

European Seafood Exposition ESE 2005

www.euroseafood.com



April 26 – 28, Brussels, Belgium

SIPPO – Pavilion
Hall 9 - Stand 4149

with companies from

Bulgaria, Ecuador, Indonesia,
Mozambique,
Romania and Russia

further we recommend to visit

Bangladesh Pavilion - Hall 9 Stand 4317

Ecuador Pavilion – Hall 6 Stand 1021

Indonesia Pavilion - Hall 8 Stand 4551

Peru Pavilion – Hall 5 Stand 549

Vietnam Pavilion - Hall 8 Stand 4451

promoted by

sippo 
— **swiss import** —
promotion programme

SIPPO invites you to a special reception during the seafood show!
see reverse side for details



The Swiss Import Promotion Programme (SIPPO), under the patronage of the State Secretariat for Economic Affairs of the Swiss government (seco), aims at helping small and medium-sized enterprises (SMEs) from emerging markets and markets in transition to access the Swiss and EU markets as well as it helps Swiss and European importers to find the right partner in emerging markets and markets in transition.

SIPPO's activities focus on five main goals:

- To inform the Swiss and EU importers on new market sources
- To include trade institutions and business branch associations in the trade promotion process
- To increase the competitiveness of small and medium-sized enterprises in selected partner countries
- To develop the manufacturing and exporting skills
- To establish qualified trade contacts between SMEs from emerging markets and markets in transition and the Swiss and EU import economy

Repeated participations at selected international trade fairs are a prerequisite for future success and a major milestone in the trade promotion process



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Patronage
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Your partners when looking for a fish & seafood supplier:

- www.globefish.org
- www.eurofish.dk
- www.infofish.org
- www.infosamak.org

Company	FAO - GLOBEFISH
Address	Room: F-603 Viale delle Terme di Caracalla
City, Country	00100 Rome, Italy
Phone	+39 06 57 05 6244
Fax	+39 06 57 05 5188
E-Mail	globefish-web@fao.org Jochen.nierentz@fao.org
Website	www.globefish.org
Contact	Jochen Nierentz
Products	FAO program, fish info, services, government agencies, publishing/publications

GLOBEFISH is the unit in the FAO Fisheries Department responsible for information on international fish trade. GLOBEFISH is an integral part of the FISHINFONetwork.

INFOPECCA, INFOFISH, INFOPÊCHE, INFOSAMAK, EUROFISH and INFOYU are independent organizations used by FAO among others to conduct training and research in their respective regions. The core of GLOBEFISH is the GLOBEFISH Databank operation, its website and its involvement in international conferences. GLOBEFISH is jointly financed by FAO and GLOBEFISH Partners.

Company	EUROFISH
Address	H.C. Andersens Boulevard 44-46
City, Country	Copenhagen V 1553, Denmark
Phone	+45 333 777 55
Fax	+45 333 777 56
E-Mail	info@eurofish.dk
Website	www.eurofish.dk
Contact	Victor Hjort
Products	Projects, training, publications, information

GLOBEFISH is the unit in the FAO Fisheries Department responsible for information on international fish trade. GLOBEFISH is an integral part of the FISHINFONetwork.

The international organization EUROFISH was founded in 2001 as successor to the FAO EASTFISH project established in 1996. Its mandate is to assist the development of fisheries in Central and Eastern Europe with focus on aquaculture, processing, marketing and trade of fish products. EUROFISH has eight member countries (February 2004): Albania, Bulgaria, Croatia, Denmark, Latvia, Norway, Romania and Turkey.

Eurofish objectives are to:

- Provide market and trade information
- Promote high quality, value-added fishery products
- Produce relevant and timely publications
- Develop training programs and projects with governments and sponsors

Company Name	INFOFISH
Address	1st Floor Wisma PKNS Jalan Raja Laut, P.O. Box 10899
City, Country	Kuala Lumpur 50728, Malaysia
Phone	+603 2691 4466
Fax	+603 2691 6804
Email	infofish@tm.net.my
Website	www.infofish.org
Contact	Mr. S. Subasinghe
Products	FAO Program - Fish Info - Services

INFOFISH was originally launched in 1981 as a project of the Food and Agriculture Organization (FAO) of the United Nations. Since 1987, it is an Intergovernmental Organization providing marketing information and technical advisory services to the fishery industry of the Asia-Pacific region and beyond from its headquarters in Kuala Lumpur, Malaysia. Eleven countries are currently members of Infofish which are Bangladesh, India, Indonesia, DPR Korea, Malaysia, Maldives, Sri Lanka, Pakistan, Papua New Guinea, Solomon Islands and Thailand.

INFOFISH is the leading source of marketing support for fish producers and exporters in the Asia-Pacific - a region which includes some of the largest fishing nations in the world. Its activities include bringing buyers and sellers together, publication of current and long-term marketing information and operation of technical advisory and specialized services. In addition to organizing exhibitions, conferences, workshops, seminars and training programs, INFOFISH undertakes consultancies on all aspects of fisheries - pre-harvest, harvest and post-harvest.

Company	Humber Institute of Food and Fisheries
Address	Westside Road, North Side Alexandra Dock
City, Country	Grimsby, North East Lincolnshire, England
Phone	+44 1472 500 220
Fax	+44 1472 500 221
E-Mail	giff@grimsby.ac.uk
Contact	Michael Dillon
Products	Consultancy services, training, inspections

The Humber Institute of Food & Fisheries (HIFF), a Division of Grimsby College, has been established on the back of a very real demand for expert training and consultancy within the food and fishing sectors. A team of nationally and internationally recognized personnel have been brought together to provide companies with first class assistance and advice. HIFF has also recently created a training factory, Food Dynamo, where individuals are able to learn in a simulated, full production environment. The Food Dynamo unit not only gives assistance to improve efficiency in all aspects of the food industry, but the training offered also runs in conjunction with the NVQ programmes. With regard to educational training HIFF carries out factory based up-skilling programmes for company workforces. The Food & Drink Manufacturing Operations qualifications have proved to be particularly successful, with more than 2,000 employees being trained on an annual basis.

Company	Grimsby Institute of Further + Higher Education
Address	Nuns Corner
City, Country	Grimsby, UK
Phone	+44 (0) 1472 311 333
Fax	+44 (0) 1472 276 021
E-Mail	hiltond@grimsby.ac.uk
Website	www.grimsby.ac.uk
Contact	David Hilton
Products	Business Systems / Consultancy Training

The Grimsby Institute is a specialist provider of business solutions to the food sector. The institute has created a food traceability testing centre using an EU approved factory to test new technology. The institute is currently testing traceability solutions from paper based to fully integrated and hardware solutions. The team has also published a new seafood safety management book.

Company	INFOSAMAK
Address	71, Boulevard Rahal El Meskini, B.P. 16243
City, Country	Casablanca 20 000, Morocco
Phone	+212 22 54 08 56
Fax	+212 22 54 08 55
E-Mail	info@infosamak.org
Website	www.infosamak.org
Contact	Abdellatif Belkouch
Products	FAO program, fish info, services

INFOSAMAK (Centre for Marketing Information and Advisory Services for Fishery Products in the Arab Region) is an intergovernmental organization of trade in fishery and aquaculture products and for the encouragement and promotion of investments in the sector.

INFOSAMAK is an independent information centre. It is an integral part of the FISHINFONetwork set up by the Food and Agriculture Organization of the United Nations (FAO) and benefits from the technical support of this organization.

Company	Naturland e.V. – Certified Organic Aquaculture
Address	Kleinhaderner Weg 1
City, Country	Gräfelfing 82166, Germany
Phone	+49 89 898 082 41
Fax	+49 89 898 082 941
E-Mail	naturland@naturland.de
Website	www.naturland.de
Contact	Stefan Bergleiter
Products	Consultancy services specialized for organic products/training, inspections

Naturland e.V. is founded in 1982 in Gräfelfing near Munich. Naturland figures: 1 772 producers in Germany cultivating approx 131 000 hectares / 176 projects (- groups) abroad with approx. 34 826 farmers and more than 105 000 hectares under cultivation / 174 paying members (as per 31/12/2002).

Objectives:

- Promotion and extension of certified organic agriculture
- Development of consistent standards for all sectors
- Instruction and training of the members
- Support of investigation and development in organic agriculture
- Inclusion of social aspects in cooperation with developing countries

Company	Atlantic Ltd.
Address	3 Industrialna Street, fl 6, P.O.Box 525
City, Country	8000 Bourgas, Bulgaria
Phone	+ 359 56 871 601, 602
Fax	+ 359 56 871 840, 692
E-Mail	atlantic@atlantic-group.org
Website	www.atlantic-group.org
Contact	Ivaylo Rusinov, Managing Director
Products	For sale: Black Sea sprats For purchase: Mackerel (<i>scomber scombrus</i>), hake, hoki, seafood products

Atlantic Ltd was incorporated in 1992 in Bourgas and is specialized in international trade with fish and seafood products as well as regional and local distributorship.

Our main activities include:

- Import/export of a variety of fish and seafood products
- Delivery and storage of foodstuffs
- Sales on the local and international market

Since 1994 the company has been engaged in fishing industry with chartered fishing vessels and later, since 1997, with its own ocean trawlers. Atlantic owns a fishing vessel operation in the Black Sea, as well as a freezing and processing plant. The plant is equipped with modern speed packing and blast freezing machinery. It is HACCP and ISO 9001:2000 certified and recently obtained an EU number, allowing for the production to be exported to the EU market.

Company	Ecuador-Peru Organic Shrimp Producers and Exporters Association:
Address	Bio Centinela (Ecuador) -Natural Farm (Peru) Urdesa Central Circunvalacion Norte 228A y calle 1era
City, Country	Guayaquil, Ecuador
Phone	+5934 238 0312
Fax	+5934 238 1552
E-Mail	contact@biocentinela.com
Website	www.biocentinela.com
Contact	Javier Barragan, Katia Santistevan
Products	Organic shrimp raw, in all sizes and presentations (P. Vannamei), organic shrimp cooked, in all sizes and presentations

Organic Shrimp Producers and Exporters Association produces and markets white shrimp (*Penaeus Vannamei*) that is certified organic according to the Naturland's standards (Germany). Our production process has also been certified as sustainable by Aquaculture Certification Council, Louisiana, USA. Our companies are competitive and sustainable, social conscious and friendly with the environment. We have been in business for over a decade and are 100% organic since 2001. We have been exporting our product to the UK since 2002 and currently are also selling to Switzerland, Canada and USA. We have the ability to produce 500 Tons per year and are expanding according to the demand, working for that purpose closely with our customers. Size of the shipments is flexible to accommodate the demands of different markets. BioCentinela (Ecuador) has 87 employees of which 10 are administrative. Natural Farm (Peru) has 32 employees of which 3 are responsible for the administration.

Company	EXPALSA Exportadora de Alimetos SA.
Address	KM 6,5 via Duran-Tambo
City, Country	Guayaquil, Ecuador
Phone	+593 4 280 1231
Fax	+593 4 280 1150
E-Mail	expalsa@expalsa.com
Website	www.expalsa.com
Contact	Humberto Trujillo, Sales Manager
Products	White shrimp: P. Vannamei, certified organic (P&D, PUD, HOSO, EZ-Peel etc.)

Expalsa, one of Ecuador's major shrimp exporter established in Guayaquil in 1984, has introduced a new line of product in 2003: Certified organic shrimp which is the result of yearlong R&D improvements in its laboratory, farms, feed plant and packing plant. Bottom line objective was to provide a sophisticated product matching new millennium consumer expectations: Safe product, improved local working conditions and environment conservation. Expalsa is unique in the sense that - from reproduction to delivery

- all its reproduction centers, farms, the hatchery, the feed plant and the packing plant have been awarded the Naturland (Germany) organical seal. The processing plant is also certified organic by Quality Certification Services (QCS), USA under NOP standards and relies on a HACCP plan to ensure the highest quality standards of our clients. With more than 20 years of experience, Expalsa has become specialized in value added products offering a product variety ranging from head-on block frozen to buffet-ready rings and skewers; in all presentations; and in all sizes from 36/40 to 90/110.

Company	APCI - The Frozen Seafood Exporters and Producers Association of Indonesia
Address	JL Antara no 35
City, Country	Jakarta, Indonesia
Phone	+62 21 925 4553
Fax	+62 21 580 5062
E-Mail	apcipesat@cbn.net.id
Contact	Agnes Marcellina
Products	Fishery products produced by our company members such as: Shrimps products, tuna, cuttlefish, squid, red snapper, grouper, tilapia, octopus, other seafood products

APCI (The Frozen Seafood Exporters and Producers Association of Indonesia) is a non profit organization that was officially established in 2001. Our members are seafood processing companies in Indonesia. The purpose of this organization is not only to unite fishery businessmen but also to support fishery export and to encourage members for better co-operation among themselves while being supported by our government programs. APCI works hand in hand with Indonesian Marine and Fishery Department.

Our services:

- To help members to get more access to international markets
- To provide members with fishery issues and information
- To accommodate fishery matters and problems internally and externally
- Work together with international organizations as to develop Indonesian fishery

Company	PT Centralpertiwi Bahari
Address	JL Ancol Barat BlockA 5 E NO. 10
City, Country	Jakarta, 14430, Indonesia
Phone	+62 21 693 0567
Fax	+62 21 693 0568
E-Mail	arianto.yohan@cpbahari.com
Contact	Arianto Yohan
Website	www.cpbahari.com
Products	Vannamei cooked peeled block frozen and IQF Vannamei cooked PDTO IQF Vannamei cooked head on

PT Centralpertiwi Bahari (established in 1995) is an integrated shrimp farming company. We have our own Hatchery, Feed Mill, Aquaculture ponds, Processing Plants, Coldstorage and our own feeder vessel to sail to Singapore. Since we have the total production lines under CPB from Mother shrimps/Broodstocks to finish products, we can guarantee total traceability to our products, making our motto «From Pond to Plate» in line with the whole production processes. We are BRC Certified in Higher Level, ISO 9001/2000 from BM PRADA since 2002 and HACCP System approved by Indonesian government. Harvesting at average 150 tons per day, we are now the biggest shrimp integrated company in the world for a single company.

Company	PT Indokom Samudra Persada
Address	Jl. Ir. Sutami Km.13
City, Country	Bandar Lampung, 35122, Indonesia
Phone	+62 721 350 837, 838
Fax	+62 721 350 839
E-Mail	Indokom@isp.indokom.co.id
Contact	Mr Saimi Saleh
Products	Frozen shrimp, species: Black tiger, vannamei, sea water shrimp, slipper lobster

PT. Indokom Samudra Persada Seafood's located in Lampung province, the most southern edge of Sumatra Island-Indonesia. The Nation's leading seafood products and process rich of aquaculture and marine products, we drive shrimp lovers to enjoy the marvellous outlook and numerous shrimp varieties on excellent quality, delicious taste to fulfil the customers's satisfaction. Our processing was strictly control and applied under HACCP system and Total quality management supervision as designated for consumers crossing the continent from east to the west covering the globe Asia, Far East, Europe and America. PT. Indokom Samudra Persada Seafood in access to finest quality shrimp which render the supply capability even to the most demanding customers whose high set of standart on quality value base, and to ensure consistently our team ate to be dedicated on consumers's satisfactions we care of miniscule on quality enhancement which will assure the excellent shrimp product on universal acceptance.

Company	PT Lola Mina
Address	Jl. Muara Baru Ujung, Blok N kav. 5-6
City, Country	Jakarta, 14440, Indonesia
Phone	+62 21 669 5222
Fax	+62 21 669 1329
E-Mail	marketing-02@lolamina.com
Contact	Hantowo Tjhia, Ms Ratna
Products	shrimps seacaught (white, pink, flower, yellow), Hlso: Ezpeel; B/fly, IQF, shrimps harvest (black tiger, vannamei) HLSO: Ezpeel; B/fly, IQF squid tubes, squid whole clean, froglegs IQF

PT. Lola Mina (established in 1984) is a leading producer and exporter of shrimp, squid and froglegs in Indonesia. With the facility: Contact plate freezers: 19.05 tons/daily; air blast freezer: 5 tons/daily; cold storage capacity: 13 250 tons, ice maker, metal detector and laboratory. Our export majority to USA, Japan and Europe with the approval no 055.10.B. Every process in the company is ensured to maintain the high level of quality by implementing and complying with HACCP Plan, Good Manufacturing Practice (GMP) and SSOP and our US FDA reg no.: 15455221876

Company	PT Ocean Gemindo
Address	Ds. Bulusari Gempol
City, Country	Pasuruan East Java - Indonesia
Phone	+62 343 851 386
Fax	+62 343 851 387
E-Mail	oceangemindo@indo.net
Contact	Yii Hung Yew
Products	Frozen HLSO shrimp, frozen PDTO shrimp, frozen butterfly shrimp, frozen PUD/PND shrimp, frozen PTO shrimp, frozen easy peeled shrimp, frozen cooked shrimp

PT Ocean Gemindo is a shrimp exporter. Our capacity is 3 000 tons/year. Our EU Approval no. is 075.13.B. The HACCP system has been used in the production.

Company	PT. Suri Tani Pemuka
Address	Jl. H.R. Moch. Mangundiprojo Km 3.5
City, Country	Sidoarjo 61252, East Java, Indonesia
Phone	+62 31 896 3326
Fax	+62 31 895 8902
E-Mail	shrimp@japfacomfeed.co.id
Website	www.japfacomfeed.co.id/profile/aquaculture.html
Contact	Jenny Budiati, Hans Gunawan
Products	Frozen shrimps products raw, blanched or cooked, block frozen, IQF or semi-IQF, and value added shrimp products (sushi ebi, breaded shrimp, hau kau, nobashi ebi, etc), frozen baramundi GG or fillet

PT. Suri Tani Pemuka, founded in 1987, is one of the leading fully integrated aquaculture companies in Indonesia, operating several technology-based hatcheries, shrimp farming, feedmills and shrimp processings. We are able to provide traceability reports for our cultured shrimp products. Our 3 cold storage factories have a combined production capacity of more than 900 metric tons per month. Currently, almost all of our products are exported to EU, Japan and US. The HACCP system has been in place since 1991.

Company	Scangulf Lda
Address	PO Box 226, Rua Marques De Pombal 313
City, Country	Maputo, Mozambique
Phone	+258 1 305 273, +258 84 326 476
Fax	+258 1 305 273
E-Mail	info@scangulf.net, headoffice@scangulf.net
Website	www.scangulf.net
Contact	Michael Shik, Director
Products	Sea frozen shrimps (white, pink, red) & Andaman lobster; land frozen white shrimps, lobster tails, blue swimming & mud crab, deep water squid

Scangulf Lda is a fishing company which operates one 36m trawler and two land processing plants. One plant is situated in the capital of Mozambique, Maputo and another plant is situated in the very northern part of Mozambique on the Ibo island. Our company employs 70 people which work on both the trawler and processing plants. Our vessel is producing per year 120t of white shrimp, 60t of pink and red shrimp and 30t of Mozambican (Andaman) lobster. Our land factories are producing per year 80t of white shrimp, 15t of tropical rock lobster tails, 50t of whole blue swimming crab and 10t of live mud crab. We are constantly trying to increase our production volumes by acquiring additional vessels and land processing facilities.

Our company has a representative in Europe and has experience in working with European clients. We ship product directly to Europe by air or by sea. Some products are constantly available from the storage in Europe.

All our establishments are EU/HACCP approved and follow strict quality control regulations.

Association	Producers and Processors of Fish and Fish Roes Association
Company	Kaviar House
Address	Str. Presei nr.6, sector 1
City, Country	Bucuresti, 013172, Romania
Phone	+40 21 224 3340, mobile +40 788 505 55
Fax	+40 21 224 3350
E-Mail	mae.kav@xnet.ro
Website	www.casacaviar.ro
Contact	Monica Sarbu
Products	Caviar

KAVIAR HOUSE SRL was established in 1993 and started with marketing activity for pelagic fish, domestic fish, wild species from Danube and Black Sea (sturgeons: sevruga, ossetra, beluga) and seafood in retail shops. We export natural caviar, freshwater fish fillets, fry/fingerlings, larva sturgeons (huso huso, acipenser gueldenstaedti, acipenser stellatus). Approved for export in UE our factory has a very strict sanitary control of production processes based on HACCP System, which guarantees a high quality of our products. Kaviar House srl is leading the seafood importer's top in Romania having a very good distribution system at national level.

Company	Raptika Fish Processing Plant
Address	2 nd Irininskiy pereulok, 3/5, First Floor
City, Country	Moscow, 115230, Russia
Phone	+7 095 926 4783
Fax	+7 095 926 4784
E-Mail	raptika@dubna.ru
Website	www.raptika.ru
Contact	Nikolay Ovchinnikov, General Manager
Products	Delicacy fish products

RAPTIKA Fish Processing Plant (established in 1999) is a leading producer and exporter of delicacy fish products in Russia which now enumerates around 100 employees. Primarily Raptika produces premium canned semi preserved herring in various sauces. Our current assortment comprises of herring tidbits in wine sauce , tomato and wine sauce, mustard sauce, spicy oil, white wine sauce and herring tidbits in olive oil with spices. Our products are packed in fully lithographed aluminium dingley cans with easy open ends. Product shelf life is 8 months at 0 + 4 grad C. We have patented several unique sauce recipes that add a very delicate flavor to the herring.

Our herring in wine sauce was awarded with Special Diploma on the Prod-Expo 2001 exhibition in Moscow, Russia and won the All-Russian Contest «Quality and Safety of Fish Products» carried out in July 2002 by the State Fishery Committee of Russia. Entire assortment awarded with Silver Medal on the ProdExpo 2005.

The factory ground is over 10000 square meters with more than 3000 sq.m. occupied by production and storage facilities with the latest technology standards in fish processing industry. We can arrange individual packaging and design at the clients request. Our product is certified in Russia and Europe. In the year 2005 we will apply the HACCP system and get FDA approval for entering the US market.

Company	Bangladesh Frozen Foods Exporters Association (BFFEA)
Address	24/A, Bijoy Nagar, Skylark Point (Floor-10)
City, Country	Dhaka 1000, Bangladesh
Phone	+880 2 831 7531
Fax	+880 2 831 7531
E-Mail	bffea@dhaka.net
Website	www.epbbd.com
Contact	Mr. Abul Bashar, Chief Executive Officer, BFFEA
Products	Frozen shrimp & prawn, frozen fishes, fresh & chilled fish, frozen fillets & steaks of fishes, shark fins & fish maws, salted and dehydrated fishes, dry fish, live crabs, fish meals & crushed shells and various «value added» fish & shrimp products

Established in 1984, Bangladesh Frozen Foods Exporters Association (BFFEA) is the country's leading fish-sector trade body representing 78 fish processing companies in Bangladesh. While working to promote and protect the interest of the frozen food processors, BFFEA performs the role of a watchdog for ensuring quality of fish production, processing and packing by its member companies. The Association is devoted to establish and promote contacts with foreign buyers, business association and the trade organizations around the world for developing marketing of Frozen Foods of Bangladesh.

Product Portfolio

A. Frozen shrimp & prawn: Products types: Fresh water headless, shell-on tail-on (FWSO), Sea water headless shell-on tail-on (SWSO) Peeled and Deveined (P&D), Peeled and Undeveined (PUD) and Broken Product (BP) of Prawns and Shrimps in Block Frozen and Semi Cooks etc. These are available in following sizes : U/5, 6/8, 8/12, 13/15, 16/20, 21/25, 26/30, 31/35, 36/40, 41/50, 51/60, 61/70, 71/90, 91/110, 111/130, 131/200, 201/300, 301/500 pieces per pound. As to packaging, normally 2kg. blocks are wrapped with polythene sheet and packed in both-side wax coated laminated one flap duplex board non toxic painted inner carton (EEC Standard) and then 2 kgs X 6 = 12 kgs net put into corrugated wax coated Master Carton.

B. frozen sea water and fresh water fish: Products description: (i) Sea water fish : Promfrets, Jewfish, Indian Salmon, Shad, Catfish, Ribbonfish, Mullet, Tuna, Mackerel, Cockup, Red Snapper etc.; processed in whole, headless, belly clean (IQF) state or sliced/fillets/steak in Block frozen state; and (ii) Fresh water fish : Carps, Common Carps, Silver Carps, Grass Carps, Catfish, River Shark, Climbing Perch, Snake-Heads, Barbs, Shad, Eel, Mulletts etc. of which the large fishes are processed in whole headless, belly clean (IQF) state or sliced/fillets/steaks and the small fishes are processed in whole block frozen state. As to packaging, each IQF Sea/Fresh water fish is wrapped with polythene sheet or put in poly-bag and 20 kgs net of such fishes are put into a large poly-bag and then into a Master Carton wrapped with hessian cloth. Block frozen fishes are wrapped with polythene sheet and then put into a Master Carton wrapped with hessian cloth. The small fishes are packed in 2 kgs/1kg/0.5 kg blocks or as desired by the Buyers.

Company	Export Promotion Bureau (EPB), Bangladesh
Address	TCB Bhavan, 1-2 Karwan Bazaar, Dhaka 1215,
City, Country	Dhaka, Bangladesh
Phone	+880 2 914 4821, 912 8377, 815 1496
Fax	+880 2 911 9531
E-Mail	epb.bd@aitlbd.net, d.infom@aitlbd.net
Website	www.epb.gov.bd
Contact	Marketing Department
Products	All sorts of fresh, frozen and dry fish and shrimp/ prawn, and value added fish/shrimp products. Bangladesh's black tiger is internationally reputed for its cute colour and size as well as its marvellous taste

Export Promotion Bureau (EPB) Bangladesh is a government agency under the Ministry of Commerce of the Government of Bangladesh which is responsible for promoting export of the country. Its main tasks are: Formulating of strategy and programmes for promotion of exports; diversification of export base, exploring new foreign markets of exportable products; participation in international trade fairs coordination among all export development efforts; monitoring and evaluating national export performance; undertaking of promotional activities in product development; and conducting studies, surveys and research related to international trade policy and practices and market trends. etc. for expansion and diversification of export. EPB is the central point for international traders who are interested to import high quality products from Bangladesh at a very competitive price. EPB welcomes trade queries of all sorts and welcomes businessmen to visit Bangladesh to view for themselves the production process and to negotiate deal with the exporters. Currently, Bangladesh's annual export of fish and shrimp products is around 27,500 metric tonnes valuing about USD 345 million. Bangladeshi shrimp is reputed for its taste, colour and size. As many 132 export oriented fish processing plants with an annual capacity of which have a total capacity of 250,000 metric tons produces fresh water shell on (FWSO), Sea water shell on (SWSO), Peeled & Deveined (P&D), Peeled and Undeveined (PUD) shrimp products, among other categories. EPB ensures that production, processing and packaging are carried out under the most hygienic and sanitary condition under the supervision, control and guidance of trained and competent handling and processing experts. EPB also ensures that relevant food safety Regulations of FDA (US) and directives of the European Communities (EC) are complied with. Bangladesh shrimp and fish is grown under natural environment maintaining the original taste and texture of the products.

The major exporters of fish and seafood products from Bangladesh will be present in the Bangladesh pavilion!

Company **Anraj Fish Products Ind. Ltd**
Address 15, Reazuddin Road,
City, Country Chittagong, Bangladesh
Phone +880 31 614 265
Fax +880 31 610 955
E-Mail anraj@abnetbd.com
Contact Mr. S.C. Paul, General Manager

Company **Aqua Foods Ltd.**
Address A/12 BSCIC Ind. Estate, Sagarika Road
City, Country Chittagong, Bangladesh
Phone +880 31 750 875, 750 876
E-Mail aquafoods@bdonlinectg.com
Contact Mr. Md Golam Kibria, Managing Director

Company **Choudhury & Co. (BD) Ltd.**
Address 9 Mohakhali C/A (8th floor)
City, Country Dhaka, Bangladesh
Phone +880 2 989 9260
Fax +880 2 881 2473
Contact Mr. Choudhury Shamsuddoha

Company **Conception Sea Foods Ltd.**
Address 110 Nur Ahmed Road
City, Country Chittagong, Bangladesh
Phone +880 31 619 650
Fax +880 31 610 961
E-Mail cdata@abnetbd.com
Contact Mr. Mahmudul Hasan, Managing Director

Company **Fish Preservers Ltd.**
Address 292, Nasirabad Ind. Area, Baizid Bostami Road
City, Country Chittagong, Bangladesh
Phone +880 31 682 455
Fax +880 31 681 677
E-Mail fpl@globalctg.net
Contact Mr. Salahuddin Ahmed, Managing Director

Company **Frozen Foods Ltd.**
Address Sultan Masion (1st floor), 151 Sk. Mujib Road
City, Country Chittagong, Bangladesh
Phone +880 31 715 281
Fax +880 31 710 433
Contact Mr. Golam Kibria Sarker, Managing Director

Company **International Shrimps Export (Pvt.) Ltd.**
Address Castle Salam Building (1st floor), 8 KDA Avenue
City, Country Khulna, Bangladesh
Phone +880 41 720 128
Fax +880 41 720 111
E-Mail seafood@khulna.bangla.net
Contact Mr. M.M.A Salam, Managing Director

Company **Mahi Fish Processing Co. Ltd.**
Address House # 33 (1st floor), Road # 2, Green View
R/A, P.C Road, Naya Bazar
City, Country Chittagong, Bangladesh
Phone +880 31 723 982
Fax +880 31 711 537
E-Mail mahifish@globalctg.net
Contact Mr. Maqsudur Rahman, Managing Director

Company **Meenhar Sea Foods Ltd.**
Address 58 Agrabad C/A, (4th floor)
City, Country Chittagong, Bangladesh
Phone +880 31 726 196
Fax +880 31 710 259
E-Mail eemjar@bttb.net.bd
Contact Mr. Habibullah Khan, Managing Director

Company **New Foods Ltd.**
Address 31, Mirzapur Road, (2nd floor)
City, Country Khulna, Bangladesh
Phone +880 41 723 774
Fax +880 41 730 283
E-Mail newfoods@bttb.net.bd
Contact Mr. A.H.Md Shahadat Ali Khan, Managing Director

Company **Rupali Sea Foods Ltd.**
Address 2, Sir Iqbal Road
City, Country Khulna, Bangladesh
Phone +880 41 722 086
Fax +880 41 722 086
Contact Mr. Kamrul Alam, Managing Director

Company **Saidowla (Pvt.) Enterprise Ltd.**
Address 67 Disari, Howpara
City, Country Sylhet, Bangladesh
Phone +880 821 719 193
Fax +880 871 684
Contact Mr. Saleh-ud Dowla, Managing Director

Company **Saint Martin Sea Food Ltd.**
Address House # 11/B, Road # 30, Gulshan - 1
City, Country Dhaka, Bangladesh
Phone +880 2 986 2923
Fax +880 2 881 5861
Contact Ms. Rina Rahman, Managing Director

Company **Sekai Corporation Ltd.**
Address Shahid Nazmul Sarani, Main Road, Monjitpur
City, Country Khulna, Bangladesh
Phone +880 41 730 097
Fax +880 471 62 584
Contact Mr. Kazi Mahfuzul Haque, Managing Director

Company **Sobi Fish Processing Industries Ltd.**
Address Natun Bazar, Launch Ghat
City, Country Khulna, Bangladesh
Phone +880 41 721 629
Fax +880 41 731 356
Contact Mr. Kazi Belayet Hossain, Managing Director

Company **Sirajul Islam Chowdhury Trawlers Ltd.**
Address 330 / 336 Sadarghat Road
City, Country Chittagong, Bangladesh
Phone +880 880 31 619 463
Fax +880 880 31 619 463
E-Mail hichou@dhakaagni.com
Contact Mr. Nazir Ahmad, Director

Company	Exports and Investment Promotion Corporation of Ecuador - CORPEI
Address	Ave. Francisco de Orellana, Edif. Empresarial Las Camaras, Torre de oficinas, piso 2
City, Country	Ecuador
Phone	+593 426 815 50
Fax	+593 426 815 51
E-Mail	jmoscoso@corpei.org.ec
Website	www.corpei.org
Contact	Econ. Julio Moscoso Valenzuela
Products	Services: Export promotion, investment promotion, lobbying, sector consultants, training, direct assistance program, commercial information

Mission: To promote exports and investments of productive sectors, through the provision of quality technical services, contributing to enhance the image and the competitive development of the country.

Objectives: The guidelines that steer the activities of CORPEI are set forth in the Law whereby the corporation was created, and include:

- To execute the non-financial promotion of exports within the country and abroad. This includes activities, that, as a whole and with the financing of national productive units, are carried out in areas related to information, training, technical assistance, market development, external promotion, and other activities aimed at diversifying and increasing the exportable offer of Ecuador, as well as promoting it in foreign markets.
- To assist natural and legal persons dedicated to export activities in the development of processes.
- To guide and direct the promotion of direct investments in the country. This includes complying with programs to disseminate investment opportunities, publicizing the image of the country abroad, organizing investment missions and other promotional events.

Company	NAFED – National Agency For Export Development, Ministry of Trade and Ministry of Marine Affairs & Fisheries of the Republic of Indonesia
Address	Jalan Kramat Raya No. 172 Jakarta
City, Country	Jakarta 10430 - Indonesia
Phone	+62 21 319 02 546, 21 310 0569
Fax	+62 21 319 04 914, 21 319 01627
E-Mail	adiati_frida@yahoo.com
Website	www.nafed.go.id
Contact	Frida Adiati, Putu Sumardika

Company	PT. INDOMAGURO TUNAS UNGGUL
Address	Jakarta Fishing Port Jl. Muara Baru Ujung Block G1-2
City, Country	Jakarta Utara 1444 - Indonesia
Phone	+62 21 661 9708, 62 21 661 3531
Fax	+62 21 661 9708, 62 21 661 3531
E-Mail	maguro@indomaguro.com
Website	www.indomaguro.com
Contact	Beddhi Gunawan
Products	Tuna (yellowfin and big eye tuna product)

PT. Indomaguro Tunas Unggul, established in 1999 and has been the leading producer and exporter frozen tuna products to Japan and have extended to USA and EU market in the last 3 years. Our factory is given grade A by competent authority, EU approval number 371.10.A/B, HACCP implemented and US FDA bioterrorism no. 11816268992.

Products: we are now promoting the Super Freeze tuna products same procedure of process for sashimi grade tuna to European and USA market which need low temperature storage minus 35 C or below. Our factory is equipped with latest technology of super brine freezing minus 50 C, cold storage minus 50 C, ozon water, metal detector, boiler hot water for cleaning factory and in house laboratory which able to do microbiology test for daily check of raw materials and finish product quality control. Capacity of freezing finish product for one shift per day is 27 metric tones equal to 1500 pcs of tuna fish. With total employee 410 skill full and experience we can produce for our customer restaurant chain as well as consumer pack for super market.

Company	PT. Wirontono Baru
Address	Jl. Ancol III No. 1-2, Ancol Barat
City, Country	Jakarta 14430 - Indonesia
Phone	+62 511 65927, 52719
Fax	+62 511 65927, 52719
E-Mail	eddykarmin@wirontono.co.id, wirobmj@indo.net.id
Contact	Eddy Karmin
Products	Jakarta: value added products Banjarmasin: sea-caught shrimp in PD and HLSO Samarinda: black tiger shrimp from traditional ponds that are naturally raised and free of antibiotics and other chemicals

PT Wirontono Baru was established in 1970; started from a small, family-run enterprise, since then it has been developed now as one of the largest shrimp processor corporate in Indonesia. We have 2 (two) processing plants, each located in Jakarta and Banjarmasin (South Kalimantan) with employees of about 1.200 person in total. Both 2 factories are equipped with processing room, ice making plant, freezing room, cold storage, water treatment, laboratory; all are handled by professional personnel under Good manufacturing practices, SSOP and HACCP plans to implement quality assurance and control, it is our commitment to produce and supply good quality and great tasting products to our customers. In year 2005, PT Wirontono Baru plans to expand the production to enter the cooked shrimps market in US and EU market. One complete set of cooking line will be installed in Jakarta to be able to maintain our position in the tough local competition. Jakarta plant now has the capacity to produce 10 M/T of raw materials per shift/day with 700 employees, 3 contact freezers of 15 M/T capacity, 1 unit of Spiral IQF freezer, and a 200 M/T cold storage.

Company	PT. Multi Prawn Indonesia
Address	Jl. Gatot Subroto Ds. Karangbang Gedangan - Sidoarjo 61254
City, Country	Jawa Timur - Indonesia
Phone	+62 31 891 2251, 891 3712, 891 2252
Fax	+62 31 891 2251, 891 3712, 891 2252
E-Mail	mpi-sda@telkom.net, samalindo@hotmail.com
Contact	Hengki Angkodjojo, Ali Santoso
Products	Brand: «Indoprawn», «Monica» Headless black tiger, vannamei, PDTO No stretch black tiger, vannamei, P&D black tiger, vannamei, PDTO back cut black tiger, vannamei, cooked Black Tiger, vannamei, sushi ebi, breaded black tiger, vannamei, nugget

PT. Multi Prawn Indonesia was established in Surabaya, October 10, 1988. Number of employees: 1500, number of Container: about 15-20 containers/month. Approval No.: 170.13.B, FDA Registration No.: 168.7007.5354

Company	PT. Istana Cipta Sembada (ICS)
Address	Jl. Raya Waru No. 30A Sidoarjo 61254
City, Country	Jawa Timur - Indonesia
Phone	+62 31 853 2200, 853 3801
Fax	+63 333 630 800, 630 333
E-Mail	ics-sby@indo.net.id
Website	www.icsseafood.co.id
Contact	Iqbal Miladisa, Gunawan Mulyono
Products	black tiger shrimp (<i>panaeus monodon</i>), white vannamei (<i>panaeus vannamei</i>), white mexican (<i>panaeus stillrosis</i>)

PT. ICS establish since 1987. We are one of shrimp freezing firm in Indonesia which factory located at Banyuwangi, East Java. Our mission statement is the continued improvement of quality and productivity, better competitive position, stable employment ensuring company's existence in the future, by staying competitive and reasonable return of investors. We work together with embankment farmers and fisher to fulfill its raw material industry, responsibilities to high quality products have been started from the beginning process for quality continuity. ICS seafood industry powers are laid on its human resources, the numbers of its employees are 1000 people.

We have capacity to process 15-20 MT/ day on raw material basis. We have many products to process and from many species of shrimp like *P. Vannamei*, *P. Monodon* and *Stilirostris* (Blue Shrimp). And the product that we can process is Head On, Head Less, Peeled Tail On, Peeled Tail Off and value added with block frozen, semi IQF and IQF. Three amounts are ICS answer towards increasing market demand. Varieties of products, improvement the quality of its products and fair price is used by PT. ICS to compete with other companies both for local and international market demand. This is proved by ICS Seafood products that are accepted in international seafood market in Japan, North America, Europe and Asia market. We also have international quality standard so the product that we process is save to consumption. We already have HACCP, FDA register number and Europe approval number.

Company	PT. Toba Surimi Industries
Address	Jl. Pulau Pinang 2, Kawasan Industri Medan II Saentis - Deli Serdang, Medan 20371
City, Country	Sumatera Utara - Indonesia
Phone	+62 61 687 1022
Fax	+62 61 687 1007
E-Mail	gindra@nusa.net.id
Website	www.tobasurimi.com
Contact	Gindra Tardi, Misnani Rentjoeng, Irwan Zunaidi Lim
Products	Canned pasteurized crabmeat, frozen pasteurized crabmeat, canned pasteurized shrimp, canned pas- teurized seafood

PT. Toba Surimi Industries is specialized in the processing of the blue swimming crabmeat. Since our establishment in 1997 our growth has been quite significant. We started with sixty workers. Now we have about a thousand workers working in our plants. In the near future one more plant would be added into the operation to cater for the increased demand for the pasteurized crabmeat. We are strategically located in Medan, which is only an hour flight from Singapore. Crab supply here is abundantly available whole year round. The plants have been certified with HACCP (Hazard Analysis Critical Control Point) and own EU approval number. Our main market is in the United States, European Community, Japan, Hongkong and Singapore. Our business philosophy is based on the partnership. We value greatly our business partners both suppliers and buyers. We believe in business partnership as the key to our continued growth in the future.

Company	PT. KELOLA MINA LAUT
Address	Jl. Kig Raya Selatan Kav. C5 Kawasan Industri Gresik 61121 Surabaya, East Java - Indonesia
City, Country	61121 Surabaya, East Java - Indonesia
Phone	+62 31 397 6351/53
Fax	+62 31 397 6350
E-Mail	kml@kmlseafood.com
Contact	Lalam Samam
Products	Frozen shrimps, frozen fish, dried seafood, canned seafood, shrimp pond aquaculture
Export	USA, Japan, Europe, China, South Korea, Taiwan and Australia

PT. KELOLA MINA LAUT was established in 1994. Employees: over 6000.
EU Approval No. 295.13.B, FDA Reg. No. 16542599396
Factories: 27 dried small fish factories, 2 shrimp factories, 3 fish factories,
2 canned seafood factories

Company	PT. ASI Pudjiastuti Marine Products
Address	Jalan Merdeka 312, Pangandaran,
City, Country	46396 West Java - Indonesia
Phone	+62 265 639 120
Fax	+62 265 639 129
E-Mail	astuti@bdg.centrin.net.id
Contact	Susi Pudjiastuti
Products	Banana and white prawn headless size 6/8 to 71/90m, endeavour prawn headless size 13/15 to 91/120, tiger prawn headless size 6/8 to 71/90, white prawn PD and PUD size 13/15 to 300/500, pink prawn PD and PUD size 16/20 to 300/500, brown shrimp PD and PUD size 71/90 to 300/500, and more

We at PT. ASI Pudjiastuti have been working in the seafood business since 1983. After many successful years as a supplier to seafood processors in Jakarta, Cirebon and Surabaya, 1996 saw our first own export to Japan. Since then our export volume has steadily increased from only 6 tons in 1996 to over 550 tons in 2001. Our Susi Brand now is very well known in Japan for its quality and freshness.

Our source of supply are the small fishermen on the south coast of Java, especially from the close surroundings of our factory. The daily fresh catch they bring to shore is immediately processed and frozen in our factory still on the day it was brought in. Since we can count on the freshness of the raw material we buy, we do not use any chemicals in the production process.

Our symbol is the Lobster, which is traditionally our most valuable and well known product. But we do not only process Lobster: We have over 20 different items in production at the moment, from Prawns over various species of fish up to squid and cuttlefish. Our freezing capability ranges from block, semi-block to IQF with modern and quick freezing machines.

Our present market is Japan, with 100% of export shipped there. In 2000 we obtained the European Approval Number, and we are now ready to expand our market to new horizons.

Our goal is to continue bringing the best seafood possible to the market. If you want to buy high quality seafood from Indonesia, look no further. We can process for you after your requirements, be it grouper, red snapper, white pomfret, banana prawn, endeavour shrimp, squid or lobster. Or anything else the fishermen of the Indian Ocean are landing on shore.

Our warmest welcome goes out to your enquiry. We would like to invite you to the beautiful south coast of Java for a taste of good and healthy seafood and a visit to our factory.

Company	PT. Medan Tropical Canning & Frozen Industries
Address	Jl. K.L. Yos Sudarso Km 10.5, Kawasan Industri 20242, Medan - Indonesia
City, Country	20242, Medan - Indonesia
Phone	+62 61 6850 038
Fax	+62 61 6851 330, 6851 973
E-Mail	mtcfi@indosat.net.id, mtcfi@mdn.prima.net.id
Website	www.indonesiaseafood.com
Contact	Ms. Darmawati, Mr. Harta Riwanto
Products	Canned: tuna in 3 different sauces, baby clams, shrimps, snail meat, crabmeat, cuttlefish, octopus, squid, clam chowder Frozen: cuttlefish, squid, octopus, baby clams, snail meat, soft shell crab, stuffed crab, various fish (croaker, lizardfish, barracuda, indian mackerel, triggerfish, etc)

After achieving the Best Exporter Award in 1995, our company is set to become the successful model in food processing industries.

Since our establishment in 1984, we have achieved steady growth each year. In fact, we are one of the leading manufacturers in the canned and frozen seafood industries in Indonesia. Our presence has created employment of thousand over jobs. The success attributes entirely to our people who work as a team and whose professionalism has been proven. It is well-recognized that our people are the asset of the company. Our products have been marketed worldwide and the quality has been well accepted by major importers around the world. Our main market is USA, Canada, United Kingdom, Japan, Spain, Italy, Netherlands, China, Korea, Hong Kong, etc.

Our company employs well trained employees and our production plant has fully implemented the HACCP system, which is approved by USFDA, EU, and The Canadian Food Inspection Agency on the Mutual Recognition of Fish and Fisheries Products Inspection and Control Systems. We also have our own microbiology laboratory which could facilitate the TPC (Total Bacteria Plate Count) test, salmonella, e-coli, coliform and vibrio test.

Company Name	PROMPEX - Commission for Export Promotion
Address	Av. Republica de Panama No. 3647, San Isidro
City, Country	Lima 27 – Peru
Phone	+51 1 222 1222
Fax	+51 1 222 5876
Email	pesca@prompex.gob.pe
Website	www.prompex.gob.pe
Contact	Mr. José Quiñones – Seafood & Aquaculture Manager

With the purpose to conduct the commercial promotion's activities of goods and services, the Commission for Export Promotion - PROMPEX promotes sales to foreign countries using development tools of the exportable offer, opening of international markets and support actions to enterprise management in concordance with the Strategic National Plan - Export (PENX).

Strategic components

Development of the exportable offer

PROMPEX contributes to the diversification, adjustment and normalization of the exportable offer in Fishing and Aquaculture –among other sectors- in order to obtain a quality culture and contributing to the decentralization with special emphasis in small and medium companies.

Markets Development

PROMPEX achieve the opening, consolidation and diversification of the Peruvian products in the international markets through the different mechanisms spreading the Peruvian product in the international markets, taking advantage of the commercial preference.

Development of Enterprise Management

PROMPEX contributes with export enterprises, associations and other forms of strategic alliance, developing their management in order to take a well advantage of their business opportunities in external markets.

Fishery and Aquaculture Division

The main activities are:

- To assist Peruvian exporters of fish and fish products through promotional activities, technical assistance and commercial information
- To articulate the efforts to strengthen and improve the existing - exportable offer and the promote the development of new products.
- To propitiate the markets diversification.
- To help developing of the aquaculture for export.
- To coordinate with private companies and public institutions preventive and defensive actions protecting the markets' access.

Company Name	Acuacultura y Pesca S.A.C
Address	Elias Aparicio 141 office 014 ,Rinconada Alta - La Molina
City, Country	Lima 12 – Peru
Phone	+51 1 4792 999
Fax	+51 1 3680 887
Email	acuapes@infonegocio.net.pe
Contact	Mr. Carlos Goldin B.
Products	Scallops (<i>Argopecten purpuratus</i>)

ACUAPESCA is the only Peruvian enterprise of its kind, offering a totally integrated processing system. Our system offers complete TRACEABILITY, from the hatchery seeds to finished product, which is ready to export. We have an excellent Quality Assurance System, which includes the use of control records to continuously monitor the process. Control records are evaluated at each production step, beginning with our hatchery seeds and throughout the production chain, in order to assure total quality. Our hatchery supplies seeds for aquaculture activities in approved cultures that are developed in the cleanest waters of the Pacific Ocean. Finished product scallops are processed at our new freezing factory, which ranks among the most modern in South America in freezing technology, thus assuring the highest quality and safety of our scallops.

ACUAPESCA, in a new growth phase controls a group of companies with the same quality standards, including «Premium Fish» and «Nemo Corporation». Objectives include total management consolidation for the new culture areas, which have been approved by the sanitary authorities, and expansion to new markets. This holding exported more than 1000 Tons. of scallops in calendar year 2004 and is planning to increase 1200 Tons. during 2005.

Company Name	Coinrefri S.R.L.
Address	Parque Quiñones 156
City, Country	Lima 11 – Peru
Phone	+51 1 4600 405 , 4600 477
Fax	+51 1 4631 375
Email	ftakahashi@coinrefri.com
Contact	Mr. Francisco Takahashi
Products	Giant squid (<i>dosidicus gigas</i>), loligo gahi squid (<i>loligo gahi</i>), silver smelt (<i>odonthestes regia regia</i>), butter fish (<i>papirus medius</i>), conger eel (<i>ophchtus pacific</i>), mackerel (<i>scomber japonicus</i>), horse mackerel (<i>trachurus murphy</i>), mahi mahi (<i>coryphaena hippurus</i>), hake (<i>merluccius gayi</i>), scallops (<i>argopecten purpuratus</i>), octopus (<i>octopus sp</i>)

COINREFRI S.R.L. is a vertically integrated company, dedicated to the processing and commercialization of frozen hydrobiological products for frozen hydrobiological products for export. Its freezing plant is equipped with technology equipments, with authorization EU N°PO73-PAI-CRIG to export to European Community countries and in compliance with USA FDA regulation. Furthermore, COINREFRI has a staff of professionals and work-ermen specialized in the processing of sea products for human consumption. The plant operates in accordance with the Hazard Analysis Critical Control Point System (HACCP) and Good Manufacturing Practices which together with the production system developed after years of experience, guarantee the excellence in the quality of the products.

Company Name	Corporacion Jahuar Peru S.A.
Address	Cavallini 498 - San Borja
City, Country	Lima 41 - Peru
Phone	+51 1 4351 503
Fax	+51 1 4363 819 ext. 6
Email	corp_jahuar@millicom.com.pe
Contact	Mr. Jose Huallipa Mesias
Products	Squid (V/R, tubes, rings), giant squid (tubes, fillets, tentacles, wings, stick, cubes, tenderized), mahi mahi (whole, round, fillets, portions) scallops (roe on/off), shrimps (whole, tails)

CORPORACION JAHUAR PERU S.A. is a Peruvian processor and exporter of Sea food products. From two plants located strategically near to Paita and Callao Ports, we can supply a wide variety of sea frozen prouducts processed. The modern processing plants for seafood products have been qualified and licensed by DIGESA, which allows us to offer our clients a qualified seafood processing service for export to the demanding markets of the European Economic Community, Asia and North America. The application of the HACCP system secures a permanent control of all our processes, guaranteeing a successful exportation. The HACCP Plans cover the processing of scallop, squid, giant squid, octopus, mahi-mahi, among others.

Company Name	Corporacion Refrigerados Iny S.A.
Address	Rivera Navarrete 765 Of. 81-82 - San Isidro
City, Country	Lima 27 - Peru
Phone	+51 1 4422 442
Fax	+51 1 4423 260
Email	iny@iny.com.pe
Website	www.iny.com.pe
Contact	Mr. Elie Barsinamtov
Products	Hake, mahi mahi, pompano, smelt, shrimp, octopus, squid, giant squid, seafood mix

Corporacion Refrigerados INY S.A. seafood tradition started in 1986, mainly as a shrimp farm business. Since then, INY has acquired new shrimp farms and freezing plants that allowed the company to increase the quantity of products it offers and the volume of sales every year. We can custom process, pack and freeze, following the guidelines of our clients requests. Today, INY exports approximately 16 000 MT of seafood products per year to several countries around the world. Our seafood processing plants cover all sanitary requirements of the European Community, the FDA and all other served markets.

Company Name	Illari S.A.C.
Address	Av. Pedro de Osma 328 of. 101 A - Barranco
City, Country	Lima 04 - Peru
Phone	+51 1 2142 035, 2142 411
Fax	+51 1 4674 219
Email	illari@terra.com.pe, illari1973@hotmail.com
Website	www.illari.com
Contact	Ms. Rocio del Pilar Pena B.
Products	Giant squid (fillets, daruma, steaks, tentacles, wings, strips, sticks, breaded nuggets, breaded sticks, etc), conger eel fillets, hake, shrimps, butterfish, squid, mahi mahi, seafood breaded and marinated

ILLARI S.A.C. is a Peruvian fishery with a processing plant located in Talara (1250km north of Lima) in front the main Peruvian fishing area, that give us a great advantage over others Peruvian plants. Another great advantage we have is our plant design: The refrigeration equipment of ammoniac basis, 04 freezing tunnels are colded at -35°C of 3 MT per 08 hours batch (36 MT/day); 02 plate freezer at -40°C of 01 ton per 03 hours batch (14 MT/day), 5 cosines of 20 MT/day, a front camera and an isolated room, the packing room refrigerated at +10°C; the ice producers of 34 ton/day, etc. Quality is always crucial, we operates under HACCP approval in all our processes. Our processing plant has sanitary authorization N° PO91-TAL-ILLA. PESCAMAX S.A.C. is our craft shipyard located at a side close to our processing plant. There we built our fiberglass fishing vessels. Now a days we have six, all of them are multipurpose vessels but used to catch conger eel, with two insulated hold to maintain them alive and one insulated hold for the ice.

Company Name	Pacific Fishery S.A.
Address	Av. Larco 724 Piso 10 - Miraflores
City, Country	Lima 18 - Peru
Phone	+51 1 4443 900, 4449 811
Fax	+51 1 4451 308
Email	info@pacific-fishery.com
Website	www.pacific-fishery.com
Contact	Mr. Huey Miin Chu
Products	Hake, mahi mahi, ribbon fish, sardine, mackerel, shark, butterfish, smelts, loligo squid, giant squid, scallops, shrimp, top shell, eel, octopus, etc.

Pacific Fishery S.A. is a privately owned producer and supplier of quality seafood from Peru. We endeavour to be responsible in our business practices by providing our customers with what they need, and by guaranteeing the quality and wholesomeness of every product we offer. A trustworthy partner, with uncompromising commitment to our customers, is what we strive to be. The combination of our quality assurance practice, which is based on the principles of HACCP and GMP, and the attributes of our production facility, blend to ensure the freshness, flavor and overall quality in our products. Moreover, we have the ability to process and freeze over 100 metric tons of seafood per day, making us your number one choice to contract for quality, volume and long-term business programs.

Company Name	Pacific Traders S.A.C.
Address	Calle Montegrande 185 - B2,2do piso. Chacarilla - Surco
City, Country	Lima 33 - Peru
Phone	+51 1 3725 943, 3725 635, 3724 425
Fax	+51 1 3725 527
Email	p traders@amauta.rcp.net.pe
Contact	Mr. Gustavo Tori Guerrero
Products	Baby clams, sea asparagus, vongole, hard clams, razor clams, mussels, pacific clams, pink clams, white clams, cockle spat, giant squid, squid, octopus

PACIFIC TRADERS S.A.C. is a privately owned Peruvian company operating since 1991, dedicated to processing and exporting seafood products to different competitive markets in the world such as Japan, Taiwan, USA, Malaysia, etc. taking advantage of the richness of Peruvian sea. PACIFIC TRADERS S.A.C. production covers the Peruvian south pacific coastline where we process seafood products using facilities which comply with the existing norms and regulations for exporting to all different markets in the world. Quality and sanitary controls guarantee the optimum quality of our products.

Company Name	Paracas S.A.
Address	Los Halcones 257 - San Isidro
City, Country	Lima 27 - Peru
Phone	+51 1 2214 054, 4214 621
Fax	+51 1 4415 202
Email	ptizon@paracas-sa.com, export@paracas.com
Website	www.paracas-sa.com
Contact	Ms. Patricia Tizon
Products	White shrimp, tuna, giant squid, loligo squid, mahi mahi, hake, octopus, top shell, mix seafood

Paracas S.A. is a Peruvian enterprise which binds other companies, as Acquatumbes S.A., Acquazur S.A. and Pesquera Ribaudo S.A., operating since 1984 and dedicated to fishing and aquaculture production, seafood processing and commercialisation. paracas S.A. operates with high standards and exigencies in quality control (HACCP) and is qualified for exporting to the United States, European Union Countries and Asia.

Company Name	Pesquera Hayduk S.A.
Address	Av. Canaval y Moreyra 340 - 4° piso - San Isidro
City, Country	Lima 27 - Peru
Phone	+51 1 2211 299, 2222 112
Fax	+51 1 4425 523, 4420 578
Email	hquiroz@hayduk.com.pe, svidal@hayduk.com.pe
Website	www.hayduk.com.pe
Contact	Mr. Henry Quiroz, Suni Vidal
Products	Frozen: Hake, horse mackerel, mackerel, mahi mahi, sardines, smelt, tuna, shrimp and squid. Super prime, prime, and standard fishmeal and fishoil. Canned: mackerel, horse mackerel, an chovy, sardines and tuna

Pesquera Hayduk started its productive operations in Chimbote in 1991, with 100% owners who from the beginning were supported by experts with more than 30 years experience in this activity as fishing extractors, fishing industrials, producers and suppliers of general raw materials to the sector. At present it is considered among the best fisheries of the country and one of the top ten exports. Its infrastructure enables to obtain high quality products, which complete favourable in several abroad marketsthrough the following plants:

- Plant at Coishco, Chimbote: 120 MT of raw material/hr.
- Plant at Puerto de Malabrigo, Trujillo: 135 MT of raw material/hr
- Fishing Complex in Paita, Piura: 100 MT of raw material/hr.
- Plant at Vegueta Huacho, Lima: 110 MT of raw material/hr.

Marketing and sales are increasingly consolidating our participation in the international markets. Due to the high quality of our products and to our commercial commitment to serve, we are expanding day by day our commercial frontiers, and new clients are being incorporated to our selected portfolio.

Company Name	Piscifactorias de los Andes S.A.
Address	Av. Las Casuarinas 445 - Santiago de Surco
City, Country	Lima 33 - Peru
Phone	+51 1 3440 175, 3440 757
Fax	+51 1 3441 104, ext. 106
Email	jdela piedra@piscisperu.com
Website	www.piscisperu.com
Contact	Mr. Joaquin de la Piedra
Products	frozen red meat trout (whole head o-gutted, butterfly cutboneless head on and fillets), cold smoked trout (fillets) and hot smoked trout (European style: boneless butterfly cut and skinned fillets). Tilapia, crab, king crab, scallops and seafood mix

PISCIFACTORIAS DE LOS ANDES is de most important Peruvian exporter of fresh water Rainbow Trout (*Oncorhynchus mykiss*). Since 1978, the company developed an integrated production process, from the pond to the customer. Trout raising, slaughtering, processing and packaging are carried out in Quichuay, Junin in the Peruvian Central Andes, 3340 mts above sea level. Abundant fresh water from high mountain springs and glaciers that form the Achamayo River, feed our concrete raceways providing ideal conditions. Total absence of chemicals, vaccines or antibiotics, and relentless commitment to excellence; make us an undisputed leader in consistent quality. Production flexibility to adjust to customer needs enables us to offer a wide selection of presentations, packaging and labelling to our clients around the world. Our trout is sold in Sweden (since 1980), Norway, Germany, Netherlands, Luxembourg, Canada, U.S.A., Mexico, Argentina and Bolivia. Our quality control system, approved by EEC (POI4-QUI-PSFC) warrants the compliance with all sanitary requirements in the different countries. Furthermore, the products are Kosher, under strict rabbinical supervision.

Company Name	Serfrisa
Address	Av. Aviacion 130 - San Miguel
City, Country	Lima 32 - Peru
Phone	+51 1 5781 164, 5781 006, 5781 008
Fax	+51 1 5781 025, 5786 395
Email	froda@serfrisa.com
Website	www.serfrisa.com
Contact	Fernando Roda
Products	Giant squid (strips, nuggets, steaks oval shape, breaded steak oval shape, tube, rings, breaded rings, minced), loligo squid (rings, whole, tentacles & tube), mahi mahi fillet (skin on/off, slices, vacuum pack portions), fresh water prawn, octopus, seafood mix, marine burger

SERFRISA is one of the largest import/export wholesalers and distributors of frozen products in Peru. We process and pack high quality Peruvian squid as well as fish and other seafood for export. At the same time, we are currently the number one importer of frozen meats and poultry into Peru. With 35 years of experience, SERFRISA owns a plant with 11.000 m² of area, 6 000 metric tons of cold storage capacity, 50 metric tons/day of blast freezing capacity and 25 tons of industrial ice production daily. Approved to export to the European Community and the U.S. Serfrisa operates under very high standards that include a state-of-the-art microbiology laboratory inside its processing plant and a completely automated line of seafood processing equipment. Recently, we have developed a Marine Burgers (Sold as frozen burger mix or as finished product) that is the delight of adults and children as well as a Calamari Steak, natural or breaded.

Company Name	Somexperu S.A.C.
Address	Av. Angamos Oeste 1675
City, Country	Lima 18 - Peru
Phone	+51 1 4210 572
Fax	+51 1 4416 392
Email	aescalante@somexperu.com
Website	www.somexperu.com
Products	Scallops (farmed), mahi mahi, smelt, lobster, octopus, giant squid, loligo squid, topshell

SomexPeru is a new and modern organization which has incorporated the personnel, equipment and know-how developed by pioneering companies in the sector, with more than 15 years of experience in this activity. SomexPeru ranks amongst the top five scallop farms in South America. The experience and know-how accumulated over the years are now serving our customers all over the world, providing them with premium quality products, complying with the highest sanitary standards. SomexPeru has more than 400 ha of scallop farming areas in Pucusana, Samanco and Guaynuma. Our farming capacity exceeds 35 million scallops in suspended systems which represents more than 400 tons of roe-on / off scallop meat per year. We also have a domestic purchase network of other top level hydrobiological products. The company complies with all the requirements of the Peruvian National Shellfish Program (PNSM) already approved by the EC and which will soon be approved by the US – FDA. Daily monitoring on oceanographic conditions, allows SomexPeru to know accurately the levels of plankton, oxygen and temperature in order to evaluate the scallop's state and react in real time.

The companies acquired by SomexPeru implemented the HACCP system in their farms and freezing facilities in 1994, therefore assuring high sanitary quality levels in all of their products. The company's main products is frozen roe on scallops, but it also produces roe off fresh, soaked and/or half shell scallops at customers' request. Recently, the company ventured into the production of seafood and vegetable bases value-added products. In addition to this operation, the company has been engaged in the processing of a wide variety of hydrobiological products, such as loligo squid, giant squid, octopus, topshell, smelt, butterfish and mahi mahi.

Company	VASEP
Address	10 -12 Nguyen Cong Hoan Ba Dinh, Ha Noi
Phone	+84 4 7715055
Fax	+84 4 7715084
E-Mail	vasep-org@hcm.vnn.vn
Website	www.vasep.com.vn
Contact	Promotion Office of Vasep

Vietnam Association of Seafood Exporters and Producers (VASEP) established in June 12, 1998 is a non-governmental organization representing and protecting its 183 members in dealing with the national-regional & international bodies.

With an endeavor to promote the image of Vietnam Seafood Industry to the world, VASEP has played a triggering role in planning and implementing the national marketing strategies, doing market research, establishing the international relations, publishing the promoliterature, advertising and organizing international market conferences.

VASEP is working as the coordinator that brings the Vietnam seafood industry to the world and is willing to be a reliable address for who are interested in doing and developing their business with the Vietnam Fisheries Industry.

Company	An Giang Fisheries Import and Export Joint Stock Company
Address	1234 Tran Hung Dao street, Binh Duc Ward, Long Xuyen City, An Giang Province
Phone	+84 76 852368
Fax	+84 76 852202
Email	agifishagg@hcm.vnn.vn
Website	www.agifishco.com
Contact	Phan Thanh Son- Personnel Department in Chief (Mobile 0913.970438)
Products	Pangasius

Company	Aquatic Products Trading Company
Address	Lot 4-6-8, 1a Street, Tan Tao Industrial Park, Binh Tan District, HCM City, Vietnam
Phone	+84 8.7541801 (handphone 0913.927.383)
Fax	+84 8 7541808
Email	aptco@apt.com.vn
Website	www.apt.com.vn
Contact	Nguyen Thanh Son
Products	shrimp, fish, squid of all kinds; dried seafood, canned food

Company **Cafatex Fishery Joint Stock Company**
Address Km 2081, Nation Road No. 1, Chau Thanh A District, Hau Giang Province, Vietnam
Phone +84-71-846134, 846137, 846600
Fax +84-71-847775, 846728
Email mkcafatex@hcm.vnn.vn
Website www.cafatex-vietnam.com
Contact Nguyen Van Kich- President
Products -Shrimp (patty, marinated, breaded potato, breaded butterfly, butterfly coconut, jumbo popcorn shrimp, tempura, fritter, block)
 -Basa (fillet, coconut strip, marinated, basa shrimp in battered deeping)

Company **Sadec Aquatic Products Import Export Enterprise**
Address Lot 6, Sadec industrial zone, Sadec town, Dong Thap province, Vietnam
Phone +84 67 762429, 763728, 763727
Fax +84 67 762430
Email Docifish@hcm.vnn.vn
Website www.Docifish.com.vn
Contact Tran Huy Hien (Chief of exports)
Products Pangasius fillet

Company **Hai Nam Co., Ltd.**
Address 55 Pham Ngoc Thach St., Dist. 3, Hochiminh Vietnam
Phone +84 8 8222730
Fax +84 8 8294440
Email hainamsgco@hcm.vnn.vn
Website www.hainam.com.vn
Contact Nguyen Thi Thu Sac- Director
Products Crab meat, Yellow Clam

Company **Kim Anh Company Limited**
Address 49 National Highway 1, Quarter 2, Soc Trang Province, Vietnam
Phone +84 79 822682
Fax +84 79 822762
Email kimanhco@hcm.vnn.vn
Website www.kimanhco.com
Contact Nguyen Hoang Phan
Products Breaded Torpedo; Breaded Pangasius, Tempura Shrimp

Company **Mekong Fisheries Joint Stock Company**
Address Tra Noc Industrial Zone, Can Tho
 City, Vietnam
Phone +84 71 841294
Fax +84 71 8411292, 84 71 843236
Email mkfmekonscom@hcm.vnn.vn,
 mekongfish@s.vnn.vn, info@mekongfish.com
Website www.mekongfish.com
Contact Luong Hoang Manh (Chairman & Managing
 Director)
Products Pangasius, Octopus, squid

Company **Nhatrang Fisheries Joint Stock Company**
Address 194 Le Hong Phong street, Nha Trang city,
 Khanh Hoa Province, Vietnam
Phone +84 58 885148
Fax +84 58 884158
E-Mail fisco@hcm.vnn.vn
Website www.nhatrang-fisco.com
Contact Tran Quoc Nam- Director
Products Shimp, fish, squid of all kinds

Company **Tuan Anh Company Limited**
Address 99 Hung Vuong , My Quy Industrial Zone,
 Long Xuyen City, An Giang Province, Vietnam
Phone +84 76 931479
Fax +84 76 931797
E-Mail ntacoag@hcm.vnn.vn
Website www.ntaco.com.vn
Contact Nguyen Tuan Anh- Director
Products Pangasius

Company **Phuong Nam Company Limited**
Address Km 2127 National Way No. 1A, Ward 7, Soc
 Trang Town, Soc Trang Province, Vietnam
Phone +84 79 828608, 825887, 828552, 611567
Fax +84 79 825265, 824233
E-Mail phuongnams@hcm.vnn.vn
Website www.phuongnamsf.com
Contact Lam Ngoc Khuan - Director
 Vo Van Phuc - Vice Director
 Phan Hong Vu - Vice Director
Products Black Tiger Shrimp (Cooked PDTO/PD IQF;
 Raw PDTO/PD IQF and block; Raw HLSO,
 IQF and block; EZ-Peel IQF and block; Skewer;
 Breaded shrimp; Sushi ebi; Shrimp ring; Butterfly)

Company **Song Hau Food Processing Joint Stock Corporation (SFH)**
 Address Thoi Hung Commune, Co Do District, Can Tho City, Vietnam
 Phone +84 71 690223
 Fax +84 71 690224
 E-Mail longtsh@hcm.vnn.vn
 Contact Nguyen Thanh Long – Director
 Product exhibited Pangasius Hypo., squid/broad, squid/cuttlefish

Company **Soc Trang Aquatic Products and General Import Export Company**
 Contact STAPIMEX
 Address 119 National Road 1A, Soctrang, Vietnam
 Phone +84 79 22164, 822367
 Fax +84 79 821801, 823620
 E-Mail stapimex@hcm.vnn.vn or stapimex.
 pmkt@hcm.vnn.vn
 Website www.stapimex.com.vn
 Contact Tran Van Pham – Director
 Products Black Tiger In Types CPTO, RPTO, SUSHI, CPD, RPD, EBIFry & Breaded

Company **Vinh Hoan Co., Ltd.**
 Address National Road 30, Ward 11, Cao Lanh Town, Dong Thap Province, Vietnam
 Phone +84 8 8381087, 8381997, 8381996
 Fax +84 8 8363359
 E-Mail vh@vinhhoan.com.vn
 Website www.vinhhoan.com.vn
 Contact Nguyen Ngo Vi Tam (vitam@vinhhoan.com.vn)
 Products Pangasius

SIPPO pavilion
Hall 9 - Stand 4149

RECEPTION

at

15:00pm on the 27th of April

to inform on
the organic shrimp farming in Vietnam

Showing a 10 minutes video on the organic farming
in the Ca Mau province

The exporters and producers of Vietnam as well
as the representatives in charge of the organic
certification and inspection are present for further
details and to answer your questions

sippo 
— **swiss import** —
promotion programme

SIPPO – Swiss Import Promotion Programme

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