

SIPPO Swiss Import Promotion Programme

SIPPO Swiss Import Promotion Programme is a mandate from the State Secretariat for Economic Affairs of Switzerland (SECO), carried out by Osec. The programme supports small and medium-sized enterprises (SMEs) from emerging markets and markets in transition to access the Swiss and European markets. In addition to this, SIPPO helps Swiss and European importers to find suitable partners in emerging countries and countries in transition.

SIPPO's activities focus on five main goals:

- To inform the Swiss and EU import economy on new market sources
- To strengthen trade institutions and business sector associations in the trade promotion process
- To increase the competitiveness of small and medium-sized enterprises in selected partner countries
- To develop the service and exporting skills
- To establish qualified trade contacts between SME's from emerging markets and markets in transition and the Swiss and EU import economy

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Health Ingredients Europe 2008

4 - 6 November 2008, Paris

SIPPO – Pavilion Hall 2, Stand Q001 and P005

With companies from
Egypt, Indonesia, Macedonia, Montenegro, Peru, Serbia,
South Africa and Vietnam

Find the right partners for sustainable wild
collected natural ingredients!



Egypt

Company Address	Al Dahlia Company for Import & Export 21 Rabba el Estethmary, Building-Appt. 73, Floor 7, Nasr City, Cairo 11371
Phone	+20 105 771 104
Fax	+20 224 175 227
E-Mail	magdy@aldahlia.com, aldahlia.company@yahoo.com
Internet	www.aldahlia.com
Contact	Magdy El-Wahsh
Products	Basil, marjoram, chamomile, parsley, dill tips, coriander leaves

The company Al Dahlia was established in 1974 in Egypt. Through the years, the company made up a record in cultivation, trade, storage, processing and extracting of culinary herbs, spices and aromatic seeds. Besides, the company produces and supplies a large variety of dependable culinary herbs, spices, dried vegetables and essential oils. In order to obtain a high quality product by importing the latest equipments, Al Dahlia modernizes constantly their factories. This enables them to satisfy the demands of customers and supply them with an up-to-date technology.

Indonesia

Company Address	PT. Araminta Sidhakarya Jln. Raya Dadap No. 30A, Dadap, Kosambi Tangerang
Phone	+62 21 555 46 03
Fax	+62 21 559 53 756
E-Mail	hardjito_thp@ipb.ac.id
Contact	Linawati Hardjito
Products	Extracts, essential oils

PT. Araminta Sidhakarya is a manufacturer of marine natural products such as chitosan, carageenan, alginate, agar and various biologically active compounds derived from marine and coastal organisms used as traditional medicine and cosmetics in Indonesia. They include antimicrobe, antioxidant, enzyme inhibitors, cytotoxin, natural pigments, sunscreen, etc. The company was established in 2006 as a daughter company of CV. DINAR that was founded in 1987 with a focus on marine aquaculture. CV. DINAR supplies us with the raw material needed.

Macedonia

Company Address	Alkaloid AD Blvd. A. Makedonski 12 1000 Skopje
Phone	+389 231 04 002
Fax	+389 231 04 014
E-Mail	nmizo@alkaloid.com.mk
Internet	www.alkaliod.com.mk
Contact	Nikola Mizo
Products	Conventional and organic tea, Lichen quercus

Alkaloid AD manufactures drugs, processes raw materials, cosmetics and chemical products. It is a joint venture and has two daughter companies (Alkaloid Coatings and Alkaloid CONS) as well as 12 subsidiaries abroad (Serbia, Montenegro, Kosovo, Albania, Bosnia and Herzegovina, Croatia, Slovenia, Switzerland, Bulgaria, Romania, the Russian Federation and USA). The company has over 1000 employees; It is private owned with 13% foreign investment.

Indonesia

Company Address	Agarindo Bogatama PT Jl. Jelambar Selatan II No.4 Jakarta Barat 11460
Phone	+62 215 696 6930
Fax	+62 215 696 6932
E-Mail	soerianto@agarindo-bogatama.co.id
Internet	www.agarindo-bogatama.co.id
Contact	Soerianto Kusnowirjono
Products	Agar powder and agarin soluble (instant Agar)

PT Agarindo Bogatama is a privately owned company founded in 1988. The company started with a production capacity of 10 tons/month in 1990. 2008, the production capacity has reached 150 tons/month (1'800 tons/year). Agar powder is mostly produced from cultivated seaweed Gracilaria spp. as well as from wild harvested Gelidium spp and Pterocladid spp. 30% of the production is exported to Japan and the USA; the remaining production is for the domestic market.

Montenegro

Company Address	Flores d.o.o. Gojakovici BB P.O. Box 19, 84205 Mojkovac
Phone	+382 50 470 092
Fax	+382 50 470 093
E-Mail	flores@cg.yu
Internet	www.flores.cg.yu
Contact	Vucinic Veselin
Products	Vitex agnus castus, Vaccinium myrtillus, Juniperus communis, Salvia officinalis, Satureja montana, Uva ursi, Lichen islandicus, Helycrisum arenarium, essential oil

The company Flores D.O.O. was founded in 1992. The company produces tea and essential oils. Tea production: The process is divided into several phases: the selection of herbs, their processing and packaging. The teas are made from Salvia officinalis, Uva ursi, Laurus nobilis, Juniperus communis, Satureja montana, Rosa canina and pine cones. They also produce different kinds of fruit tea. Medicinal herbs: 200 cooperate families which have been trained throughout Montenegro collect daily fresh herbs. In addition, Flores produces different kinds of essential oils such as Satureja montana, Laurus nobilis, Juniperus communis fructus, Helycrisium arenarium oil, Salvia officinalis, Abietis alba. The company cooperates with the countries from the region, Europe as well as with some companies in the USA and China.

Macedonia

Company Address	Flores d.o.o. Bul. Partizanski Odredi 21 1000 Skopje
Phone	+389 231 197 71
Fax	+389 232 240 19
E-Mail	flores@flores.com.mk
Contact	Mile Gjozev
Products	Medicinal herbs: Juniperus communis fructus, Evernia prunastri, Rosa canina fructus, Taraxacum officinale folia, Urtica dioica folia, Uva ursi folia, Rubus fruticosus folia, Fumaria officinalis herba.

The headquarters of Flores is situated in Skopje. It has been in existence for 18 years and deals with medical herbs and forest fruits. 2008 the company produces for the first time essential oil. Flores owns 20 hectares of plantations and exports its products to the EU and several Eastern European countries. Flores collaborates with partners and exchanges know-how regarding tea, dried vegetables, fruits, juice and essential oils.

Peru

Company Address	Perubiodiverso Av. Los Incas 172, 6th floor, San Isidro, Lima 27
Phone	+51 144 12 500
Fax	+51 142 24 909
E-Mail	censkowsky@gtz-rural.org.pe, duarte@gtz-rural.org.pe
Internet	www.gtz-rural.org.pe
Contact	Udo Censkowsky, Roberto Duarte
Products	Camu camu, Maca, Sacha inchi, Tara, Yacon

The programme «Sustainable rural development» (PDRS) from the Gesellschaft für Technische Zusammenarbeit mbH (GTZ) supports in cooperation with the Peruvian export organisation PromPerú, the product and market development for natural ingredients. Within the framework of the PeruBiodiverso project are the plants Camu Camu (Myrciaria dubia), Maca (Lepidium ssp.), Sacha Inchi (Plukenetia volubilis Linneo), Tara (Caesalpinia spinosa) and Yacón (Smallanthus sonchifolius). These plants have a big potential in the international market and the products are also available in certified organic quality. In a fair like the Health Ingredients, direct contacts between the supplier and purchasers are established. In Peru it is planned to establish well working value chains for these products. Locally, the programme is supported by producers and processors with customised qualification scheme (e.g. reorganisation from all producers to organic cultivation).

Serbia

Company Address	Kirka Corporation d.o.o. Bulevar Mihaila Pupina 10z/IV, Belgrade 11070
Phone	+381 11 2145 701
Fax	+381 11 311 4189
E-Mail	office@kirkapharma.com
Internet	www.kirkapharma.com
Contact	Ivana Jovicic
Products	Teas, medicinal plants, creams

KIRKA Corporation d.o.o. was founded in 1989 in Belgrade, Serbia. Many years of experience in the area of phyto-pharmacy helped Kirka to become a leading manufacturer of phyto-preparations and dietary products. Kirka Corporation doo is ISO 9001:2000 and HACCP certified. The company produces over 100 herbal species. End products, included in Kirka Corporation's program are filter tea, mono-component pure tea, fruit tea, medical mixtures, dietary products, medical creams and cosmetics.

Vietnam

Company Address	Natural Pro Co. Ltd. 103A St.22, Binh Hung Ward, Binh Chanh District Ho Chi Minh City
Phone	+84 903 820 851
Fax	+84 87 663 207
E-Mail	info@naturalpro.com.vn
Internet	www.naturalpro.com.vn
Contact	Chau Phuoc Minh
Products	Organic cajeput and organic tamanu oil

Natural Pro is a team of dedicated pharmacists, promoting the use of natural products and the preservation of their habitats. A strong focus is on sustainable development of BioTrade organic products. At present, Natural Pro offers two products for the European market:
- Tamanu oil (Calophyllum inophyllum) from wild collection South of Vietnam
- Cajeput essential oil (Melaleuca cajuputi) from virgin forests in the highlands

The natural resources of all the products are abundant. Production and processing systems correspond with the highest international organic standards.

Peru

Company Address	Peruvian Nature S&S SAC Calle las Gardenias Mz. I Lote 12 Urbanizacion las Praderas de Lurin Lima 16
Phone	+51 143 00 278
Fax	+51 143 02 954
E-Mail	dsilva@peruviannature.com
Internet	www.peruviannature.com
Contact	Damian Silva Cevallos
Products	Maca, cat's claw, yacon, purple corn, camu camu, physallis, noni, Lucuma and many other Peruvian natural ingredients as extracts, powder, finished products in capsules, fruit and vegetable slices.

Peruvian Nature is a company with wide experience in sourcing, processing and exporting ingredients and finished products made of medicinal herbs and natural ingredients from Peru. Its mission is to develop, commercialize and export high quality natural products on the basis of Peruvian medicinal herbs, fruits and vegetables. It establishes long term relations with its clients. It has a lot of expertise in sustainable sourcing and processing of active natural ingredients for the health and food industry, complying with GMP, HACCP and SQ 2000 standards.

South Africa

Company Address	Afriplex (PTY) Ltd. 10 De Vreugde Crescent, Dal Josaphat P.O. Box 3186, 7620 Paarl
Phone	+27 218 724 976
Fax	+27 218 724 930
E-Mail	info@afriplex.co.za
Internet	www.afriplex.co.za
Contact	Riaan Van Breda
Products	Rose hips tea and oil, hoodia powder, Harpagophyllum procumbens tuber, Hypoxis hemerocallidae, Buchu crenulata essential oil, Buchu betulina essential oil, Kigelia africana, organic honeybush tea, rooibos tea extract and powder, grape seed extract, baobab powder extract.

Afriplex specializes in providing high quality plant extracts for food, beverage, pharmaceutical, cosmetic and other industries. Due to the diversity of their clients' needs, the company produces extracts in different forms, each following the client to derive the greatest benefit and satisfaction for the intended purpose.

Afriplex was born to unlock the potential of plants and herbs indigenous to Africa. Today, Afriplex produces essential oils, plant extracts and herbal tinctures unique to the Western Cape Region in South Africa and guarantees sustainable production of these indigenous plants.