

SIPPO

The Swiss import promotion programme from emerging markets and markets in transition was launched in 1982 and aims to help small and medium-sized enterprises (SME) to gain access to the Swiss and EU markets.

SIPPO's activities focus on five main goals:

- Increase in the competitiveness of small and medium-sized enterprises in selected partner countries
- Development of manufacturing and exporting skills
- Inclusion of trade institutions and business branch associations in the trade promotion process
- Increase in qualified trade contacts between small and medium-sized enterprises from emerging markets and markets in transition and the Swiss and EU import economy
- Information for the Swiss and EU import economy on new market sources

Repeated participations at selected international trade fairs are a prerequisite for future success and a major milestone in the trade promotion process.

For the first time, SIPPO is sponsoring a collective stand at Saldue 2002 in Bologna offering selected manufacturers a prime marketing platform.

SIPPO Swiss Import Promotion Programme

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CH-8035 Zurich
Switzerland

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Internet: www.sippo.ch
E-Mail: info@sippo.ch

Patronage:
Seco State Secretariat for Economic Affairs, Bern

BULGARIA

Company **ET Lescomers-HV**
Address "Mladost-2" bl207 ent. 1 ap. 14
Sofia
Phone +359 29 73 33 88, 48 96 95 70
Fax +359 29 73 33 88, 48 96 95 70
E-Mail Leskomers_hv@rambler.bg
Contact person Simeon Stoyanov, President
Products European hardwood lumber, window and doorscantlings, squared timber, edged boards, slats and strips, paneling, planed boards, steps, cut-to-size lumber
Exports Austria, Germany, Finland, other East- and Western European markets

Company **Parquet factory "EMKO-G" Ltd.**
Address 17 Petko Karavelov str.
8000 Burgas
Phone +359 56 841 500, 05
Fax +359 56 841 544
E-Mail emko-g@mail.techno-link.com
Contact person Georgi Kostadinov Dimitrov, Executive Manager
Products Hardwood lumber, scantlings, squared timber, slats, strips, floorings, steps, cut-to-size lumber, boards, planed boards, edged boards, parquet.
Exports Turkey, Italy, Spain

Company **Bial Bor**
Address 2 L. Boianov str.
4400 Pazardjik
Phone + 359 34 55515
Fax + 359 34 55515
E-Mail bbp@bgp.bg, holding@abv.bg
Contact person Dinko Karaivanov, Trade Manager
Products Doors, windows, prefabricated houses, floorings, paneling, mouldings, planed boards, scantlings, slats, strips, sawn timber, steps, cut-to-size lumber, edged boards.

Company **ELITSA Co.**
Address 102 Nikolaevska str.
3500 Berkovitsa
Phone + 359 953 24 71, 29 45 41 27
Fax + 359 953 21 18, 29 45 41 36
Contact person Tzeno Petrov, Chief Executive Officer
Products Hardwood lumber, scantlings, squared timber, slats strips, floorings, steps, cut-to-size lumber, boards
Exports Europe, USA

GHANA

Company ASUO Bomasadu Timber & Sawmills Ltd.
Address P.O.Box 220
Berekum
Phone +233 642 221 43, 642 220 00
Fax +233 642 220 00, 312 222 80
Contact person Samuel Owusu-Manu, Export Marketing Manager
Products Veneer and plywood, Sawn timber, window- and doorscantlings, window sills, solid wood panels, steps, planed boards, paneling, slats and strips, cut-to-size, parquet, flooring, moulding, squared timber.
Exports USA, Hong Kong, Germany, Italy, UK and other European markets

Company **Ghana Primewood Products Ltd.**
Address P.O. Box 370
Takoradi
Phone +233 31 225 91, 225 93
Fax +233 31 234 32
E-Mail gap@africaonline.com.gh
Contact person Walter Wörle, General Manager
Products Plywood, sliced veneers, peeled veneers Sawn timber and decking products, planed boards, edged boards, planed timber, paneling, slats and strips, moulding, steps, cut-to-size, window- and doorscantlings
Exports Germany, USA, UK, France, Italy, Middle East

Company **JCM, John Bitar & Co Ltd.**
Address P.O. Box 406
Sekondi
Phone +233 3 14 63 21
Fax +233 3 14 67 25, 67 35 8
E-Mail jcm@africaonline.com.gh
Contact person John Ghassan Bitar, Managing Director
Products Sawn timber, planed boards, edged boards, scantlings, fingerjointed wood products, floorings, mouldings, veneers, panelling, slats, strips, steps, cut-to-size wood products.
Exports Europe, Middle East, Asia

PERU

Company **GEA**
Grupo Empresarial Amazonico del Peru S.A.

Address Calle Tutumo No. 112, Oficina 201
Lima 33

Phone +511 271 04 40

Fax +511 271 82 79

E-Mail gea@madeweb.net

Contact person Kilian Eduard Baumeler Giacometto,
Executive President

Products Moulding, paneling, planed boards,
edged boards, slats and strips,
parquet, sawn lumber

Exports South American Markets, Italy

**First Place, New Ecology Investor
Forum Rio de Janeiro 2001**

Company **Maderas Peruanas SA**

Address Av. Colonial 1880
Lima 1

Phone +511 336 67 50

Fax +511 336 67 48

E-Mail parquet@terra.com.pe

Contact person Giacomo Franchini, Manager

Products Parquet, moulding, dowls, cut-to-size,
planed boards, edged boards, slats
and strips, paneling

Exports USA, Europe, South American Markets

ROMANIA

Company **S.C. Exfor S.A.**
Address Sosealia Pipera Nr. 46 A sector 2
72331 Bucharest
Phone +40 1 233 11 79, 232 10 03
Fax +40 1 233 11 79, 232 10 03
Contact person Gheorge Constantinescu, Commercial
Director
Products Sawn soft- and hardwood lumber,
construction timber, planed boards,
edged boards, slats and strips, window
sills, flooring, paneling, parquet,
moulding, framing timber,
Exports Italy, Germany, Middle East

Company **S.C. Forex SRL (ISO certified)**
Address Cerbului st. 1
2200 Brasov
Phone +40 68 47 56 51
Fax +40 68 47 56 52
E-Mail forex@starnets.ro
Contact person Doru Vasile Cosman, Executive
Manager
Products Sawn hardwood lumber, window- and
doorscantlings, edged boards, planed
boards, squared timber, slats and
strips, parquet, moulded woods, frieze
Exports Western Europe, China

ROMANIA

Company **Nord Arin International s.r.l.**
Address Pangarati
5648 Neamt
Phone +40 33 24 16 00, 24 17 85
Fax +40 33 24 17 85, 24 17 85
E-Mail office@nordarin.ro, nordarin@csc.ro
Contact person Viorel Cretu, Managing Director
Products Edge glued boards and panels,
moulding, furniture parts, cut-to-size,
garden furniture, fences, fingerjointed
boards and scantlings, slats and strips,
planed boards
Exports Germany, France, Italy

Company **S.C. Woodex S.A.**
Address str. 1 Decembrie 1918, nr. 47
1543 Orsova
Phone +40 52 36 26 65, 362
Fax +40 52 36 16 25
E-Mail woodex@ui.expert.ro,
office@woodex.ro
Contact person Virgil Petrutiu, Director for Investment
Products Sawn hardwood lumber products,
planed boards, edged boards,
paneling, flooring, window- and
doorscantlings, construction timber,
slats and strips, parquet, moulding,
steps, cut-to-size
Exports Western Europe, Middle East, China

ASSOCIATIONS

PERU

Association **Prompex**
Address Augusto Tamayo 160 – 4th floor
San Isidoro, Lima 27
Phone +511 222 12 22
Fax +511 221 55 33
E-mail prompex@inei.gob.pe
Internet www.Pompex.gob.pe
Contact Raul Dance Sifuentes, Assistant
Manager
Products Sawn lumber, doors, windows,
furnitures, parquet, floorings, paneling,
scantlings, edge glued products, edged
boards, planed boards, slats, strips,
mouldings, laminated panels, veneer,
plywood, cut-to-size products, dowls,
fize, furniture parts.
Exports Latin countries, USA, Asia, Europe

GHANA

Association **TEDB**
**Ghana Timber Export development
Board**

Head Office P.O. Box 515
Takoradi

Phone +233 31 229 21, 229 23
Fax +233 31 233 39
E-mail aeshun27@yahoo.com
Contact Anthony Eshun
Products Sawn lumber, squared timber, window
and doorscantlings, fingerjointed wood
products, edgeglued panels, planed
boards, mouldings, steps, cut-to-size
wood products, edged boards,
panelling parquet, floorings, frize, slats,
strips, scantlings, boules, veneer,
plywood, particleboard, furniture parts.
Exports Europe, USA, Asia, Middle East, West
African Countries

Dependance U.K. Unit 4, Granard Business centre
Bunns Lane, Mill Hill
London NW7 2DZ

Phone +44 208 906 95 60
Fax +44 208 906 95 70
E-mail attah@btconnect.com
Contact Alhassan Attah, General Manager

ROMANIA

Association	Romanian Forestry Association - ASFOR
Address	46A, Pipera Street 7400 Bucharest 2
Phone	+401 232 1010, 22
Fax	+401 232 1072
Contact	Ioan Sbera, President Corneliu Colev, Executive Manager
Products	Sawn soft- and hardwood lumber, planed boards, laminated panels, edgeglued panels, edged boards, strips, slats, floorings, parquet, frize, fingerjointed products, scantlings, doors, windows, veneer, plywood, mouldings, garden furniture, furniture parts, fencing.
Exports	Europe, Asia, USA, Middle East

BULGARIA

Association	Branch Chamber of Wood Processing and Furniture Industry
Address	20. F. J. Curie St. office 810 1113 Sofia
Phone	+359 2 6399 4505
Fax	+359 2 6399 4505
E-mail	timberchamber@sinetbg.com
Contact	Dr. Kalin Simeonov, President
Products	Sawn hard- and softwood lumber, planed boards, furniture parts, furniture, laminated products, edgeglued panels, fingerjointed products, edged boards, strips, slats, floorings, parquet, frize, scantlings, doors, windows, mouldings, particleboards, fencing.
Exports	Europe, Asia, USA, Middle East

SWITZERLAND

Association	Holzindustrie Schweiz
Address	Mottastrasse 9, Postfach 325 3000 Berne 6
Phone	+41 31 350 8989
Fax	+41 31 350 8988
E-mail	streiff@holz-bois.ch
Contact	Hansruedi Streiff, Direktor
Products	sawn timber (kiln dried, planed, laminated, fingerjointed, cut to size, impregnated, unedged boards), panel, squares, window and door scantlings, slats, strips, edged boards, floorings, frize, mouldings, fencing, paneling. Main species: spruce fir, beech.
Exports	Italy, France, Spain, UK, Benelux, USA Japan, China