



**Offers you Attractive Opportunities for
Industrial Co-operation with
International Partners!**

**Selected Companies from
Bulgaria, Estonia, India, Lithuania, Macedonia, Romania
and Slovakia
Present their Products and Projects at MIDEST 2003
in
Hall 6 Stand F 31 / G 31**



November 18 – 21, 2003

SIPPO
Swiss Import Promotion Programme
Stampfenbachstrasse 85 CH-8035 Zurich
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Patronage:

seco State Secretariat for Economic Affairs, Switzerland

SIPPO

SIPPO (Swiss Import Promotion Programme) is the official import promotion programme under the patronage of *SECO*, the State Secretariat for Economy of the Swiss government. It supports private businesses in emerging markets and markets in transition that are endeavouring to access the Swiss market as well as markets in the European Union.

SIPPO's services include business branch-related market information, advisory services for products and marketing, promotion in Switzerland as well as assistance at selected European trade fairs.

At the same time, Swiss and EU companies are informed about the requests for contact received from foreign companies and are given support in their search for new sourcing markets, products and cooperation partners.

The aim of this economic and trade promotion is to support emerging markets and markets in transition in their attempts at comprehensive integration into the global economy:

- an increase in the skills of small and medium-sized companies in selected countries in terms of product quality and marketing
- a strengthening of skills and the inclusion of trade institutions and business-branch associations in the trade development process
- an increase and qualification of small and medium-sized companies' trade contacts with the Swiss/EU import economy
- an improvement in the status of information in the Swiss/EU import economy regarding new sourcing markets in the partner countries

SIPPO's programme is a part of Switzerland's development and foreign trade policies. It is conducted complementary to other programmes involved in technical cooperation relevant to trade. Apart from a contribution to the costs by participants in the programme, the programmes are largely financed by the State Secretariat for the Economy, *SECO*.

Repeated participation at selected international trade fairs is a prerequisite for future success and a major milestone in the trade promotion process.

For the fifth time, SIPPO is sponsoring a collective stand at MIDEEST in Paris offering selected a prime marketing platform.

*AT the SIPPO stand Mideest 2003 – **Hall 6 stand F31& G31** 23 selected subcontracting companies from several transition countries are offering you excellent products (metal processing, machine parts, plastics, electronics) with an outstanding price/performance ratio.*

*Attractive opportunities for long term co-operations and Joint Ventures on a win – win basis can be discussed directly with the company representatives. On Nov.19. at 11.00 there will be a special SIPPO Info conference - ---**Les nouvelles offres à long terme de coopération avec les pays de l'Est (Joint Ventures) in Hall 6***

In the framework of a Win --Win situation for all Swiss and EU companies an efficient solution for identification of new sourcing opportunities is being offered allowing in short and mid terms the increase of the competitiveness of their own products.

SIPPO

BULGARIA

Company: **Metal In Ltd.**
Address: 1 Assenovgradsko shousse Str. P.O.Box 133, BG-4000 Plovdiv
Phone: +359 32 631142
Fax: +359 32 631143
E-Mail: metalin@netvisio.net
Contact Person: Milka Jordanova
Languages: English
Personnel: 100
Production Area: Tooling, metal processing, pressing, coating, tube articles (major products – Sofa “DANBO” for IKEA), lathe-automat details, metal-press details, block cutting stamps, squirt forms, press forms etc.
Customer Groups: Main customers: IKEA and MARTINI
Exports: Germany, France, Sweden, USA, Canada, Netherlands

Metal In Ltd. is a typical subcontractor for metal processing. Its powerful CAD/CAM system allows constructions on a high technological level. Machines from MAHO, Deckel and Mahino are for up to five - axis high precision milling and turning. For EDM (Electrical discharge machining) process Charmilles machines are used. The management team is small and very efficient. The company is finalizing its ISO 9001 certification and offers very high quality, short delivery time and is flexible in its production process.

Company: **Railway-Carriage Repair Works–99 Ltd.**
Address: 2V Lyuben Karavelov Str., BG-4490 Septemvri
Phone: +359 3561 25 00 / 36 49
Fax: +359 3561 24 14
E-Mail: vrzsept@bbf.bg or vrzsept@abv.bg
Homepage: www.vrz99.hit.bg
Contact Person: Emil Yonchev, Nikolay Papazov
Languages: English
Personnel: 400
Production Area: Repair of trains and freight cars, manufacture of wheel sets and spare parts
Customer Groups: Rail transport companies, subcontractors of wagon builders, heavy machinery builders
Exports: Poland, Germany, Turkey, Macedonia, France etc.

Railway Carriage Repair Works is focused on the complete overhaul of railway wagons. A specialty lies in the machining of complete new wheel sets including brakes. The huge machinery equipment allows machining processes for different applications in the general machine building. The company is preparing presently the ISO 9001 certification.

Company: **Sintermetal JSCo.**
Address: 20, Vasil Levski Blvd., BG-1000 Sofia
Phone: +359 2 963 31 75
Fax: +359 2 963 31 95
E-Mail: evilard@tea.bg or info@sintermetal-bg.com
Internet : www.sintermetal-bg.com
Contact Person: Vassia Atchanov

Languages: German, English, French
Personnel: 35
Production Area: Sintered metallic structural components, self-lubricating bearings and filters.
Customer Groups: Automotive, general machinery, electro & power tools, home appliances, office equipment, lawn & garden equipment.
Exports: France, Germany, Macedonia

Sintermetal JSC is the largest producer of powder metallurgic parts in Bulgaria and supplies parts for Bulgarian producers of power tools, electric motors and automobile starters. Sintermetal uses the method of Powder Metallurgy and disposes of all equipment needed to provide the complete production cycle, including metal powder compaction presses, sintering furnaces and finishing operations machinery. The company has its own tool room where the necessary tooling is manufactured.

Presented at the stand will also be the company **Conis JSC**. closely cooperating with **Sintermetal**.

Company: **Conis JSC**
Address: 342 Tsar Osvoboditel Blvd. BG-2500 Kyustendil
Phone / Fax: +359 78 26326 / +359 78 51312
E-Mail:/ Internet : info@conis-bg.com / www.conis-bg.com
Contact Person: Mr. Kliment Dimitrov

CONIS JSC is specialised in the design, development and production of a wide range of electric components, including capacitors, filters and integrated circuits

Company: **Biomashinostroene JSC**
Address: 160, Vasil Aprilov Blvd. BG-4003 Plovdiv
Phone: +359 32 6516 03
Fax: +359 32 94 04 86
E-Mail: marketing@biomashin.com
Internet : www.biomashin.com
Contact Person: Angel Dzumerov, Executive Director
Gergana Dzumerova, Marketing Dept.
Languages: English, German, Italian
Personnel: 215
Production Area: Design and production of machines and equipment for the food-processing, canning, cosmetics and pharmacy industries
Customer Groups: Wineries, milk-processing factories, canning industry
Exports: Switzerland, Italy, Greece, Russia, Ukraine, Germany, Holland

Biomashinostroene is specialized in the manufacture of machines and equipment for the food, wine, tobacco and chemical industry as well as for cosmetics; accordingly all tanks and containers are made from stainless steel. There are all necessary welding certifications. The main works are done according to customer specifications. The company serves to a large portion as a subcontracting company. The technical equipment is delivered from leading European companies. The materials and completing equipment is imported and suits the international standards. Major reference customers are among others Kraft Jacobs Suchard, Danone and Delta. ISO 9000 standards are fulfilled.

Company: **Tomika – Metal JSC**
Address: 270, 6th Septemvri Blvd., BG- 4006 Plovdiv
Phone: +359 32 633 748
Fax: +359 32 633 631
E-Mail: tomika@plov.omega.bg

Homepage : www.tomika-metal.com
Contact Person: Milko Tzvetkov
Languages: English
Personnel: 120
Production Area: Manufacturing of custom-made stainless steel equipment and fittings intended for foodstuff, perfumery, cosmetics, chemical, pharmaceuticals industry
Customer Groups: Dairies, wineries, breweries, production of beverages, confectionery, chocolate and chocolate stuff manufacturing, canning industry, perfumery, cosmetics manufacturing, chemical-pharmaceutical industry
Exports: Poland, Macedonia, Serbia, Romania

Tomika manufactures tanks, piping, vessels, mixers, homogenizers, fittings, valves, filters and technological lines for processing of agricultural products and foodstuff. The company is certified with ISO 9001 and has the welding certification according standard EN 287. The machinery equipment is of today's standard of technology.

Presented at the stand will also be the company **Unitech Ltd.** closely cooperating with **Tomika JSC.**

Company: **Unitech Ltd**
Address: Vazrozdenci 23, BG-6600 Kardjali
Phone:/ Fax: +359 361 28 505 / +359 361 38 240
E-Mail: / Internet : unitech@kjinfo.net / www.unitech.bg
Contact Person: Boyko Paskalev
Languages: English
Personnel: 30
Production Area: Manufacturing of stainless steel screw and centrifugal pumps for food, chemical and pharmaceutical industry
Customer Groups: Dairies, wineries, breweries, production of beverages, chemical companies etc.
Exports: Russia

The company's activities are directed in designing, production and servicing of pumps, made from stainless steel for the use in food, chemical, pharmaceutical and cosmetic industry. The types are centrifugal, vertical, explosion-proofed pumps for using with flammable liquids, screw and lamellar pumps. The production is flexible and oriented to today's market needs. In prospective the company aims to complete its production facilities to provide a high-tech and flexible production, implement the ISO 9000 quality system and cooperate with partners for mutual realization of new projects.

Company: **Torgoterm Ltd.**
Address: 1 "Ovoshtarska" Str., BG-2500 Kjustendil
Phone: +359 78 28 195
Fax: +359 78 50 943
E-mail: torgoterm.ltd@infotel.bg
Internet: www.torgoterm.com
Contact Person: Mihail Abadzhiev, A. Dinova
Languages: English, German
Personnel: 100
Production Area: Metal processing of sheet metal (inox steel and black metal) and welding. Lazer cutting, bending, punching, milling etc. Professional kitchen equipment – heated, refrigerated and neutral models.
Customer Groups: Metal working details, parts and (semi)finished products, customers that are dealing with such metal products and parts or use them in their production. Professional kitchen equipment

for hotels, restaurants, canteens, bars, supermarkets, fast-food etc.

Exports: Germany, France, Switzerland, Netherlands, Italy

Torgoterm was founded in 1965 and is the sole general producer in Bulgaria of professional kitchen equipment for catering establishments: restaurants, bars, canteens, fast-foods, supermarkets, etc. The company's production has two basic directions: kitchen production and metal items. The design and production of professional kitchen equipment include a wide palette of heating units (electric and gas), stoves, grills, deep-fat fryers, contact grills, hotplates, ovens, heated cupboards, sandwich carts, refrigerated units, neutral units - tables, sinks, cupboards, shelf units, exhausters, trolleys, production of different metal items: tables, stands, racks, shelf units, details, stakes, stands, euro stands, columns etc. Torgoterm is an ISO 9001 certified company.

Company: **Hraninvest – Hranmashinoexport AD**
Address: Blvd. P. Evtimii 23, 6000 Stara Zagora, Bulgaria
Phone: + 359 42 600603
Fax: + 359 42 600802
E-mail: td@hraninvest.com
Internet: www.hraninvest.com
Contact Person: Aleksandrov, V. Burmester
Languages: English, German
Personnel: 640
Production Area: Metal processing of sheet metal (inox steel and black metal) and welding. Lazer cutting, bending, punching, milling etc. Professional kitchen equipment – heated, refrigerated and neutral models.
Customer Groups: Metal working details, parts and (semi)finished products, customers that are dealing with such metal products and parts or use them in their production. Professional kitchen equipment for hotels, restaurants, canteens, bars, supermarkets, fast-food etc.
Exports: Germany, France, Swiss, Russia, Romania, Serbia, Arabian countries

HRANINVEST- HRANMASHCOMPLECT AD was established in 1968 and is now the leading company in metal processing and in manufacturing of food processing machines and equipment.

They provide the complete range of engineering services such as research, design, manufacture, delivery, erection, commissioning and after-sales services in the following branches: • production and bottling of soft drinks, juices, nectars, vegetable oil, wine, beer, strong drinks and similar products; • canning; • dairy; • bakery; • tobacco preliminary processing; • refining of raw sunflower oil;

The company has also a wide range of metal processing facilities.

In addition to the above lines, the company can also make single equipment such as: • tanks of various volumes and applications; • pressurized stainless steel vessels; • pumps (centrifugal, screw, vacuum, piston, dosing) specially designed for the food processing industry; • stainless fittings; • egg-sorting machines; ISO 9001 certified company.

ESTONIA

Company: **BLRT Marketex**
Address: 103, Kopli Street, EE-11712 Tallinn
Phone: +372 610 2468 / 2535
Fax: +372 610 2075
E-Mail: rulkov.marketex@bsr.ee , marketex@bsr.ee
Internet : www.bsr.ee

Contact Person: Rulkov Aleks, Dimitri Zulev
Languages: English, German
Personnel: 250
Production Area: Metal constructions, manufacture of steel structures from carbon steel (including HARDOX and WELDOX) and stainless steel, e.g. equipment for pulp and paper industry, towers for wind generators, gas ducts, feeding barges, lashing bridges for container ships, deck cargo stainless tanks, pontoons, big stator frames, container terminals.
Customer Groups: Pulp a paper industry, industrial construction and equipment, wind energy, fishing industry.
Exports: Norway, Finland, Denmark, Sweden, Switzerland

Baltic Ship Repairers / Marketex is one of the largest industrial companies in Estonia, widely recognized by various prominent industry analysts as one of the most successful and dynamic corporations in the region. Many Estonian and foreign analysts, at drawing up ratings of economic activity of firms, name BSR Ltd as one of best. Baltic Ship Repairers LTD has build **in** a multi-step quality assurance program covering its constantly developed activities. BSR is an ISO 9001 registered company.

Company: **PreDe AS**
Address: Pirita tee 20, EE-12111 Tallinn
Phone: +372 6 405 343
Fax: +372 6 405 341
E-Mail: andres@prede.ee
Internet : www.prede.ee
Contact Person: Andres Pajuste
Elmo Narusk
Languages: English, German
Personnel: 60
Production Area: Construction and production of sheet metal stamping dies and components from steel and/or carbide. Subcontracting of stamping parts and cold-formed parts.
Customer Groups: Electric, electronic and automotive industry, household equipment producers.
Exports: Finland, Denmark, Sweden, France etc.

PreDe As is a successor of a leading Electrotechnical R&D Institute and has an experience and know-how based on 40 years research and development in the field of production of metals, stamping and cold-forming processes in close cooperation with Russian scientists and steel producers. **Prede** produces sheet metal and cold-formed parts on 16-ton up to 2000-ton presses and 63-ton automatic press-line for electrical engineering, automobile industries and electric devices of household equipment. The company is strongly customer oriented – a wide palette of customized solutions in the overall process of research, production and development is being offered to all customers. The company is in preparation of ISO 9001-2000 which will be obtained in December 2003.

INDIA

Company: **BNR Exports**
Address: No. 83 5th Main Road, Chamarajpet, IN-560018 Bangalore
Phone: +91 80 650 94 41 / 660 31 08
Fax: +91 80 661 40 79
Email: bnrgroup@bgl.vsnl.net.in
Internet : www.bnr-group.com
Contact Person: Mohan Raju Mudaliar

Languages: English, German
Personnel: 60
Production Area: Precision machined / turned components, machined ferrous & non-ferrous castings, precision assemblies & sub-assemblies, pressed components / sheet metal fabrications, machined weldments, jigs & fixtures, dies & moulds, special purpose machines, all types of machined components of any magnitude.
Customer Groups: Aircraft, automobile, casting & forging, earth moving equipment, electrical, healthcare, machine tool, power tool, pump, radar, valves etc.
Exports: UK, USA

BNR is a Group of Engineering Industry equipped with sophisticated machinery, modern inspection facilities and managed by qualified, skilled & experienced engineers. The company maintains its production quality equal to the international standards, the prices are internationally very competitive and the management adheres strictly to the delivery schedules. The BNR Group is endeavouring to enlarge its business in a wider spectrum and has created spare capacity in field, it would undertake to manufacture the items of any magnitude in engineering line. It exports a wide product range to UK for the pneumatic tool & surface cleaning equipment and to USA for the CNC machines. BNR is an ISO 9002 company.

Company: **Precise Engineers**
Address: 705/18 Zone-12 Phase IIV CIDC, Vitthal Udyognagar
Anand – 388 121, Gujarat
Phone: +91 2692 235344
Fax: +91 2692 236698
Email: bellowsd@winetonline.net
Internet : www.precisebellows.com
Contact Person: Rajesh Dhruv
Languages: English, German
Personnel: 25
Production Area: Design and production of different types of customized expansion joints/ bellows.
Customer Groups: Bellows/ expansion Joints/ compensators are widely used by several plants like chemical, petrochemicals, power cement, steel, refineries, sugar, paper factories etc.
Exports: Thailand, South America

Precise Engineers was founded in 1994 with the concept to offer bellows / compensators / expansion joints, having unique satisfaction, on angle platform which includes: Piping thermal/vibration/seismic analysis on updated software.; Designing of most suitable type of expansion joints; Manufacturing on latest equipments in field; Supervising the installations if required at site; Failure analysis of expansion joints in plant installation and inspection of existing expansion joints during shutdowns.

Expansion Bellows/Joints are employed in piping system to absorb differential thermal expansion while containing the system pressure. They are being successfully utilized in refineries, chemical plants, fossil and nuclear power systems, heating and cooling systems and cryogenic plants. Typical services conditions have ranged from pressure of 25 microns to 1000 psig and temperatures of - 420 degree Fahrenheit to +1800degree Fahrenheit. Such Expansion Bellows / Joints fall into the category of a highly engineered products.

Company: **Universal Oil Seals**
Address: 16, Sidhapura Industrial Estate Masrani Lane, Mumbai - 400 070
Phone: +91 22 25033 027
Fax: +91 22 25035 268

Email: uosmco@bom5vsnl.net.in
Internet : n/a
Contact Person: Sandeep Jain
Languages: English
Personnel: 40
Production Area: Technical rubber components like oil seals, O rings, gaskets, bushes, diaphragms, rubber to metal bonded parts, hydraulic seals, chevron sets, customized parts, etc.
Customer Groups: Hydraulics, pneumatics, transmission(drives) railway
Exports: Middle East

Universal Oil Seals was founded in 1970 and specializes in designing and production of different types of technical rubber components like oil seals, O rings, gaskets, bushes, diaphragms, rubber to metal bonded parts, hydraulic seals, chevron sets, customized parts, etc.

The company is very dynamic and open to any form of future partnership which is long term and mutually beneficial. Based on own organizational set-up they are looking for a relationship in the form of representation (agent) who can be an individual or importer of such products.

Company: **WBC Group India / Nash Products**
Address: 21, 2nd cross, SSI Area, 5th block, Rajajinagar, 560010 Bangalore
Phone: +91 80 338 26 24 / 340 28 09
Fax: +91 80 350 18 59
Email: nashproducts@vsnl.com or sandeep@nashindia.com
Internet : www.wbcindia.com
Contact Person: Sandeep Wadhwa, Rajesh Chhabria
Languages: English
Personnel: 300
Production Area: Manufacture of plastic injection moulded parts, sheet metal pressed components, turned parts, sub-assemblies.
Customer Groups: Automotive, electrical, computer hardware, electronic and automation industries, textile industry.
Exports: Germany

Nash has very good reputation in the automotive sector. The company is ISO 9002 and QS 9000 certified. Reference customers are Mico - Bosch, Delphi, GE power and Zinser Textil. The company specializes in pressed metal parts and sub assemblies with welding, surface treatment such as hardening and vinyl coating. The capacity allows to offer its services also to other branches including general subcontracting.

LITHUANIA

Company: **Stigma JSC**
Address: 30 B J. Janonio St., LT-5319 Panevezys
Phone: +370 45 50 85 53
Fax: +370 45 50 85 54
E-Mail: stigmad@takas.lt
Homepage: www.tradeport.lt/sites/stigma
Contact Person: Petras Saplys
Languages: German, English
Personnel: 78
Production Area: Production of plastic items from various materials using injection thermo-moulding machines.
Production of rubber items using injection-moulding machines.
Assembly of various plastic products using metal, rubber parts.

Customer Groups: Automotive and other industries
Exports: Sweden, Russia

Stigma is a private company, financially strong and with a staff of qualified professional specialists. Presently, one branch of the company is situated in Niznij Novgorod, Russian Federation, where the production of plastic components for automotive industry is organized. The company's advantages of competitive abilities are dynamic and operative management, constant realization of modern technologies, progressive planning and production methods, sheltering of employees, successful implement of client demands. The intentions of Stigma are to expand the production of plastic and rubber items. The company is ISO 9002 certified for manufacturing of different plastic items, trade in vehicles and their spare parts.

Macedonia

Company: **Leov Company**
Address: Vasa Kosulceva bb, P.O. box 77, 1400 Veles,
Phone: +389 43 231 868; 231 869
Fax: +389 43 231 530
E-Mail: leov@mt.net.mk
Homepage: www.leov.com.mk
Contact Person: Nikola Arsovski
Languages: English
Personnel: 110
Production Area: Production of electrical water heaters (boilers) (90% of full production); quartz heaters for rooms; heaters for bathrooms; electric grill; garden set of tables and chairs; flexile electric floor heating (patented)
Customer Groups: Various
Exports: Austria, Serbia, Greece

Leov is a private owned company which main business production is water heaters. Established in 1984 it demonstrates a permanent, stable and consistent growth. Originally organized as a service, it was transformed into workshop and then became the biggest factory for electrical appliances producing water heaters in the Republic of Macedonia. In its products assortment, which has a permanent enlargement, the company has engineered the following products: electrical quartz heaters, electrical bathroom heaters, electrical grills, as well as garden sets of furniture (tables and chairs).

Company: **Niche Aurora**
Address: ZivkoCingo 43, 6000 Ohrid
Phone: +389 46 265 340
Fax: +389 46 255 538
Email: auroraoh@mt.net.mk
Internet : www.nicheaurora.com.mk
Contact Person: Niceski Blagoja
Languages: English
Personnel: 12
Production Area: Production of plastic parts thermoplastic masses.
Customer Groups: Automotive industry and food processing industry
Exports: Russia

Niche Aurora was established in 1995, as a limited liability company which field of activities is development, production and trading of spare parts and final products of engineered thermoplastic masses. The company has a modern productive, computerized and equipped office. Current production consists of parts of safety belts for automotive industry, as well as of parts for the food production industry

ROMANIA

Company: **S.C. Bega Electromotor S.A.**
Address: B-dul Republicii, nr. 21, RO -1900 Timisoara, Jud. Timis
Phone: +40 256 19 02 70
Fax: +40 256 19 20 03
E-Mail: emt@electromotor.ro
Internet: www.electromotor.ro
Contact Person: Gheorghe Gozan, Florinel Despa
Languages: French, English, Italian
Personnel: 685
Production Area: Production and distribution of electric motors: three phase asynchrones electric motors: 0,25 – 55 KW, 2,4,6 and 8 poles; singles phase with permanent capacitors: 0,25-3KV, 2 and 4 poles.
Customer Groups: Construction of machine tools, industrial application.
Exports: Germany, France, Italy, Austria, Sweden, Greece, Egypt, Hungary, United Kingdom, Turkey

The share company **ELECTROMOTOR S.A.** has it's origins in the Fabrica Friedrich (Friedrich Factory), a factory producing parts for locomotives and agricultural machines, and in the Fabrica Britania (Britania Factory), a factory producing electric motors of average power. In 1990, the company was transformed in a share company called ELECTROMOTOR S.A.. The manufacturing program includes: three phase and single-phase induction motors for general use, various special electric motors, household goods. The varied production of Electromotor S.A. needs a multitude of tools, devices, and verifiers, these being designed and manufactured at their own tool section. Electromotor S.A. implemented and uses a quality management system according to EN ISO 9001. Due to the quality of it's products Electromotor S.A. exports up to 80% of it's production to EU countries.

Company: **S.C. Bega Tehnomet. S.A.**
Address: Str. Stan Vidrighin Nr. 5A, RO-1900 Timisoara
Phone: +40 256 406 063
Fax: +40 256 190 800
E-Mail: marketing@tehnomet.ro
Internet: www.tehnomet.ro
Contact Person: Mircea Balaniuc, Arcadia Ianin
Languages: French, English
Personnel: 535
Production Area: Leight-weight welded metal constructions, elements of industrial logistics, perforated plates, poultry and agricultural equipment, wire netting and woven wire mesh, mecanical control cables for cars
Customer Groups: Industrial users, retailers, wholesalers & import/export traders
Exports: Belgium, Germany, Italy, France, USA

The company **Tehnomet S.A.** Timisoara, was founded in **1879**. It is a joint stock company with Romanian private capital, member of **BEGA GROUP** and it is a national leader in fabrication and commercial range with the following sectors: bowden type control cables, woven wire mesh (cloth) from those for general use to those used in nuclear industry etc. The company fills important positions in the fabrication range of agricultural machinery (chemical sprayers, tractor mounted mowers, rotary hay rakes etc.), of wire netting, of zinc coating, also performing at request various scales of metallic manufactures. Tehnomet S.A. has elaborated various national standards for perforated plates, metallic conveyor belts, woven wire mesh and netting. The company politics in quality domain is being realized according to the requirements of an ISO 9001 certificate.

Company: **Plastor SA**
Address: Calea Clujului 175, RO-410546 Bihor
Phone: +40 259 414 186
Fax: +40 259 470 048
E-Mail: marketing@plastor.ro
Internet: www.plastor.ro
Contact Person: Milas Gavril, Moga Lucia
Languages: English
Personnel: 1129
Production Area: Designing and production of moulds for injection, blow-extrusion technologies; injection of thermoplastics, painting, assembling
Customer Groups: Sport equipment industries, housekeeping items customers, automotive industry, others
Exports: Sweden, France, Italy, USA, Germany

Plastor was founded 1914 as a celluloid clips manufacturer. Since 1994 the company is entirely privatized. Nova days Plastor is organized as group of some companies, every one of them with a specific field of activities as follows.

Plastor is the mother company and it owns the technology of mould injection and blow-extrusion of thermoplastics, PVC bristles extrusion and design and construction of moulds. It produces industrial parts, house ware, garden furniture, all in plastics.

The other companies Pergo SA, Monito SA and Recolo SA manufacture cleaning items / (brooms, brushes), toys and games, PE films and bags.

Plastor is an ISO 9000 certified company.

Company: **S.C. Metalurgica S.A.**
Address: 2-10 Vulcan Street, RO-3325 Aiud
Phone: +40 258 86 21 15
Fax: +40 258 81 81 04
E-Mail: sales@metalurgicaaiud.ro
Internet: www.metalurgicaaiud.ro
Contact Person: Carmen-Gabriela Savu
Languages: English, French, Italian
Personnel: 1300
Production Area: Forged and cast pieces (spare parts) with machining, welded structures with and without machining.
Customer Groups: Metallurgy, machine building, mining, petrochemical and chemical industry.
Exports: Germany, France, Italy, Belgium, Hungary, Russia, Ukraine, Slovak Republic

Metalurgica S.A. was founded as a factory early in 1938, being basically a shop to produce building materials, locksmith and tinker operations founded in 1894. In 1980 it was refurbished with new production facilities and became the main Romanian supplier for manufacturing of metal constructions, implements and spares for metallurgy and machine building industry. Today the company is the sole producer in Romania for a range of products as: heat - radiant tubes for the heat treatment furnaces using controlled atmosphere, heat-resisting steel/iron rollers for the roller beds in the rolling mills, refractory steel tubes for pyrolysis and synthesis plants in chemistry and petro - chemistry, some type of casted rolls for rolling mills etc. The products of Metalurgica are manufactured by a highly qualified personnel, using own technologies, drawn-up by own high level specialists having a high experience on technological engineering, R & D and design. Metalurgica is ISO 9001 certified.

Company: **PREMS Technological Products S.A.**
Address: 13 December street no. 94, RO-2200 Brasov
Phone: +40 268 42 47 33 / 42 20 11
Fax: +40 268 42 20 12
E-Mail: mariana.staiculescu@premstp.ro
Internet: www.premstp.ro
Contact Person: Stelian Balici, Mariana Staiculescu
Languages: French, English, German
Personnel: 400
Production Area: Mechanical machining of steel, grey iron parts; punching, nibbling, bending, welding of constructions; casting of aluminum alloy parts, machining, heat treatment; machining of steel and grey iron crankshafts; surface treatment as zinc plating; finishing as painting with wet paint.
Customer Groups: Electrotechnical industry, electromechanical sector, high tension energy sector.
Exports: Germany, France, Italy

Premis is a 100% private manufacturing company located in Brasov, disposing of a powerful technical and organizational capacity due to its well trained staff of different specializations. The effort of Premis to produce quality products was rewarded during the years by national and international forums with different rewards, of which in 1996 the most important one is the special prize of the national Board of Small and Medium Companies from Romania, for its high export volume. The company has a sheet metal processing centre for punching, nibbling and forming with rotation of all tools. The 'state of the art' rolling device from Hegenscheidt with Bosch control is specialized for crank shaft production. There are machining centers from Steinel for three - and four axes machining. Premis is an ISO 9001 certified company since 1994.

Company: **S.C. Prodplast S.A.**
Address: 23, Ziduri Mosi Steet, RO-73342 Bucharest, Sector 2
Phone: +40 21 252 24 08 / 252 52 64
Fax: +40 21 252 3617
E-Mail: office@prodplast.ro
Internet: www.prodplast.ro
Contact Person: Michail Dragne, Florin Pogonariu
Languages: English, French
Personnel: 546
Production Area: PVC granules; PVC pipes, tubes, profiles; automotive items, crates, consumer goods, flexible packages (films, sacs, shopping bags), moulds etc.
Customer Groups: Cables industry, shoes industry, buildings, automotive industry, agriculture, supermarkets, grand stores, distribution networks etc.
Exports: Germany, UK, Sweden, Denmark, Israel, R. Moldova, Bulgaria, East Africa, Spain

With more than 40 years of experience in the plastic processing field **Prodplast S.A.** is the processing leader in Romania, due to the performance of its products and the ratio of quality and price. PRODPLAST S.A., structured in four divisions, offers to the customers all different kinds of plastics and its tooling. The company is able to meet all customers requirements, due to the experience, knowledge and motivation of its employees, based on its technologies and equipment. Prodplast is an ISO 9002 certified company. The company continuously develops new technologies, so that the products are used by a large range of users, both industrial and domestic and are well known in more than 25 countries on four continents.

Company: **S.C. Unio SA**
Address: 35, Lucian Blaga Blvd. 3900 Satu Mare, Romania
Phone: +40 261 763 960
Fax: +40 261 761 17 35
E-Mail: marketing@unio.ro
Internet: www.unio.ro
Contact Person: Danila Bob
Languages: French, English,
Personnel: 1450
Production Area: welded and machined structures, gears, cast and forged parts, mechanical assemblies
Customer Groups: several industrial sectors
Exports: Germany, France, Italy, Holland, England

UNIO SA is a leading Romanian highly qualified private company with a wide product range including the following 10 groups:

1. Mining equipments and installations. **2.** Hoisting and lifting installations, **3** Metallurgical equipments, **4.** Cement factory equipment, **5.** Environmental protecting equipment, **6** Equipment for automotive industry, **7.** Equipment for energetic industry, **8.** Fabrication, machined subassemblies parts for Woodworking machineries, Earth moving machines, Dredging installations, Cranes and winches **9.** Gears, gear boxes; **10.** Castings and forged parts.

The company is exporting to several Western European countries and is ISO 9001-2000 certified.

SLOVAKIA

Company: **PPS TSN a.s.**
Address: Areal PPS, SK- 96213 Detva
Phone: +421 45 520 32 01
Fax: +421 45 545 63 37
E-Mail: tsn@ppstsn.sk
Internet: www.ppstsn.sk
Contact Person: Juraj Jakubec, Lubos Libiak
Languages: English, German
Personnel: 271
Production Area: Welding fixtures for automotive industry; locating, welding fixtures, fixtures for robotized welding workplaces; shearing and pressing tools and moulds; checking and measuring fixtures, operational manipulators for weldments, press tools, shears, bends.
Customer Groups: Mechanical engineering, body in white, automotive industry
Exports: Austria, Germany, France, Belgium, Netherlands

PPS TSN is a very efficient and modern managed engineering company with a strong production force that focuses on special tools, precision machining, robot welding workplaces. The company reached an international reputation which the launch of its DETVAN special machines for carrying and loading processes. The company works according ISO 9001. Its own products are with CE certification for the EU market. Apart from its main export market Germany and Europe, the US and the Far East markets are targeted now.

SIPPO Swiss Import Promotion Programme

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