



Silver and Fashion Jewellery from
Ecuador, Ghana, Indonesia, Macedonia
and Peru

SIPPO Pavilion
Hall 8, Stand D 52

tendance lifestyle

Internationale Frankfurter Messe, Frankfurt am Main
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The Swiss Import Promotion Programme (SIPPO), under the patronage of the state secretariat for economic affairs (SECO) of the Swiss government, aims to help small and medium-sized enterprises (SME) from emerging markets and markets in transition to access the Swiss and EU markets. Further, SIPPO helps Swiss and European importers to find the right partner in emerging and transitional countries.

SIPPO's activities focus on five main goals:

- To inform the Swiss and EU import economy on new market sources
- To include trade institutions and business branch associations in the trade promotion process
- To increase the competitiveness of small and medium-sized enterprises in selected partner countries
- To develop the manufacturing and exporting skills
- To establish qualified trade contacts between SME's from emerging markets and markets in transition and the Swiss and EU import economy

Repeated participations at selected international trade fairs are a prerequisite for future success and a major milestone in the trade promotion process.

SIPPO – Swiss Import Promotion Programme

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Company: **Joyas Claudio Maldonado**
Address: Av. Agustín Cueva 7-20
Cuenca
Phone: +593 7 2817327
E-Mail: claudiojoyas@yahoo.com.mx
Contact: Mr. Claudio Maldonado
Personnel: 4
Products: Exclusive designed silver jewellery combined with semi precious stones. Natural and artificial elements are part of this creative and elegant collection of mainly pendants and necklaces. All products are made by hand.
Customers: Galleries, retailers and wholesalers

Company: **Tania Francisca Arte y Diseño**
Address: Santander 1-18 St.
Bolivar 6-56 y Borrero
Cuenca
Phone: +5937 2828 722
Fax: +5937 2845 739
E-Mail: ttapiaf@hotmail.com
Contact: Mrs. Tania Francisca Tapia F.
Personnel: 2
Products: Silver jewellery combined with semiprecious stones. Pendants, earrings, rings and bracelets with ornamental surface inspired by pre-Inca times. The designer uses the enamel technique in great colour combinations.
Customers: Jewellery shops, galleries and designer boutiques



ECUADOR

Company: **Taller Spondylus**
Address: General Enrique Gallo #399
y Rafael de la Cuadra
Ciudad de Salinas
Salinas
Phone: +593 4 277 2640, +593 4 931 00964
E-Mail: info@tallerspondylus.com
Internet: www.tallerspondylus.com
Contact: Mr. René Armijos
Personnel: 10
Products: Modern silver designer collection in simple shapes combined with the special spondylus shell from South America in magnificent colors. The rings, bracelets, earrings and pendants are all made by hand.
Customers: Galleries, retailers and wholesalers

Company: **Adkobs Enterprise**
Address: P.O. Box 19751
Accra-North
Phone: +233 244 065 800, +233 244 365 871
Fax: +233 21 777 098
E-Mail: cequences@hotmail.com
Contact: Mrs. Cecilia M. Welsing
Personnel: 7
Products: Traditional recycled glass beads in combination with brass- and horn pieces are used for this product line. The necklaces, earrings and bracelets represent a fancy mix of ethnic and modern elements.
Customers: Wholesalers, retailers, jewellery shops and galleries
Export: Germany, United States

Company: **Afrikeuro Beads Designing**
Address: P.O. Box KIA 16376
Accra
Phone: +233 244 665 754
E-Mail: afrikeurobeads@yahoo.com
Contact: Mrs. Lydia Amankwaah
Personnel: 4
Products: Various recycled glass beads combined with brass, horn and traditional African beads are used for necklaces, bracelets and earrings. This fancy collection represents a unique combination of materials adapted to modern tendencies.
Customers: Wholesalers, retailers and jewellery shops
Export: Germany, United States

Company: **Craftsmans Studio**
Address: P.O. Box 6345
Accra
Phone: +233 21 230 730
E-Mail: Craftsjn@yahoo.com
Contact: Mrs. Joana Lekia Nelson
Personnel: 6
Products: Special horn and bone pieces are combined with new and traditional glass beads. The necklaces, earrings and bracelets are available in very trendy colour- and material combinations.
Customers: Wholesalers, retailers and jewellery shops
Exports: Germany, United States, Japan, Australia

Company: **Sun Trade Ltd.**
Address: P.O. Box CT 2418
Accra
Phone: +233 21 235 982
Fax: +233 21 235 982
E-Mail: tordakati@yahoo.com
Internet: www.katitorda.com
Contact: Mrs. Katalin Torda
Personnel: 5
Products: The combination of traditional and contemporary influences makes this jewellery exclusive and trendy. For the necklaces, earrings and bracelets the designer mixes old and rare beads with brass, horn, gold and silver pieces.
Customers: Wholesalers, department stores, galleries, museum shops and retailers
Export: Germany, Spain, England, Denmark



Company: **PT. Kapit Mas**
Address: Jl. Kebo Iwa No. 10
Padang Sambian
Denpasar 80362, Bali
Phone: +62 361 7440 692, +62 361 425 762
Fax: +62 361 425 762
E-Mail: kapitmas@telkom.net
Contact: Mrs. Rohani Kurniati
Personnel: 267
Products: This modern contemporary silver collection is produced in Bali. Different kinds of shells and glass stones are used for decoration. Contemporary necklaces, rings, earrings and bracelets are composed as sets.
Customers: Wholesalers, designer shops, department stores and retailers
Exports: Asia, Europe, United States

Company: **Mitra Bali Fair Trade**
Address: Jalan Gunung Abang
Lod Sema, Lod Tunduh
Ubud 80571, Bali
Phone: +62 361 295 010
Fax: +62 361 295 616
E-Mail: info@mitrabali.com
Internet: www.mitrabali.com
Contact: Mrs. Hani Wardani Duarsa
Personnel: 122
Products: A modern silver collection made by hand in Bali. The designer combines silver with natural materials as wood, coco nut shelves, glass stones. The mixture of these unusual materials makes these rings, bangles, pendants and earrings very trendy.
Customers: Wholesalers, retailers and jewellery shops
Export: Asia, Australia, Canada, Europe, United States

Company: **Pelangi / SAE* Fine Jewelry**
Address: Jl. Ir. H. Juanda (Ciputat Raya) 50
Ciputat, Tangerang
Jakarta Selatan 15412
Phone: +62 21 749 28 50
Fax: +62 21 749 28 50
E-Mail: dmulia@cbn.net.id
Contact: Mrs. Tias Widuri
Personnel: 25
Products: The designer uses agate, silver and gold as base for his collection. The combination with rare semi-precious stones and fossil materials with antiques and contemporary influences results in high valued pieces as bangles, earrings and pendants.
Customers: Retailers, boutiques and jewellery shops

Company: **DEKO natural Stone collection**
Address: Ul. Petar Acev 22
1000 Skopje
Phone: +389 7 0344 146
Fax: +389 2 2466 352
E-Mail: 040942771@iol.it
Contact: Mr. Dean Skartov
Personnel: 3
Products: A large range of different natural stones is used for the production of necklaces, bracelets, rings and single pendants. The special mix and combination of different stones makes this a very modern collection.
Customers: Own shops, galleries and retailers
Export: Croatia, Serbia

Company: **Dora Daughters**
Address: Ul. 166, BR. 10
1000 Skopje
Phone: +389 23 226 502
E-Mail: doracontact@gmail.com
Contact: Mrs. Marija Jovanovska
Personnel: 3
Products: The designer uses silver, bronze and copper as base material for the collection. The surfaces of these pendants, rings, necklaces and earrings contain ornamental and figurative motifs.
Customers: Galleries, jewellery shops, gift- and museum-shops
Export: Spain, United States

MACEDONIA



Company:	Kapka Design
Address:	Ilindenska 83/3 1000 Skopje
Phone:	+389 71 209 047
Fax:	+389 2 321 66 77
E-Mail:	contact@kapka.com.mk
Contact:	Mrs. Jana Acevska
Personnel:	1
Products:	This designer collection contains exclusive pieces of necklaces, rings and brooches. Silver joins with special materials as paper and shells. The design of the products is very sophisticated and produced only in small series.
Customers:	Retailers, boutiques and galleries

Company: **Baliq Joyas SAC**
Address: Las Fabricas 211
Urb. San Remo
Lima 1
Phone: +51 1 241 20 56
Fax: +51 1 241 20 56
E-Mail: claudiarey@baliq.com
Internet: www.baliq.com
Contact: Mrs. Claudia Rey
Personnel: 24
Products: The combination of handmade silverwork with semiprecious stones and shells as onyx, spondylus and mother of pearl produces a modern styled collection. The collection contains pendants, earrings and rings in a very modern style.
Customers: E-sales, boutiques and retailers
Export: United States

Company: **Escultorica**
Address: Avenida. José Pardo 537
Apto. 1304 Miraflores
Lima
Phone: +51 1 447 23 94
E-Mail: jpacheco@escultorica.com
Internet: www.escultorica.com
Contact: Mr. Juan Pacheco
Personnel: 37
Products: The designer uses a thin silver wire as base material for this special and exclusive collection. Necklaces, bracelets, brooches and rings are hand-knitted by artists in a special technique and look very sophisticated.
Customers: Own shops, retailers and wholesalers



Company: **Packtos S.A.C.**
Address: Bellavista 274 Of. 401
Miraflores, Lima 18
Phone: +51 1 242 69 41
Fax: +51 1 242 76 59
E-Mail: rlafosse@packtos.com
Internet: www.packtos.com
Contact: Mrs. Rosa Lafosse
Personnel: 11
Products: The designer presents a modern and trendy collection. The bracelets, necklaces, pendants and rings are heavily decorated with natural and precious stones. The pieces have a simple style and show at the same time all of the silver's elegance.
Customers: Wholesalers, retailers and boutiques
Export: Europe

Company: **Indacocheas S.A.**
Address: Alameda de las Palmas 237
La Encantada
Chorrillos, Lima 9
Phone: +51 1 272 00 56, +51 1 254 07 82
Fax: +51 1 254 27 15
E-Mail: sandra@indacocheas.com
Internet: www.indacocheas.com
Contact: Mrs. Sandra Indacochea
Personnel: 4
Products: The collection contains necklaces, bracelets and earrings. The combination of semiprecious and indigenous Peruvian stones with alpaca-silver and silver make the pieces very exclusive. Together they form a very modern fashion jewellery.
Customers: Boutiques, retailers and jewellery-shops
Export: England, Italy, United States

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