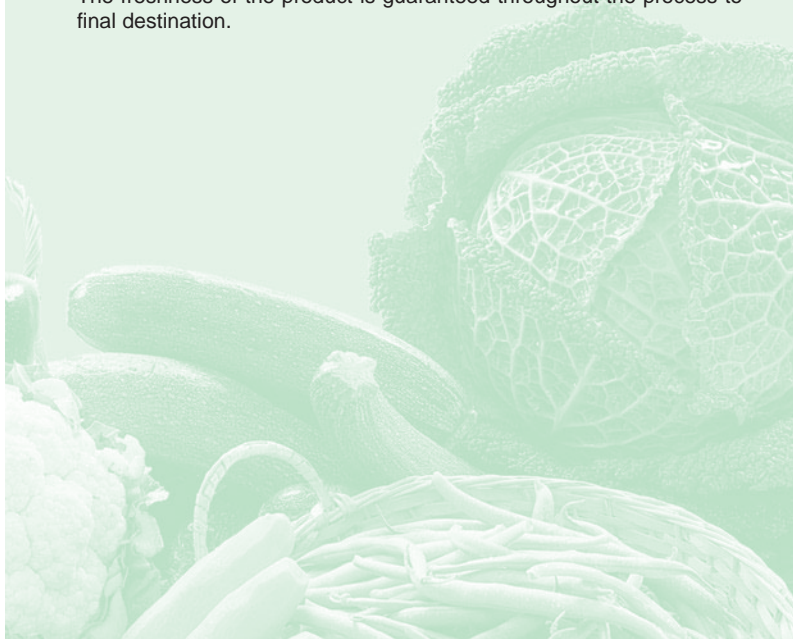
Camposol is a leader in the South American agriculture industry, with distribution in the most demanding world markets for fresh, frozen or processed fruits and vegetables.

Our Fields

- Camposol farms more than 5000 hectares of fruits and vegetables that include: Green and white asparagus, avocados, clementine mandarins, oranges, mangoes, sweet peppers and artichokes.
- We utilize the most modern generation of drip irrigation technology that hydrates, administers and controls the crops by means of a computerized database.
- Our favourable desert climate encourages fast growth and year – round harvesting.

Camposol has production lines designed to process green and white asparagus, artichokes, sweet peppers and other vegetables. Our packing is one of the most modern in the world for citric fruit and avocado pears.

The freshness of the product is guaranteed throughout the process to final destination.





Swiss Import Promotion Programme SIPPO

Stampfenbachstrasse 85

Phone: +41 1 365 52 00

P.O.Box 492, CH-8035 Zurich

Fax: +41 1 365 52 02

info@sippo.ch

www.sippo.ch