

**SUBCONTRACTING
CO-OPERATION
LICENSES
JOINT-VENTURES**

**19 EXPORTERS
OF CASTINGS AND FORGINGS
FROM EASTERN EUROPE, AFRICA AND ASIA
PRESENT THEMSELVES**



**HANNOVER
MESSE**

15.-20. APRIL 2002

**SIPPO PAVILION
HALL 5, STAND A34**

The Swiss import promotion programme from emerging markets and markets in transition was launched in 1982 and aims to help small and medium-sized enterprises (SME) to gain access to the Swiss and EU markets.

SIPPO's activities focus on five main goals

- *Increase in the competitiveness of small and medium-sized enterprises in selected partner countries*
- *Development of manufacturing and exporting skills*
- *Inclusion of trade institutions and business branch associations in the trade promotion process*
- *Increase in qualified trade contacts between small and medium-sized enterprises from emerging markets and markets in transition and the Swiss and EU import economy*
- *Information for the Swiss and EU import economy on new market sources*

Repeated participations at selected international trade fairs are a prerequisite for future success and a major milestone in the trade promotion process.

For the fifth time, SIPPO is supporting a collective stand at Hannover-messe offering selected manufacturers a prime marketing platform.

SIPPO Swiss Import Promotion Programme

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Patronage
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BULGARIA

Company	ALFA-3 LTD.
Address	Kiril und Metodie Str. 12, App. 2 5800 Pleven
Phone	+359 64 385 56
Fax	+359 64 385 56
E-Mail	alfa-3alutex@el-soft.com
Contact	Mrs. Lazarova
Production Area	Aluminum castings, pressure die castings, gravity die casting, sand casting process, medium to small series
Exports	Germany

ALFA-3 Ltd is specialized in casting of AlSi7Mg, AlSi10Mg and AlSi12. The company aims towards a very flexible production. The processes used are gravity die casting, sand casting and low-pressure chill casting. The company has also a very well equipped machine shop with turning and milling machines. Quality is assured with modern test equipment.

Company	TCHUGUNOLEENE JSC
Address	Postal Code 2050 Ihtiman
Phone	+359 724 23 08, 09
Fax	+359 724 23 07, 88 25 99 19
E-Mail	tchugun@europe.com, tchugun@cablenet.net
Internet	www.tchugunoleene.com
Contact	Mr. Ivanko Pandezov, Executive Director
Production Area	The main products of the company are counter-weights for forklifts, continuous casted cast iron bars, shafts covers, bodies and components for metalworking and printing machines and castings for the metallurgical industry.
Exports	Great Britain, France, Ireland, Germany, Denmark, Italy, Spain, Greece

The main activity of TCHUGUNOLEENE JSC is the casting of grey and nodular iron for the needs of the machining industry. The company is the biggest foundry in Bulgaria with a yearly capacity of 60 000 MT. The additional activities of the company are machining and thermal treatment of the castings, production of pattern equipment, production of non-standard castings, steel constructions and foundry equipment. Exports are done mainly to Europe. The company produces castings with a unit weight from 200 Kg up to 25 MT. The company is certified ISO 9001 and will get the ISO 14001 certificate this year.

BULGARIA

Company	FORGING AND PRESS PLANT JSC
Address	100 Tutrakan Blvd., P.O. Box 278 Rousse 7000
Phone	+359 82 45 53 08
Fax	+359 82 44 48 51
E-Mail	kpz@rs.bia-bg.com
Homepage	www.street.users.bg.kpz-bul
Contact	Mr. Boiko Tzonev, Director
Products	Forgings, rods, discs and discs with openings; rings; free forgings

Forging and Press Plant JSC is a small SME, specialized in forgings. The major products are forged rings for gear wheels, shafts and stepped shafts, which are competitive on the regional and domestic market. Typical reference customers are Radomir - Metals, Lukoil – Neftohim, Mashstroy – Sliven, railway companies and companies in the energy sector. The technological equipment is adequate and has the origin in Germany and USA. The company is in progress of achieving the ISO 9000 certification.

INDIA

Company	KISWOK INDUSTRIES
Address	11 Brabourne Road 700 001 Kolkata
Phone	+91 33 242 79 20, 669 33 31
Fax	+91 33 242 54 87, 669 66 61
E-Mail	info@kiswok.com
Contact	Mr. Rajkumar Kejriwal, Director
Production Area	Automobile castings, brake drums, discs, steering equipment, exhaust manifold, fly wheels, crank shafts, gear box, weights, machined parts, motor body, body and fly wheels for pumps, sanitary castings, agro castings, pipes, pipe fittings, flange fittings, mechanical joints fittings, valves, etc.
Exports	USA, GB, Middle East

KISWOK INDUSTRIES is a private Ltd. Company. The company is ISO 9001 certified. Kiswok produces ductile iron castings and grey iron castings in different grades according international norms like NF, DIN, ISO, UNI, JIS, SIS, BS, ASTM for the automotive sector, machine parts, sanitary castings, agro castings, pipes, fittings, valves, etc.. The annual capacity is 30'000 MT. Exports go to the UK, USA, and the Middle East. Kiswok won the National Trophy for Best Export performance twice from the President of India. The technology is modern and works with 3D modelling with the help of high-end software's like MDT 4.0, Auto CAD 2000, Pro Engineer and FormZ. The company expects to get certified for QS9000, VDA 6.1 as well as ISO 14000 by beginning of 2002.

Company	CREST GEARTECH Pvt. Ltd.
Address	264 Functional Industrial Estate 110092 Patparganj, Delhi
Phone	+91 11 214 89 02
Fax	+91 11 214 89 01
E-Mail	jhelumi@vsnl.com
Contact	Mr. I.S. Jhelumi , Director
Production Area	Die forgings, spur gears, helical gears, transmissions, sprockets, worms, shafts, sleeves, hubs, couplings
Exports	Germany, USA

Crest Geartech Pvt. Ltd. is an OEM of gears, transmissions, sprockets and other related components. The major exports go to Germany and the USA. The company has been built on a foundation of sound management, expertise, integrity and a strong commitment to customers. The company is ISO 9002 certified. To achieve highest standards of quality at a competitive price, it introduced SPC (statistical process control) throughout all phases of the manufacturing process. The company provides world class products to its customers at very competitive rates due to its high level of efficiency and very low labour costs in India.

Company	HINDUSTHAN MALLEABLES & FORGINGS LTD.
Address	P.O.Bhuli, Jalan Nagar, Dhanbad 828 826001 Jharkhand
Phone	+91 32 630 45 61, 43 21
Fax	+91 32 630 33 77
E-Mail	dnb_hmfl@sanchar.net.in
Internet	www.hindusthanmalleables.co.in
Contact	Mr. Chandrakant Jalan, Director
Production Area	Ductile, malleable and graded iron castings, specialising in automotive, railways, heavy & light engineering casting components.

Hindusthan Malleables & Forgings Ltd is a premier foundry specializing in precision castings ranging from 20 grams to 100 kg. The excellent quality of the castings is the result of continuous and diligent efforts of its team of qualified and experienced professionals. Continuous monitoring of manufacturing processes and rigid controls begin right from preparation and conditioning of moulding sands and core making. Other moulding processes thereafter coupled with strict metallurgical control of melting, metal treatment, casting and subsequent processing ensures a consistent product quality to satisfy its customers like TELCO, MICO (Bosch), ESCORTS, INDIAN RAILWAYS. The company is certified ISO 9002. The accreditation to achieve QS 9000 is in progress.

Company	IBEX ENGINEERING P. LTD.
Address	#36, Subbarama Chetty Road, Basavanagudi 560 004 Bangalore
Phone	+91 80 660 20 84
Fax	+91 80 660 29 09
E-Mail	gps@ibexengineering.com
Contact	Mr. Srikanth G. Prabhakara, Director
Production Area	Aluminum and zinc high pressure die castings up to 3.2 kgs, gravity die castings, high precision castings, i.e. filter heads and accessories, auto- mobile parts, couplings, wire tighteners, brake shoes, gas regulators, etc..
Exports	Italy, USA, Australia, New Zealand

Ibex Engineering P Ltd. is a 100% export oriented unit (EOU). The company is managed by a team of young professionals and manufacturers of aluminium and zinc high pressure die castings. The technical equipment consists of a fully automated horizontal cold chamber, die casting machines with auto extractors, auto sprayers and auto ladling. The government of India offers special incentives like tax exemption, subsidised power and fuel etc. to make parts manufactured by this 100% EOU very cost effective. Ibex is ISO 9002 certified and is in the process of getting QS 9000 certification. Having customers in NZ, USA, Australia and Italy and catering to industries manufacturing fencing components, valves, filters for cars, Ibex has strong links to the automotive sector in Europe.

Company	M.K. ENGINEERING CO.
Address	Kumudini, 4th floor, 7th Rajawadi Road, Ghatkopar Mumbay - 400 077
Phone	+91 22 512 36 41
Fax	+91 22 511 59 04
E-Mail	afk@mkengg.com
Internet	www.mkengg.com
Contact	Mr. Anil Kothari, Managing Partner
Production Area	The Components developed are - high - low pressure fittings; hydro - pneumatic connectors, quick fittings; gas fittings; electrical switchgear - low voltage and high voltage contactors and parts, transformer parts; refrigeration and air conditioning tubular formed parts; valves and fittings for fire extinguishers and security lock parts
Exports	Germany, Switzerland, Singapore

M.K. Engineering Co. manufactures a variety of copper and copper alloy brass - forged and turned components from drawing and customer specifications. The parts developed are mainly for OEM customers. The components developed are fittings, connectors, electrical switchgear, low - and high voltage contactors and parts, transformer parts, refrigeration and air conditioning tubular formed parts, valves and fittings for fire extinguishers and security lock parts. The company can also produce turned components from bar stock – material, ferrous and non - ferrous. The company is very flexible in its production processes and easily can produce low volume orders.

INDONESIA

Company	PT STAINLESS STEEL PRIMAVALVE MAJUBERSAMA
Address	Kompleks Gajah Tunnggal No. 9 15132 Tangerang
Phone	+61 21 590 32 88
Fax	+61 21 590 32 87
E-Mail	spv@idola.net.id
Internet	www.maju-bersama.com
Contact	Mr. Boy Lesmana Halim, Marketing Manager
Production Area	High quality stainless steel fittings and valves, i.e. adapting valve, double seat leakage valve, overflow valve, bottom valve, automatic butterfly valve, safety valves, none return valves, regulating valves, floating valves, strainer pipe, etc.
Exports	Europe, USA, Asia, Australia

P.T. Stainless Steel Primavalve Majubersama is a manufacturer of sanitary flow equipment. Up to day, PT Stainless Steel Primavalve Majubersama is the only manufacturer of sanitary flow equipments in the South East Asia region. The company has been supplying high quality stainless steel fittings and valves according international standards to the dairy, food, beverage, chemical, and pharmaceutical industries, where purity components are required and gives a warranty of two years for each item. It is always looking for improvement of the manufacturing technology, to support the production process to obtain a high level quality product. The company is certified ISO 9002 and exports to Europe, USA, Asia and Australia.

ROMANIA

Company	ASAM S.A.
Address	77 Aurel Vlaicu Street 6600 Iasi
Phone	+40 32 21 55 15
Fax	+40 32 21 55 14
E-Mail	asam@mail.dntis.ro
Contact	Mr. Iulian Basu, Export Manager
Production Area	Iron foundry, steel foundry, nonferrous foundry, forge, casting of grey iron, nodular iron, malleable iron, steel, weights 100g – 100 kg, examples clutch housings, winch housings, steering boxes, thrust plates
Exports	Germany, Austria, Middle East

ASAM S.A. assimilated all types of clutches for vehicles by Romanian production and even for foreign vehicles. The company manufactures suspension pins, steering and anti rolling rods for DACIA, brake disks for DACIA and LADA, clutches and water pumps for tractors. ASAM is the leader on clutches, towing couplings and brake levers market in both the OEM and the after market. ASAM products are homologated and quality guaranteed and on the delivery of these products discounts are granted concerning the value and the payment way. ASAM SA Iasi has an accredited chemical and mechanical testing laboratory. The Quality System is ISO 9002 certified.

Company	HESPER S.A.
Address	Str. Dr. C. Istrati nr. 1, Sector 4 75211 Bucharest
Phone	+40 1 336 23 52
Fax	+40 1 337 24 60
E-Mail	hesper@easynet.ro
Contact	Mr. Dan Ilisei, Commercial Manager
Production Area	Gear pumps, vane pumps, hydraulic motors and steering units, hydraulic power units, hydraulic installations, vacuum pumps, fuel pumps and safes
Exports	Italy, Germany, France, Sweden

HESPER S.A. Bucharest Company is one of the most important manufacturers in Romania of hydraulic equipment and apparatus with an experience of more than 25 years. The product range goes from hydraulic pumps and motors to dry rotate vacuum vane pumps over to fuel pumps for combustible nozzle injection in burners and ends in safes and safety locking systems. Customers are from different industrial branches like metallurgical industry, oil industry, machines-tool, plastics injection, agricultural and forest equipment, construction for pharmaceutical industry and food industry. HESPER is an ISO 9001 certified company and exports its products mostly to Italy, Germany, France, and Sweden.

ROMANIA

Company	S.C. TURNATORIA CENTRALA ORION
Address	29, Ecaterina Teodoriu Street 2150 Campina
Phone	+40 44 33 46 61, 46 62
Fax	+40 44 33 77 71
E-Mail	tccamp@prahova.ro
Contact	Mr. Iulian Alexe, Chief Department
Production Area	Iron cast parts and steel cast parts
Exports	Germany, Spain, Italy, Sweden, Great Britain

TURNATORIA CENTRALA makes iron cast parts and steel cast parts, casted on half-automatic moulding lines till 150 Kg / item, iron cast parts and steel cast parts, casted on manual moulding lines till 10'000 kg / item. The company also runs centrifugal casting lines. Materials used are according DIN , ASTM , BS. The quality system ISO 9002 is implemented and certified.

Company	LAMINORUL SA
Address	29 Popa Savu str., Sector 1 71238 Bucharest
Phone	+401 223 75 98, 62 51
Fax	+401 223 75 93
E-Mail	alina@process.ro
Contact	Mrs. Alina Georgescu, Commercial Manager
Production Area	Forged products, rolled profiles (oval/round/ square), nails for construction, chains, standard profiles
Exports	Italy, USA

LAMINORUL SA Braila was established in 1923 and comprises an industrial forge, facilities for producing nails and chains, one mini mill and three complimentary rolling mills. Thanks to the experience gained over the last years, and to a highly skilled workforce, the company is the ideal partner for customers seeking quality products at competitive prices. On the industrial forge LAMINORUL now manufactures a varied range of products like gate/fence spear heads and ornaments for balusters of different types and shapes, as well as forks and other tools for agricultural purpose. The goods can be delivered by truck or by sea containers to the address notified by the client.

The philosophy of the company is QUALITY – SERVICE – PRICE.

RUSSIAN FEDERATION

Company	INDUSTRIAL CENTRE MATEKS LTD.
Address	1, Gorbunova Str. 121596 Moscow
Phone	+7 095 448 35 65
Telefax	+7 095 446 46 44
E-Mail	mateks@dol.ru
Internet	www.mateks.ru
Contact	Mr. Vladimir Andreev, Deputy Director
Production Area	NiTi shape memory and super elastic rods and wire \varnothing 0,1 - 45 mm., Ingots and master alloys of Mg-, Al-, Ni-, Ti-, Cu-, Be-based alloys. Forged rods of Titanium and Nickel alloys \varnothing 2,3 - 18 mm. Extruded shapes and bars of Magnesium and Aluminum alloys.
Exports	China, USA

INDUSTRIAL CENTRE MATEKS LTD. was founded in 1991. Production sites are located in Moscow and the Kaluga region. The central office is situated in Moscow. The company is specialized in research and production of NiTi- and heat resistant alloys. Industrial Center MATEKS, Ltd. has the national patents for technology and method of producing of NiTi shape memory and super elastic rods and wires and other technological processes.

Company	Mtsensk Foundry
Address	Oryol region 303032 Mtsensk
Phone	+7 086 46 225 42
Fax	+7 086 46 225 42
E-Mail	mzal@mce.orel.ru
Contact	Mr. Sergej Korolkov
Production Area	Castings of aluminium, zinc, brass alloys up to 8kg, castings of gray castings up to 15 tons, high durable cast iron up to 60 kg
Exports	USA, Germany, Japan, Netherlands

Mtsensk Foundry was established in 1966. It includes a non ferrous casting shop, iron casting shop, machining and assembly section as well as a tool production. MTS produces the parts for all models of 'ZIL' cars and trucks and exports many products to USA, Germany, Japan and the Netherlands.

SLOVAK REPUBLIC

Company	ZLIEVAREN SEZ KROMPACHY A.S.
Address	Hornadska 1 5342 Kropachy
Phone	+421 53 447 10 90
Fax	+421 53 447 24 24
E-Mail	zlievaren@zlievaren-sez.sk
Contact	Mrs. Anna Smarzikova, Marketing
Production Area	Grey cast iron GG15, GG20, with lamellar graphite, sand casting process, machine moulding process
Exports	Austria, Belgium, Czech Republic, Finland, Germany, Hungary, Ireland, Italy, Sweden, Switzerland

The foundry Zlieváreò SEZ Kropachy is a private Slovak company producing grey cast iron GG 15, GG 20 with lamellar graphite, sand casting process. The extensive reconstruction and modernization of the foundry was made in 1996 (core room - Cold Box) and in 1997 (moulding room - installation of the DISAMATIC 2013 LP new moulding machine). The advantage of the company is the flexibility in producing of patterns and castings, quality at reasonable prices. The export into West European countries (Germany, Switzerland, Austria, Italy, Finland, Belgium, Ireland) makes 70 % of the total production.

Company	ZSNP, A.S.
Address	Priemyselna 12 96563 Ziar nad Hronom
Phone	+421 456 01 25 01
Fax	+421 456 01 25 22
E-Mail	zsnp_zom@zsnp.sk
Contact	Mr. Miroslav Koval, Sales Representative
Production Area	Production of metallurgical and non-metallurgical grade aluminums, casting tools, Al - alloy and non - ferrous metal castings by sand casting technology, processing of Al alloys and non-ferrous metals, repairing and assembling works
Exports	Germany, Hungary, Slovenia

ZSNP Group with over 50 years of experience in aluminium business ranks among the leading Central European aluminium companies. ZSNP Group is a holding company merging aluminium businesses covering the whole aluminium product chain" from the production of aluminium to the finished aluminium products. The company produces primary and secondary aluminium, Al and Al- alloy castings, machinery parts and components, extruded aluminium products, aluminium wires and cables, aluminium based construction systems and components, carbon based products and solar energy systems and solar collectors. About 75% of our total production is exported mainly to European countries. ZSNP is an ISO 9002 certified company.

SLOVAK REPUBLIC

Company	PRAKOVSKA OCELIARSKA SPOLOCNOSI S.R.O.
Address	55 62 Prakovce 13
Phone	+421 534 811 43 3
Fax	+421 534 874 32 9
E-Mail	possro@mail.pvt.sk
Contact	Mr. L. Farkasovsky, Sales Director
Production Area	Castings are produced of nodular cast iron [DIN GGG 40 - 70], grey cast iron [DIN GG 15 - 30] and manganese austenitic steel [G - X 120 Mn 12]. The weight range is from 1 to 80 kg.
Exports	Austria, Germany, USA, Canada, France

PRAKOVSKA OCELIARSKA SPOLOCNOSI S.R.O. has continued the long tradition of metallurgical production. The production capacity of the foundry is approximately 9000 tonnes of castings per annum. Castings from manganese austenitic steel, nodular cast iron and grey cast iron are manufactured in compliance with CSN, DIN, GOST, B.S and other international standards. The technology is rather modern using three semi-automated and one fully automated moulding line. The products serve the power generating, transport, engineering, farming and armaments industries and are exported to numerous countries including, Austria, Germany, USA, Canada and France.

SOUTH AFRICA

Company	RELY PRECISION CASTINGS
Address	P.O. Box 222 1460 Boksburg / Gauteng
Phone	+27 11 914 16 40
Fax	+27 11 914 35 86
E-Mail	relycast@global.co.za
Contact	Mr. Ian Barrat-Gibson, Marketing Director
Production Area	Centrifugal casting, investment casting process, sand casting
Exports	Germany, Spain, Belgium, Great Britain, Austria, Zimbabwe, Botswana, Mozambique, India, Canada, USA



Patronage:

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