

BioFach 2008, Nuremberg February 21 - 24, 2008.

Hall 4, Stand 340-440

**with companies from:
Burkina Faso, Ghana and Peru**

As well as:

**Central America
Hall 2, Stand 615**

**Bolivia
Hall 2, Stand 408**

**Peru
Hall 2, Stand 512/520**



SIPPO Swiss Import Promotion Programme

SIPPO Swiss Import Promotion Programme aims to support small and medium sized enterprises (SME) from emerging markets and markets in transition to gain access the Swiss and EU markets. Further, SIPPO helps Swiss and European importers to find the right partner and product in emerging countries and countries in transition. Since January 2008 this mandate from The State Secretariat for Economic Affairs (SECO) is carried out by Osec.

SIPPO's activities focus on five main goals:

- To inform the Swiss and EU import economy on new market sources
- To include trade institutions and business branch associations in the trade promotion process
- To increase the competitiveness of small and medium-sized enterprises in selected partner countries
- To develop the manufacturing and exporting skills
- To establish qualified trade contacts between SME's from emerging markets and markets in transition and the Swiss and EU import economy

Osec
Stampfenbachstrasse 85
P.O. Box 2407
CH-8021 Zurich

Phone +41 44 365 54 89
Fax +41 44 365 52 02
E-Mail fstaubli@osec.ch
Internet www.osec.ch

Company	Cercle Des Sécheurs - CDS
Address	04 BP 8344 Ouagadougou 04 Ouagadougou
Phone	+226 50 43 69 15
Fax	+226 50 43 69 15
E-Mail	cds@fasonet.bf
Contact	Charles Yvon Tougouma
Products	Fresh and dried mangoes

The CDS is an economical interest group created in 1995 and is composed of 12 members, either associations or private companies. It is involved in the processing of fruits and vegetables: our specialty is the drying of fruits and vegetables (90%) and the production of juices or syrups. 95% of CDS' export account is due to sales to Europe (Switzerland, England, Germany, France, Belgium, Italy and Sweden.) CDS is a member of IFAT (International Fair Trade Association) and is an actor of the social economy. The CDS is managed by a General Assembly and a Board of Directors. The management of CDS is rich of technical skills and has a big know-how in issues like traceability, quality control and export management.

Company	Gebana Afrique
Address	Avenue Zuug Siiga 16, 10 BP 285, 10 Ouagadougou
Phone	+226 50 37 6182 / 7033
Fax	+226 50 37 6182
E-Mail	davidheubi@gmx.ch
Contact	David Heubi
Products	Fresh and dried mangoes and pineapples, lemons, papayas, oranges, cashew nuts, hibiscus

Gebana Afrique is an export company in Burkina Faso working closely with farmer groups and processing stations in West Africa. Our main products are dried mangoes, dried pineapples, cashew nuts as well as fresh products, shea butter, sesame, tiger nuts... All products are organic and FLO certified.

Company	Eloc Farms Ltd.
Address	P.O.Box CT 2031, Cantonments, Accra
Phone	+233 208 973 397
Fax	+31 842 222 126
Internet	http://www.xs4all.nl/~mich12/Eloc/ELOC%20company%20profile.pdf
E-Mail	elocfarms@yahoo.com ; elocfarms@gmail.com
Contact	James Benjamin Cole
Products	Pineapples

We are an indigenous Ghanaian family enterprise, producing Organic and Fair Trade certified tropical exotic fruits and vegetables for export and for the domestic market. Eloc Farms seeks to serve tropical exotic fruit importers and enthusiasts by exceeding minimum acceptable quality standards and by providing the highest quality product at reasonable prices. Export products are: Pineapples - smooth cayenne and MD2 extra sweet, papaya - solo and golden, mangoes - Keith and Kent.

Company	IDEAL Providence Farms
Address	POB CT 1225, Accra
Phone	+233 24 466 45 72
Fax	+233 21 81 27 36
E-Mail	ginakoomson@yahoo.co.uk , ipfghana@yahoo.co.uk
Contact	Georgina Koomson
Products	Organic shea butter, fresh palm fruits, lemon grass, mangoes, castor, passion fruits, ginger, groundnuts, medical plants, fresh herbs, spices

Ideal Providence Farms works with farmers in Ghana (giving priority to women farmers) to produce and process high quality organic spices and dehydrated soups, medical plants (all pesticide and plant food for production are produced locally), sheanuts and its butter, medical plants and ginger etc.

Company	Agronegocios La Grama S.A.C.
Address	Av. Canaval y Moreyra 340 Of. 802 San Isidro, Lima 27
Phone	+511 440 4820
Fax	+511 442 6140
E-Mail	rbedoya@lagramaperu.com, agronegocios@lagramaperu.com
Internet	www.lagramaperu.com
Contact	Rodrigo Bedoya
Products	Fresh organic ginger

Agronegocios La Grama S.A.C. is an agribusiness enterprise owned and managed by agronomists being widely experienced in organic agriculture. It offers the finest fresh organic ginger produced in harmony with the environment and the local communities. The company is in the process of certifying ginger powder, flakes, paste, chutney, essential oils and turmeric. Its main locations are the farms and packing houses in the Peruvian rain forest as well as a commercial office located in Lima, 15 minutes from the country's main seaport and airport.

Company	Bio Trucha Andina Peru
Address	Jr. Pumacahua 999 Barrio San Isidro, P.O.Box 156 Juliaca, Juliaca, Puno
Phone	+515 196 227 34, +515 178 8367
Fax	+515 132 1593
E-Mail	wilfredovasquez@biotrucha.com, wilfredovasquez@engineer.com
Internet	www.biotrucha.com
Contact	Wilfredo Vasquez
Products	fresh/refrigerated organic trout, canned and smoked organic trout

Bio Trucha Andina Peru lies in the southern Andes of Peru at 3820 meters above sea level, near the Titikaka lake. Bio Trucha is the leading producer of certified organic trout (by Bio Latina S.A.C. and supported by the Commission for Export Promotion – PROMPEX) in Latin America. We are an Association of farmer families taking care of our traditional culture and producing in a sustainable way.

Company	C. A. C. E. Alto Palomar
Address	Santa Herminia Palomar, San Luís de Shuaro – Chanchamayo, c/o Asociación La Florida, Av. Universitaria 666, Dpto. 402, Lima 32
Phone	+516 346 5341
Fax	+516 346 5341; +511 263 4827
E-Mail	cacecogico@hotmail.com; felixm@terra.com.pe
Contact	Elmer Buendia Payano
Products	Green coffee, maca flour and dried extract

The Cooperativa Alto Palomar is located between 1400 to 1800 meters above sea level, inside of Chanchamayo's region. The region is known for its delicate Arabic coffee that has been demonstrated at national and international contests. Our members are small producers of coffee certified in organic and sustainable terms. The cooperative integrates aspects of social and environmental responsibility. Therefore, we offer around 170 tons of «organic and sustainable gourmet coffee Alto Palomar».

Company	CAS Valle del Cunas Ltda
Address	San José de Quero / Concepción c/o Asociación La Florida Av. Universitaria 666, Dpto. 402, Lima 32
Phone	+516 483 2713
Fax	+511 263 4827
E-Mail	casvalledelcunasltda@yahoo.es; felixm@terra.com.pe
Contact	Florencio Aquino
Products	Maca four and spray dried extract

Company	Koken del Peru srl
Address	Parque Santa Maria Magdalena 124, Lima 21
Phone	+511 261 0629
Fax	+511 261 9525
E-Mail	kokenperu@amauta.rcp.net.pe
Internet	www.kokendelperu.com
Contact	Mr. Luis Oswaldo Castillo Huerta
Products	Medicinal plants, food additives, tubers

Koken del Perú, established 1998, exports certified organic ingredients for the health and food industries in Asia, Canada and USA. Introducing our natural products to Europe, we offer fine powders and spray-dried extracts of organically grown Andean roots like Maca and Yacon, the Amazonian Camu Camu fruit and medicinal herbs like Cat's claw. Our organic maca is supplied by farmers.

Central America

COSTA RICA

Hall 2 Stand 615

Company	APPTA
Address	Bribri Centro, Talamanca
Phone	+506 751 0072 / 751 0435
Fax	+506 751 0072 ext 102
E-Mail	walter@appta.org
Internet	www.appta.org
Contact	Roberto Mack
Products	Cacao, cacao sub-products, banana puree, concentrated juice, frozen pulp (acid fruit), dried fruit

APPTA is a small farmer association in Talamanca Limón, Costa Rica. We have 1,200 active members. Most of our members are indigenous and 36% are women. We are certified Organic (CR, NOP, EU, Bio Suisse) and Fair Trade (FLO). We promote a diversified agro-ecological production, whereas cacao and banana are the principal products. We are working to improve our own processing capabilities, but we also have strategic relationships allowing our products to reach different markets.

Company	ASSUKKAR S.A.
Address	Condominios Doña Lolita San Pedro, San José
Phone	+506 554 8000
Fax	+506 554 8111
E-Mail	felipe@assukkar.com
Internet	www.organicsugar.com
Contact	Felipe Ortuño
Products	Coffee, cane sugar (rapadura), cane sugar syrup, macadamia nuts

ASSUKKAR S.A. is a producer, manufacturer & trader, in the organic and macadamia industry, with more than 10 years of experience in the business.

Company **COSTA RICAN COCOA PRODUCTS**
Address Frente a Multiplaza del Este, San José
Phone +506 225 2611
Fax +506 225 2611
E-Mail info@costaricancocoa.com
Internet www.costaricancocoa.com
Contact José Francisco Ruiz
Products Cocoa butter, cocoa liquor, cocoa powder, couvertures

Company **PROAGROIN**
Address Pital, San Carlos
Phone +506 473 3496 / 473 3800
Fax +506 473 3534
E-Mail i.alvarez@proagroin.org
Internet www.proagroin.org
Contact Irene Alvarez M.
Products Fresh pineapples, fruit concentrated pineapple juice and not concentrated pineapple juice; concentrated orange juice not concentrated orange juice; pasteurized orange juice in tetra pack

The Agroindustrial Development Program (Proagroin) is a private foundation created in 1997 as a result of the Debt Conversion Agreement signed between the governments of Costa Rica and the Netherlands. The objective of this program is to promote the improvement of the life quality of small and medium farmers and their families in the North region of the country.

This objective can be accomplished through the cultivation and commercialization of products with a higher added value as well as the strengthening of skills and capacities to develop agro-industrial, agricultural and service companies.

Company	AGROMECL
Address	4a. street 7-53 Zone 9, City
Phone	+502 2361 1208 / 2361 1209
Fax	+502 2361 1208 / 2361 1209
E-Mail	agromecl@yahoo.com
Internet	www.organiccardamom.com
Contact	Estuardo Galdamez
Products	Organic cardamom, organic vanilla, organic essential cardamom oil

Agromec is a Guatemalan company, leader worldwide in the production, processing and exportation of organic cardamom and its essential oil. Our products are particularly characterized by the absence of pesticides and other chemical agents, thus occasioning the lowest negative impact on the biosphere. They are 100% natural and their process is supervised from the very beginning by Mayacert, who as internationally certified them as ORGANICS.

Company	AGROINDUSTRIA CULTIVAR
Address	Reparto y Calle los Héroes 26-A
Phone	+503 2273 2018
Fax	+503 2273 4770
E-Mail	cultivarsv@gmail.com
Internet	www.cultivaronline.com
Contact	Cecilia Palma de Cruz
Products	Lime seasoning, lime salt, lime infusion

Agroindustria Cultivar is a division PROSERQUISA de C.V founded in January 1993 by two Engineers, Cecilia Palma de Cruz and Roberto A. Cruz, dedicated to cultivate and process tropical fruits, especially of Persian lime. Agroindustria Cultivar has a property in El Salvador certified Organic where they cultivate: Persian lime, guayaba thailander, jamaica flower, cannon, apple of water, different ethnic fruits and aromatic plants, all these are commercialized in fresh and processed.

Company	COOPERATIVA CUZCACHAPA
Phone	+503 2252 7800
Fax	+503 2252 7878
E-Mail	cocuzderl@navegante.com.sv
Internet	www.cafecuzcachapa.com
Contact	Luis Montenegro
Products	Green coffee

Cooperative Cuzcachapa is the biggest cooperative in El Salvador. We have 1400 members processing and exporting coffee. We are now producing Organic, UTZ, kosher and Fair Trade certified coffees.

Company	COOPORATIVA EL ESPINO DE R.L.
Address	Finca El Espino, Antiguo Cuscatlan, La Libertad
Phone	+503 2289 0749
Fax	+503 2289 0749
E-Mail	oscaramandosolis@yahoo.com.mx
Contact	Oscar Armando Solís
Products	Organic green coffee, organic roasted coffee

The farm has around 550 blocks with a height of 800 and 1500 mts. over sea level. There are 129 members and more than 4500 producing families. There are around 1000 employees in the harvest season and 400 fixed workers throughout the year, incomes are based on coffee and honey sales.

Company	EXPRONAV
Address	Res. Casa Bella, Boulevard El Hipódromo y calle Topacio #4 A. Santa Tecla, La Libertad
Phone	+503 2288 1327
Fax	+503 2288 0844
E-Mail	oscar.navas@integra.com.sv, navas@salnet.net
Internet	www.expronav.com.sv
Contact	Oscar Navas
Products	Ajonjoli organic oil ajonjoli, juice, pure, powdered organic noni, cashew nuts

Company	JOYA DE CAFE
Address	4 C.O. 7-2. Santa Tecla
Phone	+503 2287 0126
Fax	+503 2269 4667
E-Mail	jeannettecornejo@integra.com.sv
Contact	Jeannette Cornejo
Products	Syrup of honey, coffee, oil coffee

Joya de Café from Central America El Salvador produces innovative organic ingredients for the use of industrial food manufacturers.

Company	LOS NACIMIENTOS
Address	Circumvallation Street No. 34 Colonia San Benito
Phone	+503 2243 0449
Fax	+503 2243 0449
E-Mail	rhinayolanda45@yahoo.es
Internet	www.elsalvadorazul.com
Contact	Rhina de Rehmann
Products	Organic indigo powder, organic dehydrated hibiscus tea

This organic farm produces indigo powder processed in a «obraje», the same artisanal way as the Spanish colonizers used to use for their textiles. The farm also produces organically grown hibiscus and cashew nuts.

Company	PRODUCTOS SHUCHIL
Address	Street San Antonio Abad # 49 San Salvador
Phone	+503 2274 2781
Fax	+503 2274 2781
E-Mail	shuchil@yahoo.com; info@shuchil.com
Internet	www.shuchil.com
Contact	Matilde Carrillo de Palomo
Products	Organic bath soaps, massage oils, hibiscus dehydrated, dried lemon grass

Shuchil was founded in 1986 by Luis Santiago Carrillo Zimmermann and his daughter Matilde Carrillo Palomo. Mr. Carrillo invested years of his life investigating the native flora and his healing properties inheriting years of knowledge to his daughter Matilde. The Company dedicated to the agribusiness sector transforms agricultural raw materials, giving high value-added end products such as organic soaps for skin care, massages oils and dehydrated aromatic herbs.

Company	TACUBA ORGANICO
Address	Street Jose Marti No. 340 Col Escalon
Phone	+503 2275 6037
Fax	+503 2275 6038
E-Mail	blancadegil@gmail.com
Contact	Blanca de Gil
Products	Organic mango pulp, organic marmalade

The company processes organic mango pulp, marmalades, and tamarrind pulp (with purified water).

Company	ALDEA GLOBAL
Address	Jinotega, Nicaragua
Phone	+505 782 2237
Fax	+505 782 2237
E-Mail	info@aglobal.org.ni
Internet	www.pagjino.org
Contact	Warren E. Armstrong
Products	Organic coffee

Founded in 1992, Asociación Aldea Global Jinotega is a small and medium farmer association representing over a thousand families in Northern Nicaragua providing competitive agricultural commercialization services. Aldea Global currently exports specialty coffee, fresh produce such as roots & tubers as well as beans to the United States and Central American markets.

Company	APEN
Address	Managua, Reparto Bolonia House 1150
Phone	+505 268 6053
Fax	+505 266 5160
E-Mail	jpalacios@apen.org.ni
Internet	www.apen.org.ni
Contact	Amalia Palacios
Products	Chocolate, cacao paste, honey, jam, teas, organic coffee, cacao, cashew nuts, sesame

The Nicaraguan Association of Producers and Exporters of Nicaragua has more than 200 member that belong to different economic sectors such as processed products, fresh products, fruits, vegetables and handicrafts.

The Association offers different services to its members such as workshops, fairs, publications, political lobby and an export office.

Company	CASTILLO DEL CACAO
Address	ESSO Las Marías, 500 mts norte, 100 noroeste, Matagalpa
Phone	+505 851 3922 / 772 2002
E-Mail	milton@elcastillodelcacao.com
Internet	www.elcastillodelcacao.com
Contact	Milton Fernandez Vargas
Products	Chocolate, liquor of cacao, organic cacao, nibs of selected cacao

As a small chocolate industry of origin and related services, we promote organic products of the forest and sustainability of the environment paid for a better price for cacao according to their quality and origin.

Company	NICARAOCOOP
Address	Rotonda El Periodista 200 mts al norte
Phone	+505 2706 314
Fax	+505 2706 314
E-Mail	info@nicaraocoop.org
Internet	www.nicaraocoop.org
Products	Honey bees organic coffee roasted and ground with cinnamon, cardamom, teas and infusions ISNAYA (flavoring and medicinal), cashew nut organic seed, sesame organic, organic jams

Nicaraocoop is a processing and marketing cooperative formed by a consortium of farmers' organizations in Nicaragua. We promote the access of members to the markets of agro-industrial products of high quality and establish a relationship of accountability with consumers. We direct a policy of fair price for farmers, encouraging the use of eco-friendly technologies in production.

Company **AMAZONAS MANUTATA S.A.**
Address Av. Héroes del Chaco # 488 Riberalta Beni
Phone +591 3 852 3509
Fax +591 3 857 2031
E-Mail amazonas@manutata.com; info@amazonuts.com
Internet www.manutata.com, www.amazonuts.com
Contact José Padilla
Products Amazonian nuts (Brazil nuts)

Company **ANAPQUI**
Address Loayza # 233 Edif. Mrcal. Ayacucho La Paz
Phone +591 2 220 1454
Fax +591 2 220 1400
E-Mail anapqui@entelnet.bo
Internet www.anapqui.org
Contact Epifanio Muraña Calcina
Products Quinoa real in grain, flour, flakes, puffed

Company **ANDEAN VALLEY**
Address C/ 1 # 301 Jupapina Río Abajo La Paz
Phone +591 2 274 5309
Fax +591 2 274 5309
E-Mail andeanvalley@unespot.net
Contact Javier Fernández
Products Quinoa real white, red, black, quinoa pasta, quinoa pudding, quinoa hamburgers

Company **ANFE**
Address Av. San José y Fortín Boquerón # 67 Oruro
Phone +591 2 524 6752
Fax +591 2 524 6752
E-Mail export@anfebiofood.com;
Internet www.anfebiofood.com
Contact Jhonny Weinberg
Products Quinoa real, amaranth and quinoa finished products

Company **AOPEB**
Address Landaeta # 554 esq. Luis Crespo zona (San Pedro)
La Paz
Phone +591 2 249 0686
Fax +591 2 249 0686
E-Mail info@aopeb.org; bapaza@aopeb.org
Internet www.aopeb.org
Contact Bernardo Apaza

Company **APQUISA**
Address C/ Sucre # 543 y Tacna Oruro
Phone +591 2 525 7337
Fax +591 2 525 7337
E-Mail jhonpaul_garcia@yahoo.es
Internet www.quinoareal.com
Contact Jhon Garcia
Products Quinoa real, quinoa flakes, puffed quinoa

Company **CECAOT LTDA**
Address Av. Mariscal Sta. Cruz # 2150 Edif. Esperanza P4 Of.1
La Paz - Bolivia
Phone +591 2 231 8502
Fax +591 2 212 5979
E-Mail cecaot@entelnet.bo
Internet www.quinoa.com.bo
Contact Lucía Mayta Huaycho
Products Quinoa real grain, quinoa (pre cooked); quinoa puffed, quinoa flour, quinoa flour roasted, quinoa flakes.

Company **COINACAPA**
Address Federico Roman – El Porvenir Pando
Phone +591 3 842 2696
Fax +591 3 842 2696
E-Mail coinacapa@cotas.net
Contact Casildo Quispe
Products Amazonian nuts (Brazil nuts)

Company **COMRURAL XXI**
Address Av. Estructurante esq. Conquistador # 25
La Paz
Phone +591 2 258 2718
Fax +591 2 258 2718
E-Mail gerencia@comrural.org
Internet www.comrural.org
Contact Farid Machicado
Products Quinoa, amaranth, cocoa, cupuazu, coffee, fruit tea

Company **Cooperativa «El Campesino»**
Address Barrio Villa Británica – Riberalta Beni
Phone +591 3 852 3052
Fax +591 3 852 3558
E-Mail calcltdarib@cota.net
Contact Cesar Buchapi Capu
Products Amazonian nuts (Brazil nuts)

Company **CORONILLA S.A.**
Address Av. Villazón # 3847 Cochabamba
Phone +591 4 427 1 222
Fax +591 4 427 1 224
E-Mail fideos@coronilla.com
Internet www.coronilla.com
Contact Martha Eugenia Wille
Products Gluten free quinoa pasta & snacks

Company **EL CEIBO LTDA.**
Address Av: Juan Pablo II #2560 La Paz
Phone +591 2 284 1078
Fax +591 2 284 0604
E-Mail info@elceibo.org; exportaciones@elceibo.org
Internet www.elceibo.org
Contact Edmundo Janco M.
Products Cocoa, beans, butter, mass, powder, bitter

Company **Honorary Consulate of Bolivia - Boliviatriade**
Address Butznickelstr. 9, D-61479 Schlossborn - Germany
Phone +49 700 2654 8436
Fax +49 700 2654 842 329
E-Mail bolivia-frankfurt@bergerem.de
Internet www.bolivia.de
Contact Carmina Alvarado

Company **IRUPANA AOF S.A.**
Address AV. Ecuador #2249 (Sopocachi) La Paz
Phone +591 2 281 5885
Fax +591 2 281 5884
E-Mail exportaciones@irupanabio.com
Internet www.irupana.org
Contact Javier Hurtado M.
Products Quinoa real white, red, black amaranth (all products in grain, flakes, puffed, flour, roasted flour), coffee, dried fruits

Company **LATCO International**
Address Av. 26 de febrero # 25 Santa Cruz
Phone +591 3 351 9369
Fax +591 3 311 0838
E-Mail yoshikoc@latcointernational.com
Internet www.latcointernational.com
Contact Yoshiko Clavel
Products Quinoa real, black sesame, amaranth, beans

Company **QUINOA-BOL SRL**
Address Av. Panamericana #63 Lahuachaca La Paz
Phone +591 2 213 6628
Fax +591 2 213 6628
E-Mail quinoa@entelnet.bo
Internet www.quinoabol.com
Contact Raúl Véliz
Products Quinoa real grain, quinoa flour, quinoa puffed

Company **SAITE SRL**
Address Esquillana 4014 El Alto, La Paz
Phone +591 2 283 2262
Fax +591 2 283 2262
E-Mail info@quinuasaite.com.bo
Internet www.quinuasaite.com.bo
Contact Dionicio Huayllani Marca
Products Quinoa real, sesame, amaranth, coffee

Company **SOCIEDAD INDUSTRIAL MOLINERA S.A.**
Address Av. Chacaltaya # 774 La Paz
Phone +591 2 228 1343
Fax +591 2 228 1641
E-Mail info@princesa.com.bo
Internet www.princesa.com.bo
Contact Gonzalo A. Requena
Products Whole grain quinoa, whole grain quinoa flour, quinoa flakes

For further information contact:

Osec

Stampfenbachstrasse 85

P.O. Box 2407

CH-8021 Zurich

Phone +41 44 365 52 00

Fax +41 44 365 52 02

E-Mail fstaubli@osec.ch

Internet www.osec.ch

