

European Seafood Exposition ESE 2002

www.euroseafood.com



**April 23 – April 25
Brussels, Belgium**

SIPPO – Pavilion

Hall 11 - Stand 2301/2403

with companies from

**Ecuador, Estonia, Indonesia, Latvia
and Russia**

Vietnam Pavilion

Hall 11 - Stand 2403/2405

Estonia Pavilion

Hall 5 - Stand 151

Peru Pavilion

Hall 5 - Stand 549

promoted by

sippo 
— swiss import —
promotion programme

SIPPO

Hall 11, Stand 2301

The **Swiss Import Promotion Programme (SIPPO)**, under the patronage of the state secretariat for economy of the Swiss government (SECO), aims at helping small and medium-sized enterprises (SMEs) from emerging markets and markets in transition to access the Swiss and EU markets as well as it helps Swiss and European importers to find the right partner in emerging markets and markets in transition.

SIPPO's activities focus on five main goals:

- To inform the Swiss and EU importers on new market sources
- To include trade institutions and business branch associations in the trade promotion process
- To increase the competitiveness of small and medium-sized enterprises in selected partner countries
- To develop the manufacturing and exporting skills
- To establish qualified trade contacts between SMEs from emerging markets and markets in transition and the Swiss and EU import economy

Repeated participations at selected international trade fairs are a prerequisite for future success and a major milestone in the trade promotion process

sippo 
— **swiss import** —
promotion programme

SIPPO – Swiss Import Promotion Programme

Stampfenbachstr. 85
P.O. Box 492
CH-8035 Zürich
Switzerland

Phone: +41 1 365 52 00
Fax: +41 1 365 52 02
E-Mail: info@sippo.ch
Internet: www.sippo.ch

Under the patronage of
SECO – State Secretariat for Economic Affairs, Bern, Switzerland
www.seco.admin.ch

GLOBEFISH**Hall 11, Stand 2301**

Company	GLOBEFISH
Address	Room: F-621 Viale delle Terme di Caracalla
City, Country	00100 Rome, Italy
Phone	+39 06 57 05 6244
Fax	+39 06 57 05 5188
E-Mail	globefish-web@fao.org
Internet	www.globefish.org
Representative	Mr. Jochen Nierentz
Products	Services, Government/Agencies, Publishing/ Publications

EASTFISH/EUROFISH**Hall 11, Stand 2301**

Company	FAO EASTFISH / EUROFISH
Address	P.O. Box 0896 UN Centre Midtermolen 3
City, Country	2100 Copenhagen, Denmark
Phone	+45 35 46 71 80
Fax	+45 35 46 71 81
E-Mail	fao@eastfish.org
Internet	www.eastfish.org
Representative	Mrs. Anca Sfetcovici
Products	Services, Government Agencies, Publishing/ Publications

FAO EASTFISH is a project funded by the Danish Government and executed by the Food and Agriculture Organisation of the United Nations (FAO). It supports the development and modernization of the aquaculture and fish processing sectors of Central and Eastern Europe, both at national and private sector levels. Its headquarters are based in Copenhagen.

EUROFISH is a new independent international organisation established in 2002 for the development of fisheries in Central and Eastern Europe. It is the future for the FAO EASTFISH project. EASTFISH/EUROFISH will function as one entity till the end of the FAO EASTFISH project in summer 2003. EUROFISH will then continue to assist the fisheries sector and through its regional networking will focus on knowledge management and communication, trade development and training programmes.

INFOPECHE

Hall 11, Stand 2301



Company	INFOPECHE
Address	Cite Administrative Tour C – 19 ^{ème} Etage
City, Country	Abidjan 01, Côte d'Ivoire
Phone	+225 20 2289820 or +225 20 213198
Fax	+225 20 21 8054
E-Mail	infopech@africaonline.co.ci
Internet	www.globefish.org
Representative	Mr. Amadou Tall
Prodcuts	Services, Government Agencies, Publishing/ Publications

The objectives of the Organization are:

- to contribute to the development and modernization of the fisheries sector of the contracting parties;
- to contribute to more balanced supplies of fisheries products to the Contracting Parties;
- to make best use of export opportunities within and outside Africa; and to promote technical and economic cooperation among Contracting parties

Functions:

- Marketing information on fishery products including sales opportunities and supply prospects within and outside Africa;
- Advice on technological developments, products specifications, processing methods and quality standards in accordance with market requirements;
- Assistance in identifying new products and promoting underutilized species;
- Training of staff in governments, institutions, and the fishing industry in marketing development

INFOFISH

Hall 11, Stand 2403



INFOFISH

Company	INFOFISH
Address	1 st Floor, Wisma PKNS, Jalan Raja Laut
City, Country	50350 Kuala Lumpur, Malaysia
Phone	+603 2691 4466
Fax	+603 2691 6804
E-Mail	infofish@tm.net.my
Internet	www.infofish.org
Representative	Mr. S Subasinghe
Prodcuts	Services, Government Agencies, Publishing/ Publications

INFOFISH was originally launched in 1981 as a project of the Food and Agriculture Organization (FAO) of the United Nations. Since 1987, it is an Intergovernmental Organization providing marketing information and technical advisory services to the fishery industry of the Asia-Pacific region and beyond from its headquarters in Kuala Lumpur, Malaysia. Ten countries* are currently members of INFOFISH.

INFOFISH is the leading source of marketing support for fish producers and exporters in the Asia-Pacific - a region which includes some of the largest fishing nations in the world. Its activities include bringing buyers and sellers together, publication of current and long-term marketing information and operation of technical advisory and specialized services. In addition to organizing exhibitions, conferences, workshops, seminars and training programs, INFOFISH undertakes consultancies on all aspects of fisheries - pre-harvest, harvest and post-harvest.



Company	INFOPESCA
Address	Julio Herrera y Obes 1296 Casilla de Correo 7086
City, Country	C.P. 11200 Montevideo, Uruguay
Phone	+598 2 902 8701
Fax	+598 8 903 0501
E-Mail	infopesc@adinet.com.uy
Internet	www.infopesca.org
Representative	Mr. Santiago Caro
Products	Services, Government Agencies, Publishing/ Publications

INFOPESCA is a Latin American intergovernmental and independent organization aiming to serve enterprises, sectorial associations and governments in the fields of information and technical assistance in fisheries and aquaculture development.

For the development of fisheries and aquaculture projects, with international, national or private funding, INFOPESCA is based on:

- A permanent and multidisciplinary team of experts with international experience
- Liason officers in all countries of Latin America and of the Caribbean
- A worldwide network of specialized consultancy enterprises
- A network of independent and associated experts
- An exceptional and permanently updated data bank about fisheries and aquaculture

A joint work with the GLOBEFISH network of FAO (which also includes INFOFISH in Asia, INFOPECHE in Africa, INFOSAMAK in Arab Countries, EUROFISH in Eastern Europe and INFOyu in the P.R. of China)

INFOSAMAK

Hall 11, Stand 2301



INFOSAMAK

Company	INFOSAMAK
Address	71, Boulevard Rahal El Meskini B.P. 16243
City, Country	Casablanca 20 000, Morocco
Phone	+212 22540855/56/57
Fax	+212 22540855
E-Mail	infosamak@onp.co.ma or belkouch@onp.co.ma
Internet	www.globefish.org
Representative	Mr. Abdellatif Belkouch
Products	Services, Government/Agencies, Publishing/ Publications

INFOSAMAK has reopened its offices in Casablanca, Morocco. This follows an agreement between most of the INFOSAMAK member countries and FAO to move INFOSAMAK offices from Bahrain to Morocco. INFOSAMAK will help with market information, buyer-seller connections, information on quality control requirements, etc. Keep checking this site for more information and updates.

ECUADOR

Hall 11, Stand 2403

Company	ZANIN S.A.- LARVITANA S.A.
Address	Circunvalación Norte 228 A y Calle 1ra Urdesa Central
City, Country	3599 Guayaquil, Ecuador
Phone	+593 42 380312 +593 42 381552
Fax	+593-42- 883803
E-Mail	larvitan@ecua.net.ec
website	www.centinela-ecuador.com
Representative	Mr. Javier Barragan
Prodcuts	larvas de camaron Ecuadorian white shrimp (Penneus Vannamei) organic shrimps (certification is in progress)

Larvitana S.A. (hatchery) and **Zanin S.A.** (shrimp farms) (both represent Centinela group) were created to produce excellent quality farm shrimp under the best culture procedures in order to offer them to the international consumer export market. Our Number of employees is 80. We also look for interesting profits for our shareholders and the personal and professional development for our employees, taking care of the environment and our community. Currently we are on a certification process. We are planning to be a certificated organic shrimp. Probably the second in the world. Now, we are associating with two organizations that are helping us in this process. The first one is Concept Azul, they provided us the technology in improve the larva of the hatchery. The final organization we are related with is Naturland. They are helping us in giving the certification as organic. They gave us some tips and two or three times a year they come to inspect things we are doing. Nowadays, our principal policy is not to contaminate the environment. We achive this following the rules for an organic certification process, such as monitoring the water, recycling the garbage, and planting trees on the parts where is no vegetation.

The white Ecuadorian shrimp comes from the species *Penneus Vannamei* (white shrimp), and has a great international prestige due to its flavor, texture and nutritional qualities, features that make it a preferred product against other species such as *Monodon*, *Japonicus*, *Tiger*, etc. that, although their size and height per unit are better, don't have the qualities mentioned for our Ecuadorian shrimp. These features make this well-known product appreciated and preferred for the consumers in most of the high demand countries, and have kept it in a steady and constant demand for the last three decades.

ESTONIA

Hall 11, Stand 2301

Company	Atlas Seafood
Address	Paljassaare tee 28C
City, Country	Tallinn 10313, Estonia
Phone	+372 651 21 20
Fax	+372 651 21 16
E-Mail	oceanafm@aol.com
Representative	Mr. Boris Sorkin
Prodcuts	Cod, Haddock, Pike Perch, Alaska Pollock, Red Fish, Sprats

Atlas Seafood was created to take advantage of the close cooperation between American, European and Estonian connections. Raw material from the Russian Fleet, a superb location in one of the most historic fish processing ports in the Baltic States, and excellent quality of well-trained and skilled labor - all combine to make this factory a sure winner in the global seafood processing industry.



INDONESIA**Hall 11, Stand 2301**

Company **Pt. Lola Mina**
Address Jl. Muara Baru Ujung Blok N Kav. 5-6
City, Country Jakarta 14440, Indonesia
Phone +62 21 558 52 22
Fax + 62 21 669 13 29
E-Mail lolajkt@cbn.net.id
Representative Mr. Hantowo Tjhia
Products Aquaculture/farm-raised and full-line frozen:
Scampi, Shrimp, asian Shrimp, Frog Legs, Squid

Company **Pt. Sekar Bumi, Tbk**
Address Jl. Jenggolo II / 17
City, Country Sidoarjo 61219, Indonesia
Phone +62 31 895 19 10
Fax +62 31 895 19 15
E-Mail skbmkt@sby.dnet.net.id
Representative Mr. Budhi Santoso
Products Aquaculture/farm-raised and full-line frozen:
Snapper, Tuna, Shrimp, central american
Shrimp, Frog Legs, ready to eat and breaded
seafood, sushi

Company **Pt. Dharma Niaga (Persero)**
Address Wisma Dharma Niaga 2nd Floor
Jln. Abdul muis No. 6-8-10
City, Country Jakarta 10160, Indonesia
Phone +62 21 386 32 50
Fax +62 21 386 32 49
E-Mail exportdiv@dharma-niaga.com
Internet dharma-niaga.com
Representative Mr. Henning Waspado / Ms. Susiana Martha
Products Shrimp

PT. DHARMA NIAGA (Ltd) was established in 1970 and currently employs about 1000 persons. We are Indonesia's processor and exporter of Black Tiger (HLSO, PUD and PND) and Sea Caught Shrimps; Pink, Sand Velvet, White and Yellow (PUD and PND) under "PHOENIX" and "SEAGULL" Brands. Our Shrimp Processing Plant is located at Cirebon, West Java, Indonesia with strict HACCP Standard and Approval number for European market. Our main markets are Europe, Japan and many Asian countries.



INDONESIA**Hall 11, Stand 2301**

Company **Pt. Kelola Mina Laut**
Address Jl. K.I.G. Raya Selatan KAV. 0-5 (Kawasan
 Industry Gresik)
City, Country Gresik 61121 , Surabaya-Indonesia
Phone +62 31 397 63 51-3
Fax +62 31 397 63 50
E-Mail kml@sby.centrin.net.id
Representative Mr. Lalam Sarlam
Products Flounder, Anchovy, Shellfish, Shrimp

Pt. Kelola Mina Laut was established in 1994. Our head office is located in Surabaya, East Java. Our Staff consists of 285 skilled workers and 2810 semi & unskilled workers. We have the following processing certificates: HACCP since October 1998, EEC No. 295.13. B for frozen products and EEC No. 243.13. D for dried products.

Company **Pt. Lucky Samudra Pratama**
Address Jalan Muara Baru Ujung, Blok F No. 1
City, Country Jakarta 14440, Indonesia
Phone +62 21 662 32 75
Fax +62 21 662 32 76
 +62 21 666 00 139
E-Mail misai@cbn.net.id
Representative Mr. Misai Tsai
Products Tuna

Pt. Lucky Samudra Pratama is a tuna integrated processing company and one of the USDC recommended processing companies. We are located at fish discharging area on Muara Baru fishery territory in Northern Jakarta, Indonesia. Our employees have reached 100 persons and will increase along with our ongoing promising market and products expansion. All products are HACCP-based produced consisting of Fresh Tuna products (Whole Round, DWT, H&G Loins) and Frozen Tuna products (Saku, Steaks, Belly, Chunk Meat, Burgers, Cubes, Eyes, Minced Meat, Kama, Side Meat, Tail Cut)

Company **Pt. Bonecom**
Address Jl. Muara Baru Ujung Blok. 1 No. 1
City, Country Jakarta 14440, Indonesia
Phone +62 21 661 66 86
Fax +62 21 662 66 86
E-Mail tjandra@bonecom.co.in
Representative Tjandra Janto
Products Ready to eat Tuna, Swordfish and Scarlet fillet,

Pt. Bonecom located in Jakarta, Indonesia since 1968 catches and processes a variety of quality frozen seafood items for export to Europe and the USA. The main items are Yellowfin tuna, swordfish, marlin, snapper, oilfish and shrimp. The company maintains a number of fishing and freezing vessels, an 8000 square meter processing facility and a 6000 ton cold storage. Quality is the number one mission item, incorporating a HACCP based integrated Quality Management Program.

Company	JSC "Kaija"
Address	15, Atlantijas Str.
City, Country	1016 Riga, Latvia
Phone	+371 702 82 82
Fax	+371 702 9205
E-Mail	abite@kaija.lv
Internet	www.101.lv/faces/kaija/
Representative	Mr. Andris Bite
Products	Mackerel, atlantic Salmon, canned seafood, marinated seafood, pickled seafood, seafood salads, smoked seafood

JSC "Kaija" was established in 1882. Initially, it was located in Riga, at 11 Romanovu (presently Lacplesha) Street. The enterprise developed rapidly in the period of economic take-off in 1930-ies. At that time, the company produced not only fish, meat, vegetable, fruit, berry and mushroom preserves, but also various household things from tin.

After the World War I, the company obtained its trademark - a flying seagull with a fish in its beak. They say that this was the reason for giving the enterprise the name "Kaija" (seagull) in 1940. After the World War II, "Kaija" has continuously increased its production capacity, incorporating a number of fish-processing companies, and continuously investing in the production development. It helped "Kaija" to start the production of new canned products, as well as delicatessen and smoked products. Tin manufacturing was continuously developing, too. At that time, the company supplied also other fish-processing companies with tins.

After the privatization in 1995, the enterprise was transformed into a public stock company. Since May of 1997, the "Kaija" stocks have been listed in the Riga Stock Exchange.

Company	SIA "Sabiedriba IMS"
Address	31, Elizabetes Str 6
City, Country	1016 Riga, Latvia
Phone	+371 7323363
Fax	+371 732 63 51
E-Mail	mir@fis.lv
Representative	Mr. Alexei Mironov
Products	Sprats smoked in oil, Baltic sardines in oil

Sabiedriba IMS is a canning factory situated in Mersrags, about 95 km from Riga. The factory is part of the Baltic Canning Group. The main canned species are sprats, herring, mackerel, sardinella, horse mackerel as well as different minced products in round stainless steel cans 160-240 g, or rectangular aluminum cans 110-190 g.

The factory is under the process of being EU approved for export, but it is already U.S. FDA/HACCP and Kosher approved. The main markets are Russia, CIS countries, USA and Central Europe.

RUSSIA**Hall 11, Stand 2301**

Company	Sovrybhold
Address	7, Vostochnaya str.
City, Country	Moscow 109280, Russia
Phone	+7 (095) 933 28 15
Fax	+7 (095) 933 28 16
E-Mail	sovrybhold@mtu-net.ru
Representative	Mrs. Nina Zhadan
Products	Salmon, Crab

SOVRYBHOLD (Moscow) was founded in 1995 to promote seafood trade on the domestic and foreign markets. In 2001 the company has started production and marketing of canned fish and seafood under its new Trade-mark. Being a personification of wild nature the trademark should attract attention to the "natural products," free of artificial preservatives, colors and chemical additives. The main export products are: salmon roe, canned Pink salmon and King crab meat, frozen crab meat, fillets of freshwater fish. The main markets are Europe, Japan, and the USA.

Company	ZAO "Taganryba"
Address	Chekhov str. 337-93
City, Country	347900 Taganrog, Russia
Phone	+7 8634 330940
Fax	+7 8634 321759
E-Mail	dubvikst@itt.net.ru
Representative	Mr. O. Nadolinsky
Products	Chilled Zander, glazed Zander fillet and frozen Zander bulk

Taganryba is involved in fishing and processing the fish caught in the Black Sea and the Azov Sea. The company has been developing stable since several years already, and it has been expanding both on the domestic and international markets.

Due to its advanced fleet, Taganryba can provide fish all year round.

The fish species processed are: pike-perch, flatfish, pike, perch, grey mullet, bream, sea-roach, crucian and mirror carp, various kinds of small herrings and anchovies.

The main product is the pike-perch fillet which is exported to Germany, Netherlands, Estonia and other EU countries.

The company uses equipment manufactured in Germany, Denmark, Netherlands, France, Italy and Canada. The personnel are skilled and well trained. A quality assurance system is used, which is in compliance with the relevant international standards.



VIETNAM**Hall 11, Stand 2403**

Company	CADOVIMEX
Address	Cai Doi Vam Tow Cai Nuoc Ward
City, Country	Ca Mau Province, Vietnam
Phone	+ 84 780 889051
Fax	+ 84 780 889067
E-Mail	cadovimex@hcm.vnn.vn
Representative	Mr. Vo Thanh Tien - Director
Products	Basa Fish Fillet

Company	QVD
Address	24019 CMT8, Dist. 3
City, Country	Ho Chi Minh, Vietnam
Phone	+84 8 931 84 29
Fax	+84 8 931 65 19
E-Mail	ducqui@hcm.fpt.vn
Representative	Mr. Bui Duc Quy
Products	Basa Fish Fillet

Company	Vinh Hoan Co. Ltd
Address	384 Nguyen TRAU, Dist. 5
City, Country	Ho Chi Minh, Vietnam
Phone	+84 8 838 1996
Fax	+84 8 836 3359
E-Mail	vinhhoan@han.fpt.vn
Representative	Hoang Thi Kim Tuyet
Products	Basa Fillet and value added products

Vinh Hoan Co. Ltd strictly supervises each work stage of processing chain in the purpose of quality and hygiene ensuring. GMP, SSOP and HACCP are seriously complied in stages of receiving raw material, processing, packing and storing.

Being located in the Mekong River Delta, the Dong Thap province inherits most advantages of a waterway area. Besides, people here have had experienced in aquatic cultivation for generations. The area is a raw material region of authentic Pacific Dory Fish, cultured River Cobbler and fresh Scampi.



VASEP - Vietnam Association of Seafood Exporters and Producers

The Vietnam Association of Seafood Exporters and Producers (VASEP) established in June 12, 1998 is a non-governmental organization representing 120 companies from many sectors: state owned, private, joint-venture with many scales big, medium and small size that doing business in Vietnam fisheries industry.

In order to introduce Vietnam to the worldwide market, VASEP has organized many groups of delegates to participate at international seafood shows in the United States, European countries, Japan and China. Besides, VASEP also organizes the Vietnam Fisheries International Exhibition - VIETFISH in Ho Chi Minh City annually in spring time.

The main function is to promote the industry, VASEP is very glad to be a reliable address for the International Organizations, oversea customers, the world wide market and for whom is really interested in the development of Vietnam Fisheries Industry.

Contact Ms Bui Thuy Diem Trang at

VASEP

11 Bis Dinh Bo Linh Street
 Binh Thanh District
 Ho Chi Minh City
 Viet Nam
 Tel: +848 511 09 30
 Fax: + 848 511 09 31
 E-mail: vasep-org@hcm.vnn.vn
 Internet: www.vasep.com.vn

List of companies present at the VASEP-Stand

Company	AQUAPEXCO
Address	Street 10, Yen Giang, Yen Hung,
City, Country	Quang Ninh Province, Vietnam
Phone	84 33 875283
Fax	84 33 875415
E-Mail	aquapexco@hn.vnn.vn
Representative	Ngo Duy Thuc – Director
Products	Squid, Cuttlefish, Shrimp
Company	EASTERN SEA
Address	54 Le Hong Phong
City, Country	Vung Tau city, Ba Ria-Vung Tau Province Vietnam
Phone	84 64 833743
Fax	84 64 834296
E-Mail	phungesc@hcm.vnn.vn
Representative	Tran Xuan Phung – Director
Products	Squid, Cuttlefish, Baby Octopus

VIETNAM**Hall 11, Stand 2405**

Company	PHUONG NAM
Address	Km 2127 – National Way 1A
City, Country	Soc Trang Province, Vietnam
Phone	84 79 825887
Fax	84 79 824233
E-Mail	
Representative	Bui Duc Xung – Vice Director
Products	Shrimp
Company	MINHHAI NIGICO
Address	National Way 1A, Ho Phong Town
City, Country	Gia Rai Ward, Bac Lieu Province, Vietnam
Phone	84 781 850661
Fax	84 781 850864
E-Mail	blieu@hcm.fpt.vn
Representative	Vu Ba Quang – Marketing Executive
Products	Shrimp
Company	SEAPRIMEXCO
Address	Suite B#01, Trade Center An Duong Vuong Street
City, Country	Ca Mau city, Vietnam
Phone	84 780 831615
Fax	84 780 831861
E-Mail	xnktsmh@hcm.vnn.vn
Representative	Bui Nguyen Khanh – Director
Products	Shrimp, squid, cuttlefish, baby octopus, sea-water fish
Company	SEAPRODEX SAIGON
Address	87 Ham Nghi, Dist.1
City, Country	Ho Chi Minh city, Vietnam
Phone	848 8213930
Fax	848 8224951
E-Mail	seaprodexsaigon@bdvn.vnd.net
Representative	Nguyen Duy Dung – Vice Director
Products	Shrimp, squid, cuttlefish, fish
Company	HALONG SIMEXCO
Address	409 Le Lai, Ngo Quyen District
City, Country	Hai Phong city
Phone	84 31 836338
Fax	84 31 827167
E-Mail	halongsimexco@hn.vnn.vn
Representative	Do Ninh – Director
Products	Shrimp, squid, cuttlefish

VIETNAM**Hall 11, Stand 2405**

Company	CAMIMEX
Address	333 Cao Thang, Ward 8
City, Country	Ca Mau city, Vietnam
Phone	84 780 831223
Fax	84 780 832297
E-Mail	camimex@hcm.vnn.vn
Representative	Nguyen Tin Nguong – Vice Director
Products	Shrimp

Company	PHU THANH
Address	690 National way 1A, Chau Thanh Ward
City, Country	Can Tho Province, Vietnam
Phone	84 71 848319
Fax	84 71 848363
E-Mail	xndlphuthanh@hcm.vnn.vn
Representative	Mrs. Phan Minh Tue – Director
Products	Fresh-water Shrimp, Squid, Fish



Estonian Association of Fishery

Gonsiori Street 29-502
EE 10147 Tallinn
Estonia
Tel: +372 6484537
Fax: +372 6 419006
Email: kalaliit@online.ee
Contact: Mr. Valdur Noormägi

The Estonian Association of Fishery provides general information about fresh and processed seafood from Estonia and direct procurement of business contacts.

Company	Freshrex Group Ltd
Address	Nurme Road 7 80033 Pärnu Estonia
Phone	00372 4 473620
Fax	00372 4 47362
E-Mail	freshrex@freshrex.neti.ee
Contact Person	Mr. Urmas Siidirätsep
Products	Marinated herring fillets products

Company	Hjiiu Kalur Ltd
Address	Pärnu Road 139E 11317 Tallinn Estonia
Phone	00372 6 509222
Fax	00372 6 509203
E-Mail	lea@hiiukalur.ee
Contact Person	Mr. Toomas Kõumkna
Products	Canned fish, cold water shrimps

Company	Interfish Balti Ltd
Address	Ravala Pst 15-18 10143 Tallinn Estonia
Phone	00372 6 605154
Fax	00372 6 605088
E-Mail	intfish@uninet.ee
Contact Person	Mrs Mare Ploom
Products	Fish export-import

Company	Japs Ltd
Address	J.W. Jannseni 36A 800421 Pärnu Estonia
Phone	00372 4 459600
Fax	00372 4 459610
E-Mail	japs@hotmail.ee
Contact Person	Mr. Arved Soovik
Products	Fresh water fish fillets

ESTONIA**Hall 5, Stand151**

Company	Kallste Kalur Ltd
Address	Võidu Street 120 60104 Kallaste Estonia
Phone	00372 7 452740
Fax	00372 7 452743
E-Mail	Kallate@kalur@mail.ee
Contact Person	Mrs Irina Gorushkina
Product	Fresh and frozen fish
Company	Makrill Ltd
Address	Kaluri Road 5, Viimsi 74001 Harjumaa Estonia
Phone	00372 6 306180
Fax	00372 6 306183
E-Mail	makrill@online.ee
Contact Person	Mr. Aare Asi
Products	Surimi products
Company	Maseko Ltd
Address	Kalasadama Str. 6 10145 Tallinn Estonia
Phone	00372 6 264450
Fax	00372 6 264460
E-Mail	maseko@hotmail.ee
Contact Person	Mrs Jalia Jvanova
Products	canned fish, preserved, frozen fish
Company	Paljassaare Fish Production Ltd
Address	Paljassaare road 30 10313 Tallinn Estonia
Phone	00372 6 508200
Fax	00372 6 541063
E-Mail	ersa@ersa.ee
Internet	www.ersa.ee
Contact Person	Mr. Dmitri Volon
Products	fish fingers, burgers, fillets
Company	Pärnu Lamt Ltd
Address	Karusseli 24B 80015 Pärnu Estonia
Phone	00372 4 448823
Fax	00372 4 433214
E-Mail	lamt@ppnet.ee
Contact Person	Mr. Ott Sool

ESTONIA**Hall 5, Stand151**

Company **Peipsi Trade Ltd**
Address Järve Road 7
42001 Idavirumaa
Estonia
Phone 00372 3 393639
Fax 00372 3 393646
E-Mail pepsitrade@hotmail.ee
Contact Person Mrs Kersti Orgma
Products Fresh water fish fillets

Company **Spratfil Ltd**
Address Kaluri Road 5 Viimsi
Haabneeme 74001
Estonia
Phone 00372 6 306180
Fax 00372 6 306283
E-Mail peeter.loim@spratfil.ee
Contact Person Mr Peeter Loim
Products Preserved fish

Company **Vettel LLC**
Address Suure Rootsi Village
Saare County 93825
Estonia
Phone 00372 453 1650
Fax 00372 459 0142
E-Mail vettel@hotmail.ee
Contact Person Mrs. Maire Pink
Products IGF freshwater fish fillets

Company **Viru Kalatööstus LLC**
Address Jõe 12
Toila 41702
Estonia
Phone 00372 336 9832
Fax 00372 337 0138
E-Mail info@virurcand.ee
Contact Person Mr Agu Laanemets
Products Canned seafood, marinated seafood, smoked
seafood, Sardines, Herring



PERU

Hall 5, Stand 549

PROMPEX - Commission to Export Promotion

Las Camelias N°891 – San Isidro

Lima 27 – Peru

Phone: +51 1 222 1222

Fax: +51 1 421 3938

Contact: Mr. José Quiñones – Seafood Promotion Manager

E-mail: pesca@prompex.gob.pe

Web: www.prompex.gob.pe

Vision

PROMPEX wishes to make a significant contribution to Peru's economic growth and development by designing and introducing export proposals, strategies and programs with the active participation of various economic players involved in Peru's foreign trade. Our main goal is to develop the national export offer and to promote it in foreign markets.

Who we are

The Commission for Export Promotion – PROMPEX – was created by Legislative Decree N° 805 dated March 29, 1996 that became effective on April 4, 1996. Prompex is a government institution which goal is to contribute to the Peruvian export development, in coordination with the industrial sector and other government agencies involved in Peru's foreign trade.

Mission

The Commission for Export Promotion - PROMPEX - is government institution which mission is to support and promote Peruvian exports, encouraging private initiatives and contributing to create jobs.

Fishery and Aquaculture Division

The main activities are:

- To assist Peruvian exporters of fish and fish products through promotional activities, technical assistance and commercial information.
- To articulate the efforts to strengthen and improve the existing exportable offer and the promote the development of new products.
- To propitiate the markets diversification.
- To help developing of the aquaculture for export.
- To coordinate with private companies and public institutions preventive and defensive actions protecting the markets' access.

PERU

Hall 5, Stand 549

Company	Acquatumbes S.A.
Address	Av. Andrés Reyes 360 - San Isidro Lima 27 - Perú
Phone	0051 1 4214621 / 0051 1 2214054
Fax	0051 1 4415205
E-Mail	tizon@acquatumbes.com.pe macosta@acquatumbes.com.pe
Contact Person	Mrs. Patricia Tizón
Products	Shrimp, scallops, giant squid, squid, top shell, lobster, octopus.

Acquatumbes S.A. is a Peruvian enterprise which binds other companies, as Paracas S.A. and Acquazur S.A., operates since 1984, dedicated to the production of Aquaculture and fishery, transformation, processing and commercialization of hidrobiological products.

Acquatumbes S.A. operates with high standards and exigencies in quality control (HACCP) and it's qualified for exports to the United States, European Community Countries and Asia.

Company	Acuacultura y Pesca S.A. - ACUAPESCA
Address	Elías Aparicio Nº141 oficina 14 Rinconada Alta – La Molina Lima – Perú
Phone	0051 1 4792999
Fax	0051 1 3680887
E-Mail	acuapes@viabcp.com
Contact Person	Mr. Carlos Goldin
Products	Scallops roe on and off, IQF (farmed)

AcuaPesca grows superior quality scallops in the cleanest waters of the Pacific Ocean.

In an ocean site of 200 hectares, 400 Km. North of Lima, the scallop farm bounds with the white sands of the Peruvian desert.

Its unique location warranties a premium quality product, free from, contamination and pollution.

AcuaPesca began in 1989, today it operates the farm with Japanese technology, utilizing Long Lines, which ensures that each harvest complies with H/P requirements.

The scallops are processed, frozen and packed in Piangesa, Agreement NºPO23-CcUL-PSID, processing plant that meets U.S. and European HACCP standards.

AcuaPesca cultivates scallops from post larva till commercial size, harvests all year round, estimates a production of 300 metric tons.



PERU

Hall 5, Stand 549

Company	Corporación Pesquera Inca S.A. – COPEINCA S.A.
Address	Av. San Luis 2938 – San Borja Lima 41 – Perú
Phone	0051 1 4753724
Fax	0051 1 2258200 extension 118
E-Mail	jzorrilla@copeinca.com.pe
Contact Person	Mr. José Zorrilla
Products	Frozen anchovy, mackerel, mahi mahi, sardines, smelt, jack mackerel, hake, tuna, octopus, squid, giant squid, mako shark, shrimp and scallops; surimi.

COPEINCA S.A. also has a modern frozen processing plant with a capacity to produce 70 mt/day of final products and an ice factory producing 250 mt/day; which allows to perform its best processing practices, at optimum conditions of hygiene and healthfulness, in insulated rooms and well equipped with air conditioning.

It has four plate freezers and two freezing tunnels, which has facilitated the processing of different seafood products.

Copeinca has two plants one in Bayovar (Piura), where produces frozen products and FAQ and steam dried fish meal the second one in Supe - Barranca (Lima), where produces only FAQ fish meal

In Bayovar, it has a brand-new line of 50 mt/h for steam-dried fishmeal and 120 mt/h of FAQ fishmeal. The Bayovar fishery complex also is provided with its own pier camp.

In Supe, it has a line of 50 mt/h of FAQ fishmeal, recently purchased.

The fish oil is a secondary product obtained by centrifugation and is stored in large capacity tanks

Company	Illari S.A.C.
Address	Av. Pedro de Osma N°328 Corner with Solari Passage 104, Office 104 – Barranco Lima – Perú
Phone	0051 1 2142035
Fax	0051 1 4674219
E-Mail	illari@terra.com.pe
Contact Person	Mrs. Rocío del Pilar Pena
Products	Frozen hake, horse mackerel, mackerel, mahi mahí, sardines, shark, eel, octopus, squid

ILLARI S.A.C. is a Peruvian fishery company with a processing plant located in Talara (at 1250km north of Lima) in front the main Peruvian fishing area. Another great advantage they have is their plant design, the refrigeration equipment of ammoniac basis, the ice producers of 34 ton/day, etc. Quality is always crucial, they operates under HACCP approval in all their processes. ILLARI S.A.C. processing plant has sanitary authorization. PESCAMAX S.A. C. is their craft shipyard located at a side close to their processing plant. They built their fiberglass fishing vessels. Now days they have five, all of them are multipurpose vessels but used to catch conger eel, with two insulated holds to maintain them alive and one insulated hold for the ice.

PERU

Hall 5, Stand 549

Company	M. P. Pack S.A.C.
Address	Carlos Tenaud N°451 – Miraflores Lima 18 - Perú
Phone	0051 1 4222706
Fax	0051 1 2225276
E-Mail	mppack@amauta.rcp.net.pe
Contact Person	Mr. Alberto Ego-Aguirre
Products	Frozen: Hake (fillet blocks, fillets IQF and interleaves, portions, steaks, dices and minced), jack mackerel, mackerel, sardine, anchovy and tuna (whole & H+G), mahi mahi (fillets and portions), silver smelt, mako and blue sharks (H & G and fillets), squid (whole, tubes, tentacles, steak and rings), giant squid (tubes, fillets, tentacles, fingers, wings and minced), scallops (IQF and blocks roe on/ off), top shell (pre cooked IQF); surimi. Canned and semi canned: sardine, jack mackerel and mackerel in tomato sauce, salt/ water and vegetable oil, abalone (in water and salt), tuna (in water and salt, and vegetal oil), anchovy (in vegetal oil). Fishmeal: FAQ, prime and super prime. Giant squid meal.

M.P. PACK is an integrated, private enterprise commercializing hydrobiologic and agroindustrial products for human consumption as well as fishmeal.

Working with a modern fleet to supply the first quality raw material to the processing fishing plant.

The processing plants work under the HACCP system and with high technology equipments.

Company	Pacific Fishery S.A.
Address	Av. Larco N°724 piso 10 – Miraflores Lima 18 - Perú
Phone	0051 1 4443900
Fax	0051 1 4451308
E-Mail	hueymc2@yahoo.com
Contact Person	Mr. Huey Miin Chu
Products	Frozen hake, mackerel, mahi mahi, sardines, shark, tuna, scallops, eel, octopus, squid

Pacific Fishery is a privately owned leading producer and supplier of high quality seafood from Peru. Since its start in 1994, the company has grown steadily and successfully to gain its current reputation and position as a respected leader in the seafood industry.

Pacific Fishery S.A.'s processing complex is located in Paita, one of Peru's major fishing ports. The company has the capacity to process and freeze over 40 tons of seafood per day. The strategic alliance between the company's own fleet of deep-water trawling vessels and the local artisan

PERU

Hall 5, Stand 549

fishermen running long-line and purse seine vessels, enables them to offer the market a reliable and continuous supply of a wide range of products.

Pacific Fishery S.A. distributes their products around the world under the Atlantic Gold – Pacific Freezing Co. brand, which has earned recognition for its high quality and reasonable value. Their quality is recognized around the world. They enforce the most stringent quality control programs, based on the re-known HACCP principles. Their facilities and processing methods meet and comply with the national and international food and health regulations (such as those set by the European Community and the USA Food and Drug Administration).

Company	Pesquera Hayduk S.A.
Address	Av. Canaval y Moreyra N°340 piso 4 – San Isidro Lima 27 - Perú
Phone	0051 1 2222112
Fax	0051 1 4425523
E-Mail	hquiroz@hayduk.com
Contact Person	Mr. Henry Quiroz
Products	Frozen hake, horse mackerel, mackerel, mahi mahi, sardines, shark, smelt, tuna, shrimp and squid. Super Prime, Prime, and Standard Fish meal and Fish oil.

Pesquera Hayduk started its productive operations in Chimbote on december 1991, with 100% owners who from the beginning were supported by experts with more than 30 years experience in this activity as fishing extractors, fishing industrials, producers and suppliers of general raw materials to the sector.

At present it is considered among the best fisheries of the country and one of the top ten exports.

It's infrastructure enables to obtain high quality products, which complete favorable in several abroad markets, through the following plants:

- Plant at Coishco, Chimbote: 120 TM of raw material/hr.
- Plant at Puerto de Malabrigo, Trujillo: 135 TM of raw material/hr.
- Fishing Complex in Paita, Piura: 100TM of raw material/hr.
- Plant at Ilo, Moquegua: 80 TM of raw material/hr.
- Plant at Vegueta Huacho, Lima: 110TM of raw material/hr.

Marketing and sales are increasingly consolidating our participation in the international markets. Thanks to the high quality of our products and to our commercial commitment to serve, we are expanding day by day our commercial frontiers, and new clients are being incorporated to our select portfolio.

PERU

Hall 5, Stand 549

Company	Piscifactorias De Los Andes S.A.
Address	Las Casuarinas N°445 – Surco Lima - Perú
Phone	0051 1 3440175
Fax	0051 1 3441354
E-Mail	piscis@amauta.rcp.net.pe
Contact Person	Mr. Joaquín De La Piedra
Products	Frozen and smoked trout

Piscifactorias De Los Andes has been in operation since 1979, breeding Rainbow Trout (Oncorhynchus Mykiss).

The production center is located at 3,340 mt. above sea level in the Peruvian Andes, in Huancayo, Junín where three production phases are carried out: breeding, processing and sales. The production volume is 600,000 Kg. per year.

Pure waters and extreme sanitary controls guarantee the optimum quality of our products.

The company has been exporting to very competitive markets such as the Netherlands, Germany and Sweden (commercial relations with this market are 12 years old), Norway, Belgium, Luxembourg, Canada, U.S.A., Mexico, Argentina and Bolivia. It's quality control system, approved by EEC (PO14-QUI-PSFC) warrants the compliance with all sanitary requirements in the different countries. Furthermore, the products are Kosher, under strict rabbinical supervision.

Our main goal is customer satisfaction. Production flexibility that allows us to adjust to customer needs, enables us to offer a wide selection of presentation, packaging and labeling to our clients around the world

Our objective is to offer the highest quality in the finest fresh water Rainbow Trout products available.

Company	Servicios Frigoríficos S.A. - SERFRISA
Address	Av. Aviación N°130 – San Miguel Lima 32 – Perú
Phone	0051 1 5781164
Fax	0051 1 5781025
E-Mail	froda@serfrisa.com
Contact Person	Mr. Fernando Roda
Products	Hake, mahi mahi, sardines, smelt, scallops, eel (Ophichthus pacifici), octopus, shark, shrimps, clams and razor clams, giant squid (Dosidicus gigas) and squid (Loligo gahi).

SERFRISA, one of the largest refrigerated warehouses was established 32 years ago and is a pioneer in the frozen seafood industry of Peru. Currently, SERFRISA packs frozen fish and seafood in plants in the North, Center and South of the country, therefore, most of the Peruvian available species. In the year 2001, SERFRISA's export and import business generated 20 million dollars in sales to Europe, Asia, USA and Latin America and a 25 % growth is projected for the year 2002.

Special Presentation of the ECO Shrimp from VIETNAM

**In Hall 11, Stand 2301
from
VASEP, CASEP, SIPPO**

In the framework of a Cooperation programme between Vietnam, the Ministry of Fishery, VASEP (Vietnam Association of Seafood Exporters and Producers) and its regional branch Association CASEP, and Switzerland, SIPPO (Swiss Import Promotion Programme), have financed and carried out an innovative project of organic farming of Black Tiger Shrimps and white Shrimps in the Province of Ca Mau. 1022 farms belonging to the State Owned Enterprise 184 have joined the project. The Shrimps are produced in a natural environment. The production of the state owned enterprise has been organically certified by Naturland in December 2001. To obtain the organic label each farm must replant 70 % of the total farm area with mangrove trees and follow the organic rules for farming. The "ECO Shrimp" is processed and packed according to the wishes of the buyers by CAMIMEX.

General Product Name and Description

Product name	ECO Shrimp
Common name	Black Tiger Shrimp
Species	Penaeus monodon
Producer	State Owned Enterprise 184
Exporter	CAMIMEX
Country of production	Vietnam

Vietnam is the first country in the world to produce organic black tiger shrimp, thus allowing the consumer to enjoy this product without any fear concerning food safety or environmental plundering.

We are pleased to welcome you at our stand to give you detailed information

In case you cannot attend the ESE Show, you can write directly to:

SIPPO Swiss Import Promotion Programme
Mr. Thomas Sporrer
Fax 0041 1 365 52 02 - Email: tsporrer@sippo.ch