

## ROMANIA

**Company** FAUR SA  
**Address** 256, Basarabia Blv.  
RO-73429 Bucharest  
**Phone** +40 21 255 02 75  
**Fax** +40 21 255 00 71  
**E-Mail** faur@faur.ro  
**Internet** www.faur.ro  
**Contact Person** Mariana Hristea, Executive Manager  
Sorina Andrusca, Chief of Sales Dept.  
**Languages** French, English, German  
**Personnel** 650  
**Production Area** Equipment for metallurgy, brake equipment for locomotives and wagons, spare parts for rolling stock, generating sets, power sets, spare parts, crankshafts, camshafts, pistons, cylinder jackets, connecting rods, cylinder heads crankcases, Semi-finished products: casting (of steel, iron, non-ferrous, alloys) and forged parts.  
**Customer Groups** several industrial sectors  
**Exports** Germany, France, UK, Italy, Sweden etc.

ISO 9001 certified.

**Company** ALTUR S.A.  
**Address** Pitesti Str. 114  
320104 Slatina, Olt  
**Phone** +40 249 413 648  
**Fax** +40 249 436 037  
**E-Mail** marksales1@altursa.ro  
**Contact** Mr. Tu  
**Production Area** Aluminum castings, pressure die castings, gravity die casting, medium to small series  
**Exports** Germany, France, Holland, Italy

**ALTUR S.A.** is specialized in casting of AlSi7Mg, AlSi10Mg and AlSi12 according to the Romanian STAS 201/2-80. The company aims towards a very flexible production. The processes used are gravity die casting and pressure die casting. The company has also a piston machining shop. Quality is assured with modern test equipment. They are certified ISO 9001/2000.

## SERBIA AND MONTENEGRO

**Company** IMT AD LIVNICA  
**Address** Tosin Bunar 268  
11070 Novi Beograd  
**Phone** +381 11 154 231  
**Fax** +381 11 154 231  
**E-Mail** tgredec@ptt.yu  
**Personnel** 300  
**Contact** Mr. Dr. Tomislav Gredic  
Mr. Radomir Belosevac  
**Production Area** engine blocks, engine heads, clutch housings, brake system elements, hydraulic components  
**Exports** Italy

**IMT LIVNICA** started its production activities in 1953 as a castings and patterns factory. In the beginning of the 80's the factory has been completely renovated and equipped with new technology. During the last two years some new technology lines have been established. An ISO 9001 certified company.

## UKRAINE

**Company** FOUNDRY ASSOCIATION OF UKRAINE  
**Address** Vernadski Ave 34/1  
UA-03680 Kiev  
**Phone** +380 44 424 12 80  
**Fax** +380 44 424 65 21  
**E-Mail** fau@ucast.kiev.ua  
**Contact** Prof. Oleg Shinsky, President  
Dr. Igor Shinsky  
**Personnel** 35  
**Production Area** Technologies, engineering in foundry production  
**Customer Groups** Foundries

Presented at the stand will also be the organization DERZHVOZNISHINFORM DZI – the leading Ukrainian Research, Information and Expert Center in the field of international trade relations. The Center was established by the Ministry for Foreign Economic Relations and Trade of Ukraine.

**Company** DERZHVOZNISHINFORM DZI  
**Address** 22, Voroskovo St, MSP 601  
01054 Kiev  
**Phone** +380 44 246 85 56  
**Fax** +380 44 216 23 68  
**Internet** www.ukrdzi.com  
**E-Mail** pvv@dzi.mfert.gov.ua  
**Contact Person** Vyacheslav Popov  
**Languages** English  
**Personnel** 50  
**Production Area** Research, Information and Expert Center

**DZI** Staff comprises 50 highly qualified professionals. The specialists use personal long standing expert and marketing experience in their actual performance.

**Company** PTIMA – Physico-Technological Institute of Metals and Alloys  
**Address** 34/1, Vernadski Ave  
UA-03680 Kiev-142  
**Phone** +380 44 424 12 80  
**Fax** +380 44 424 65 21  
**E-Mail** ptima@ucast.kiev.ua  
**Homepage** www.ptima.kiev.ua  
**Contact** Prof. Oleg Shinsky, Deputy Director  
**Personnel** 450  
**Production Area** Foundry Technologies, foundry equipment, castings

**sippo**   
— swiss import —  
promotion programme

Stampfenbachstrasse 85, CH-8035 Zurich  
**Phone** (41) 44 365 52 04  
**Fax** (41) 44 365 52 02  
**Email** bdoitchinov@sippo.ch  
**Internet** www.sippo.ch

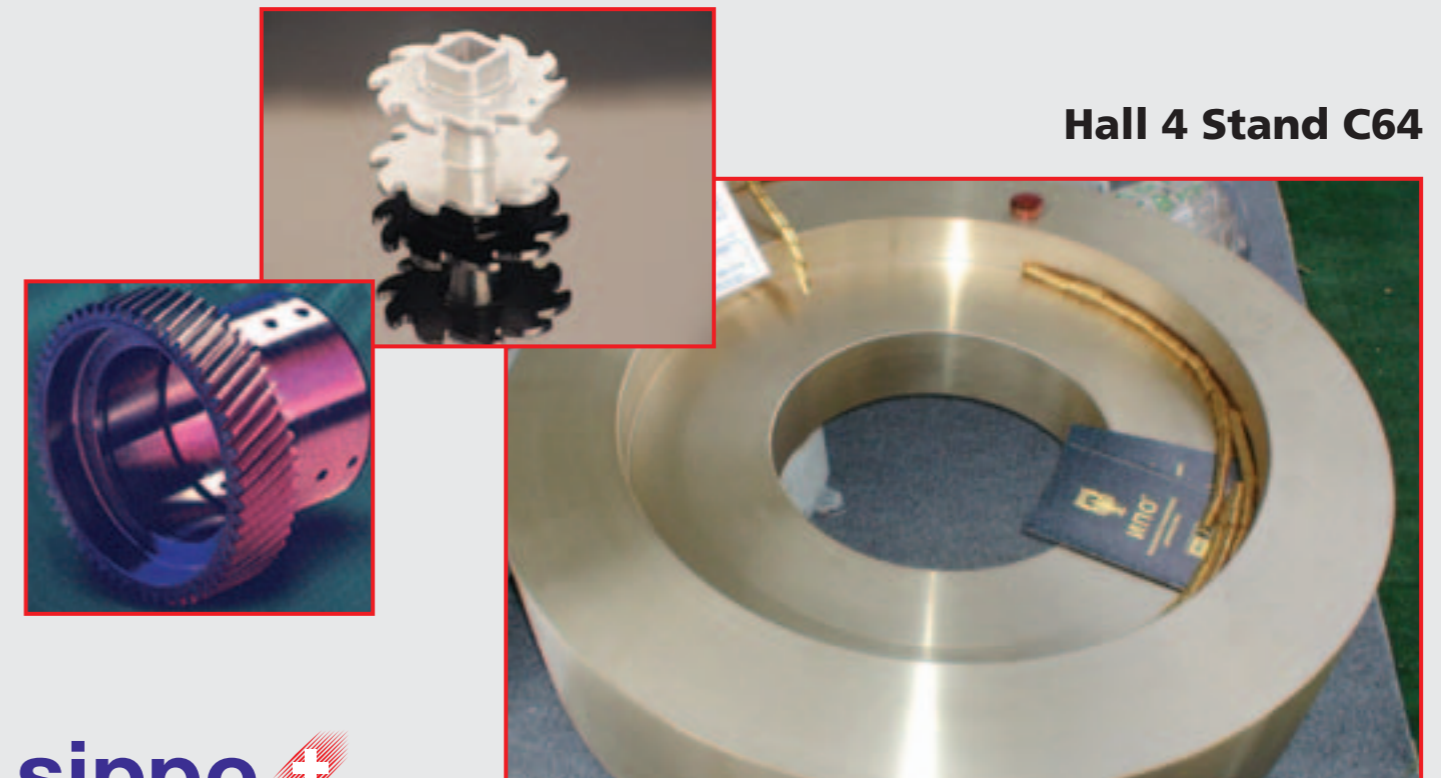
**Patronage:** seco State Secretariat for Economic Affairs, Bern

SUBCONTRACTING  
AUTOMOTIVE PARTS  
FORGINGS AND CASTINGS  
PLASTICS

  
**HANNOVER  
MESSE**  
11. – 15. April 2005

# Market Leaders

from Argentina, Bulgaria, India, Macedonia, Serbia and Montenegro, Peru, Romania and Ukraine



Hall 4 Stand C64

**sippo**   
— swiss import —  
promotion programme

Stampfenbachstrasse 85, CH-8035 Zurich  
**Phone** (41) 44 365 52 04  
**Fax** (41) 44 365 52 02  
**Email** info@sippo.ch  
**Internet** www.sippo.ch

**Patronage:** State Secretariat for Economic Affairs, Bern, Switzerland

SIPPO (Swiss Import Promotion Programme) is the new import promotion programme under the patronage of SECO, the State Secretariat for the Economy of the Swiss government. It supports private businesses in emerging markets and markets in transition that are endeavouring to access the Swiss market as well as markets in the European Union. SIPPO's services include business branch-

related market information, advisory services for products and marketing, promotion in Switzerland as well as assistance at selected European trade fairs.

At the same time, Swiss companies are informed about the requests for contact received from foreign companies and are given support in their search for new sourcing markets, products and cooperation partners.

The aim of this economic and trade promotion is to support emerging markets and markets in transition in their attempts at comprehensive integration into the global economy:

Repeated participation at selected international trade fairs is a prerequisite for future success and a major milestone in our trade promotion process.

**ARGENTINA**

Company	<b>METALURGICA KYSMAR SAIC</b>
Address	Calle 22, No. 3331 AR-1650 San Martin
Phone	+54 11 475 518 99
Fax	+54 11 475 228 78
E-Mail	metalurgica@kysmar.com.ar
Homepage	www.kysmar.com.ar
Contact	Mr. Eduardo Vagni, CEO Mr. Paul Stabholz, Director
Languages	German, English, French, Spanish
Production Area	Damper pulleys: Assembly and vulcanization of pulleys for internal combustion engines (for cars and trucks).
Engine parts	Flywheels, camshaft pulleys, pulleys for water pumps, air intake and exhaust manifolds, alternator brackets, engine mounting brackets, water pump brackets, clutch bell housings.
Axle parts	Hubs, brake drums and brackets, steering knuckles, etc. The basic necessary raw materials to manufacture the above mentioned products are: Grey castings, Aluminum castings, natural and synthetic rubber. All these raw materials are supplied by certified local and foreign manufacturers.
Exports	Brazil
Customers like	Daimler Chrysler, Volkswagen, Toyota, Iveco

**Kysmar** is specialized in machining engine and axle parts, dampers and pulleys, The company is certified with ISO 9002, QS 9000 and is currently working on TS16949. The company is equipped with conventional and CNC lathes and machining centres, milling machines etc.

**BULGARIA**

Company	<b>DROUZHBA Co.</b>
Address	Tutrakan St. 4 BG-7200 Razgrad
Phone	+359 84 660 687
Fax	+359 84 660 424
E-Mail	info@drouzhba.bg
Homepage	www.drouzhba.bg
Contact	Dipl. Ing. I. Bolyarov
Production Area	Pistons, piston rings and piston pins conventional for automobiles, trucks, engine-driven conveyances, compressors, road construction machines, etc. Another branch is the production of metal casts in accordance with customers specific requirements, Aluminium cast.
Exports	Poland, Russia, Ukraine, Turkey, Egypt, India, Algeria, Syria, Macedonia, Romania etc.

Established in 1964 as a state-controlled company for production of pistons for internal-combustion engines. It is today a private-stock company and the sole piston sets producer in Bulgaria. It is capable and fully equipped to produce piston sets in accordance with customers' specifications. Production is intended for spare parts as well as integration for new model engines. In 1986 the company has got a license and know-how and since then is fully equipped for production of piston rings for «Goetze» Co. Germany. Since September 2001 the company has got International Quality Standard ISO 9001-2000.

Company	<b>FORGING AND PRESS PLANT JSC</b>
Address	Tutrakan Blvd. 100 7000 Rousse
Phone	+359 82 845 403
Fax	+359 82 845 988
E-Mail	kpz@abv.bg
Homepage	www.sofspravka.info/?kpz.rousse
Contact	Mr. Radoslav Angelov, Bord of Directors Mr. Boyko Tzonev, Executive Director
Production Area	Forgings, rods, discs and discs with openings, rings, free forgings

**Forging and Press Plant JSC** is a small SME, specialized in forgings. The major products are forged rings for gear wheels, shafts and stepped shafts, which are competitive on regional and domestic market. Typical reference customers are Radomir-Metals, Lukoil-Neftohim, Mashstroy-Sliven, railway companies and companies in the energy sector. The technological equipment is adequate and has the origin in Germany and USA. The company is in progress of achieving the ISO 9000 certification.

Company	<b>ET «IPO – IVAN POPOV»</b>
Address	79, Klaimantzi St 1505 Sofia
Phone	+359 2 971 95 53
Fax	+359 2 971 95 48
E mail	geo97@bgnet.bg
Homepage	www.ipo-bg.com
Contact	Mr. Nayden Chetinov, Director Mr. Ivan Dimitrov, Sales Manager
Production Area	Ferrous and non-ferrous centrifugal castings, ferrous and non-ferrous sand castings, medium to small series, quick and flexible.
Export	Germany, Macedonia

**ET «IPO – Ivan Popov»** is specialized in centrifugal castings of: CuAl10Fe, CuAl10FeNi, CuSn10Zn, CuPb15Sn, CuSn5ZnPb. It manufactures brass and bronze bushings with OD 90 – 1023 mm and rings with OD 800 – 1700 mm. There is a fully equipped machine shop and a modern test laboratory in the company. Certified for ISO 9001:2000 and AQAP 2110.

Company	<b>LEIARMACH JSC</b>
Address	8 Ilijansko Chaussee St. 1220 Sofia
Phone	+359 2 836 44 02
Fax	+359 2 836 44 02
E-mail	leiarmach@mail.com
Homepage	www.castingarea.com/fa/bg/leiarmach.htm
Contact	Dipl. Eng. Filip Savov, Executive Director Mr. Nikola Aleksandrov, Machine Building
Production Area	Casting of grey cast iron and ductile iron. Machine moulding with furan mixture, casting-medium size with weight of up to 8 ton.
Exports	Germany, Italy

**Leiarmach JSC** is specialized in casting of grey cast iron (GG) and ductile cast iron (GGG) and manufacturing of wooden foundry patterns. Core and moulds are manufactured on the basis of furan mixture by highly-productive mixers. The company has a very well equipped machine shop with gantry milling machines. Quality is assured with modern test equipment. The foundry is equipped with 5/2.5 ton, 0.55 ton induction furnaces and cupola «Stico» (with hot air). Leiarmach JSC will have certificate of ISO 9001 on April 2004.

Company	<b>PROGRESS JSC</b>
Address	Industrial Area BG – Stara Zagora
Phone	+359 42 60 55 13
Fax	+359 42 60 56 61
E-Mail	contact@progress-sz.com
Homepage	www.progress-sz.com
Contact	Eng. Slavin Yanakiev, Executive Manager
Personnel	410
Production Area	High quality iron castings; castings for pneumatic, hydraulic and automotive industry, decorative castings.
Customer Groups	Pneumatic, hydraulic, automotive industry
Exports	Italy, Greece, Slovenia

**Progress** has been on the market for over 80 years and is a leading Bulgarian company for high quality grey and spheroidal-graphite iron castings. The company has a well qualified personnel with good experience in casting; high-capacity electrical furnaces and casting facilities which are continuously innovated and its own tooling equipment manufacturing shop. All this is a guarantee for a prompt and quality performance on any order. ÖQS Certificate, QMS ISO 9001.

**INDIA**

Company	<b>AXIS ELECTRICAL COMPONENTS LTD.</b>
Address	104 C, Govt. Industrial Estate IN-Charkop, Kandivali (West) Mumbai- 400067
Phone	+91 22 286 966 36
Fax	+91 22 286 784 91
E mail	mimish@axis-india.com
Homepage	www.axis-india.com
Contact	Mr. Nimish Taterh, Marketing Director Mr. Kanderp Khandwala, Managing Director
Languages	English
Personnel	106
Production Area	Sheeted metal components, castings, forgings, plastic mouldings, Compression cable lugs
Customer Groups	Distributors, wholesalers, Utilities; Installers & Contractors, Equipment manufacturers
Exports	Australia, New Zealand, Singapore etc.

**Axis** is a leading manufacturer of a vast range of electrical components for transmitting, joining, continuing, supporting and other safety electrical products used in electrical systems. Through rigorous quality testing, control and manufacturing strictly by the specifications and design laid by accepted Int. Standards, AXIS products have gained popularity among quality conscious customers. A generous part of the company's funds are used in R & D. ISO company, UL certified product.

Company	<b>UNIVERSAL OIL SEALS Mfg Co Pvt Ltd</b>
Address	16, Sidhapura Ind Est Kurla-West, Mumbai-400070
Phone	+91-22-25033027
Fax	+91-22-25035268
E-Mail	uosmco@bom5.vsnl.net.in
Contact	Mr. Sandeep Jain, Chief Executive Mr. Pravin Bande, Sales Executive
Production Area	Technical Rubber Products like Oil Seals, O Rings, Gaskets, Diaphragms, Bushes, Hydraulic Seals, Rubber and Rubber to Metal Bonded Parts, Customised Parts.
Exports	Germany, France, Middle East, Sri Lanka

**Universal Oil Seals Mfg Co Pvt Ltd** is specialized in the field of manufacturing various technical components especially suited to customer's specifications. The company manufactures various mouldings in Nitrile, Polychloroprene, EPDM, Silicon, Fluoroelastomers, Polyurethane, PolyAcrylic, HNBR and natural rubbers. The company has complete infrastructure for toolings, sheet metal, springs, and various product testing facilities.

**MACEDONIA**

Company	<b>SIGURNOSNI POJASI AD</b>
Address	s. Belicista, Ohrid Region, OHRID
Phone	+389 462 86 702
Fax	+389 462 86 303
E-Mail	sipo@mt.net.mk
Contact	Mr. Ljupco Malezanov Mr. Ljuben Iloski
Personnel	85
Production Area	safety belts for the automotive industry
Exports	Russia, Turkey, Italy, Spain, Austria

**AD SIPO** is a leading Macedonian company, producer of safety belts for different types of vehicles. The company is ISO 9001/ 2000 certified.

**PERU**

Company	<b>LYS FILTERS SA</b>
Address	Av. Industrial 3124, Independencia, Lima
Phone	+51 1 613 90 00
Fax	+51 1 613 90 01
E-Mail	sipo@mt.net.mk
Contact	Mr. Hugo Huertas del Pino
Personnel	245
Production Area	filters
Exports	South America, USA

**Filtros Lys SA** is a leading Peruvian subcontractor for the automotive industry offering a wide palette of filters: water-, oil-, air filters etc. The company is equipped with modern technology facilities, related to last production trends. An ISO 9001 certified company.