



November 14-18, 2005



METAL PROCESSING  
 INDUSTRIAL FASTENERS  
 ELECTRONIC COMPONENTS & DEVICES  
 ELECTRO-TECHNICAL COMPONENTS  
 & DEVICES  
 AUTOMOTIVE PARTS  
 PLASTIC & RUBBER PROCESSING

## MARKET LEADERS

from Bulgaria, Indonesia, India, Macedonia, Romania, Serbia & Montenegro, Ukraine

## SIPPO Collective stands at

**MIDEST Hall 5A D 78**

**EUROPLAST Hall 6 E 88**



Swiss Import Promotion Programme  
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Patronage:  
 seco, State Secretariat for Economic Affairs, Berne

SIPPO (Swiss Import Promotion Programme) is the new import promotion programme under the patronage of SECO, the State Secretariat for the Economy of the Swiss government. It supports private businesses in emerging markets and markets in transition that are endeavouring to access the Swiss market as well as markets in the European Union. SIPPO's services include business branch-related market information, advisory services for products and marketing, promotion in Switzerland as well as assistance at selected European trade fairs.

At the same time, Swiss companies are informed about the requests for contact received from foreign companies and are given support in their search for new sourcing markets, products and cooperation partners. The aim of this economic and trade promotion is to support emerging markets and markets in transition in their attempts at comprehensive integration into the global economy:

Repeated participation at selected international trade fairs is a prerequisite for future success and a major milestone in our trade promotion process.

## BULGARIA

**Company** **Kirkovo Ltd.**  
**Address** 6884 Kirkovo  
**Phone** +359 3679 22 33  
**Fax** +359 3679 27 83  
**E-Mail** kirkovo@link.bg  
**Internet** www.infotel.bg/~kirkovo  
**Contact Person** Nikolay Topalov  
**Production Area** Hydraulic cylinders, main brake cylinders, brake amplifiers, high pressure filters, hydraulic pumps,  
**Customer Groups** Automotive, Machine building industry  
**Exports** Germany, Switzerland, Italy, France, Denmark



**Kirkovo** was founded in 1973 and operates since 1996 as a completely privately owned enterprise. The company is one of the leading Bulgarian producers of hydraulic cylinders, main brake cylinders, brake amplifiers, high pressure filters, hydraulic pumps etc.

**Company** **Sanel JSC**  
**Address** 15, Tvardishki Pr. St.  
1404 Sofia  
**Phone** +359 2 958 63 80  
**Fax** +359 2 958 63 60  
**E-Mail** trsanel@mail.prosoft.bg  
**Internet** www.sanel99.com  
**Contact Person** Maria Radeva, Emil Ivanov  
**Production Area** Production of fasteners and non standard metal items according to the client's draft  
**Customer Groups** Machine building sector, electro technical sector, packaging industry, furniture industry  
**Exports** Germany, France, England, Greece



**Sanel JSC** is one of the major manufacturers of assembling elements and metal-pressed items in Bulgaria backed-up by 30-years of experience in production of screws and rivets in accordance to Bulgarian State Standard and DIN. The manufacturing is divided in basic workshops: for production of screws, for metal-pressed items, chemical workshop and workshop for automatic details. Sanel owns a significant workshop with single-spindle automaton in the range from 1 mm to 25 mm and possibilities for production of different kind of automatic details according to the client's order.

## BULGARIA

**Company** **Metal Technology Group**  
**Address** Blvd. Bulgaria, 18, Bokar,  
1404 Sofia  
**Phone** +359 2 818 59 15  
**Fax** +359 2 818 59 49  
**E-Mail** mgeorgieva@mtgbg.com  
**Internet** www.mtgbg.com  
**Contact Person** Maria Georgieva  
**Production Area** Production of castings of ferrous and non-ferrous alloys (aluminium alloys, grey and ductile cast iron, steel), centrifugal cast part. Production of various presses, turbines and equipment for hydroelectric stations  
**Exports** Austria, Belgium, France, Germany, Greece, Italy

**Metal Technology Group** consist of 5 companies offering a wide palette of castings of ferrous and nonferrous alloys, centrifugal cast part. Production of various presses, turbines etc.

**Company** **Opticoelectron Group JSC.**  
**Address** Industrial Area Opticoelectron  
4500 Panagyurishte  
**Phone** +359 357 22 54  
**Fax** +359 357 41 15  
**E-Mail** oeg@opticoel.com  
**Internet** www.oe-group.org  
**Contact Person** Nikodim Kazandzhiev  
**Production Area** Design of optical components and systems with optical, optico-electronic, opticommechanical, laser, thermovision components, devices and systems. Design of tools, machining and device assembling.  
**Exports** France, Germany, England, Switzerland

**Opticoelectron Group** was established in 1971 and consists of four plants and one technological Institute. In the last few years, the major export products are flat and spherical optical parts as well as design of tools, casting of Al with a capacity of up to 3 t per shift, and machining and device assembling. The company is ISO 9000 certified.

## INDIA

Company	<b>AXIS Electrical Components Ltd.</b>
Address	104 C, Govt. Industrial Estate
Phone	+91 22 286 966 36
Fax	+91 22 286 784 91
E-Mail	marketing@axis-india.com
Internet	www.axis-india.com
Contact Person	Nimish Taterh, Kanderp Khandwala
Production Area	Sheeted metal components, castings, forgings, plastic mouldings, Compression cable lugs
Customer Groups	Distributors, wholesalers; Utilities; Installers & Contractos, Equipment manufacturers
Exports	Australia, New Zealand, Singapore



**Axis** is a leading manufacturer of a vast range of electrical components for transmitting, joining, continuing, supporting and other safety electrical products used in electrical systems. Through rigorous quality testing, control and manufacturing strictly by the specifications and design laid by accepted Int. Standards, AXIS products have gained popularity among quality conscious customers. ISO company, UL certified product.

Company	<b>Accurate Springs</b>
Address	4, Amin Industrial Estate, Sonawala, Crossroad 2, Coregaon Mumbai - 400063
Phone	+91 22 268 59 305
Fax	+91 22 268 59 299
E-Mail	accuratespring@hotmail.com
Internet	www accuratesprings.com
Contact Person	Utpal R. Shah
Production Area	compression springs, torsion springs, extension springs, other springs
Exports	Middle East



**Accurate Springs** is a market leader in the field of spring manufacturing. Due to technical skills and experience, the company can produce more than 5000 different kinds of springs. The optimized production is allowing the company to take up any kind of spring manufacturing be it 0.3mm or 12mm wire diameter or be it Spring Steel, Stainless Steel, Phosphor bronze or Copper, etc. Accurate Springs is an ISO 9001: 2000 certified company.

## INDIA

Company	<b>Line Pro India Ltd.</b>
Address	206, Jagdish industrial estate, Vartak Nagar, Thane (W) -400 606, Maharashtra
Phone	+91 22 258 541 17
Fax	+91 22 258 831 31
E-Mail	info@lineproindia.com
Internet	www.lineproindia.com
Contact Person	Mr. Paul Malpan
Production Area	Printed circuit boards, membrane key boards, overlays, electro luminescent back light
Exports	Middle East, Canada



**Line Pro India** is a leading Indian producer in the field of electronics. LINEPRO consolidated its activity by venturing into manufacturing complete range of Membrane Key boards in the year 1998. Their PCB design group consists of a group of dedicated, hardworking and qualified engineers having excellent experience in designing and drafting of Printed Circuit Boards. Situated in Mumbai - India and having all modes of latest communication methods, the company is in a position to undertake any job from anywhere around the globe.

## MACEDONIA

Company	<b>Leov Company</b>
Address	Vasa Kosulceva bb 1400 Veles
Phone	+389 43 231 868
Fax	+389 43 231 530
E-Mail	info@leov.com.mk
Internet	www.leov.com.mk
Contact Person	Zlatko Leov
Production Area	Production of electrical water heaters, boilers, quartz heaters, electric grills
Customer Groups	Various
Exports	Austria, Serbia, Greece, France



**Leov** is a privately owned company with main production of water heaters. Nowadays the company is the biggest factory in Macedonia for electrical appliances. In its products assortment, the company has engineered the following products: electrical quartz heaters, electrical bathroom heaters, electrical grills, as well as garden sets of furniture (tables and chairs).

## ROMANIA

Company	<b>Faur SA</b>
Address	256, Basarabia Blv., 3429 Bucharest
Phone	+40 21 255 02 75
Fax	+40 21 255 00 71
E-Mail	faur@faur.ro
Internet	www.faur.ro
Contact Person	Mariana Hristea
Production Area	Equipment for metallurgy, brake equipment for locomotives and wagons, spare parts for rolling stock; generation sets, power sets, spare parts, crankshafts, camshafts, pistons, cylinder jackets, connection rods, cylinder heads crankcases; Semi-finished products,: casting (of steel, iron, non-ferrous, alloys) and forged parts.
Customer Groups	several industrial sectors
Exports	Germany, France, UK, Italy

Company	<b>Electrotimis SA</b>
Address	Calea Buziasului 11 300714, Timisoara 3429 Bucharest
Phone	+40 256 222 238
Fax	+40 256 490 123
E-Mail	electrotimis@electrotimis.ro
Internet	www.electrotimis.ro
Contact Person	Ioan Soruica
Production Area	Metal processing
Customer Groups	Electro technical industry, chemical industry
Exports	Germany, Italy

The company has leading position in Romania in the field of the metal processing. ISO 9001 certified.

Company	<b>Electra SA</b>
Address	Bd. Chimiei, nr. 8, IASI, 700291
Phone	+40 232 214 370
Fax	+40 232 232 830
E-Mail	office@electra.ro
Internet	www.electra.ro
Contact Person	Bogdana Ciobaca
Production Area	Printed circuit boards, electronic assembly
Customer Groups	Electronic industry
Exports	Austria, Italy



**Electra SA** has been founded in 1991 and is today a leading company on the Romanian intercom market. The company is investing in development of new products: access systems, variable speed drives, heat cost allocators, printed circuit boards and assembly of electronic components.

## ROMANIA

Company	<b>Metalurgica SA</b>
Address	2-10 Vulcan St. 515200 AIUD
Phone	+40 258 862 115
Fax	+40 258 818 104
E-Mail	meta_aiud@metalurgicaaiud.ro
Internet	www.metalurgicaaiud.ro
Contact Person	Carmen Savu
Production Area	Spare parts (cast, forged and welded), with machining
Customer Groups	various
Exports	EU, Middle East



**Metalurgica S.A.** is a leading Romanian supplier for manufacturing of metal constructions, implements and spares for metallurgy and machine building industry. Today the company is the sole producer in Romania for a range of products as: heat - radiant tubes for the heat treatment furnaces using controlled atmosphere, heat-resisting steel/iron rollers for the roller beds in the rolling mills, refractory steel tubes for pyrolysis and synthesis plants in chemistry and petrol chemistry, some type of casted rolls for rolling mills etc. Metalurgica is ISO 9001 certified.

## SERBIA AND MONTENEGRO

Company	<b>ELMATT</b>
Address	85, Rande Concara 24300 Backa Topola
Phone	+381 24 715 933
Fax	+381 24 715 805
E-Mail	infor@elmatt.co.yu
Internet	www.elmatt.co.yu
Contact Person	Marko Predojevic
Production Area	Electric dry transformers and devices
Customer Groups	various industrial sectors
Exports	Canada, Germany, USA



**ELMATT** produces one and three phase dry type transformers in the power range from 0.5 VA up to 750 kVA for nominal voltage up to 10 kV with different protection (IP00 - IP53). The production programme comprises all kinds of reactors up to 2000 Most of transformers and reactors are produced according to customer's orders and requirements.

## SERBIA AND MONTENEGRO

Company **Petar Drapsin AD**  
Address 3, Industrijska St.  
21000 Novi Sad  
Phone +381 21 478 60 09  
Fax +381 21 443 767  
E-Mail office@petardrapsin.co.yu  
Internet www.petardrapsin.co.yu  
Contact Person Petar Petrovic  
Production Area Fasteners, wire mesh and nails  
Customer Groups various industries  
Exports UK, Eastern Europe

**Petar Drapsin's** production palette includes numerous kinds of fasteners, wire mesh, nails and is based on a long term experience and use of modern technology.



Company **Serbian Chamber of Commerce SCC**  
Address 13-15, Resavska  
1000 Belgrade  
Phone +381 11 330 09 00  
Fax +381 11 323 09 49  
E-Mail info@pks.co.yu  
Internet www.pks.co.yu  
Contact Person Ljiljana Miletic

**SCC represents** the interest of over 60'000 enterprises in Serbia, active in the whole field of subcontracting. SCC is offering consulting and match making services to all potentially interested investors and traders.

## UKRAINE

Company **Volodimir Ltd.**  
Address 189, Borshchagovskaya  
03058 Kiev  
Phone +380 44 404 1862  
Fax +380 44 457 9299  
E-Mail volodimir@volodimir-com.ua  
Internet www.volodimir.com.ua  
Contact Person Svetlana Gostilova  
Production Area Metal processing, stainless steel products  
Customer Groups various

**Volodimir Ltd.** is a leading Ukrainian metal processing company producing a wide palette of standard and customized kitchen metal equipment.



# PLASTIC AND RUBBER PROCESSING

## INDONESIA

Company **INApIas Indonesian Olefin & Plastic Association**  
Address Jl. Gssy Ratulange No. 40, Menteng,  
10350, Jakarta  
Phone +62 21 3192 7978  
Fax +62 21 3192 7329  
E-Mail inaplas@indo.net.id  
Internet www.inaplas.net  
Contact Person Budihardjo Soetrisno, Anwar Kurniawan  
Production Area Polyethylene films and packaging  
Exports Asia, Canada, EU, UK

**INApIas** is the Indonesian Olefin and Plastic Association. It is representing the interests of numerous producers of plastic processing as follows:

*Upstream:* Ethylene, Polyethylene, Polypropylene, Polystyrene and Polyvinyl Chloride.

*Downstream:* Flexible Packaging, Rigid Packaging, Woven Sacks, Pallet Manufacturing, Printing & Others.

*Polymer Technology Center (STP)* – Laboratory & Research Services.



## ROMANIA

Company	<b>Plastor SA</b>
Address	Calea Clujului 175 410 546 Bihor
Phone	+40 259 207 101
Fax	+40 259 470 048
E-Mail	marketing@plastor.ro
Internet	www.plastor.ro
Contact Person	Milas Gavril, Moga Lucia
Production Area	Designing and production of moulds for injection, blowextrusion technologies; injection of thermoplastics, painting, assembling
Customer Groups	Sport equipment industries, House keeping items customers, automotive industry, others
Exports	Sweden, France, Italy, USA, Germany



**Plastor SA** was founded 1914 as a celluloid clips manufacturer. Since 1994 the company is entirely privatized. Nowadays Plastor is organized as a group of some companies, every one of them with a specific field of activities as follows. Plastor is the mother company and it owns the technology of mould injection and blow- extrusion of thermoplastics, PVC bristles extrusion and design and construction of moulds. It produces industrial parts, house ware, garden furniture, all in plastics. The other companies Pergo SA, Monito SA and Recolo SA manufacture cleaning items / (brooms, brushes), toys and games, PE films and bags. An ISO 9000 certified company.

Company	<b>S.C. Prodplast SA</b>
Address	23, Ziduri Mosi St. Bicharest
Phone	+40 21 252 53 08
Fax	+40 22 252 36 17
E-Mail	office@prodplast.ro
Internet	www.prodplast.ro
Contact Person	Mrs. Elena Pantazi
Production Area	Polyethylene films and packaging
Exports	Austria, Germany

**Prodplast SA** is a leading manufacturer of a vast range of electrical components for transmitting, joining, continuing, supporting and other safety electrical products used in electrical systems. Through rigorous quality testing, control and manufacturing strictly by the specifications and design laid by accepted Int. Standards, AXIS products have gained popularity among quality conscious customers. A generous part of the company's funds are used in R & D. ISO company, UL certified product.



## ROMANIA

Company	<b>S.C. Prointermed SRL</b>
Address	24, Mitrea Cocor 110033 Pitesti
Phone	+40 248 294 040
Fax	+40 248 294 050
E-Mail	sorintuta@prointermed.ro
Internet	www.prointermed.ro
Contact Person	Mr. Sorin Tuta
Production Area	Polyethylene films and packaging
Exports	Austria, Germany

**Prointermed SRL** major products are GLIA (types of polyethylene films used in the agriculture), PROTECHTOR (high and low density polyethylene films for packaging and handling of various products) EUROPACK (pallet covers), BAUFOLIE (made from recycled raw materials for use in the construction sector), VEPLA ( low density polyethylene bags).

Company	<b>ASAPLAST Romanian Plastics Converter Converter Employers Association</b>
Address	51-55, Blvd. 1 Mai, Sector 6 061629Bucharest
Phone	+40 21 413 07 45
Fax	+40 22 413 14 29
E-Mail	asaplast@radiotel.ro
Contact Person	Mihai Diaconu

**ASPAPLAST** is the Romanian Plastic converter Employers Association and represents the interests of several companies active in the field of plastic processing.



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