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Geneva
May 14 – May 16, 2002

SIPPO – Pavilion
Hall 7 Booth 7500

With companies from

Bolivia, Peru,
Vietnam, Ghana,
Columbia

Presented by



SIPPO

The **Swiss Import Promotion Programme (SIPPO)**, under the patronage of the state secretariat for economic affairs (SECO) from the Swiss government, aims at helping small and medium-sized enterprises (SME) from emerging markets and markets in transition to access the Swiss and EU markets as well as it helps Swiss and European importers to find the right partner in emerging and transitional countries.

SIPPO's activities focus on five main goals:

- To inform the Swiss and EU import economy on new market sources
- To include trade institutions and business branch associations in the trade promotion process
- To increase the competitiveness of small and medium-sized enterprises in selected partner countries
- To develop the manufacturing and exporting skills
- To establish qualified trade contacts between SME's from emerging markets and markets in transition and the Swiss and EU import economy

Repeated participations at selected international trade fairs are a prerequisite for future success and a major milestone in the trade promotion process.

SIPPO – Swiss Import Promotion Programme

Schweizerisches Import Förderungsprogramm
Stampfenbachstr. 85
P.O. Box 492
CH-8035 Zürich
Switzerland

Phone: 0041 1 365 52 00
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E-Mail: info@sippo.ch
Internet: www.sippo.ch

Patronage

SECO – State Secretariat for Economic Affairs, Bern

BOLIVIA

General information about business opportunities with Bolivia and detailed information about export products from Bolivia can be obtained through the Trade and Economic Council office in Germany.

CEPROBOL is the trade and economic representation of Bolivia in Switzerland and Germany.

CEPROBOL

- Provides information on commercial and business opportunities and partners.
- Supports the searching of products and brings the right partners together.

Trade and Economic Council of Bolivia
Wirtschafts- und Handelsrat der Republik Bolivien

CEPROBOL

Schillerstr. 19-21
D-60313 Frankfurt am Main
GERMANY
Tel. +49-69-7079 3994
Fax +49-69-7079 3996
www.bolivia-trade.org
business@bolivia-trade.org

Company
Address

LABORATORIOS ALCOS SA

Av. Hugo Estrada No. 30 Miraflores
P.O. Box 5442
La Paz

Telephone
Fax

+591 22 223 866
+591 22 221 324

E-Mail

daniel_liendo@alcos.com.bo

Contact

Daniel Liendo

Products

Large Volume Parenterals, Maca, Cat's claw,
Huacataya, Palucomb

Company
Address

TAHUAMANU S.A.

Calle Montevideo No. 109 Piso 2
P.O. Box 14542
La Paz

Telephone
Fax

+591 2 2440081
+591 2 2442767

E-Mail

mctahau@caoba.entelnet.bo

Contact

Marcelo Castellanos

Products

Brazil nuts

BOLIVIA

Company
Address

GRUPO EMPRESARIAL VALENCIA

Junín No. 179

P.O. Box 3171

Cochabamba

Telephone

+591 22 41968

+591 22 65641

Fax

+591 22 60265

E-Mail

valenr@pino.cbb.entelnet.bo

Contact

Alejandro Valencia

Products

Natural colourings: Carmin, Bixine, Curcumine;
Therapeutic products for liver and stomach
illnesses and colds extracted from medicinal
plants

Company
Address

NATURALEZA SRL

Av. Santa Cruz No. 1178

Cochabamba

Telephone

+591 4 4485267

Fax

+591 4 4485267

E-Mail

frutte@pino.cbb.entelnet.bo.

Contact

Adolfo Mier Menacho

Products

Children's tea, fruit teas, herb teas, medicinal
herb teas

Company
Address

TUNUPA JATARAIY SRL

Ed. La Paz Bloque 2 Dpto. 2

Oruro

Telephone

+591 2 5277600

+591 718 44609

Fax

+591 2 5270079

E-Mail

tunupa@nogal.oru.entelnet.bo

Contact

Jean Marie Galliath

Products

Quinoa, Kañawa, Quinoa bar, noodles (Quinoa,
Kañawa), salt, sugar cane syrup

GHANA

Company	MOTHER EARTH VENTURES
Address	P.O. Box 434 Knust Kumasi
Telephone	+233 51 60501 +233 21 236739
Fax	+233 51 25306
E-Mail	botanicalsgh@yahoo.com
Website	www.africaonline.com.gh/Earth
Contact	P.A .K Oppon
Products	Entandrophragma Angolense / Borhba

Mother Earth Ventures is legally registered in Ghana as traders/dealers in Export Import concerns with medicinal plant and food sources for industry bias.

Our High Profiles: We handle world wide in Great Quantities Containers of quality Griffonia/Voacanga and other African seeds (2). We also have an effective formulae for the treatment of chronic catarrh and sinus problems –CATAOFF:

Pharmaceutical Companies interested to take over a further experiment on it are welcome for negotiation.

Company	METCON LTD
Address	P.O. Box 16706 AN Accra North
Telephone	+233 21 228014 +233 21 225764
Fax	+233 21 215894 +233 21 222018
E-Mail	metconltd@yahoo.com
Contact	Safiyan Labran
Products	Sheabutter, Coffee, Sesame seeds

Metcon Ltd was registered in February 1992. We are exporters of sheabutter, sheanuts, sesame seeds, cocoa powder, coffee and and cashewnuts. We have already exported coffee and sesame seeds to Libya and Turkey, sheabutter to USA and cashewnuts to India.

Our company with 11 employees is registered as trader in Export and Import. Please do not hesitate to contact us for further information.

GHANA

Company Address	APAAK TRAD. MEDICINE LIMITED H/N 365 Laimomo street Apollo Theatre, Adabraka GP 14088 Accra
Telephone	+233 21 225 390
Fax	+233 21 240 957
E-Mail	apaakmed@yahoo.com
Contact	E. A. Asamoah
Products	Herbal preparations from leaves, stems roots and barks

A. T. M.L., limited liability company incorporated in August 1994 is manufacturing and clinicians.

Factory located on a 2 acre land in Koforidua the Eastern Regional capital, with clinic in Accra.

Product includes; liquids, teas and ointment for the treatment of ailments including hypertension, Heart disease; seizures; diabetes; chest, loss of memory, rheumatism pains, sciatica, lumbago.

Others are, Amenorrhoea/Dysmenorrhoea, menstrual pain, fertility in both men and woman and many more.

ATML is recognized by all Ghanaian certification and standardization institutions.

COLUMBIA

Company	FUNDACION PARA EL DESARROLLO RURAL COMUNITARIO
Address	Carrera 101 No. 13-61 oficina 201 Edificio Rio Lili Cali-Valle del cauca
Telephone	+572 330 4218 / 6830642
Fax	+572 331 5995
E-Mail	ecaicedo@.emali.net.co
Contact	Dr. Eduardo Caicedo Diez
Product	Shampoo, Cream, Cogh Syrup, tranquilizing extracts, medicinal sweet

Mission: To serve the communities in order to obtain a sustainable development that brings economic autonomy through the adequate use of proper technologies, spiritual autonomy through the recognition of the cultural values according to their Cosmo vision and looking for the being's harmony, political autonomy through the community powering to formulate, conduct and to realize the own life plans.

Vision: To be model of an autonomous sustainable development with a strong social and economic impact that contributes to the construction of a peaceful territory.

PERU

Company	LABORATORIOS INDUQUIMICA S.A.
Address	Calle Sta. Lucila 152-154 Urb. Villa Marina, Chorillos Lima 9
Telephone	+ 511 254 84 51
Fax	+ 511 254 84 51 (Ext. 106)
E-Mail	gerencia@induquimica.com
Contact	Catherine Quintanilla
Products	Cat's Claw, Maca , Prostacat, Yusin, Sharkcat, Pasuchaca, Hercampuri

Induquimica S.A. is a laboratory that works a long time ago in the development, research, production and commercialization of natural products and food supplements. In Peru, Induquimica Laboratory is the first exporter of natural products and we are proud to attend customers around the world. Our products are 100% natural and approved by quality processes. The laboratory guarantees the quality of medical plants that we use in our productions because we are the only laboratory that has standards of each medical plant and at the same time it is recognized by the Natural Historical Museum of San Marcos University. Also, Induquimica has crop areas which guarantee the origin of the raw material use. Soon, Induquimica will have the ISO 9002 Certification and GPM which guarantees the quality of all our products that we elaborate in our laboratory.

To obtain more information please visit our web site:
www.induquimica.com

Company	Rain Labs SA
Address	Carretera Central Km 4.5 Ate-Vitarte Lima 03
Telephone	+511 348 33 00
Fax	+511 348 03 52
E-Mail	sales@rainlabs.com
Contact	Cecilia Mesinas Pye
Products	Maca, Policosanol, Cat's claw

VIETNAM

Company	CENTRAL PHARMACEUTICAL FACTORY No. 25 (UPHACE)
Address	120 Hai Ba Trung Str. – Dist. 3 P.O. Box Nil Ho Chi Minh City
Telephone	+84 8 829 7941 / 829 7641
Fax	+84 8 829 6591
E-Mail	duocphamtw25@hcm.vnn.vn
Contact	Nguyen Kim Dung
Products	Tribelus, B.T.S. 25, Centula 25

The **Central Pharmaceutical Factory No. 25 (UPHACE)** is a state-owned factory, with a staff of skilled workers and many qualified scientific technological experts, and conforms to Asean GMP and GLP requirements.

Given autonomy in production, trade and direct import-export, we produced a lot of products for domestic and oversea markets: injection, tablets, coated-tablets, capsules, granules, powder, liquid preparation, teabags, emulsions... Especially, we have been exporting in the past ten years the ampoules for injection and the high-tech products prepared all natural from medicinal plants. The C.P. Factory No. 25 is near Saigon Port, near Tan Son Nhat Airport and in the center of HCM City.

Warmly welcome to the C.P. Factory No. 25 in business, cooperation and joint-venture.

Company	ORIENTAL PHARMACEUTICAL CORPORATION 5
Address	558 Nguyen Trai Street, District 5 Ho Chi Minh City
Telephone	+84 8 855 9297
Fax	+84 8 856 6073
E-Mail	fidopharm@hcm.fpt.vn
Contact	Bui Thi The Phuong
Products	Sam Qui Tinh, Sam Nhung Kien Luc, Sam Ky Ba Bo Tinh, Long Chi Bo Gan Lo, Ich Mau Dieu Kinh, Ruou Toi 20°, Alixina N, Linh Chi, Tam That, Tieu Doc Hoan, Kim Tien Thao Rau Meo, Tra Artiso Nhan Tran, Tra Rutivon, Tra Linh Chi, Tra Cam Le Chi, Tra Xich Troc Ich Mau

Fidopharm (Oriental Pharmaceutical Corporation 5) was established in 1982, operates in production traditional medicines. Our products are entirely prepared from natural materials and medicinal herbs; thus they have no toxic for human body.

There are over 40 various kinds of remedy, tonic, medicated tea, medicated elixir formed as liquid solution, bolus, pill, capsule, coated tablet, dissolved tea, filter tea. Our products are appreciated by domestic customer and abroad market as Chinese, Laos, Russian, Ukrainian, Moldavian, Latvian and Estonia.

We wish to expand our market and provide to the customers the high quality, good packing and reasonable price products.

VIETNAM

Company	TRAPHACO
Address	75 Yen ninh, Ba Dinh Ha Noi
Telephone	+84 4 7334603
Fax	+84 4 8430009
E-Mail	traphaco@fpt.vn
Contact	Dao Thuy Ha
Products	Hoat Huyet Duong Nao, Clear vision, Anti hypertesion tea, Artemether suspension, Egarlic, Liver tonic, Solvella

Established in 1972, **TRAPHACO JSC** is one of Vietnam's leading companies in the health care industry.

With the staff of 450 (of which 12% in R&D) TRAPHACO makes continuous efforts in research and manufacturing. Our herbal line is based on a 1000 years old traditional and well established experience.

TRAPHACO products are manufactured from fresh herbal under GMP standards. Thus TRAPHACO brings to the market a carefully defined range of products with utmost safety and in highest quality.

Beyond that TRAPHACO's product are always voted to be "Vietnam's produce of high quality" by clients.



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