

# Global Network Days

May 29 - June 02. 2006

Zurich, Lugano, Montreux, Geneva

Near & Offshore outsourcing, Joint Projects, Resellers in Switzerland, and on local markets in Eastern Europe, Middle East, Asia, South America

## 28 selected IT companies from

Argentina, Bangladesh, Bulgaria, Jordan, Palestine, Romania, Macedonia, Tunisia on tour in Switzerland

## In close Cooperation with

- Swiss Interactive Media and Software Association
- SIMSA, Zurich
- SwissMedia Association Suisse de Multimédia, Vevey
- ICT Switzerland, Bern

SIPPO Swiss Import Promotion Programme, Zurich

Patronage:

SECO, State Secretariat for Economic Affairs, Bern

**SIPPO (Swiss Import Promotion Programme)** is the official import promotion programme under the patronage of SECO, the State Secretariat for Economy of the Swiss government. It supports private businesses in emerging markets and markets in transition that are endeavouring to access the Swiss market as well as markets in the European Union. SIPPO's services include business branch-related market information, advisory services for products and marketing, promotion in Switzerland as well as assistance at selected European trade fairs.

At the same time, Swiss and EU companies are informed about the requests for contact received from foreign companies and are given competent and free support in their search for new sourcing markets, products and cooperation partners.

SIPPO's programme is a part of Switzerland's development and foreign trade policies. It is conducted complementary to other programmes involved in technical cooperation relevant to trade. Apart from a contribution to the costs by participants in the programme, the programmes are largely financed by the State Secretariat for the Economy, SECO.

[www.trado.org](http://www.trado.org) **TRADO – a global market place for IT services and products**

Initiated some years ago, the online B2B match making platform for IT services and products TRADO [www.trado.org](http://www.trado.org) operated in the first stage between Switzerland and Jordan only. Considering the current trends in the ICT world market TRADO went internationally taking as new members IT companies from **Bangladesh, Bulgaria, Lebanon, Macedonia, Romania, Serbia & Montenegro and Ukraine** building confidence, thrust and new relationships across the borders.

The main objectives of TRADO are to offer companies from the IT sectors in transition- and developed countries the opportunity to interact and meet for generating business activities and creating mutual opportunities. **TRADO** is a unique opportunity to discover IT professionals and organizations in several countries working on the same issues and to generate joint projects and launching new solutions.

Currently there are on the **TRADO** platform approx. 450 registered active users, IT companies from Switzerland and 8 transition countries.

According to the basic concept for the further development of the TRADO platform some additional transition countries from the **South American region, South Africa and South East Asia** will join this online market place in 2006/2007.

TRADO is now also open for IT companies from **all EU countries**. The use of TRADO is absolutely free of charge.

**For more information please contact email: [trado@sippo.ch](mailto:trado@sippo.ch)  
SIPPO Swiss Import Promotion Programme**

## PROGRAMME

Monday, May 29, 2006

**ZURICH**

Technopark Zürich, Conference room - Auditorium

08.30 - 09.00	Registration of the participants
09.00 - 09.20	Welcome notes
09.20 - 12.00	Individual meetings / table show
12.00 - 13.30	Standing lunch

Tuesday, May 30, 2006

**LUGANO**

Grand Hotel Eden, Riva Paradiso – CH 6900 Lugano

08.30 - 09.00	Registration of the participants
09.00 - 09.20	Welcome notes
09.20 - 12.00	Individual meetings / table show
12.00 - 13.30	Standing lunch

Wednesday, May 31, 2006

**MONTREUX**

Hotel Eurotel Riviera, Montreux - Grand Rue 81, Montreux

08.30 - 09.00	Registration of the participants
09.00 - 09.20	Welcome notes
09.20 - 12.00	Individual meetings / table show
12.00 - 13.30	Standing lunch

Thursday, June 1, 2006

**GENEVA**

Airport Geneva, Conference Centre SKYCOM [www.skycom.ch](http://www.skycom.ch)

08.30 - 09.00	Registration of the participants
09.00 - 09.20	Welcome notes
09.20 - 12.00	Individual meetings / table show
12.00 - 13.30	Standing lunch

# ARGENTINA

Company: **CONEXIA S.A.**  
Address: R.S.PEÑA 555, 1035 BUENOS AIRES  
Phone: +54 11 5173 6143  
E-Mail: sletemendia@conexia.com.ar  
Internet: www.conexia.com.ar  
Personnel: 40  
Contact Person: Mr. Sebastián Letemendia

## Production areas:

- online validation and connectivity solutions to the health care industry
- Providing of business process outsourcing (BPO) services

## Kind of cooperation offered or requested:

- Direct outsourcing to final customer
- Supplier to IT integrator
- Partnership with Swiss IT company
- Representative agent in Switzerland

Company: **TGV-EXCELENCIA EN SOLUCIONES  
INFORMÁTICAS**  
Address: Av. Rivadavia 413 / 6 floor. 1002AAC  
Buenos Aires  
Phone: + 54 11 43455999  
E-Mail: info@tgv.com.ar  
Internet: www.tgv.com.ar  
Personnel: 200  
Contact Person: Mr. Ernesto Galindez  
Customers: México, Brazil, Chile & Spain

## Production areas:

- Software Factory ABAP / JAVA / .NET / Cobol
- Systems integrations. Design, construction
- Implementing & customizing software packages
- Easy RPM, complete solution for managing professional services companies.

## Kind of cooperation offered or requested:

- Offshore development of software components

# ARGENTINA

Company: **G&L GROUP S.A.**  
Address: Av. De Mayo 666 9th Floor, C1084AAO  
Buenos Aires, Argentina  
Phone: +54 11 5239 9700  
Fax: +54 11 5239 9701  
E-Mail: [eseijas@gylgroup.com](mailto:eseijas@gylgroup.com)  
Internet: [www.gylgroup.com](http://www.gylgroup.com), [www.itbuenosaires.com.ar](http://www.itbuenosaires.com.ar)  
Personnel 380  
Contact Person: Mr. Edgardo Seijas  
Exports: USA, Spain, Chile

## **Production areas:**

- Engineering including platform application and data migration
- IT and software development projects
- Testing & QA
- Outsourcing –Database Management, Data Center Administration, Application Management
- R&D – Innovative IT Projects

## **Kind of cooperation offered or requested:**

- Outsourcing
- Turn Key Projects
- Joint Production
- Lines for regranulating of plastic waste materials
- Lines, producing PE and PP pipers

# BANGLADESH

Company	<b>DOHATEC New Media Ltd.</b>
Address	43 Purana Pltan Line Dhaka 1000
Phone	+880 2 837 35 07
Email	dohatec@bol-online.com
Internet	www.dohatec.com
Contact person	Mr. A K M Shamsuddoha
Customers	USA, Canada, Switzerland

## **Production Areas:**

- Web Application
- Database Development
- Application software for CRM and Work Flow Management
- Development off-shore software

## **Kind of cooperation offered or requested:**

- Outsourcing
- Joint production
- Representative agent in Switzerland
- Distribution of Swiss IT products on local market

# BANGLADESH

Company: **LEADSOFT BANGLADESH LIMITED**  
Address: Adamjee Court Ax. 2, 19-120 Motijheel C/A  
Dhaka 1000  
Phone: +880 2 955 2145  
E-Mail: [papias@leads-bd.com](mailto:papias@leads-bd.com)  
Internet: [www.leadsoft.biz](http://www.leadsoft.biz)  
Personnel: 102  
Contact Person: Mr. Papias Hawlader  
Exports: Japan, EU, Middle East

## **Production areas:**

- Custom Application Development in .NET
- Web-Database Application Development in .NET
- Product Development in .NET
- Product Enhancement in .NET
- Product Re-engineering in .NET
- Porting of Legacy Applications to .NET

## **Kind of cooperation offered or requested:**

- Offshore Software Development
- Joint Product Development for Swiss market
- Joint Venture
- Product Enhancement
- Product Re-engineering

# BANGLADESH

Company: **MAZUMDER IT LIMITED**  
Address: 167/A, SHANTINAGAR, 4TH FLOOR, DHAKA-1217  
Phone: +880 2 9349484  
E-Mail: mitlbd@gmail.com  
Internet: www.mitlbd.com  
Personnel: 42  
Contact Person: Mr. Md. Saydul Islam Mazumder

## **Production areas:**

- Mass Banking Solutions (MBS), Centralized and Distributed On-line Banking Solutions
- Product Development, Design, Construction, Support, Maintenance
- Tools and drive Development
- Electronic Publishing, Presentation, Documentation
- Web page design, development
- Data Entry Processing
- Enterprise Resource Management System
- Accounting Software, Corporate software
- Payroll Software & Inventory Software
- Human Resource Management Control Software
- Ticketing Reservation System
- Patrol-Pump Maintenance System
- Library Software
- Hospital Management & Health Control Management
- Garments Software
- Taxicab Management System
- Hotel Management Software & Restaurant Billing software
- Club Management Software
- Management Information System Software

## **Kind of cooperation offered or requested:**

- Outsourcing
- Joint production
- Representative agent in Switzerland
- Distribution of Swiss IT products on local market

# BANGLADESH

Company: **ATI LIMITED**  
Address: ATI Center, House -1, Road -9A, Sector -7  
Dhaka -1230  
Phone: +88 02 8912863  
E-Mail: atil@bangla.net or reza@atilimited.net  
Internet: www.atilimited.net  
Personnel: 40  
Contact Person: Mr. Shaikh Abu Reza  
Customers: Japan, Thailand, Singapore

## Production areas:

- Corporate IT Solution
- Web based Software development in N-tier Architecture
- Web based application Development
- Open Source Development
- Outsourcing
- System Integration
- Rural Internet Service Provider (ISP)
- Oracle Network Partner
- IBM Business Partner

## Products:

- **ATI MEDiTOP** - Hospital Information System (HIS)
- **RBRIS** - Radiology Information System (RIS)
- **Customer Relation Management (CRM)**

## Kind of cooperation offered or requested:

- Outsourcing
- Representative agent in Switzerland
- Offshore and near shore product development
- Product technical support and R&D

# BANGLADESH

Company: **SPINNOVATION LIMITED**  
Address: Building # 445, Road # 31  
New DOHS, Mohakhali, Dhaka-1206  
Phone: +8802 9860715  
E-Mail: nurul.kabir@spinnovation.com.bd  
Internet: www.spinnovation.com.bd  
Personnel: 25  
Contact Person: Mr. T. I. M. Nurul Kabir  
Customers: Germany, Indonesia and Vietnam

## **Production areas:**

- Business Consulting and IT Solution Services
- IBM Lotus Domino; Development & Implementation
- As the only MBS partner in Bangladesh
- Microsoft® Dynamics Product Customization
- Consultation and Implementation services
- Offshore Outsourcing services (focused on Object Oriented Programming)

## **Kind of cooperation offered or requested:**

- Outsourcing
- Joint production

# BANGLADESH

Company: **VISUALSOFT LTD**  
Address: Summit Heaven, , House # 32, Rd # 9/A  
Dhanmondi R/A, Dhaka-1209  
Phone: +88 02 9141922  
E-Mail: vsoft@bol-online.com  
Internet: www.vsoftbd.com  
Contact Person Mr. Nasir Ahmed  
Customers: Denmark, Switzerland, USA

## Production areas:

- 3D Animation including Character Animation
- Interactive Game Development
- Interactive Multimedia Development

## Kind of cooperation offered or requested:

- Outsourcing
- Joint production
- Representative agent in Switzerland

Company: **VISUAL MAGIC CORPORATION Ltd.**  
Address: Road-12, House-45, Baridhara, Dhaka-1212  
Phone: +88-02-8817645  
E-Mail: zaman.niton@vmclbd.com  
Internet: www.vmclbd.com  
Personnel: 42  
Contact Person: Mr. Mohammed Kamruzzaman  
Exports: Japan

## Production areas:

- Embedded Software
- Software and Device development using own patented "Dot Pattern Technology".

## Kind of cooperation offered or requested:

- Outsourcing
- Joint production
- Representative agent in Switzerland

# BANGLADESH

Company: **DAUD INFORMATION TECHNOLOGY LTD.**  
Address: House # 455, Road # 31, New DOHS  
Dhaka -1212  
Phone: +88 02 8816578  
E-Mail: info@dauditl.com  
Internet: www.dauditl.com  
Personnel: 55  
Contact Person: Mr. Mumtazur Rehman Daud  
Customers: UK, Netherlands, Australia, Singapore, Japan,  
USA, Denmark

## **Production areas:**

- Web based Applicatio
- 2D and 3D animation
- Game development
- GIS

## **Kind of cooperation offered or requested:**

- Outsourcing
- Joint production
- Representative agent in Switzerland
- Distribution of Swiss IT products on local market

# BULGARIA

Company: **BIANOR LTD.**  
Address: 39, Kn.Klementina  
Sofia 1618  
Phone: +359 2 955 73 00  
E-Mail: Nickolay.rashev@bianor.com  
Internet: www.bianor.com  
Personnel: 80  
Contact Person: Mr.Nickolay Rashev  
Exports: Switzerland, Japan, USA, Israel

## **Production areas:**

- Wireless networks
- Mobile Entertainment
- Mobile Shopping
- KVM Switching
- Device Management

## **Certifications:**

- Implements CMMI Level 2 and 3 practices
- Certified Project Manager, by NGNO
- ISO 9001:2000 Quality Auditor, by Lloyd's Register Quality Assurance
- Capability Maturity Model Integration, v1.1

## **Kind of cooperation offered or requested:**

- Outsourcing
- Representative agent in Switzerland

# BULGARIA

Company: **E-CARD Ltd.**  
Address: 6 Akad. G. Bonchev Str.  
1113 Sofia  
Phone: +359 2 971 00 97  
E-Mail: milen@e-card.bg  
Internet: www.e-card.bg, www.edesign.bg  
Personnel: 27  
Contact Person: Mr. George Kostov  
Products: www.fanleague.net, www.flashassistant.net  
Customers: EU, USA, Canda

## **Production areas:**

- Web based projects
- Web based games
- Websites
- Web Content management system
- Billing system
- Web design

## **Kind of cooperation offered or requested:**

- Outsourcing
- Joint production
- Representative agent in Switzerland
- Distribution of Swiss IT products on local market

# BULGARIA

Company: **MUSALA SOFT LTD.**  
Address: World Trade Center, 36 Dragan Tsankov blvd.  
1057 Sofia  
Phone: +359 2 969 58 21  
E-Mail: musala@musala.com  
Internet: <http://www.musala.com>  
Personnel: 100  
Contact Person: Mrs. Elena Marinova  
Customers: France, Germany, Ireland, Norway, Netherlands,  
Switzerland, UK, USA

## **Production areas:**

- Custom software development
- Enterprise Application Integration
- QA Automation
- Portal Solutions development
- Re-engineering
- Migration

## **Kind of cooperation offered or requested:**

- Outsourcing
- Software Development
- Technical Cooperation, R & D

# BULGARIA

Company: **SCIANT EOOD**  
Address: 9 Chamkoria Str.  
1504 Sofia  
Phone: +359 2 943 33 31  
E-Mail: dudley.blossom@sciant.com  
Internet: www.sciant.com  
Personnel: 140  
Contact Person: Mr. Dudley Blossom  
Customers: Germany, USA, Switzerland

## **Production areas:**

- Real-time telemetry analysis systems
- Financial controlling systems
- Applications integration for the US avionics and aerospace industry
- Performance management system for cellular networks
- Airline logistics software integration Services
- Software development
- System Integration
- IT Consulting
- Software quality assurance and testing

## **Certificates and awards:**

Microsoft Certified Partner, Oracle Certified Partner, HP Developer and Solution Partner

IBM Business Partner, ISO 9001:2000 Certified

## **Kind of cooperation offered or requested:**

- Outsourcing
- Joint tender participation in governmental/ EU projects

# BULGARIA

Company:	<b>MELON TECHNOLOGIES INC.</b>
Address:	16 Biser St. 1421 Sofia
Phone:	+359 2, 9641781
E-Mail:	krum.hadjigeorgiev@melontech.com
Internet:	www.melontech.com
Personnel:	50
Contact Person:	Mr. Krum Hadjigeorgiev
Customers:	Switzerland, Germany, Austria, UK, Denmark, France, Thailand

## Production areas:

### Integrated services:

- Business analysis and Information
- Management Infrastructure
- Integrated Brand Design
- Information infrastructure and nomenclature systems

### Custom applications:

- Enterprise management, Customer and supply channel management
- Financial management, Business intelligence
- Web, graphic and user interface design
- On-line and off-line New Media solutions
- E-Learning, education and training solutions
- Portal, presentation and e-business websites
- Kiosk/Terminal-based solutions
- Company and product presentations

### Outsourcing

- Offshore software development and support
- Interactive presentations, animation, video and
- Graphic and digital design

### Kind of cooperation offered or requested:

- Outsourcing,
- Joint production
- Partnership with end customers
- Representative agent in Switzerland

# JORDAN

Company: **ESKADENIA SOFTWARE SOLUTIONS**  
Address: Al Madeenah Al Munawarah St, P.O.B 1555  
Amman, 11821  
Phone: +962 6 5510717  
E-Mail: l.hussein@eskadenia.com  
Internet: www.ESKADENIA.com  
Personnel: 100  
Contact Person: Mr. Nael Salah  
Customers: EU, Africa

## Production areas:

- ESKADENIA is active in the design, development and deployment of a range of software products in the Telecommunications, Enterprise and Internet Applications areas
- E-commerce complete solutions for Internet ordering services
- E-government solutions, • Portals, • Web Design

## Products:

- **ESKADENIA®BCRM**: Billing & Customer Relationship Management solution for GSM, GPRS and Fixed networks
- **ESKADENIA®BCRM (Billing & Customer Relationship Management)**:
- **ESKADENIA® Mediation Gateway**: is a full-blown mediation system
- **ESKADENIA® Business Manager**: is a fully integrated system including Human Resources, Payroll, Time Attendance, Inventory, Purchase Orders, Sales, Fixed Assets, Accounts Payable, Accounts Receivable, and General Ledger modules.
- **ESKADENIA® CMS (Content Management System)**: a flexible and powerful tool to create websites and to manage, edit and publish website content.
- **ESKADENIA® Workflow**: targets the automation of procedures where documents, information or tasks are passed between participants according to a defined set of rules to achieve, or contribute to, an overall business goal.
- **ESKADENIA® Insures**: provides generic insurance management systems designed to meet the largest set of business requirements in the General, Medical and Life Insurance fields.
- **DenisSchool®**: is a state of the art e-schooling and school management system that e-enables the schooling environment.

## Kind of cooperation offered or requested:

- **Representative Agent in Switzerland**

# JORDAN

Company: **ELITE TECHNOLOGIES**  
Address: Mecca St. ,P O Box 950630  
Amman 11195  
Phone: +962 6 5518750  
E-Mail: asacca@elite.com.jo  
Internet: www.elitetech.ws  
Personnel: 25  
Contact Person: Mr. Ahmad A. Sacca  
Customers: Germany, Arab Gulf Countries

## **Production areas:**

- ERP/CRM Solution
- Business Intelligence Consultancy
- Software Outsourcing
- Main product group
- ERP for trading companies

## **Products**

**Elite Office** – ERP / CRM Solution for Distribution Companies

## **Kind of cooperation offered or requested:**

- Outsourcing
- Joint production of software solutions
- Representation of our Software / Notebook Products in Switzerland
- Representation of Swiss IT products in the Middle East

# MACEDONIA

Company:	<b>ARTISOFT LTD.</b>
Address:	Artisoft Ltd., Alziraska 48, 1000 Skopje
Phone:	+389 2 30 90 790
E-Mail:	george.gicev@artisoft.net
Internet:	www.artisoft.net
Personnel:	12
Contact Person:	Mr. George Gicev
Customers:	Europe

## Products:

- Application service providers; Business to Business
- Development systems for portals, portal software
- Development systems for Internet applications/Intranet applications
- Market places, B2B; eCommerce complete solutions for the Internet
- Reservations/camping site reservations; application software for hotel reservations/motel reservations/boarding house
- Application software for Enterprise Resource Planning, ERP for mass producers

## Products:

- **ArtAIIS™** Integrated Information Systems web based, a complete tool, for analysis, planning, marketing, selling, resource management and reporting
- **ePortal™** CMS platform for users that need an effective and useful presentation of their company on Internet
- **ArtNET™** Intranet solution which provides a complete suite of internet tools that enhance company collaboration, communication
- **ArtHIS™** Hotel Information System including Room reservation, Client management and Financial reporting.

## Kind of cooperation offered or requested:

- Outsourcing
- Joint production
- Representative agent in Switzerland

# MACEDONIA

Company: **GORD SYSTEMS**  
Address: F.Ruzvelt 6/Gal 6  
1000 Skopje  
Phone: +389 2 3163-419  
E-Mail: indovski.p@gord.com.mk  
Internet: www.gord.com.mk  
Personnel: 22  
Contact Person: Mr. Petar Indovski  
Customers: UK, Greece

## Production Areas:

- Web Portal Design,
- Content and Document Management Tool
- Data and Application integration platform

## Services:

- Outsourcing for the Healthcare and other sectors, including:  
System Design, Custom Software Development
- Knowledge and experience in healthcare (business processes  
in healthcare organizations)

## Products:

- **myWebPortal** – is a Web Portal Designer, Content Management System (CMS)
- **myHealthPortal** – similar to the myWebPortal but specifically build for healthcare organizations.
- **IMIS** - Integrated Medical Information System
- **CalCor** - Healthcare solution, Cardiology
- **PCP** - Private Consultant Practice (Healthcare solution for private practitioners)
- **DiabCare** - Medical solution for diabetes diseases,
- **SMERP** (Enterprise Resource Planning for SME's, includes Financials, Material Management, Human Resources Management, Asset Management, Manufacturing, Executive Information System), etc.
- **MyDataComponents** (Programming tool)

## Kind of cooperation offered or requested:

- Outsourcing
- Representative sales agent in Switzerland

# MACEDONIA

Company: **INFINITE SOLUTIONS LTD**  
Address: 11 Oktomvri br.25  
1000 Skopje  
Phone: + 389 2 3109967  
E-Mail: info@infinite.com.mk  
Internet: www.infinite.com.mk  
Personnel: 23  
Contact Person: Mr.Slagjan Mihajlovski  
Customers: Germany, UK, Croatia

## Production areas:

- Web Solutions
- Portal Solutions
- Content Management
- Document Management
- Business Process Management, & Business Analysis
- IT Consultancy and System Design
- Near Shore Software Development and Support

## Products:

**e-Procurement System** for the Macedonian Government (State Administration and Public companies according Law for Public Procurement).

## Kind of cooperation offered or requested:

- Outsourcing
- Nearshore SW Development
- Professional Services and IT Consulting in Switzerland and EU
- Document and Business Process Management System Implementations

# PALESTINE

Company: **ASAL TECHNOLOGIES**  
Address: Hittin St., P.O. Box 4285  
Al Bireh  
Phone: +970 2 2409 101  
E-Mail: info@asaltech.com, husni@asaltech.com  
Internet: www.asaltech.com  
Personnel: 50  
Contact Person: Murad Tahboub  
Customers: EU, Middle East

## **Production areas:**

- Software Development and Outsourcing services
- Web based design and development
- Requirements Definition
- Localization

## **Kind of cooperation offered or requested:**

- Outsourcing and Software Development

# ROMANIA

Company: **AROBS TRANSILVANIA SOFTWARE**  
Address: 11 Donath St. M4/28  
400301 Cluj-Napoca  
Phone: +40 264 598 204  
E-Mail: office@arobs.com  
Internet: www.arobs.com  
Personnel: 60  
Contact Person: Mr. Voicu Oprean  
Customers: Germany, Austria, Finland, the Netherlands, France,  
Denmark, USA

## **Production areas:**

- offshore software development
- project management
- consultancy
- legacy software maintenance
- Solution for mobile devices
- Embedded software development
- GPS Applications & GPRS data communication

## **Kind of cooperation offered or requested:**

- Outsourcing
- Joint production
- Representative agent in Switzerland
- Distribution of Swiss IT products on local market

# ROMANIA

Company: **AMBO CONSULTING SRL**  
Address: Parangului, nr. 6  
440031 Satu Mare  
Phone: +40 261 806 248  
E-Mail: ambo@ambo.ro  
Internet: www.ambo.ro  
Personnel: 35  
Contact Person: Mr. Adam Boer  
Customers: Germany, Switzerland, Austria

## **Production areas:**

- IT Outsourcing
- Software Development
- Software Support

## **Product:**

**Vilicotel – Hotel Management System** provides accounting information and several interfaces to external systems like CRS Systems, POS systems, telephone exchange, heater and cooler machines, magnetic cards, etc.

## **Kind of cooperation offered or requested:**

- Outsourcing

# ROMANIA

Company	<b>NETLOGIQ SRL</b>
Address	Mehedinti 51-53/47, Zip 400685 Cluj-Napoca
Phone	+40 264 525777
E-mail	adrian.ilovan@netlogiq.ro
Internet	www.netlogiq.com , www.netlogiq.ro
Personnel	15
Contact Person	Mr. Ioan Ilovan
Customers	Switzerland, USA

## **Production Areas:**

- Application software for company management and organization
- information systems and management information systems
- Application software for Enterprise Management Solutions
- Application software for risk management
- eCommerce, eBusiness Solutions
- eCommerce application software for Internet market places, online shops
- Complete solutions for enterprise applications
- Complete solutions for office automation/office communication
- Complete solutions for project planning and project management

## **Kind of cooperation offered:**

- Outsourcing
- Representative agent in Switzerland

# ROMANIA

Company: **DATA INVEST LTD**  
Address: 26, A. Panu Street, World Trade Center Iasi  
700020, Iasi  
Phone: +40 332 407830  
E-Mail: datainvest@datainvest.ro  
Internet: www.datainvest.com, www.datainvest.ro  
Personnel: 15  
Contact Person: Mr. Dan Galea  
Customers: EU, Middle East, Africa

## Products:

- R&D in IT&C
- Producer of: software platforms for Geographical Information Systems (GIS), e-Government and other specific applications based on our own GIS software (hydraulic simulation and embedded GPS navigation systems etc.)
- Exporter of: software platforms for Geographical Information Systems (GIS,
- software Research & Development company specialized in Geographical Information Systems (GIS)
- GIS platform NetSET

## Kind of cooperation offered or requested:

- Outsourcing
- Representative agent in Switzerland

# ROMANIA

Company: **FORTECH SRL**  
Address: Brancoveanu Nr. 6,  
Cluj-Napoca, 400467, Romania  
Phone: +40 264 438 217  
E-Mail: calin.vaduva@fortech.ro  
Internet: www.fortech.ro  
Personnel: 30  
Contact Person: Mr. Calin Vaduva  
Customers: Switzerland, Germany, USA

## **Production areas:**

- Nearshore software development
- Engineering,
- Oracle Portal, Astea
- testing and validation services

## **Kind of cooperation offered or requested:**

- Outsourcing

# ROMANIA

Company: **KONDIMENT SERVICES**  
Address: 6d Regiei Blvd, 4th Floor  
Bucharest  
Phone: +40 21 317 0132/33  
E-Mail: Andreia.stavarache@kondiment.com  
Internet: www.kondiment.com  
Personnel: 34  
Contact Person: Mr. Andreia Stavarache  
Customers: UK, Sweden, Austria, US

## Production areas:

- Embedded systems software
- Mobile devices solutions
- Wireless multimedia devices programming
- Web applications and services
- Client-server applications
- Cross platforms applications
- Testing services
- eBusiness solutions

## Products:

**eKontent**, - a Web Content Management solution with over 50 implementations in various verticals.

## Kind of cooperation offered or requested:

- Outsourcing –
- **Representative agent in Switzerland** – this is a key point for attending this event
- Distribution of Swiss IT products on local market – partnerships for distributins Swiss IT products customized to fit Romanian market better.

# TUNISIA

Company: **GET' IT TUNISIAN IT CONSORTIUM**  
Address: 9, rue Med Ali Annabi BP 105  
Montplaisir 1073 Tunis  
Phone: +216 71 28 00 52  
E-Mail: sgaddour@getit-tunisia.com  
Internet: www.getit-tunisia.com  
Personnel: 300  
Contact Person: Mrs. Gaddour  
Customers: France, Belgium, Switzerland, Germany, Benelux  
Services: Business solutions, Software Engineering,  
Infrastructure and security services, Webdevelop-  
ment, Customer relationship management.

## **Production areas:**

- Security administration.
- Supply management.
- Commercial management.
- Accounting management.
- Networks administration.
- Analytical accounting.
- Customer's credits management.
- Touristic and entertaining management.
- Production management.
- Human resources management.
- E-commerce and marketing management

Kind of cooperation offered or requested: Nearshore (Outsourcing)





SIPPO Swiss Import Promotion Programme

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