



BioFach 2005

www.biofach.de

February 24th–February 27th, 2005
Nuremberg

SIPPO – Pavilion

Hall 5.0
Booth 5-330

With companies from
Bolivia, Bulgaria, Bosnia Herzegovina, Egypt,
India, Serbia Montenegro and Peru

As well as
Central American Alliance/Agronatura
Hall 2.0 Booth 2-516

Presented by

sippo 
— swiss import —
promotion programme

we also recommend to visit the

CBI Pavilion, Hall 5 Stand 130

With companies from
Egypt, Ecuador, India, Peru, Uganda and Colombia

SIPPO

The **Swiss Import Promotion Programme** (SIPPO), under the patronage of the state secretariat for economic affairs (SECO) from the Swiss government, aims at helping small and medium-sized enterprises (SME) from emerging markets and markets in transition to access the Swiss and EU markets as well as it helps Swiss and European importers to find the right partner in emerging and transitional countries.

SIPPO's activities focus on five main goals:

- To inform the Swiss and EU import economy on new market sources
- To include trade institutions and business branch associations in the trade promotion process
- To increase the competitiveness of small and medium-sized enterprises in selected partner countries
- To develop the manufacturing and exporting skills
- To establish qualified trade contacts between SME's from emerging markets and markets in transition and the Swiss and EU import economy

Repeated participations at selected international trade fairs are a prerequisite for future success and a major milestone in the trade promotion process.

SIPPO – Swiss Import Promotion Programme

Schweizerisches Import Förderungsprogramm

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CH-8035 Zürich

Switzerland

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E-Mail info@sippo.ch

Internet www.sippo.ch

Patronage

SECO – State Secretariat for Economic Affairs, Bern

BOLIVIA

Company	LATCO International Ltd.
Address	Av. Santa Cruz No. 2345 Santa Cruz de la Sierra, Bolivia
Telephone	+591 3 349 1781 / 311 0818 / 311 0838
Fax	+591 3 349 1781 / 311 0818 / ex 103
E-Mail	sales@latcointernational.com
Internet	www.latcointernational.com
Contact	Ray Clavel, Yoshiko Clavel
Products	Sesame, Quinoa, Amaranto, Dried Mango

We are producer and exporter of natural products. We are a transcultural organization with international, multilingual and multicultural expertise (English, Spanish and Japanese). The big amount of branch offices in the most important cities of Bolivia and the knowledge of native languages enables smooth communication with native communities where some organic productions are jointly developed.

Our main products are sesame seeds (black and white), dried fruits and vegetables, Quinoa and Amaranth. In 2004, we exported 800 tons of sesame seeds so Japan, Korea and other countries. We also exported Haba (Broad) beans, Quinoa and Amaranth.

Company	Andean Valley S.A.
Address	Calle 1 No. 301, Jupapina-Mallasa, La Paz
Telephone	+591-2-274 5309 / 719 15 294
Fax	+591-2-274 5309
E-Mail	Andeanvalley@kolla.net
Contact	Javier Fernandez Villalobos
Products	Royal Quinoa Grain, Quinoa flour, Quinoa Pop, Quinoa Flakes, Quinoa pre-cooked flour instant

Andean Valley S.A. is a company dedicated and specialized in processing, developing and exporting Andean products, using natural processing and the best technology available to maintain the original quality of the raw material. The infrastructure and technology used in this plant allows us to achieve the highest standard of quality and hygiene for the products.

The main product processed and exported since 5 years is the REAL ORGANIC QUINOA GRAIN (Quenopodium Quinoa Wild, NANDINA 1008901000) in its different varieties, types and sub products.

BOLIVIA

Company	Irupana Andean Organic Food S.A.
Address	Av. Costanera No. 36, Villa La Merced, La Paz
Telephone	+591-2 221 5805
Fax	+591-2 221 5931
Mail	exportaciones@irupana.org
Contact	Javier Hurtado Mercado Juan José Landivar Moreno
Internet	www.irupana.org
Products	Organic Royal Quinoa, Organic Amaranth, Organic Sun dried Banana, Organic Sun dried Orange

IRUPANA began exporting in 2002 mainly Andean Cereals in bulk like Quinoa and Amaranth. Between March 2003 and April 2004, exports sales reached 178-600 USD in three countries. For this year, we expect to sell more than 500.000 USD, with clients in United States, Germany, Israel, Italy, Holland, New Zealand, Australia and entering with ready products to Chile and Brazil.

The organic condition and quality of our product is guaranteed by our Suppliers Support Program, helping them to improve qualities and quantities for the international market.

Company	Saite Srl.
Address	Ciudad Satélite Plan No. 405, Calle 22° No. 702 P.O. Box 8624, La Paz
Telephone	+591-2 283 22 62
Fax	+591-2 283 22 62
Mail	saite@caoba.entelnet.bo
Contact	Teodocio Huayllani Marca
Products	Quinoa, Coffee, Dry Beans, Sesame, Amaranth

Company	AOPEB
Address	Calle Landeta No. 554, 1872 La Paz
Telephone	+591 2 2490 686
Fax	+591 2 2129 286
E-Mail	commercial@aopeb.org, gerencia@aopeb.org
Internet	www.aopeb.org
Contact	Farid Machicado, Edwin Noriega
Products	Dried Fruits, Coffee, Brazil Nuts, Fruit Trid ea, Quinoa Grain, Herbs

BOLIVIA

Company **TUNUPA S.R.L.**
Address Calle Rodriguez La Paz Edificio La Paz
Bloque # 2 departamento # 2
Casilla postal # 594; Oruro
Telephone +591 252 77600
Fax +591 2511 3329
E-Mail tunupa@entelnet.bo;
Internet www.quinoaesbolivia.com
ventas@quinoaesbolivia.com
Contact Jean Marie Galliath
Products Quinoa products, Spaghetti

Company **TAHUAMANU S.A.**
Address Montevideo No. 109 Edificio Eliana 2P
P.O.Box 14542, La Paz
Telephone +591-2-2440081
Fax +591-2-2112869
E-Mail info@tahuamanu.com
Internet www.tahuamanu.com
Contact Marcelo Castellanos
Products Brazil Nuts

BULGARIA

Company **ISTAR ECO CONSULT**
Address 13-19, Dukatska planina Str., fl.4, ap.10
1606 Sofia, Bulgaria
Telephone +359-2 950 22 60, 950 22 61
Fax +359-2 953 09 72
E-Mail istar@bulinfo.net
Contact Dragomir Draganov, Gerasim Dochev
Products Organic raspberries and organic wild blackberries

The Istar Eco Consult Co. Ltd was established in 1997. Since 2001 the company has been engaged in the field of organic agriculture. At present its main activity is the production, processing and export of organic produce: organic raspberries and organic wild blackberries.

On average the number of workers is 14. Since 2003 the company has been working with raw material of the client at a refrigeration plant at the town of Berkovitsa, with a capacity

BULGARIA

of 60 - 80 tons of raspberries of its own produce and about 100 tons of wild blackberries.

Production will increase in the coming years, the companies own produce amounting to 150 – 160 tons for 2005. We shall purchase about 100 tons of raspberries from certified private producers. The expected yield of wild blackberries for 2005 is approx. 100 – 150 tons. The company envisages to create its own plantations of organic raspberries and strawberries. The building of a deep-freeze units is envisaged for 2005. The company has specialized in the production and export of organic raspberries and wild blackberries.

Istar Eco Consult Co. Ltd. has been certified by the LACON INSTITUTE, Germany, as a producer of organic products with 12 ha organic raspberries and 200 ha organic wild blackberries. The company is in the course of certification of Bio Suisse, Switzerland.

Company	AGROLINK Organic Farmers' Association
Address	50, Yanko Sakazov blvd 1504 Sofia Bulgaria
Telephone	+ 359 2 8466 675
Fax	+ 359 2 9431 511
Mail	agrolink@bgnet.bg
Internet	www.agrolink.org
Contact	Dr Nikolova Svetla, Ivan Ginev
Products	Strawberry, raspberry; wild blueberry, blackberry, strawberry, raspberry, hip rose; frozen string bean; tomato cherry, potato, onion, pepper; honey, jam, cultivated herbs and essential oils (of L.Ruta graveolens, Matricaria recutita; Satureja Montana; Achillea millefolium)

AGROLINK is organic farmers association and will present at Biofach some of the members of the Association: Ecoterra, Ventzi - DP, Organic beekeepers' cooperation Balkan Biomed. In the office of the AGROLINK Association work 4 full time staff and 8 part time experts.

The companies will be presented at Biofach employ about 160 people (permanent and seasonal). Export experience is mainly for EU countries: Italy, Germany, France, United Kingdom. The export amount altogether of the companies for 2004 is about 710 000 EUR.

BOSNIA HERZEGOVINA

Company	Foreign Trade Chamber of Bosnia and Herzegovina – Association for medicinal plants and forest products
Address	Branislava Djurdjeva 10/III, 71 000 Sarajevo
Telephone	+387 059 220 802, +387 33 667 941
Fax	+387 33 214 292
Mail	andjelic@post.com; faveda@bih.net.ba
Contact	Mr. Radovan Andjelic; Fikret and Aida Zubcevic
Products	Medicinal and aromatic plants, essential oils, tinctures and cremes

EGYPT

Company	Environmental Quality International
Address	3B, Bahgat Ali Street, Zamalek, 11211 Cairo
Telephone	+202-7350052
Fax	+202-7363331
Mail	mnakhla@eqi.com.eg
Internet	www.eqi.com.eq, www.elaquizy.com
Contact	Mounir I Nakhla, Ahmed Al Aguizy
Products	Siwi and Ferehy Dates

Environmental Quality International (EQI) was founded in 1981 to contribute to the growth and development of the Middle East and North African region. EQI's goal is to bring about sustainable improvements in the living conditions of peoples in the region by promoting economic development that respects the region's natural heritage and protects its rich cultural legacy. EQI has 180 full time employees working across many sectors with a vast range of expertise.

EQI has a strategic partnership with Al Aguizy a leading agriculture export company that has over 20 years of experience. Over 7000 tons of pre-packed ready to eat products are exported every year to super markets and caterers in Western Europe.

The Siwa organic line will bring the produce of Siwa Oasis to the world. Siwa is the land of natural springs, salt lakes, mineral-rich mud, lush palm and olive groves. Renown in ancient times as one of the world's most important oracle centers, this remote oasis in Egypt has only recently emerged from centuries of isolation from the rest of the world. Siwa's 500 thousand date palms are organically grown in this pristine and timeless setting, using cultivation systems that were prevalent

EGYPT

when Alexander the Great rode into the oasis over 2300 years ago, seeking confirmation that he was the son of Zeus-Ammon. Ancient Egyptian date recipes are said to have brought harmony and well being to the people of the oasis.

Company	Ottoman «Royal for Herbs»
Address	Shabramant - Haram, Giza
Phone	+202 3810335 / 3811171
Fax	+202 3810568
Mail	info@ottoman-royal.com
Internet	www.ottoman-royal.com
Contact	Khalil Ahmed
Products	All kinds of dried herbs «organic»

We are an Egyptian company established in 1990, who work in the field of the organic dried Herbs. We have in our factory 200 workers and employees. We are basic exporters of many of the European, Asian and Latin-American companies. We started the exportation process 10 years ago. All our products are certified by: NATURLAND (Germany), NOP (USA), ECOA (Egypt), Bio Suisse (Netherlands) and in progress to obtain the JAS (Japan). Our target market is generally the whole world and specifically the European market.

Company	WADI FOOD INDUSTRIES SAE
Address	61 Kods er Sherif st, Mohadessin, Cairo
Phone	+20 2 304 5140
Fax	+20 2 346 4520
Mail	khaliln@wadigroup.com wadifood@wadigroup.com
Internet	www.wadifood.com
Contact	Khaled Shawky; Khalil Nasrallah
Products	Organic table olives and olive oil

The company's 1600 acres of organic olive groves are located on newly reclaimed desert land away from any source of pollution. It is Egypt's unique weather that allows our olives to mature slowly on the trees, which makes our extra virgin olive oil rich, fruity and sweeter than other olive oils. The trees are watered from deep and pure aquifers and the year round hot sun protects our fruits and enriches their nutritional value. The naturally ripe olives are picked manually and processed a few hours after harvesting. Every olive in every tree matures in the most natural environment.

EGYPT

Our year-round care for the trees guarantees that only the finest, fresh quality olives are used in every lot of Wadi Food Extra Virgin Olive oil, and naturally processed Wadi Food Olives. Wadi Food designed and engineered the olive groves to make one thing, and to make it best Quality Natural Product. Wadi Food was awarded fourth best extra virgin olive oil prize at the SIO 2000 International Extra Virgin Olive Oil Competition at Fira de Reus, Spain, organized by the International Olive Oil Council.

Company	Pharaonic Bioherb
Address	4, Rashdan St, Dokki, Cairo
Phone	+2 02 76 20 326
Fax	+2 02 74 90 825
Mail	info@pharoherb.com
Internet	www.pharoherb.com
Contact	Mr. Ashraf Helmy
Products	Bulk packed dried organic herbs and spices, produced, and packaged according to EEC Regulation 209/91.

We produce, process and export first class quality dried organic herbs & spices, we have 15 committed employees. Our supply comes from 800 acres of certified organic agriculture area. Pharaonic Bioherb is bio-certified from The Egyptian Center of Organic Agriculture (ecoa EN-45011 a certification and inspection body accredited under registration No.DAP - ZE - 3315.00 of the German accreditation council) Iso-9001 Certified laboratories are responsible for analysis and certifying of our goods to be exported to ensure compliance of cleanliness and safety with specifications of each country/ customer. Constant and consistent supply is completely secured.

Company	AGROMISR
Address	El-Rass El-Soda square, street Nr. 5 from Ahmed Abd-Elwahab, Alexandria
Phone	+203 50 48 288
Fax	+203 50 48 421
E-Mail	agromisr@link.net
Contact	Salah Morsy
Products	Dehydrated Vegetables and Fruits

SERBIA AND MONTENEGRO

Company **Suncokret**
Address 413 Omladiska, 24414 Hajdukovo
Telephone +381 64 181 54 23
Fax +381 27 758 052
E-Mail suncokret@tippnet.co.yu
Contact Percic Ivan
Products Pumpkin seed and butter

Company **Flora Pak D.O.O.**
Address Lunovo Selo b.b., 31203 Uzice
Telephone +381 31 516 373
Fax +381 31 803 344
E-Mail florapack@ptt.yu
Contact Mirosavijevic Jovan
Products Forest Fruits

FLORA-PAK Co has been in processing of forest fruits and packing them deep frozen in packages of 250gr. This is brand new product as so far the company has had export of frozen raspberry to France, Holland and Belgium. The company has 7full-time employees but it hires more workers occasionally when needed.

Regarding selling position, the company has a leading in the domestic market as for the forest fruits and it plans export to foreign markets.

Company **Budim Grad D.O.O.**
Address Buddovina, Brus 37227 Milentija
Telephone +381 37 837 237
Fax +381 37 837 237
Contact Slavollub Pecic
Products Blackberry, Raspberry, dried organic Plum

PERU

Company	Café Peru
Address	Pasaje El Sol No.297, Callao, 01
Telephone	+51 1 451 46 35
Fax	+51 1 451 46 35
E-Mail	cafeperu@infonegocio.net.pe
Contact	Cesar Rivas Pena
Products	Coffee

The background of Café Perú SAC is the Central of Agrarian Cooperatives Café Perú, which was founded back in 1969. This institution went through three development stages such as that of expansion, when its economy was capitalized and 60 agrarian coffee cooperatives from the northern, central, and southern regions of Peru were represented in what was then the only representative and most efficient organization for the production and export of coffee at national and entrepreneurial level. In the second stage the activities decreased, but the third one was a reemerging stage because its five core cooperatives: La Florida, Satipo, San Juan del Oro, Naranjillo, and Pangoa, for a more efficient performance decided, in year 2001, to form the Corporacion de Productores Café Peru S.A.C.

INDIA

Company	Weikfield Products Company Pvt. LTD.
Address	Weikfield Estate, Nagar Road, 411014 Pune
Telephone	+91 20 266 33 111
Fax	+91 20 266 33 380
E-Mail	weikfield@weikfield.com
Contact	Mr. Mukesh Malhotra
Website	www.weikfield.com
Products	Organic Tea

Company	Aryan International
Address	D-184 Freedom Fighters Enclave, Neb Sarai, 110068 New Delhi
Telephone	+91 11 2953 66 11
Fax	+91 11 2953 17 89
E-Mail	info@aryanint.com
Contact	Mr. Saurabh Kumar Garg
Products	Spices, Cashews, Oilseeds, Rice

INDIA

Aryan is a team of qualified professionals, engaged in exports of Certified Organics and Cactus Plants from India. We represent the area, which is inhabited by tribal people who have from times in memorial being growing various agricultural commodities in the traditional organic manner.

We have set up a state of art integrated processing plant in Eastern India to add value to these tribal produce, wherein we clean, process and pack.

We have been in Exports of Organics since 1998 and currently 31 people are working for Aryan International. Our USP is our after sales service at very reasonable prices.

Company	Indocert (Indian Organic Certification Agency)
Address	Thottumugham P.O. Aluva 683105, Ernakulam, Kerala
Telephone	+91 484 2620943
Fax	+91 4842630908
E-Mail	Mathew.sebastian@indocert.org
Contact	Mathew Sebastian
Website	www.indocert.org
Products	Indian certifier who certifies according to EU-Regulations

INDOCERT is a nationally operating, charitable trust, accredited by Government of India for certification of organic farmers, processors and traders. INDOCERT functions as a platform for training, awareness creation, information dissemination and networking in the field of organic farming. In this endeavour, INDOCERT is supported by two well reputed organizations from Switzerland: FiBL (Research Institute of Organic Agriculture) and bio.inspecta (a Swiss certification agency also accredited in EU) in the form of strong technical collaborations. FiBL supports INDOCERT in their planning process, the management, assisting in developing structures, procedures and documents, technical training of the staff and support in achieving accreditation requirements. So also, bio.inspecta assists INDOCERT to start inspections for the export market right from the beginning through co-certification.

Therefore, besides doing inspection and certification according to Indian Organic Standards, INDOCERT will also do inspections for private labels in Europe like BIO SUISSE and Naturland in the near future, enabling Indian farmers to access the markets in Europe. The Swiss State Secretariat of Economic Affairs (SECO) is financially contributing the set-up of INDOCERT in the initial phase.

EL SALVADOR

Company **ASOCIACION AGRONATURA**
Address Calle El Mirador y 91 Av. Nte. # 4709
Telephone +503 263-2244
Fax +503 263-2244
E-Mail agronatura_1@hotmail.com
Contact Esperanza de Cuellar
Products NGO

AGRONATURA is a non-profit organization, who work's in different areas of the non traditional agricultural and agro industrial organic sector, supporting the work carried out by recognized and accredited certification agencies, organizing the domestic market and promoting organic production principles among producers and consumers, and training the producers in all relevant production, transformation and trade techniques.

Company **PRODUCTOS NATURALES SHUCHIL**
Address Calle San Antonio Abad # 49, San Salvador
Telephone +503 274-2781, (503) 274-0209
Fax +503 274-2781
E-Mail shuchil@yahoo.com
Contact Matilde de Palomo
Products lemongrass oil, dehydrated lemon grass and pets-soaps

SHUCHIL is a privately owned company that works in the field of natural cosmetics. Their line of products includes lemongrass oil, dehydrated lemon grass and pets-soaps. Their main product group however is that of organic soaps, made of plant extracts. They put very much emphasis on the fact, that their suppliers are small, organic producers and belong to families in the rural areas of El Salvador. This to improve the living standards of smallholders and producer's groups

Company **APECAFE**
Address Blvd. Merliot, Edificio UCRAPROBEX
Ciudad Merliot, La Libertad, El Salavador, C.A.
Telephone +503 278-9440
Fax +503 278-1311
E-Mail apecafe@mixmail.com
Contact Alfredo Rumualdo Asencio
Products Coffee

EL SALVADOR

APECAFE is an Association of Small Coffee Producers and was founded in 1997. They represent 11 coffee cooperatives in several areas of El Salvador that comprise 539 small-scale coffee growers, united to produce and export coffee to the international markets. The central purpose is to improve the economic and social conditions of the associated cooperatives and individual members. We encourage our cooperatives to use appropriate technologies in coffee growing and processing, not only to produce a high-quality coffee, but also to protect the environment.

Company	ASOCIACION DE PRODUCTORESAGROINDUSTRIALES ORGANICOS DE EL SALVADOR
Address	Cantón San Carlos Lempa, Municipio Tecoluca, San Vicente, El Salvador, C.A.
Telephone	+503 226-0747
Fax	+503 226-0747
E-Mail	aprainores@gmx.net, info@aprainores.com.sv
Contact	Alex Flores
Products	organic cashew nuts

APRAINORES is a small-scale farmer's cooperative in El Salvador, and produces organic cashew nuts, which full-fills highest quality standards.

Company	BALTASAR FERREIRO & Co
Address	3a. Calle Poniente No. 5309, Col. Escalón San Salvador, El Salvador
Telephone	+503 257-2482
E-Mail	ferreiro_co@integra.com.sv ferreiro@integra.com.sv
Contact	Baltasar Ricardo Ferreiro
Products	Coffee

A family business established in 1905 as a fine coffee producer, processor and export company which is still running his own coffee plantations, coffee mill and roasting premises. Producer of ORGANIC Gourmet Coffee, Washed, 100% Arabica, Estate, Shade and High Grown Coffee has the capability of roasting, grinding and packing to comply with rigorous specifications. Air freight servicing to clients if required.

EL SALVADOR

Company **MAURICIO CANTOR**
Address 67 Av. Sur Pje. Roma 3 18-B, Col. Roma
San Salvador
Telephone +503 279 0618
E-Mail mcantor@gmx.net
Contact Mauricio Cantor Castillo
a/o Mauricio Cantor Martinez
Products Coffee

FINCA EL PAPAYAL: Producer of Organic Coffee, Bourbon type, gourmet quality at an altitude of 1100 up to 1600 meters above sea level. We are certified as organic producers by OCIA

Company **ALMA DE AÑIL**
Address km. 62 Carretera antigua a San Salvador No. 50;
Santa Ana
Telephone +503 447 76 26
Fax +503 447 01 74
E-Mail indigo-depot@navegante.com.sv
Contact Alma E. de León

ALMA DE AÑIL: A Farm that continues to be committed to organic farming methods. We grow and process Indigofera plants to obtain the indigo powder. Our product line includes: indigo powder, cloth, indigo dyed cotton and other natural fibres

Company **SOCIEDAD COOPERATIVA DE CAFICULTORES
«LA UNION» de R. L.**
Address Colonia Las Mercedes No. 46, Cantón Shaltipa,
Santiago Texacuangos, San Salvador
Telephone +503 220 83 26
Fax +503 220 87 59
E-Mail launion@navegante.com.sv
Contact Alicia Morales Sánchez
Website www.elsalvadortexacuangos.cjb.net
Products Coffee

LA UNION de R. L.: The Cooperative produces organic coffee with the Mark «Texacuangos coffee» and green coffee product with Mark «Life Coffee».

GUATEMALA

Company	PRODUCTOS ECOLOGICOS DE GUATEMALA - AGEXPRONT
Address	15 Ave. 14-72, Zona 13, 01013, Guatemala City
Telephone	(502) 2338-8232
Fax	(502) 22362-1950
E-Mail	eduardo.calderon@agexpront.org.gt
Contact	Eduardo Calderón
Website	www.export.com.gt www.ecologicosguate.org.gt
Products	Spices, vegetables, coffee, sesame,

AGEXPRONT: We are an institution that supports the exporter and promotes the organic production for export. We offer organic coffee, sesame seed, cardamom, all spices, broccoli and others

Company	MAYACERT
Address	34 Calle y 10ª Av. «A» 10-45, Zona 11, Col. Las Charcas, 01011 Guatemala
Telephone	+502 244-22537
Fax	+502 247 -63555
E-Mail	info@mayacert.com
Contact	Noé Rivera
Website	www.mayacert.com
Products	certification agency

We are an organic certification agency, and we are accredited by the European Union since February 2002 and in North America, since May 2003.

Company	CODECH/COMAL
Address	1a. Calle 27-15 Zona 1, Quezaltenango; 09001 Guatemala, C.A
Telephone	+502 55121654 - 55273044 - 58979024
Fax	+502 77619138
E-Mail	codechonce@yahoo.com comalhuehueq@intelnet.com edwinher@hotmail.com
Contact	Edwin Fernando Hernandez
Products	coffee

We are a small producers association. Our company offers organic coffee and we are Fair-Trade certified

COSTA RICA

Company	ASOPRODULCE
Address	100 m este de la iglesia de Jaris de Mora; Jaris de Mora
Telephone	+506 416-2455
Fax	+506 416-2455
E-Mail	asoprodulce@cedeco.co.cr
Contact	Víctor Rojas Alpizar
Products	Raw cane sugar

ASOPRODULCE is an association of sugar cane farmers: producing raw cane sugar

Company	APPTA
Address	Diagonal Tribunales de Justicia de Talamanca, Bribri, Talamanca
Telephone	+506 751-0118; 751-0158
Fax	+506 751-0072
E-Mail	apptager@racsa.co.cr
Contact	Walter Rodríguez Vargas
Website	www.appta.org
Products	cacao, bananas

APPTA Is an organization of small farmers that works in Talamanca and commercializes organic products like: cacao, bananas and puree of banana.

Company	ASSUKKAR S.A
Address	Condominios Doña Lolita, Barrio la California, San José
Telephone	+506 280-8686
Fax	+506 224-8960
E-Mail	alfredo@organicsugar.com
Contact	Alfredo Ortuño
Website	www.organicsugar.com
Products	Sugar, syrup

ASSUKKAR S.A Dedicated to the production of high quality specialty sugars, we manufacture since 1992 Certified Organic Brown Sugar from our own plantations. Our products are fine and course grain (low humidity), soft brown sugar (medium humidity) and syrup.

COSTA RICA

Company	COOPECAÑERA R.L
Address	Bolívar de Piedades Norte; San Ramón, Alajuela
Telephone	+506 445-5617
Fax	+506 447-3200
E-Mail	ingenio@racsa.co.cr
Contact	Jesús Villalobos Gamboa
Products	sugar

COOPECAÑERA R.L. is a cooperative founded in 1972: involves more than 517 sugar cane small farmers: the cooperative produces processed sugar cane. Production: raw and white sugar.

Company	ASOCIACIÓN LA ALIANZA
Address	Barrio El Carmen, San Cayetano, San José
Telephone	+506 226-8914
FaX	+506 226-8914
E-Mail	alianza@cedeco.or.cr
Contact	Jorge Arturo Ulate Zuñiga
Products	coffee

«LA ALIANZA» is integrated by small scale organic Farming families from different regions of Costa Rica, looking to improve their quality of life through production, marketing and legislation of organic coffee and other products for local and international markets.

NICARAGUA

Company	COOPERATIVA DE IMPORTACION Y EXPORTACION NICARAGUENSE «DEL CAMPO, R.L.»
Address	Costado Noroeste UNAN 25 varas al norte León
Telephone	+505 311-05 01
Fax	+505 311-05 02
E-Mail	delcampo@ibw.com.ni
Contact	Róger Alí Romero
Products	Sesam, Coffee, Dried Herbs

NICARAGUA

DEL CAMPO. R.L. was founded in 1997. Is one of the first and largest exporter of certified organics products in Central America. It is owned by 13 cooperatives in Chinandega and Rivas and export products from 3000 small and medium farmers. Mainly: Sesame organic and conventional, sesame oil, Coffee beans and dried herbs.

Company	ASOCIACIÓN NOCHARI
Address	Del Hospital Montecarmelo 3 Cuadras al norte; Nandaime
Telephone	+505 561 3060
Fax	+505 561 3061
E-Mail	nocharis@abw.com.ni
Contact	Martina Tèilez Mayotga
Products	Hibiscus flowers, lemon grass, natural medicine (soaps, shampoos, lotions, wine and syrup of tropical fruits).

ASOCIACIÓN NOCHARI helps small scale families to develop agro-industrial products in the town of Nadaime We promote the agro-ecology and equitative of generics. The main goal is to train man and women of the rural communities in agro-ecology and agro-industrial techniques.

Company	EMPRESA COOPERATIVA DE SERVICIOS AGROPECUARIOS NICARAO R.L.
Address	Rotonda El Periodista 300 metros al norte Avenida, Naciones Unidas, Managua
E-Mail	info@nicaraocoop.org
Contact	Ing. Moisés López Visuete, Jairo Guillén Vallejos
Products	honey, coffee, sesame oil, cashew nuts and medical plants

NICARACOOOP: was founded in 2002 and is owned by five cooperatives and two NGO's. All members are small farmers (over 2.566 rural families. They produce and process organic products like: honey, roasted organic coffee, aromatic roasted coffee, dried-boiled beans, face and body conditioner oil sesame based, sesame oil, cashew nuts and medical plants. Nicaraocoop has also an industrial capacity for processing sesame in large scale.

CBI - Dutch centre of the promotion of imports from developing countries is implementing similar activities as SIPPO. In the Biofach they will give support to companies from Egypt, Ecuador, India, Peru, Uganda and Colombia

They are located in Hall 5 Stand 130.

For further information contact:

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