

SOFTWARE

**Basic Software, Tools, Middleware,
Software Applications**

Selected companies from
**Bangladesh, Bulgaria, Estonia,
Latvia, Lithuania, Russia, Slovakia
and Ukraine**

present their products and services at the



Systems 2002, München
14. – 18. October 2002

Hall A3. 121

Patronage

seco State Secretariat for Economic Affairs, Bern



Swiss Import Promotion Programme SIPPO

Stampfenbachstrasse 85 Phone: (+41) 1 365 52 04
P.O.Box 492, CH-8035 Zurich Fax: (+41) 1 365 52 02
info@sippo.ch www.sippo.ch

SIPPO

The Swiss import promotion programme from emerging markets and markets in transition was launched in 1982 and aims to help small and medium-sized enterprises (SME) to gain access to the Swiss and EU markets.

SIPPO's activities focus on five main goals:

- *Increase in the competitiveness of small and medium-sized enterprises in selected partner countries*
- *Development of manufacturing and exporting skills*
- *Inclusion of trade institutions and business branch associations in the trade promotion process*
- *Increase in qualified trade contacts between small and medium-sized enterprises from emerging markets and markets in transition and the Swiss and EU import economy*
- *Information for the Swiss and EU import economy on new market sources*

Repeated participations at selected international trade fairs are a prerequisite for future success and a major milestone in the trade promotion process.

For the third time, SIPPO is sponsoring a collective stand at SYSTEMS 2002 in Munich offering selected manufacturers a prime marketing platform.

BANGLADESH

Company	DOHATEC New Media Ltd.
Address	43 Purana Pltan Line Dhaka 1000
Phone	880-2-8624987
Fax	880-2-9569326
Email	dohatec@bol-online.com
Internet	www.dohatec.com
Contact person	Ms Luna Shamsuddoha Mr. Nazmul Huda
Products	Development of integrated multimedia presentation, development of web-based applications, general web site & database applications, offshore web solutions, database programming, E-commerce, electronic publishing, product catalogues, buyer's guides, electronic books and custom programming.
Customer groups	International Organisations, Corporations, Research Organizations and Associations
Personnel	25
Languages	English

Dohatec provides high quality software design and development services to corporations, institutions and government agencies. The company develops customized information systems and provides complete systems analysis, software development, and implementation of solutions to corporate clients in the United States, Canada and Europe. Dedicated technical support engineers are assigned to customers to provide the highest quality of service. Dohatec along with US associate Intermax Inc. has worked for World Bank, Hughes Data Systems, Pan American Health Organization, Harte-Hanks, Family Health International, Department of Natural Resources, Maryland, Paul F. Federline, Future Foam Inc, Corrigan Sports Enterprise, IBM, Digital Equipment Corporations, SIGCAT Foundation etc.

BULGARIA

Company	Icygen Corporation LLC
Address	Akademik G. Bonchev Str., bl. 13 BG-1113 Sofia
Phone	(+359) 2 701 024
Fax	(+359) 2 465 012
Email	jursheva@icygen.com
Internet	www.icygen.com
Contact person	Ms. Julia Ursheva Mr. Georgi Angelov
Products	B2B, B2C, C2C, B2A applications, intranet and extranet systems, ERP systems, modules available – SCM, SRM, PLC, Financials, HR ,RM Systems – Sales Automation, Marketing, Help Desk Centers, ADTracktive – Rich Media Ads and Rich Media Email
Customer groups	Financial Services, Education, Engineering, Scientific, Health Care, Pharmacy, Insurance, Real Estate, Construction, Retail, Telecommunications, Transportation
Personnel	47
Languages	English

Icygen LLC is an IT consulting company that builds and maintains enterprise solutions for clients in the United States and Europe. Icygen offers a complete range of IT services with emphasis on application development, database management and design, and systems and network integration. The company engages in the development of separate project modules, as well as in the design and deployment of end-to-end business solutions.

Company	Musala Soft Ltd
Address	Darvenica – complex; bl.19; ent. A; apt.16 BG-1756 Sofia
Phone	+359 (2) 974 52 05
Fax	+359 (2) 974 52 05
Email	musala@musala.com
Internet	www.musala.com
Contact person	Mrs. Elena Marinova
Products	Software consultancy and development of E-commerce and Internet / Intranet applications, client / server systems, data processing.
Customer groups	Start-up IT companies, IT departments looking for expertise in initial system design and analysis and/or help in software development; IT departments or Software Solution Providers looking for additional manpower for short-term projects to meet their deadlines and /or budget; Organizations looking for a custom software solution

BULGARIA

Personnel 21
Languages English

Musala Soft is a leading software engineering services firm, specializing in the development of E-commerce and Internet & Intranet applications, client /server systems, data processing / conversion and systems reengineering.

They offer high-quality, innovative and well documented solutions in a rapid and cost-effective way. Musala Soft is a Microsoft Certified Partner and is an active member of the Oracle Partner Program. They have staff onsite to help you design and construct applications in a variety of categories.

Company **MULTIPROCESSOR Systems Ltd.**
Address 63, Shipchenski prohod Blvd.
BG-1574 Sofia
Phone (+359) 2 973 3092
Fax (+359) 2 973 3836
Email mps@mps.bg
Internet www.mps.bg
Contact person Ms. Hristina Palikareva
Mr. Vasil Karpachev
Products Software systems engineering and development;
hardware design, development and
manufacturing
Customer groups Postal automation software, Remote control for
electrical energy meters
Personnel 67
Languages English

Multiprocessor Systems Ltd. is private computer VAR/OEM company dedicated to application and specialized software programming, compact embedded computer and controller design, multiprocessor systems design and electronic energy meters design and manufacturing. MPS's team has over 15 years experience in management, design and development of software projects in a wide area of applications, covering the areas of automation systems, management, image, signal or radar data processing, multiprocess control, databases, network communications and geophysical applications. The software systems that are designed or implemented by MPS software experts are used all over the world. They run in more than a dozens of countries on five continents. Some software systems, implemented in mid 90's are still used by the clients. Since December 1999, the company is fully certified for ISO 9001.

BULGARIA

Company	TechnoLogica Ltd.
Address	3 Sofiisko pole Str. BG-1756 Sofia
Phone	(+359) 2 91 91 2
Fax	(+359) 2 91 91 2
Email	office@tlogica.com
Internet	www.tlogica.com
Contact person	Mr. Ognian Traianov Mr. Radoslav Bossev
Products	Software development (ORACLE, Microsoft),TIMS, TechnoLogica Internet Map Server, ERP – implementation (BAAN), HR Product HeRMeS Implementation (own product), ORACLE & Microsoft Certified Training,
Customer Groups	Governmental & State Organizations, Industry, Banking, Retail & Services, Education
Personnel	68
Languages	English

TechnoLogica has a most experienced team for software development. Analysts, developers and programmers employ an advanced, complete and integrated set of development tools for creating high-productivity, mission critical, client/server-, Web- and Inter-/Intranet applications. The team has significant experience using ORACLE and CASE technologies in project development for Bulgarian corporate customers, European Union, World Bank and USAID. The software provided is eligible for upgrade according to rapidly changing business and computing environments.

Quality Management System of TechnoLogica has been approved by Lloyd's Register Quality Assurance to the following standards: ISO 9001:1994, EN ISO 9001:1994 BDS, EN ISO 9001:1994. This Quality Management System is applicable to design, development, delivery, installation and maintenance of software products and systems and training in Oracle technologies.

ESTONIA

Company	Cybernetica AS
Address	Akadeemia tee 21 EE-12618 Tallinn
Phone	+372 6397991
Fax	+372 6397992
Email	info@cyber.ee
Internet	www.cyber.ee
Contact person	Mr. Usk Aivar Mr. Ansper Arne
Products/services	Data security products, medium-scale information systems, hardware and software for visual marine navigation systems, LED-based signaling products
Customer groups	Public administration, governmental organizations, banks, private companies (engineering, telecom, etc.)
Personnel	93
Languages	English

Cybernetica AS is a private research and development institution, with the successful R&D track winding down to 1960. Its main business lines today include product development and manufacturing in the fields of information security, application software, marine aids to navigation systems, traffic control and signaling equipment. Main fields of action are: development, production and marketing of science-intensive products; training and consultation services. Cybernetica AS is an internationally accredited R&D center in fields of cryptography and data security. Cybernetica's research division is committed to research in information security. The results of the research team are tightly incorporated into their information security products - for example: the current version of the Privador VPN system utilizes the FastIDEA encryption engine to achieve fast encryption. ISO 9001 certified: February 1999 (Navigation Systems division); February 2002 (whole Cybernetica)

ESTONIA

Company	Real Systems Ltd.
Address	Narva mnt. 18 EE-10120 Tallinn
Phone	(+372) 6 410 604
Fax	(+372) 6 419 369
Email	info@rs.ee
Internet	www.rs.ee
Contact person	Mrs. Julia Jäämees Mr. Lembit Sammel
Products/services	E-government information systems, visualized public database applications
Customer groups	Public sector, law & justice, financial institutions
Personnel	15
Languages	English

Real Systems Ltd. is a professional information systems development company. They are focussed on sophisticated applications supporting users across the market. Real Systems is using the most advanced database and web technologies and tools. Founded in 1993, Real Systems has successfully implemented a number of information systems, using technologies ranging from client-server to WAP to web-to-database. Their systems are distinguished by stable performance and low operational costs. Real Systems is partner to leading software and companies, including Oracle Corporation (database technologies) and IBM (AIX, servers). Another line of business is sales, training and consulting services for investigative analysis software products.

ESTONIA

Company	Helmes Ltd.
Address	Pämu rd 146 EE-11317 Tallinn
Phone	(+372) 6 106 110
Fax	(+372) 6 106 101
Email	jaan.pillesaar@helmes.ee
Internet	www.helmes.ee
Contact person	Mr. Jaan Pillesaar Mr. Ott Kaukver
Products/services	Supply chain management software development based on EDI and XML (using Microsoft.NET technologies, MS Commerce Server, MS Biztalk Server). Supply Chain Management and EDI software based on Microsoft.NET and XML, implementing unique business model for goods distributors, reseller channels and purchasers
Customer groups	All industries that deal with goods distribution or purchasing; wholesalers, resellers, purchasing departments of corporate companies
Personnel	65
Languages	English

Helmes Ltd. is an Estonian IT professional services company oriented to Estonian, Baltic and Nordic markets. They provide IT related management consulting and IT systems implementation services for corporate businesses and government organizations. The business model, that truly connects the end users and producer, facilitating transparent and momentaneous two-way communication through channel, in a way that sales people can be consultants and the whole channel (producer, distributor, retailer) can still collect his fees, but will get free from the manual data-entry process and those can concentrate on consulting the end-user about the suitable solution. A B2B e-commerce combined with people-to-people personal sales.

LITHUANIA

Company	ELSYS UAB
Address	Baltupio 14 LT- 2057 Vilnius
Phone	(+370) 37 325000
Fax	(+370) 37 425700
Email	virginija.slekiene@elsis.com
Internet	www.elsis.com
Contact person	Mrs. Virginija Slekiene, Mr. Alvydas Sidlauskas
Products	Contract software development services, data acquisition and management systems in these areas: communications, protocols, network management software, data acquisition & control & presentation, embedded systems, information systems, internet applications.
Customer groups	Audio-video equipment manufacturers; Telecommunications, Energetic sector
Personnel	330
Languages	English, German

ELSYS Ltd. is a private Lithuanian capital company established in 1991 with an extremely high level of integration of skills, knowledge and experience in such areas as: telecommunications, IT, data acquisition solutions, network management and control, software development and electronic manufacturing. This type of integration creates a lot of possibilities for implementing high volume and wide range complex projects. The company implements the integrated complex solutions starting with the project preparation and ending with its implementation (employing both own and partners' developed products) and technical maintenance of the installed equipment. The company's intellectual productive capacity is high enough to realise projects of any size: from the installation of office systems to the implementation of information systems on a regional scale or on a scale of the whole state. ISO 9001 certified, audited by „Arthur Andersen“ every year since 1997.

ROMANIA

Company	Genesys Software Romania
Address	8, Dimitrie Pompei Blvd. RO-72326 Bucharest 2
Phone	(+40) 21 242 0542
Fax	(+40) 21 242 0543
Email	info@genesys.ro
Internet	www.genesys.ro
Contact person	Mr. Adrian Vraciu Mr. Constantin Tivig
Products	Custom Software Development, Web & Software Design Software Solutions: Information Security, Total Security, Management, PKI Implementations Software Services: Consulting, Outsourcing, Project Management, Technical Support, Training System Integration; -Value-added Distribution for software & networking products.
Customer groups	telecom, industry, banking, government
Personnel	60
Languages	English

Genesys Software a private Romanian company, founded in 1994 has focused from the very beginning on providing high-tech solutions in the IT area. The company's professional activity makes it the perfect partner for software products development, deployment and support as well as system-integration (complex solutions for important customers, including, networking and software, consulting services, training). Exporting successfully to France, Switzerland, USA, UK.

RUSSIA

Company	Compass Plus Ltd.
Address	68, Lenin St. 455028 Magnitogorsk
Phone	(+7) 095 502 99 22
Fax	(+7) 095 502 99 32
Email	ibakhtin@compassplus.com
Internet	www.compassplus.com
Contact person	Mr. Alexey Pavlov, Mrs. Lilia Nagimova
Products	Software solutions for electronic payments in retail banking and other industries, making use of EFT facilities.
Customer groups	Retail, banks, shared / outsource card centers EFT & AMT networks and deployers, providers of prepaid services and other EFT industry players.
Personnel	200
Languages	English

Compass Plus is a company specializing in software products for supporting EFT systems of financial institutions, in system integration and certification of total EFT-solutions comprising the requisite software and hardware components, in object-oriented technologies for developing OLTP software and systems designed for managing complex industrial installations and machinery. Compass Plus is present on the EFT technologies and software market since 1990. The company offers a range of software products and solutions utilizing technologies for electronic fund transfer environments including Retail banking, ATM and POS front office support, Internet banking, interactive voice response (IVR), electronic and mobile commerce (E&M Commerce) solutions as well as systems for processing real time events and signals.

Company	Flora Ltd
Address	68, Lenin St. 455028 Magnitogorsk
Phone	(+7) 095 502 99 22
Fax	(+7) 095 502 99 32
Email	p.esakov@compassplus.com
Internet:	www.compassplus.com
Contact person	Mr. Pavel Esakov, Mr. Serguey Vaganov
Products	Software research and development
Customer groups	Software houses (including in-house development departments) serving industries with a need for large-scale OLTP and /or real-time applications
Personnel	15
Languages	English

Flora Ltd is a company highly specialised in advanced software development and execution environment especially suitable for large-scale OLTP and real-time applications

SLOVAKIA

Company	Procesna Automatizacia a.s. Kosice
Address	Strojársená No. 1 040 01 Košice
Phone	(+421) 55 7202 602
Fax	(+421) 55 7202 666
Email	procaut@procaut.sk
Internet	www.procaut.sk
Contact person	Mr. Viktor Anne
Products	Automation of control systems for technological processes in metallurgy, automated data processing, design of information & control systems, systems in ecology, tailor-made systems.
Customer groups	Steel production, metallurgy (e.g. blast furnace, hot and cold mills, bar codes, road and train transport), logistics (planning production)
Personnel	100
Languages	English, German

Procesna Automatizacia is active mainly in automating industrial technologies and connecting real-time processes. The products are created in close cooperation with the customers for their specific demands. Finding an optimal solution for the customer's problems is in accordance with progressive methods of approaching the projects of automated control systems and the quality requirements based on internationally accepted standards.

Procesna Automatizacia concentrates on providing complex services when introducing, upgrading and repairing control and information systems.

UKRAINE

Company	ELEKS Software Ltd
Address	Kulparkivska St. 143/12 Lviv 79071
Phone	(+380) 322 971 251
Fax	(+380) 322 971 251
Email	office@eleks.lviv.ua
Internet	www.eleks.lviv.ua
Contact person	Mr. Oleksiy Skrypnyk Mr. Volodymyr Skladanivskyy
Products	Distributed multi-tiered applications development, Web development
Customer groups	Finance: Investments, Trading, Governmental Institutions: Customs, Accounting, Transportation, Warehousing Health Care Services
Personnel	75
Languages	English

Eleks Software Ltd. is a dedicated software development outsourcing and information technology consulting company. Its team consists of qualified specialists having many years of experience in software development. The company was founded in 1991 and has focused since that time on delivering high-quality products and services. Eleks Software offers a wide range of software development services and exclusive professional design and promotion in the following main directions: Software development, Web sites development and promotion, consulting and system integration, Developer tools. Eleks Software, Ltd. has been successfully partnering with companies like Eagle Investment Systems, Corp., a Mellon Financial Company, MA, USA, TRADER Profile, LLC, NY, USA, Intellible. com, NV, Consultants, UK, BJC Consulting, Jersey, UK.

UKRAINE

Company	SoftServe Inc.
Address	52, Volodymyra Velykoho St. Room 300 Lviv 79053
Phone	(+380) 322 409 750
Fax	(+380) 322 409 745
Email	info@softservecom.com
Internet	www.softservecom.com
Contact person	Mr. Taras Kutsmey, Mr. Myroslav Mykhalchuk
Products	Custom software development, maintenance of software applications
Customer groups	Construction, banking, healthcare, insurance, logistic services transport etc.
Personnel	160
Languages	English

SoftServe is a world class software factory that provides offshore software development services to software vendors. SoftServe delivers significant competitive advantages through cost savings and first class software development execution. Development services include development and project management, design, coding, testing and maintenance.

Founded in 1993 , SoftServe Inc. has grown into the largest privately funded software development company in the Ukraine.

Since its founding SoftServe has provided development services to more than 50 companies worldwide, executing approx. 200 development projects.



Swiss Import Promotion Programme SIPPO

Stampfenbachstrasse 85 Phone: (+41) 1 365 52 04
P.O.Box 492, CH-8035 Zurich Fax: (+41) 1 365 52 02
bdoytchinov@sippo.ch www.sippo.ch

