

ESE – European Seafood Exposition 2006

www.euroseafood.com



9 -11 May 2006
Brussels, Belgium

SIPPO - Pavilion Hall 9 Stand 4043

With companies from
**Bulgaria, Moçambique, Romania,
Russian Federation and Vietnam**



We also recommend visiting the

- Bangladesh Pavilion – Hall 9- 4027
- Ecuador Pavilion – Hall 6-901
- Indonesia Pavilion – Hall 8-4455
- Peru Pavilion – Hall 9-4237
- Vietnam Pavilion – Hall 9-4059

The Swiss Import Promotion Programme (SIPPO), under the patronage of the State Secretariat for Economic Affairs of the Swiss government (SECO), aims at helping small and medium-sized enterprises (SMEs) from emerging markets and markets in transition to access the Swiss and EU markets as well as it helps Swiss and European importers to find the right partner in emerging markets and markets in transition.

SIPPO's activities focus on five main goals:

- To inform the Swiss and EU importers on new market sources
- To include trade institutions and business branch associations in the trade promotion process
- To increase the competitiveness of small and medium-sized enterprises in selected partner countries
- To develop the manufacturing and exporting skills
- To establish qualified trade contacts between SMEs from emerging markets and markets in transition, with the Swiss and EU import economy

Repeated participations at selected international trade fairs are a prerequisite for future success and a major milestone in the trade promotion process.

SIPPO – Swiss Import Promotion Programme

Stampfenbachstrasse 85
P.O. Box 492
CH-8035 Zurich
Switzerland

Phone + 41 44 365 52 00
Fax + 41 44 365 52 02
E-Mail info@sippo.ch
Website www.sippo.ch

Patronage
SECO – State Secretariat for Economic Affairs, Switzerland
www.seco-cooperation.ch



Your partners when looking for a fish & seafood supplier:

- www.globefish.org
- www.eurofish.dk
- www.infofish.org
- www.infosamak.org
- www.infopesca.org

| | |
|----------|---|
| Company | FAO - GLOBEFISH |
| Address | Room: F-603, Viale delle Terme di Caracalla 00100 Rome, Italy |
| Phone | + 39 06 57 05 6244 |
| Fax | + 39 06 57 05 5188 |
| E-Mail | globefish-web@fao.org , Jochen.nierentz@fao.org |
| Website | www.globefish.org |
| Contact | Jochen Nierentz |
| Services | FAO program, fish info, services, government agencies, publishing, publications |

GLOBEFISH is the unit in the FAO Fisheries Department responsible for information on international fish trade. GLOBEFISH is an integral part of the FISHINFONetwork. INFOPECA, INFOFISH, INFOPÊCHE, INFOSAMAK, EUROFISH and INFOYU are independent organizations used by FAO among others to conduct training and research in their respective regions. The core of GLOBEFISH is the GLOBEFISH Databank operation, its website and its involvement in international conferences. GLOBEFISH is jointly financed by FAO and GLOBEFISH Partners.

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| Company | EUROFISH |
| Address | H.C. Andersens Boulevard 44-46 Copenhagen V 1553, Denmark |
| Phone | +45 333 777 55 |
| Fax | +45 333 777 56 |
| E-Mail | info@eurofish.dk |
| Website | www.eurofish.dk |
| Contact | Victor Hjort |
| Services | Training, publications, information |

Eurofish is an independent international organisation which became operational in 2002, succeeding the FAO EASTFISH project established in 1996 in Copenhagen, Denmark. The mandate of Eurofish is to assist the development of fisheries in Central and Eastern Europe focusing on trade and marketing, processing and aquaculture.

The objectives of Eurofish are to:

- Provide market and trade information
- Promote high quality, value-added fishery products
- Produce relevant and timely publications
- Develop training programmes and capacity-building projects with governments and sponsors

Eurofish has nine member countries (February 2006): Albania, Bulgaria, Croatia, Denmark, Latvia, Lithuania, Norway, Romania and Turkey.

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| Company | INFOSAMAK |
| Address | 71, Boulevard Rahal El Meskini, B.P. 16243 20 000 Casablanca, Morocco |
| Phone | +212 22 54 08 56 |
| Fax | +212 22 54 08 55 |
| E-Mail | info@infosamak.org |
| Website | www.infosamak.org |
| Contact | Abdellatif Belkouch |
| Services | FAO program, fish info, matchmaking |

INFOSAMAK (Centre for Marketing Information and Advisory Services for Fishery Products in the Arab Region) is an intergovernmental organization of trade in fishery and aquaculture products and for the encouragement and promotion of investments in the sector. INFOSAMAK is an independent information centre. It is an integral part of the FISHINFONetwork set up by the Food and Agriculture Organization of the United Nations (FAO) and benefits from the technical support of this organization.

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|---------|---|
| Company | NATURLAND E.V. |
| Address | Kleinhaderner Weg 1 82166 Graefelfing, Germany |
| Phone | +49 89 8980820 |
| Fax | +49 89 89808290 |
| Mail | Naturland@naturland.de |
| Website | www.naturland.de |
| Contact | Dr. Bergleiter, Dr. Stamer |

Naturland e.V., Germany is an internationally acting certifier of organic agriculture and aquaculture produce. Established in 1982, Naturland started to develop aquaculture production and processing standards in the mid-nineties. First organic shrimps from Ecuador were certified from Naturland in 2001. In the meantime Naturland is the world leader regarding the organic certification of fish and seafood comprising a wide range of tropical and temperate species like shrimps, prawns, scallops, salmon, trout and mediterranean species. About 30 companies around the world are producing fish and seafood according to Naturland's standards and up to 100 companies are involved in value-adding and trading.

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| Company | ATLANTIC LTD |
| Address | 3, Industrialna Street 8000 Bourgas |
| Phone | + 359 56 871 601 |
| Fax | + 359 56 840 692 |
| E-Mail | atlantic@atlantic-group.org |
| Website | www.atlantic-group.org |
| Contact | Ivaylo Rusinov |
| Certificates | HACCP and ISO 9001/2000 |
| Products | Export: Black Sea Sprat, Top Shell Meat Reexport: Mackerel, hake, hoki, horse mackerel, salmon, filets, value added products |

Atlantic Ltd. was incorporated in 1992. The company is specialized in international trade with fish and fish products, as well as in regional and local distribution.

Atlantic Ltd holds a leading position in domestic market based on its developed distribution network. The newly build cold stores and processing plants are situated in Bourgas, Varna, Plovdiv and Sozopol. All establishments have been HACCP and ISO 9001/2000 certified since 2003.

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| Company | FISH INSPECTION INSTITUTO |
| Address | Bagamoio Road, 143 P.O.Box 4140, Maputo |
| Phone | +258 21 315228 |
| Fax | +258 21 315230 |
| E-Mail | apbaloi@inip.gov.mz |
| Contact | Ana Paula Baloi |
| Services | Information, services |

The National **Institute for Fish Inspection** (INIP) is the Competent Authority for Fish Inspection in Mozambique. Its origin dates back to early 1983's when it was known as Quality Control Department based at the Institute for Fisheries Research (IIP), it was later transformed into a Fish Inspection Department (DIP) working at the Ministry of Fisheries. Nowadays, it is an autonomous institution and has the responsibility of bridging quality wise the Mozambican Fishery Industry with the national and world market.

The Mozambican Fishing Industry comprised in 2005 about 170 vessels and 40% of these exported to the European Union Market. There were also 31 fish processing plants and 48% of them exported to European Market. The main produce is deep sea and shallow water wild shrimp.

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| Company | PESCAS DO SUL, LDA. |
| Address | Av. Karl Marx Nº 1747 P.O.Box 4342, Maputo |
| Phone | +258 21 320255 |
| Fax | +258 21 326537 |
| E-Mail | polymar@teledata.mz, polymar@tvcabo.co.mz |
| Contact | Carlos Silva |
| Products | Frozen prawns, frozen shrimp |

PESCAS DO SUL established in 1977 as producer, processor and exporter of wild frozen prawns. After 2003 the volume of exportation has grown successfully. The company has 51 employees in fishing area, administration and processing plant. They process about 150 tons during a season and export 96 tons to Portugal and Spain, 24 tons to South Africa and keep 30 tons for domestic market. Pescas do Sul have quality control system implemented – HACCP – and E.C. number 079.1. Their objective is to export to countries of Europe.

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| Company | KAVIAR HOUSE SRL |
| Address | 6 Th Presei Stret, Sector 1 013172 Bucharest |
| Phone | + 40 21 667 82 75 |
| Fax | + 40 21 667 82 76 |
| E-Mail | office@casacaviar.ro, monica.sarbu@casacaviar.ro |
| Website | www.casacaviar.ro |
| Contact | Maoreanu Marilena, Monica Sarbu |
| Certificates | Implemented HACCP system |
| Products | Saithe fillets (<i>Polachius Virensis</i>), Alaska Pollock fillets, Nile perch fillets, Black Tiger shrimps, squid illex, octopus and cuttlefish, baby clams, mussel meat, fresh salmon, smoked salmon |

Kaviar House Romania was founded in 1993 and became one of the market leaders in:

- Distribution at national level of fish, roe and seafood
- Importing of: Cod fillets, Alaska Pollock fillets, Nile Perch fillets, Black Tigers shrimps, cuttlefish, illex squid etc
- Processing and exporting Danube caviar (wild sturgeons caviar)
- Reproduction and farming Danube sturgeons, offering for sale embrionated eggs, larvae and baby sturgeons

Currently, we own three processing factories with storage facilities under controlled temperature and specialized transport means. We are looking for new business opportunities, based on our distribution capacities (especially for fish products and marine specialties).

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| Company | OBLPRODSNAB ZAO / RAPTIKA |
| Address | Amurskaya St., 2 107553 Moscow |
| Phone | +7 495 781 7939 |
| Fax | +7 495 781 7939 |
| E-Mail | info@raptika.ru |
| Website | www.raptika.com |
| Contact | Oksana Milovzorova |
| Products | Semi-preserved herring in different sauces Soufflé out of salmon, herring, cod |

Oblprodsnab ZAO (established in 2000) is a leading producer of delicacy fish products. Main products are semi-preserved herring in various sauces; soufflé out of salmon, herring and cod. Fish semi-preserved products are produced without heat treatment.

Production output is 1'500'000 pcs of preserved herring per month.

The EEC commission certified our production facilities in 2001 and assigned Number 50F to our Plant.

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| Company | BINCA CONSULTANT LTD |
| Address | Long Xuyen Vietnam C/o Thalkirchner Straße 81 81371 München, Germany |
| Phone | +49 89 76 73 67 220 |
| Fax | +49 89 76 73 67 10 |
| E-Mail | m.ballauf@binca.de, b.henkel@binca.de |
| Website | www.binca-seafoods.de |
| Contact | Markus Ballauf |
| Certificates | Naturland, BioSuisse |
| Products | Organic pangasius hypophthalmus |

The **Binca Seafoods Group** invites you to the documentary of the first certified organic Pangasius Hypophthalmus production in Asia under the project name AquaNatur. Pangasius Hypophthalmus is a species of catfish, which is traditionally bred in Vietnam and which is particularly suitable for aquaculture. Ecological farming according to Naturland agricultural directives is based on an integrated system-oriented consideration. One of the essential features is the creation of natural self-regulating cycles. Vegetable feed comes from approved ecological farming. This organic-fish is processed exclusively using organic-ingredients which contain no synthetic preservatives or colouring. The observance of Naturland directives is checked annually by a state-approved and independent board of control.

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| Company | EPB EXPORT PROMOTION BUREAU - EPB |
| Address | TCB Bhaban, 1-2 Karwan Bazar C/A 1000 Dhaka |
| Phone | +880 2 914 48 21-4 |
| Fax | +880 2 911 95 31 |
| E-Mail | d.infom@aitlbd.net |
| Website | www.epb.gov.bd |
| Contact | Director (Information) |
| Services | Matchmaking |

Export Promotion Bureau (EPB) Bangladesh under the Ministry of Commerce, entrusted with the responsibilities of promoting export of the country. It is mainly responsible for: Formulating policy & program for active promotion of exports. Coordinating export development efforts. Monitoring and evaluating national export performance. Promotional activities in product development. Exploring markets of exportable abroad. Organizing participation in international trade fairs abroad. Conducting studies, surveys, research etc. for expansion and diversification of export.

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| Company | BANGLADESH FROZEN FOODS EXPORTERS ASSOCIATION (BFFEA) |
| Address | Skylark Point (10th Floor), 24 A Bijoy Nagar North South Road, 1000 Dhaka |
| Phone | +880-2-831 68 82, 831 75 31 |
| Fax | +880-2-831 75 31 |
| E-Mail | bffea@dhaka.net |
| Website | www.bffea.org |
| Contact | President |
| Services | Matchmaking |

BFFEA is the only trade body for existing 85 member of fish/ shrimp processing units in Bangladesh. Since its inception association has been working to promote and protect the interest of processors, packers and exporters in the country. It also acts as a vital link between the trade bodies and the different govt. and private agencies. Association is also devoted to establish and promote contacts with foreign buyers businessmen and the chamber of Commerce & Industries to develop export marketing of seafood. BFFEA has also been playing vital role in advising the Government in relevant policy, quality control, packaging, marketing and developing the fisheries industry of the country.

Company **ACHIA SEA FOODS LTD.**
Address 50/7 Shipyard Road, Khulna
Phone +880 41 722648, 813837
Fax +880 41 813836
Contact Tariqul Islam
Products Frozen sea food

Company **BEXIMCO FOODS LTD.**
Address BSCIC Ind. Estate, Fauzdarhat Sagarika Road Pahartali,
Chittagong
Phone +880 31 751359, 751588
Fax +880 31 751288
E-Mail arklimited@yahoo.com
Contact Aminullah
Products Frozen sea food

Company **CHALNA MARINE PRODUCTS LTD.**
Address Probaho Bhaban (2nd floor), 3 K.D.A Avenue, Khulna
Phone +880 41 813774, 813775
Fax +880 41 813773
E-Mail seagull@agrobanglagroup.org
Contact Akram Hossain
Products Frozen sea food

Company **COASTAL SEA FOODS LTD.**
Address B 11-12 BSCIC Ind. Estate, Sagarika Road, Chittagong
Phone +880 31 751865, 751565
Fax +880 31 751056
E-Mail csflmh@spnetctg.com
Contact Harunur Rashed
Products Frozen sea food

Company **CONCEPTION SEA FOODS LTD.**
Address 110 Nur Ahmed Road, Chittagong
Phone +880 31 619650, 638072
Fax +880 31 610961
E-Mail cdata@abnetbd.com
Contact Mahmudul Hasan
Products Frozen sea food

Company **FRESH FOODS LTD.**
Address 3/2 Haji Mohsin Road, Khulna
Phone +880 41 722485, 725085
Fax +880 41 731753
E-Mail seafresh@dhaka.net
Contact Towhidur Rahman
Products Frozen sea food

Company **FISH PRESERVERS LTD.**
Address 292 Nasirabad Ind. Area, Baizid Bostami Road, Chittagong
Phone +880 31 682455, 681666
Fax +880 31 681677
E-Mail fpl@globalctg.net
Contact Salahuddin Ahmed
Products Frozen sea food

Company **GEMINI SEA FOOD LTD.**
Address Meena Bazar, 719/A Sat Masjid, Road, Dhanmondi, Dhaka
Phone +880 2 9188242-3
Fax +880 2 9115242
E-Mail shaikh@dhaka.net
Contact Shaikh Abdur Rahman
Products Frozen sea food

Company **M.U SEA FOODS LTD.**
Address BSCIC Industrial Estate, Jhumjhumpur, Jessore
Phone +880 421 72749, 74016
Fax +880 421 72730
E-Mail anraj@abnetbd.com
Contact Shyamal Das
Products Frozen sea food

Company **MAHI FISH PROCESSING LTD.**
Address House # 33 (1st floor), Road # 2, Green View R/A, PC Road
Phone +880 31 723982
Fax +880 31 711537
E-Mail mahictg@globalctg.net
Contact Maqsudur Rahman
Products Frozen sea food

Company **MODERN SEA FOOD INDUSTRIES LTD.**
Address 4, TB Boundary Road, Moulavi Para, Khulna
Phone +880 41 721774, 722221
Fax +880 41 730478
E-Mail info@rainbowbrand.com
Contact Rezaul Haque
Products Frozen sea food

Company **NATIONAL SEA FOOD INDUSTRIES LTD.**
Address 15 Haji Mohsin Road, Khulna
Phone +880 41 721928, 725779
Fax +880 41 721855
E-Mail nsfil@khulna.bangla.net
Contact Quazi Sirajul Islam
Products Frozen sea food

Company **RUPSHA FISH & ALLIED INDUSTRIES LTD.**
Address 51 Khan-A-Sabur Road, Khulna
Phone +880 41 720318, 722347
Fax +880 41 731256
E-Mail ifpcl@khulna.bangla.net
Contact Shyed-Uj-Jaman
Products Frozen sea food

Company **RUPALI SEA FOODS LTD.**
Address 68/2 Haji Mohsin Road, Khulna
Phone +880 41 722086, 800230
Fax +880 41 813273
Contact Kamrul Alam
Products Frozen sea food

Company **SAINT MARTIN SEA FOOD LTD.**
Address House # 11/B, Road # 30, Gulshan-1, Dhaka
Phone +880 2 9862923
Fax +880 2 8815861
Contact Shahidur Rahman
Products Frozen sea food

Company **SOBI FISH PROCESSING INDUSTRIES LTD.**
Address Natun Bazar, Launch Ghat, Khulna
Phone +880 41 721629, 721078
Fax +880 41 731356
Contact Kazi Belayet Hossain
Products Frozen sea food

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| Company | BIOCENTINELA |
| Address | Urdesa Central, Circunvalacion Norte 228A y calle 1era P.O. Box: 09-04-22, Guayaquil |
| Phone | +5934 238 0312; 288 3803 |
| Fax | +5934 238 1552 |
| E-Mail | contact@biocentinela.com |
| Website | www.biocentinela.com |
| Contact | Javier Barragan, Katia Santistevan |
| Products | Organic white shrimp - P.Vannamei (raw, cooked, IQF or block frozen, bulk or retail packed) Organic Tilapia (in conversion) |

BioCentinela produces and markets ORGANIC White Shrimp (*Penaeus Vannamei*) that is certified according to the Naturland's standards (Germany), BioSuisse (Switzerland) and Aquaculture Certification Council (USA) for BAP -Best Aquaculture Practices-.

Our company is competitive and sustainable, social conscious and friendly with the environment. We have been in business for over a decade and are 100% organic since 2002. We have been exporting our product to the UK since 2002 and currently are also selling to the Switzerland, Germany, Ireland, Canada and USA.

We are expanding according to the demand, working for that purpose closely with our customers. Size of the shipments is flexible to accommodate the demands of different markets.

BioCentinela has 100 employees, everyone committed to its core values: Service and respect.

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| Company | CORPEI |
| Address | Av. Francisco Orellana y Miguel H. Alcivar. Centro Empresarial, Las Cámaras, Torre de Oficinas piso 2, Guayaquil |
| Phone | +593 4 268 1550 |
| Fax | +593 4 268 1551 |
| E-Mail | jcamposa@corpei.org.ec |
| Website | www.corpei.org |
| Contact | Jose Antonio Camposano |
| Certificates | ISO 9001:2000 |
| Services | Matchmaking |

To execute the non-financial promotion of exports within the country and abroad. This includes activities that, as a whole and with the financing of national productive units, are carried out in areas related to information, training, technical assistance, market development, external promotion, and other activities aimed at diversifying and increasing the exportable offer of Ecuador, as well as promoting it in foreign markets.

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|----------|---|
| Company | SONGA |
| Address | Ave. Las Esclusas, Hda. La Josefina Km. 3.5, Guayaquil |
| Phone | +593 4 244 4193, +593 4 248 3076 |
| Fax | +593 4 2485527, +593 4 2447552 |
| E-Mail | rodrigo.laniado@songa.com , rlaniado@ecua.net.ec |
| Website | www.songa.com |
| Contact | Rodrigo Laniado |
| Products | Raw and cooked, head-on shrimp, headless shell on, PD needle deveined, PD tail-on butterfly, PD tail on round, P&D, PUD, breaded, shrimp skewers, marinated peeled raw and cooked |

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| Company | EMPAGRAN |
| Address | Km. 15 ½ vía a la costa, Guayaquil |
| Phone | +593 4 287 0280, +593 4 287 0284 |
| Fax | +593 4 2870285 |
| E-Mail | jose_juez@empagran.com |
| Contact | José Juez |
| Products | Shrimp, Tilapia |

Company **PROMAROSA**
Address Kennedy Norte, Nahim Isaías 150 y Justino Cornejo,
Edf. Centro el Norte, Piso 2, Guayaquil
Phone +593 4 268 0007, +593 4 268 0070
Fax +593 4 268 0066
E-Mail carla@promarosa.com
Website www.promarosa.com
Contact Carla de Cárdenas
Products Oilfish, Pacific pompano, Pacific mackerel, Mahi Mahi,
yellow fin tuna, sardine

Company **PROMARISCO**
Address Km. 6 ½ vía Durán Tambo. Guayaquil
Phone +593 4 281 2307, +593 4 280 1850
Fax +593 4 280 1167, +593 4 280 0052
E-Mail csanchez@promarisco.com
Website www.promarisco.com
Contact Carlos Sánchez
Products Frozen shrimp, value added shrimp, breaded shrimp

Company **EXPALSA**
Address Km. 6 ½ vía Durán - Tambo, Guayaquil
Phone +593 4 280 1231
Fax +593 4 280 1150
E-Mail expalsa@expalsa.com, humberto.trujillo@expalsa.com
Website www.expalsa.com
Contact Humberto Trujillo
Products Organic white shrimp, raw head-on shrimp, cooked
head-on shrimp, peeled shrimp, breaded shrimp, shrimp
rings, breaded Tilapia filets

Company **EXPORKLORE S. A.**
Address Km 22.5 via a la costa, P.O. Box 6002, Guayaquil
Phone +593 4 273 8059
Fax +593 4 273 8059
E-Mail ju3orte@aol.com, xandrade8@aol.com
Website www.exporklore.com
Contact Juan Manuel Ortega, Xavier Andrade G.
Products Shrimp head on, headless, IQF, raw, cooked or precooked,
breaded shrimp brochettes and all kind of added value
products of shrimp, squid tubes, rings and stripes

- Company **EMPACADORA NACIONAL C.A.**
Address Guasmo Norte y La Ría, Guayaquil
Phone +593 4 249 3850, +593 4 243 0600
Fax +593 4 249 5488
E-Mail vvelez@enaca.com.ec
Website www.enaca.net
Contact Vanessa Vélez
Products Shrimp and Tilapia
- Company **TRANSMARINA C.A.**
Address Vía Circunvalación, Tramo 2,
200 MTS del Redondel de Colorado, Manta
Phone +593 5 292 2805, +593 9 998 6636
Fax +593 5 292 4087
E-Mail cvillacis@transmarina.com
Contact Carlos Villacis
Products Tuna loins, tuna saku, skipjack loins, tuna tataki
- Company **ESTAR C.A.**
Address Calle Bolivia 102, Durán
Phone +593 4 280 1461
Fax +593 4 280 4573
E-Mail s_torres@gquirola.com
Website www.gquirola.com
Contact Estuardo Quirola
Products Frozen white shrimp
- Company **FRIGOLAB SAN MATEO CIA. LTDA.**
Address Km. 4 ½ via San Mateo, Manta
Phone +593 5 262 8701
Fax +593 5 262 8688
E-Mail frigolab@frigolab.net
Contact Bartolome Fernandez Avellaneda
Products Fresh and frozen fish (tuna, blue marlin, mahi-mahi, swordfish, escolar, snapper, shark, pompano, bottlefish, grouper. Kingklip)
- Company **ALPROJANSA**
Address Km. 16,5 Via a Daule, Guayaquil
Phone +593 4 289 8252
Fax +593 4 289 8008
E-Mail alprojan@gye.satnet.net
Contact Rosa Sante, Maria Rosa Adum
Products Blue crab meat

Company **PESCADOS, CAMARONES Y MARISCOS DOCAPES**
Address C.C. El Terminal Bloque F, office # 4, Guayaquil
Phone +593 4 214 0331, +593 4 214 033
Fax +593 4 214 0330
E-Mail laburgosv@hotmail.com
Contact Luis A. Burgos, Luis Francisco Burgos
Products Mahi Mahi portions & fillets, blue marlin portions & fillets, striped marlin portions & fillets, sscolar (oilfish) fillets, saku block, creolefish, swordfish fillets, squid tubes, rings & steaks, yellowfin & bigeye tuna portions & fillets, snapper & red snapper whole

Company **NEGOCIOS INDUSTRIALES REAL NIRSA S.A.**
Address Avda. Luis Plaza Dañin y Democracia, Guayaquil
Phone +593 4 228 4010
Fax +593 4 229 2440
E-Mail vicepresidencia@nirsa.com, eaguirre@nirsa.com
Website www.nirsa.com
Contact Daniel Sanchez
Products Shrimp, sardines, tuna

Company **INDUSTRIAL PESQUERA SANTA PRISCILA S.A.**
Address Km. 5 1/2 Vía Daule, Guayaquil
Phone +593 4 233 8372, +593 9 942 2048
Fax +593 4 233 8373
E-Mail vicepresidente@santapriscila.com
Website www.santapriscila.com
Contact Raúl Patiño
Products Shrimp, fish skin

Company **INSPECTORATE DEL ECUADOR S.A.**
Address Cdla. Guayaquil, Mz 8 Solar 4
Phone +593 4 239 9192
Fax +593 4 239 9201
E-Mail leonardo.maridueña@inspectorate.com
Website www.inspectorate.com.ec
Contact Leonardo Maridueña
Products ISO17025 accredited laboratory analysis including antibiotics by LC/MS/MS, microbiology, waters, heavy metals and pesticides, Sampling and Inspection, Training and Certification to global food standards including BRC, HACCP, ISO22000 and EurepGAP

Company **NAFED –**
NATIONAL AGENCY FOR EXPORT DEVELOPMENT
 Ministry of Trade and Ministry of Marine Affairs &
 Fisheries of the Republic of Indonesia
 Address Jalan Kramat Raya No. 172 Jakarta
 Jakarta 10430
 Phone +62 21 319 02 546, 21 310 0569
 Fax +62 21 319 04 914, 21 319 01627
 E-Mail adianti_frida@yahoo.com
 Website www.nafed.go.id
 Contact Frida Adiati, Putu Sumardika
 Services Matchmaking

Company **PT. DHARMA SAMUDERA FISHING INDUSTRIES, TBK**
 Address Jl. Laks. Re. Martadinata 1, Tg. Priok, 14310 Jakarta
 Phone +62 21 4301001, 4371010
 Fax +62 21 4303412, 43932820
 E-Mail dharmas1@cbn.net.id
 Website www.dharmasamudera.com
 Contact Herman Sutjiamidjaja, Indra Y. Handono
 Products Frozen seafoods (red snapper, grouper, kingfish, tuna, cuttlefish, octopus and barramundi)

Company **PT. ISTANA CIPTA SEMBADA**
 Address Jl. Raya Waru No. 30A, Waru-Sidoarjo, 61256 Jawa Timuria
 Phone +62 31 853 2200
 Fax +62 31 853 3801
 E-Mail ics-sby@indo.net.id
 Website www.ics-seafood.com
 Contact Gunawan Mulyono, Iqbal Miladisa
 Products Frozen shrimp

Company **PT. KELOLA MINA LAUT**
 Address Jl. Kig Raya Selatan Kav. C-5, Kawasan Industri Gresik
 61121 Surabaya
 Phone +62 31 397 63 51
 Fax +62 31 397 63 50
 E-Mail kml@kmlseafood.com
 Website www.kmlseafood.com
 Contact Lalam Sarlam
 Products Frozen fishes, shrimps and anchovy
 Frozen and pasteurized crab meat, octopus, cuttlefish,
 dried and breaded products

Company **PT. BUMI MENARA INTERNUSA**
 Address Jl. Margomulyo 4E, Tandes
 60186 Surabaya, East Java
 Phone + 62 31 749 10 00
 Fax + 62 31 749 10 05, 749 17 18
 E-Mail budhisan@indosat.net.id
 Website www.ptbmi.com
 Contact Budhi Santoso
 Products Frozen; raw shrimp, cooked shrimp, breaded, pastry shrimp

Company **PT. CENTRALPERTIWI BAHARI**
 Address SHS Building, Jl. Ancol Barat Blok A5E No. 10
 14430 Jakarta
 E-Mail sales@cpbahari.com
 Website www.cpbahari.com
 Contact Arianto Yohan
 Products Vannamei raw head-on SIQF, Vannamei raw PD BF/IQF,
 Vannamei cooked PDTO BF/IQF, Vannamei peeled and
 cooked BF/IQF

Company **PT. TOBA SEAFOOD & SURIMI INDUSTRIES**
 Address Jl. Pulau Pinang 2, Kawasan Industri Medan II
 Saentis-Deli Serdang
 20371 Medan, Sumatra Utara
 Phone + 62 61 687 10 22
 Fax + 62 61 687 10 07
 E-Mail gindra@nusa.net.id, gindra@indosat.net.id
 Website www.sea-ex.com/tobasurimi, www.tobasurimi.com
 Contact Misnani Wijaya
 Products Pasteurized crabmeat, squid: Packed in metal can,
 plastic tub and bag
 Canned sterilized seafood: Crabmeat, baby clam,
 shrimp, cuttlefish, squid, octopus
 Frozen seafood: Stuffed crab, soft shell crab, crab cakes

Company **PT. INDOKOM SAMUDRA PERSADA**
 Address Il. Ir. Sutami km. 13, 35122 Bandar Lampung
 Phone + 62 721 350837, 350838, 350333
 Fax + 62 721 350839, 350330
 E-Mail indokom@isp.indokom.co.id
 Contact Saimi Saleh
 Products Black tiger farm raised (*Penaeus monodon*)
 Vannamei farm raised 100% seawater (*Penaeus Vannamei*)
 Seacatch shrimp

Company **PT CENTRALPERTIWI BAHARI**
Address Kampung Adiwarna Kecamatan Gedung Meneng
Lampung
Phone + 62 21 6930567
Fax + 62 21 6930568
Contact Arianto Yohan
Products Shrimps

Company **PT. MULTI MONODON INDONESIA**
Address Jln. Kima Raya I Block D 2 b
Makassar
Phone + 62 411 513 576, 511 501, 512 639
Fax + 62 411 514 176
E-Mail mmiupg@indosat.net.id, ptmbi@indosat.net.id
Contact Marthen Moningka
Products Frozen shrimp and fish

Company **PT. WIRANTONO BARU**
Address Jl. Ancol III No 2, Ancol Barat
14430 Jakarta
Phone + 62 21 690 7792
Fax + 62 21 691 2008
Website www.wirantono.com
E-Mail e.halim@wirantono.co.id
Contact Eric Halim
Products Frozen fishes

Company **PT. PANCA MITRA MULTIPERDANA**
Address Bubutan 16-22 Kav-A no.1
60174 Surabaya, East Java
Phone + 62 31 5459213
Fax + 62 31 5459161
E-Mail pmmp@sby.dnet.net.id
Contact Soesilo Soebardjo
Products Penaeus monodon (black tiger), Penaeus indicus (white
– farm raised), Penaeus merguensis (white seacaught),
Penaeus Vannamei (Vannamei), macrobrachium resenbergii
(fresh water), metaPenaeus ensis (pink)

Company **P.T. REX CANNING**
Address Jalan Raya Beji - Bangil km. 4 no. 42 Kab. Pasuruan
67154 Jawa Timur
Phone +62 343 656470 - 74
Fax +62 343 656475 - 76
E-Mail rexfoods@rad.net.id, rexcan@rad.net.id
Contact Seang Ming Chu, Soo An Lee
Products Canned, pouched or frozen seafood (crabmeat, shrimps,
snail, mollusc shellfish)

Company **PT. MEDAN TROPICAL
CANNING & FROZEN INDUSTRIES**
Address Jl. K.L. Yos Sudarso Km 10.5 Kawasan Industri Medan
20242 Sumatra Utara
Phone +62 61 685 0038
Fax +62 61 685 1330, 1973
E-Mail mtcfi@indosat.net.id, mtcfi@mdn.prima.net.id
Website www.indonesiaseafood.com
Contact Harta Riwanto
Products Frozen cuttlefish, squid, octopus, soft shell crab, snail meat,
red snapper, leather jacket, other value added products and
various canned seafood

| | |
|----------|--|
| Company | PROMPEX |
| Address | Av. República de Panamá N° 3647, San Isidro. Lima 27 |
| Phone | +51 1 222 1222 ext 310 |
| Fax | +51 1 222 5876 |
| E-Mail | pesca@prompex.gob.pe |
| Website | www.prompex.gob.pe |
| Contact | José Quiñones |
| Services | Governmental Agency, matchmaking |

Peruvian Trade Promotion Office – PROMPEX, was created in order to lead the commercial promotion activities of exports of Peruvian goods and services abroad, in accordance with the Exporting National Strategic Plan – PENX. The promoting institution carries out actions that contribute to generate a competitive and diversified offer and with added value. It also promotes the access to different markets with a vision towards the future and being supportive of a competitive business sector which has highly qualified export-oriented human resources.

| | |
|--------------|--|
| Company | ACUAPESCA S.A.C. |
| Address | Elias Aparicio 141 Oficina 14 Rinconada Alta, La Molina, Lima |
| Phone | +51 1 479-2999 |
| Fax | +51 1 368-0887 |
| E-Mail | acuapes@infonegocio.net.pe |
| Contact | Carlos Goldin |
| Certificates | Acuapesca Agreement P131-CAS-AUPS |
| Products | Scallops (Aquaculture) |

- Company **COINREFRI S.R.L.**
Address Av. La Marina 220, Pueblo Libre, Lima
Phone +51 1 460 0405, 460 0477
Fax +51 1 463 1375
E-Mail ftakahashi@coinrefri.com
Website www.coinrefri.com
Contact Francisco Takahashi
Products Giant squid, loligo squid, Mahi Mahi (Dolphin fish), mackerel, horse mackerel, hake, octopus, smelt
- Company **CORPORACION JAHUAR PERU S. A.**
Address Calle Cavallini 498, San Borja, Lima
Phone +51 1 435 1503 ext. 1
Fax +51 1 436 3819 ext 6
E-Mail corp_jahuar@millicom.com.pe
Website www.corpjahuar.com
Contact Jose Huallipa Mesias
Products Giant squid, loligo squid, Mahi Mahi, seafood mix, breaded giant squid, etc.
- Company **CORPORACION REFRIGERADOS INY S.A.**
Address Rivera Navarrete 765 of 81-82, San Isidro, Lima
Phone +51 1 442 2442
Fax +51 1 442 3260
E-Mail iny@iny.com.pe
Website www.iny.com.pe
Contact Elie Barsimantov
Certificates HACCP, FDA registered plants and Homologated plants for the EU
Products Mahi Mahi, smelt, shrimp, squid, giant squid, seafood mixtures, molluscs bivalves, all products in several presentations and packing styles

Company **PESQUERA HAYDUK S.A.**
Address Canaval y Moreyra 340 - Piso 4, San Isidro, Lima
Phone +51 1 211 3102, 222 2112
Fax +51 1 211 3125
E-Mail hquiroz@hayduk.com.pe, svidal@hayduk.com.pe
Website www.hayduk.com.pe
Contact Henry Quiroz, Suni Vidal
Products Full line frozen, seafood - canned, cured seafood, marinated anchovy, mackerel, horse mackerel, hake, Mahi Mahi, smelt, tuna, loligo squid, giant squid: Daruma, rings, « Sea Burger »

Company **ILLARI S.A.C.**
Address Av. Pedro de Osma 328 Esq. Pje. Solari 104 of 101 A Barranco, Lima
Phone +51 1 214 2035, 2411
Fax +51 1 467 4219
E-Mail rocio@illari.com, illari@terra.com.pe
Website www.illari.com
Contact Rocio Pena
Certificates AUTH SANITARY EEC N° PO91-TAL-ILLA, HACCP
Products Giant squid frozen products, giant squid boiled products, loligo squid whole & tubes, eel fillets, hake fillets & HG, Mahi Mahi fillets & HG, anchovy, breaded of giant squid, loligo squid & shrimps, grinded meat of giant squid & eel

Company **PACIFIC FREEZING CO. E.I.R.L.**
Address Av. Larco 724, Piso 10, Miraflores, Lima
Phone +51 1 444 3900, 9811
Fax +51 1 445 1308
E-Mail sales@pacificfreezing.com
Website www.pacificfreezing.com
Contact Huey Miin Chu
Products Hake, Mahi Mahi, robbon fish, sardine, mackrel, shark, butterfish, smelts, loligo squid, giant squid, scallops, shrimp, topshell, eel, octopus, etc.

Company **PACIFIC TRADERS SAC**
Address Calle Montegrande 185 – B2- 2do Piso Urb. Chacarilla Surco, Lima
Phone + 51 1 372 5635, 5943, 4425
Fax + 51 1 372 5527
E-Mail ptraders@amauta.rcp.net.pe
Contact Gustavo Tori Guerrero
Certificates Homologated plants for the E.U.
Products Frozen & canned: Scallops, baby clams, sea asparagus, hard clams, razor clams, black clams, mussels, Pacific clams, pink clams, white clams, cockle spat, giant squid, octopus, black topshell, locos/abalone, limpets, sea urchin.
 Frozen: Squid, sardine, smelt

Company **PARACAS S.A. / PESQUERA RIBAUDO S.A**
Address Los Colibríes 104, Lima 27
Phone + 51 1 221 4054, 421 4621
Fax + 51 1 441 5202
E-Mail tizon@paracas-sa.com
Website <http://pages.fis.com/paracas>
Contact Patricia Tizon
Certificates U.E N° P049-CRU-ACQU
Products White shrimp, tuna, giant squid (Frozen and breaded products), loligo squid, Mahi Mahi, hake, octopus, topshell, seafood mix, anchovy, fish and squid meal

Company **PISCIFACTORIAS DE LOS ANDES S.A.**
Address Av. Las Casurinas 445
 Santiago de Surco, Lima
Phone + 51 1 344 0175, 0757
Fax + 51 1 344 1354 ext 106
E-Mail delapiedra@piscisperu.com
Website www.piscisperu.com
Contact Joaquin de la Piedra
Products Frozen red meat trout (whole head on-gutted, butterfly cut boneless head on and fillets), cold smoked trout (fillets) and hot smoked trout (European style: Boneless butterfly cut and skinned fillets). Tilapia, crab, king crab, scallops and seafood mix

Company **PRODUMAR S.A.C. / IPeC S.A.C.**
Address Zona Industrial II - MZA a Lote 3, Paita Piura
Phone +51 73 211 449
Fax +51 73 212 355
E-Mail egarcia@produmar.com, slinares@ipec.com.pe
Website www.ipec.com.pe, www.produmar.com
Contact Enrique Garcia Abalde
Products Giant squid (fillets, tube and strips, wings, rings, cubes and tentacles), loligo squid, octopus, bivalves molluscs, giant squid meal (Prime, Super Prime and Super Prime Special)

Company **SOMEXPERU S.A.C.**
Address Av. Angamos Oeste 1675, Miraflores, Lima
Phone +51 1 441 6723, 421 0572
Fax +51 1 441 6392
E-Mail aescalante@somexperu.com
Website www.somexperu.com
Contact Alfonso Escalante
Products Scallops (farmed), frozen dishes prepared, other seafood products

| | |
|----------|---|
| Company | VASEP |
| | Head office |
| Address | 10 -12 Nguyen Cong Hoan street, Ba Dinh, Ha Noi |
| Phone | +84 4 7715055 |
| Fax | +84 4 7715084 |
| E-Mail | vasep@fpt.vn |
| Website | www.vasep.com.vn |
| | Representative Office |
| Address | 71 Street D5, Van Thanh Bac, Binh Thanh, Hochiminh City |
| Phone | +84 8 5126454 |
| Fax | +84 8 5126488 |
| E-Mail | vasep-org@hcm.vnn.vn |
| Services | Matchmaking |

Vietnam Association of Seafood Exporters and Producers (VASEP) established in June 12, 1998 is a non-governmental organization representing and protecting its 200 members in dealing with the national, regional & international bodies.

With an endeavor to promote the image of Vietnam's Seafood Industry to the world, VASEP has played a triggering role in planning and implementing the national marketing strategies, doing market research, establishing the international relations, publishing the promo-literature, advertising and organizing international market conferences.

VASEP is working as the coordinator that brings the Vietnam seafood industry to the world and is willing to be a reliable address for who are interested in doing and developing their business with the Vietnam Fisheries Industry.

Company **AN GIANG FISHERIES IMPORT AND EXPORT
JOINT STOCK COMPANY**
Contact AGIFISH
Address 1234 Tran Hung Dao street, Binh Duc Ward,
Long Xuyen City, An Giang Province
Phone +84 76 852368
Fax +84 76 852202
E-Mail agifishagg@hcm.vnn.vn
Website www.agifishco.com
Contact Ngo Phuoc Hau
Products Pangasius frozen fillet, pangasius value added products

Company **ANVI COMPANY LIMITED**
Contact ANVIFISH
Address No.91 National Road, My Thoi Ward, Long Xuyen City
An Giang Province
Phone +84 76 932545, 932258
Fax +84 76 932554
E-Mail anvifish@vnn.vn
Contact Luu Bach Thao
Products Pangasius frozen fillet

Company **BENTRE AQUAPRODUCT
IM-EX JOINT STOCK COMPANY**
Contact AQUATEX BENTRE
Address Tan Thach Village, Chau Thanh District, Ben Tre Province
Phone +84 75 860265, 894100
Fax +84 75 860346
E-Mail aquatex@hcm.vnn.vn
Website www.aquatexbentre.com
Contact Dang Kiet Tuong
Products Black tiger shrimp, pangasius, clam

- Company** **CADOVIMEX SEAFOOD IM-EX PROCESSING
JOINT STOCK COMPANY**
Contact CADOVIMEX
Address Cai Doi Vam Townlet, Phu Tan District, Ca Mau Province
Phone +84 8 8629686, +84 780 889052
Fax +84 8 8629371, +84 780 889067
E-Mail cadovimex@hcm.vnn.vn
Website www.cadovimex.com
Contact Vo Thanh Tien
Products Black tiger shrimp, shrimp value added products
- Company** **CAMAU FROZEN SEAFOOD
PROCESSING IMPORT EXPORT CORP**
Contact CAMIMEX
Address 333 Cao Thang street, Ward 8, Ca Mau city, Ca Mau Province
Phone +84 780 838332
Fax +84 780 832297
E-Mail camimex@hcm.vnn.vn
Website www.camimex-vn.com
Contact Nguyen Thi Ngoc Suong
Products Black tiger shrimp, shrimp value added products,
organic shrimp
- Company** **CAN THO AGRICULTURAL AND
ANIMAL PRODUCTS IM-EX COMPANY**
Contact CATACO
Address No. 8, Ngo Huu Hanh street, Ninh Kieu District,
Can Tho City, Can tho Province
Phone +84 71 842344, 841989
Fax +84 71 842341, 841116
E-Mail xncatacocantho@hcm.vnn.vn
Website www.catacovietnam.com
Contact Vuong Quang Khanh
Products Pangasius, shrimp
- Company** **CUU LONG FISH COMPANY**
Contact CL-FISH CO., LTD
Address 90 Hung Vuong street, My Quy Industrial Zone
Long Xuyen City, An Giang Province
Phone +84 76 931000
Fax +84 76-932446, 932099
E-Mail clfish@vnn.vn
Contact Nguyen Xuan Hai
Products Pangasius frozen fillet

Company **CUU LONG SEAPRODUCTS COMPANY**
Address 36 Bach Dang street, Ward 4, Tra Vinh Town,
Tra Vinh Province
Phone +84 74 852321, 852236
Fax +84 74 852078
E-Mail ctythuysancuulong@hcm.vnn.vn
Website www.cuulongseapro.com.vn
Contact Nguyen Van Bang
Products Black tiger shrimp, cat tiger frozen & cooked, pangasius

Company **HAI NAM CO., LTD**
Address 55 Pham Ngoc Thach St., Dist. 3, Hochiminh City
Phone +84 8 8222730
Fax +84 8 8294440
E-Mail hainamsgco@hcm.vnn.vn
Website www.hainam.com.vn
Contact Nguyen Thi Thu Sac
Products Marine products squid, scallop, marine fish

Company **HUNG VUONG CO., LTD**
Address Block 44, My Tho industrial Zone, Tien Giang Province
Phone +84 8 8536052
Fax +84 8 8536051
E-Mail hvtg@hcm.vnn.vn
Website www.hungvuongseafood.com.vn
Contact Tran Thi Thu Van
Products Pangasius frozen fillet

Company **INVESTMENT COMMERCE FISHERIES CORPORATION**
Contact INCOMFISH CORPORATION
Address A77/1 Road No.7, Vinh Loc Industrial Zone
Binh Tan District, Hochiminh City
Phone +84 8 7653142, 7653145
Fax +84 8 7652162, 7653136
E-Mail incomfish@hcm.vnn.vn
Website www.incomfish.com
Contact Do Quyen

Company **KIM ANH COMPANY LIMITED**
Contact KIM ANH CO., LTD
Address 145 National Highway 1, Ward 7, Soc Trang Town
Soc Trang Province
Phone +84 79 822682
Fax +84 79 822762
E-Mail sales@kimanhco.com
Website www.kimanhco.com
Contact Do Ngoc Tai
Products Black tiger shrimp, shrimp value added products,
pangasius products

Company **MEKONG FISHERIES JOINT STOCK COMPANY**
Contact MEKONGFISH CO.
Address Block 24, Tra Noc Industrial Zone
Can Tho City, Can Tho Province
Phone +84 71 841294
Fax +84 71 841192, 843236
E-Mail mkfmekonscomvn@hcm.vnn.vn
Website www.mekongfish.com
Contact Luong Hoang Manh
Products Pangasius frozen fillet

Company **SEAFOOD JOINT STOCK COMPANY No, 1**
Contact SEAJOCO VIETNAM
Address 1004A Au Co street, Phu Trung Ward, Tan Phu District,
Hochiminh City
Phone +84 8 8615252, 9741135
Fax +84 8 8643925
E-Mail mathangmoi@hcm.vnn.vn
Website www.seajocovietnam.com.vn
Contact Nguyen Thi Bach Nhan
Products Tongue sole frozen fillet, tuna steak, scampi

Company CAMAU SEAFOOD JOINT STOCK COMPANY

Contact SEAPRIMEXCO VIETNAM
 Address No.8 Cao Thang street, Ward 8, Ca Mau City,
 Ca Mau Province
 Phone +84 780-831230, 831615
 Fax +84 780-831861
 E-Mail sales@seaprimexco.com
 Website www.seaprimexco.com.vn
 Contact Bui Nguyen Khanh
 Products Black tiger shrimp, cat tiger (frozen & cooked),
 shrimp value added products

**Company SOC TRANG AQUATIC PRODUCTS AND
GENERAL IMPORT EXPORT COMPANY**

Contact STAPIMEX
 Address 119 National Road 1A, Soctrang
 Phone +84 79 822164, 822367
 Fax +84 79 821801
 E-Mail stapimex@hcm.vnn.vn, stapimex.pmkt@hcm.vnn.vn
 Website www.stapimex.com.vn
 Contact Tran Van Pham
 Products Black tiger shrimp, cat tiger (frozen & cooked)

Company UTXI AQUATIC PRODUCTS PROCESSING COMPANY

Contact UT XI CO., LTD
 Address No.8 Provincial Highway, Tai Van Commune
 My Xuyen District, Soc Trang Province
 Phone +84 79 852953, 852950
 Fax +84 79 852952
 E mail utxi@hcm.vnn.vn
 Website www.utxi.com.vn
 Contact Nguyen Tuan Anh
 Products Pangasius, shrimp

Company VINH HOAN CO., LTD

Address National Road 30, Ward 11, Cao Lanh Town,
 Dong Thap Province
 Phone +84 8 4254667, +84 67 891166
 Fax +84 8 4281323, +84 67 891062
 E-Mail vh@vinhhoan.com.vn
 Website www.vinhhoan.com.vn
 Contact Truong Thi Le Khanh
 Products Pangasius frozen fillet, pangasius value added products



sippo 

— swiss import —
promotion programme

SIPPO – Swiss Import Promotion Programme
Stampfenbachstrasse 85
P.O. Box 492
CH-8035 Zurich
Switzerland

Phone +41 44 365 52 00
Fax +41 44 365 52 02
E-Mail info@sippo.ch
Website www.sippo.ch