

Outsourcing with International Partners!

selected companies from
**Bulgaria, Estonia, India, Latvia,
Lithuania, Romania and Slovakia**
present their products at MIDEST 2002

Hall 5A Stand M183

**32nd INTERNATIONAL INDUSTRIAL
SUBCONTRACTING EXHIBITION**



Paris, November 05. – 08. 2002

Patronage:

seco State Secretariat for Economic Affairs



Swiss Import Promotion Programme SIPPO

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SIPPO

The Swiss import promotion programme from emerging markets and markets in transition was launched in 1982 and aims to help small and medium-sized enterprises (SME) to gain access to the Swiss and EU markets.

SIPPO's activities focus on five main goals:

- *Increase in the competitiveness of small and medium-sized enterprises in selected partner countries*
- *Development of manufacturing and exporting skills*
- *Inclusion of trade institutions and business branch associations in the trade promotion process*
- *Increase in qualified trade contacts between small and medium-sized enterprises from emerging markets and markets in transition and the Swiss and EU import economy*
- *Information for the Swiss and EU import economy on new market sources*

Repeated participation at selected international trade fairs is a prerequisite for future success and a major milestone in the trade promotion process.

For the fourth time, SIPPO is sponsoring a collective stand at MIDEST in Paris offering selected manufacturers a prime marketing platform.

BULGARIA

Company: **Kauchuk' 97 J.S.Co.**
Address: 12 Sinitevsko shosse Str., BG-4400 Pazardjik
Phone: +359 34 445 109 / 445 128
Fax: +359 34 445 088
E-Mail: kauchuk@pasat.bg
Internet: www.kauchuk.com
Contact Person: Velko Genchev, Dimitar Nikolaev
Languages: English
Personnel: 700
Production Area: Conveyor belts, hoses etc.. We are specialized in the production of tool equipment.
Customer Groups: Industrial users of conveyor belts and hoses from the power engineering, mining industry and metallurgy; trade people, wholesalers, retailers etc.
Exports: Germany, Italy, UK, Netherlands, Belgium, Russia, Ukraine, USA, Belarus, Macedonia, Turkey, Greece, Arab countries etc.

Kauchuk JSC is the biggest producer of rubber goods in Bulgaria. The main production of the company are conveyor belts with a width from 300 to 2500 mm used to convey materials in bulk or separate loads with different abrasiveness with tensile strength from 80 to 3500 n/MM. Another important production sector is the big variety of rubber-textile hoses for water, air, gas welding, saturated steam and hot water, oil, gasoline, kerosene, liquid food, acids and alkali solutions; powdered and abrasive materials operating under pressure and vacuum and rubber-metal high-pressure hoses, applicable in all industrial branches. Bicycle, moped and motorcycle tyres and tubes and solid super elastic tyres for electric and forklift trucks are produced in the company as well. Kauchuk is ISO 9001 certified.

Company: **Mechanical Plant Ltd.**
Address: 1 Assenovgradsko shousse Str. P.O.Box 133
BG-4000 Plovdiv
Phone: +359 32 63 26 94
Fax: +359 32 83 20 07
E-Mail: meh zavod@netvisio.net
Contact Person: Milka Jordanova, Iliyana Nikolova
Languages: English
Personnel: 200
Production Area: Tooling, metal processing, pressing, coating, tube articles (major products – Sofa „DANBO“ for IKEA), lathe-automat details, metal-press details, block cutting stamps, squirt forms, press forms etc.
Customer Groups: Main customers: IKEA and MARTINI
Exports: Germany, France, Sweden, USA, Canada, Netherlands

Mechanical Plant Ltd. is a typical subcontractor for metal processing. Its powerful CAD/CAM system allows constructions on a high technological level. Machines from MAHO, Deckel and Mahino are for up to five - axis high precision milling and turning. For EDM (Electrical discharge machining) process Charmilles

BULGARIA

machines are used. The management team is small and very efficient. The company is finalizing its ISO 9001 certification and offers very high quality, short delivery time and is flexible in its production process.

Company: **Railway-Carriage Repair Works-99 Ltd.**
Address: 2V Lyuben Karavelov Str., BG-4490 Septemvri
Phone: +359 3561 25 00 / 36 49
Fax: +359 3561 24 14
E-Mail: vrzsept@bbf.bg
Internet: www.vrz99.hit.bg
Contact Person: Emil Yonchev, Nikolay Papazov
Languages: English
Personnel: 400
Production Area: Repair works, overhaul, maintenance, general machining
Customer Groups: Rail transport companies, subcontractors of wagon builders, heavy machinery builders
Exports: Poland, Germany, Turkey, Macedonia etc.

Railway Carriage Repair Works is focused on the complete overhaul of railway wagons. A specialty lies in the machining of complete new wheel sets including brakes. The huge machinery equipment allows machining processes for different applications in the general machine building. The company is preparing presently the ISO 9001 certification.

Company: **Sintermetal JSCo.**
Address: 20, Vasil Levski Blvd., BG-1000 Sofia
Phone: +359 2 963 31 95
Fax: +359 2 963 31 75
E-Mail: sintermetal@abv.bg
Internet: www.sintermetal-bg.com
Contact Person: Nikolay Zdravkov, Simeon Dimitrov
Languages: German, English, French
Personnel: 35
Production Area: Sintermetal JSCo is a manufacturer of sintered metallic structural components, self-lubricating bearings and filters.
Customer Groups: Automotive, general machinery, electro & power tools, home appliances, office equipment, lawn & garden equipment.
Exports: France, Germany, Macedonia

Sintermetal JSC is the largest producer of powder metallurgic parts in Bulgaria and supplies parts for Bulgarian producers of power tools, electric motors and automobile starters. Sintermetal has equipment that covers the full production cycle of Powder Metallurgy. The company is equipped with metal powder mixers, compaction presses, sintering furnaces, furnaces for secondary heat treatment of parts, calibration presses, tool room with EDM machines and laboratory for quality control.

BULGARIA

Presented at the stand will also be the company **Conis JSC**, closely cooperating with **Sintermetal**.

Company: **Conis JSC**
Address: 342 Tsar Osvoboditel Blvd. BG-2500 Kyustendil
Phone: +359 78 26030
Fax: +359 78 20205
E-Mail: conis@mbox.digsys.bg
Internet: www.conis-bg.com
Contact Person: Mr. Kliment Dimitrov

CONIS JSC is specialised in the design, development and production of a wide range of electric components, including capacitors, filters and integrated circuits

Company: **Teletek Electronics JSC**
Address: 14 Srebarna Street, BG-1407 Sofia
Phone: +359 2 68 14 47 / 962 52 23
Fax: +359 2 962 52 13
E-Mail: export@teletek-electronics.bg
Internet: www.teletek-electronics.com
Contact Person: Alexander Rangelov, Anna Gesheva
Languages: English
Personnel: 70
Production Area: Contract electronic manufacturing
OEM – alarm and fire alarm systems
Customer Groups: Electronics, security
Exports: Great Britain, Italy, France, Spain, Greece, Romania, Estonia, Lithuania, Latvia, Kazakhstan, Armenia, Venezuela, Egypt

Teletek Electronics JSC is one of the most successful Bulgarian companies in the market of electronic manufacturing and security equipment due to its development and production department. The company is a leader in the electronic technology with advanced designed and high-quality products, low pricing and is also ISO 9001 certified. Teletek Electronics has a strong commitment to investment in research and development. A team of 10 research designers contributes to ongoing R&D projects with one goal in mind: providing high quality, cost effective and innovative products. The research and development activities include internally initiated as well as customer requested design projects. Partners are companies from UK, France, Spain, Italy, Russia, Baltic countries, Balkan countries etc.

BULGARIA

Company: **Tomika – Metal JSC**
Address: 270, 6th Septemvri Blvd., BG- 4006 Plovdiv
Phone: +359 32 633 748
Fax: +359 32 633 631
E-Mail: tomika@plov.omega
Internet: www.tomika-metal.com
Contact Person: Milko Tzvetkov, Georgi Pavlov
Languages: English
Personnel: 100
Production Area: Manufacturing of nonstandard stainless steel equipment and fittings intended for foodstuff, perfumery, cosmetics, chemical, pharmaceuticals industry
Customer Groups: Dairies, wineries, breweries, production of beverages, confectionery, chocolate and chocolate stuff manufacturing, canning industry, perfumery, cosmetics manufacturing, chemical-pharmaceutical industry
Exports: Poland, Macedonia, Serbia, Romania

Tomika manufactures tanks, piping, vessels, mixers, homogenizers, fittings, valves, filters and technological lines for processing of agricultural products and foodstuff. The company is certified with ISO 9001 and has the welding certification according standard EN 287. The machinery equipment is of today's standard of technology.

Presented at the stand will also be the company **Unitech Ltd.** closely cooperating with **Tomika JSC.**

Company: **Unitech Ltd**
Address: Vazrozdenci 23, BG-6600 Kardjali
Phone: +359 361 28 505
Fax: +359 361 38 240
E-Mail: unitech@kjinfo.net
Internet: www.unitech.bg
Contact Person: Boyko Paskalev
Languages: English
Personnel: 30
Production Area: Manufacturing of stainless steel screw and centrifugal pumps for food, chemical pharmaceutical industry
Customer Groups: dairies, wineries, breweries, production of beverages, chemical companies etc.
Exports: Russia

The company's activities are directed in designing, production and servicing of pumps, made from stainless steel for the use in food, chemical, pharmaceutical and cosmetic industry. The types are centrifugal, vertical, explosion-proofed pumps for using with flammable liquids, screw and lamellar pumps. The production is flexible and oriented to today's market needs. In prospective the Company aims to complete its production facilities to provide a high-tech and flexible production, implement the ISO 9000 quality system and cooperate with partners for mutual realization of new projects.

BULGARIA

Company: **Torgoterm Ltd.**
Address: 1 „Ovoshtarska“ Str., BG-2500 Kjustendil
Phone: +359 78 28 195
Fax: +359 78 50 943
E-Mail: torgoterm.ltd@infotel.bg
Contact Person: Mihail Abadzhiev, Valentin Aleksov
Languages: English, German
Personnel: 140
Production Area: Metal processing of sheet metal (inox steel and black metal) and welding. Professional kitchen equipment – heated, refrigerated and neutral models.
Customer Groups: Metal working details, parts and (semi)finished products, customers that are dealing with such metal products and parts or put them into their production. Professional kitchen equipment for hotels, restaurants, canteens, bars, supermarkets, fast-food etc.
Exports: Germany, France, Switzerland, Netherlands, Italy

Torgoterm was founded in 1965 and is the sole general producer in Bulgaria of professional kitchen equipment for catering establishments: restaurants, bars, canteens, fast-foods, supermarkets, etc. The company's production has two basic directions: kitchen production and metal items. The design and production of professional kitchen equipment include a wide choice of

- heating units (electric and gas)
- stoves, grills, deep-fat fryers, contact grills, hotplates, ovens, heated cupboards, sandwich carts, etc.
- refrigerated units – refrigerated cabinets and cupboards, refrigerated mobile display cases, etc.
- neutral units - tables, sinks, cupboards, shelf units, exhausters, trolleys, etc.
- Production of different metal items: tables, stands, racks, shelf units, details, stakes, stands, euro stands, columns etc.

ESTONIA

Company: **BLRT Marketex**
Address: 103, Kopli Street, EE-11712 Tallinn
Phone: +372 610 2468 / 2535
Fax: +372 610 2075
E-Mail: rulkov.marketex@bsr.ee , marketex@bsr.ee
Internet: www.bsr.ee
Contact Person: Rulkov Aleks
Dimitri Zujev
Languages: English, German
Personnel: 200
Production Area: Metal constructions, manufacture of steel structures from carbon steel (including HARDOX and WELDOX) and stainless steel, e.g. equipment for pulp and paper industry, towers for wind generators, gas ducts, feeding barges, lashing bridges for container ships, deck cargo stainless tanks, pontoons, big stator frames, container terminals.
Customer Groups: Pulp a paper industry, industrial construction and equipment, wind energy, fishing industry.
Exports: Norway, Finland, Denmark, Sweden, Switzerland

Baltic Ship Repairers / Marketex is one of the largest industrial companies in Estonia, widely recognized by various prominent industry analysts as one of the most successful and dynamic organizations in the region. Many Estonian and foreign analysts, at drawing up ratings of economic activity of firms, name BSR Ltd as one of best. Baltic Ship Repairers LTD has build in a multi-step quality assurance program covering its constantly developed activities. BSR is an ISO 9001 registered company.

INDIA

Company: **BNR Exports**
Address: No. 83 5th Main Road, Chamarajpet
IN-560018 Bangalore
Phone: +91 80 650 94 41 / 660 31 08
Fax: +91 80 661 40 79
E-Mail: bnrgroup@bgl.vsnl.net.in
Internet: www.bnr-group.com
Contact Person: Mohan Raju Mudaliar
Upadhya Parampally Vishnumurthy
Languages: English, German
Personnel: 110
Production Area: Precision machined / turned components,
machined ferrous & non-ferrous castings,
precision assemblies & sub-assemblies, pressed
components / sheet metal fabrications, machined
weldments, jigs & fixtures, dies & moulds, special
purpose machines, all types of machined
components of any magnitude.
Customer Groups: Aircraft, automobile, casting & forging, earth
moving equipment, electrical, healthcare, machine
tool, power tool, pump, radar, valves etc.
Exports: UK, USA

BNR is a Group of Engineering Industry equipped with sophisticated machinery modern inspection facilities and managed by qualified, skilled & experienced engineers. The company maintains its production quality equal to the international standards, the prices are internationally very competitive and the management adheres strictly to the delivery schedules. The BNR Group is endeavouring to enlarge its business in a wider spectrum and has created spare capacity in field, it would undertake to manufacture the items of any magnitude in engineering line. It exports a wide product range to UK for the pneumatic tool & surface cleaning equipment and to USA for the CNC machines. BNR is an ISO 9002 company.

INDIA

Company: **Nash Products**
Address: 21, 2nd cross, SSI Area, 5th block, Rajajinagar
IN-560010 Bangalore
Phone: +91 80 338 26 24 / 340 28 09
Fax: +91 80 350 18 59
E-Mail: nashproducts@vsnl.com
Contact Person: Sandeep Wadhwa
Rajesh Chabria
Languages: English
Personnel: 300
Production Area: As a group engaged in the manufacture of plastic
injection moulded parts, sheet metal pressed
components, turned parts, sub-assemblies.
Customer Groups: Automotive, electrical, computer hardware,
electronic and automation industries.
Exports: Germany

Nash has very good reputation in the automotive sector. The company is ISO 9002 and QS 9000 certified. Reference customers are Mico - Bosch, Delphi, GE power and Zinser Textil. The company specializes in pressed metal parts and sub assemblies with welding, surface treatment such as hardening and vinyl coating. The capacity allows to offer its services also to other branches including general subcontracting.

LATVIA

Company: **AS Elektrofirma „Jauda“**
Address: Krustpils street 119, LV-1057 Riga
Phone: +371 7 12 57 41 / 12 57 42
Fax: +371 7 12 57 70 / 12 57 40
E-Mail: ozols@jauda.as.lv , conka@jauda.com
Internet: www.jauda.com
Contact Person: Peteris Conka
Valerijs Andrejevs
Languages: English, German
Personnel: 248
Production Area: Production of metal boxes, electrical distribution boards from sheet metal, production of different metal constructions, production of electrical fuses, current transformers and substations.
Customer Groups: „Latvenergo“ Electricity supply firm, electrical installation firms, different industries who need metal boxes from sheet metal.
Exports: Germany, Lithuania, Estonia

Jauda is a leading manufacturer of electrical equipment in the Baltic region. Jauda uses today's standard of technology. The company is ISO 9001 certified. The export is increasing rapidly especially to Germany , Sweden, the Emirates and CIS states. Over all, the company is quite modern with very good prospects.

LITHUANIA

Company: **ASTRA Machinery Plant AB**
Address: Ulonu 33, LT – 4580 Alytus
Phone: +370 35 52 176 / 51 976
Fax: +370 35 52 265 / 51 976
E-Mail: info@astramachinery.lt
Internet: www.astramachinery.lt
Contact Person: Vidmantas Tutlys
Languages: English, French, German
Personnel: 325
Production Area: Welded constructions of steel and stainless steel, machined parts.
Customer Groups: Mechanical engineering, food and beverage industry, chemical industry, vehicle production.
Exports: Netherlands, France, Germany, Italy, Russia, Ukraine

Machinery plant company „**Astra**“ has 6000 m² free industrial premises, various equipment and offers: production of stainless steel tanks and other products, various welded metal constructions, punched and machined parts; transfer from West Europe to Astra production of stainless steel productions; investment opportunities into production in Astra. The company is looking for customers for products and services as well as distributors. Astra is an ISO 9001 certified company.

ROMANIA

Company: **S.C. Bega Electromotor S.A.**
Address: B-dul Republicii, nr. 21
RO -1900 Timisoara, Jud. Timis
Phone: +40 256 19 02 70
Fax: +40 256 19 20 03
E-Mail: emt@electromotor.ro
Internet: www.electromotor.ro
Contact Person: Gheorghe Gozan, Florinel Despa
Languages: French, English, Italian
Personnel: 630
Production Area: Production and distribution of electric motors:
three phase asynchrones electric motors: 0,25 –
55 KW, 2,4,6 and 8 poles; singles phase with per-
manent capacitors: 0,25-3KV, 2 and 4 poles.
Customer Groups: Construction of machine tools, industrial
application.
Exports: Germany, France, Italy, Austria, Sweden, Greece,
Egypt, Hungary, United Kingdom, Turkey

The share company **ELECTROMOTOR S.A.** has its origins in the Fabrica Friedrich (Friedrich Factory), a factory producing parts for locomotives and agricultural machines, and in the Fabrica Britania (Britania Factory), a factory producing electric motors of average power. In 1990, the company was transformed in a share company called ELECTROMOTOR S.A.. The manufacturing program includes: three phase and single-phase induction motors for general use, various special electric motors, household goods. The varied production of Electromotor S.A. needs a multitude of tools, devices, and verifiers, these being designed and manufactured at their own tool section. Electromotor S.A. implemented and uses a quality management system according to EN ISO 9001. Due to the quality of its products Electromotor S.A. exports up to 80% of its production to EU countries.

Company: **S.C. Bega Tehnomet. S.A.**
Address: Str. Stan Vidrighin Nr. 5A, RO-1900 Timisoara
Phone: +40 256 22 20 92
Fax: +40 256 19 08 00
E-Mail: technomet@mail.dnttm.ro
Internet: www.tehnomet.ro
Contact Person: Mircea Balaniuc, Arcadia Ianin
Languages: French, English
Personnel: 712
Production Area: Metallic constructions – elements of ind. logist.
poultry, agricultural equipment, perforated plates,
woven wire mesh & netting.
Customer Groups: Industrial users, retailers, wholesalers & import/
export traders
Exports: Belgium, Germany, USA

The company **Tehnomet S.A.** Timisoara, was founded in **1879**. It is a joint stock company with Romanian private capital, member of **BEGA GROUP** and it is a

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national leader in fabrication and commercial range with the following sectors: bowden type control cables, woven wire mesh (cloth) from those for general use to those used in nuclear industry, poultry equipment: battery cages, feeding and watering systems etc. as well as perforated plates & carts for flowers. The company fills important positions in the fabrication range of agricultural machinery (chemical sprayers, tractor mounted mowers, rotary hay rakes etc.), of wire netting, of zinc coating, also performing at request a various scale of metallic manufactures. Tehnomet S.A. has elaborated various national standards for perforated plates, metallic conveyor belts, woven wire mesh and netting. The company politics in quality domain, has as goal the meeting of customers requirements. This goal is achieved through introduction, maintenance and improvement of the Quality Management System that fulfils the requirement of ISO 9001.

Company: **Electroputere S.A.**
Address: 144, Calea Bucuresti, RO-1100 Craiova
Phone: +40 251 438 100 / 438 200 / 438 300 / 438 400
Fax: +40 251 437 730 / 437 077
E-Mail: electroputere@electroputere.ro
Internet: www.electroputere.ro
Contact Person: Vasile Scarlet
Languages: English
Personnel: 4700
Production Area: Medium and high voltage apparatus; AC and DC rotating electric machines; distribution and power transformers; railway and urban vehicles; Variable drives and power electronics; tools, checkers, device
Customer Groups: Electrical energy industry, railway and urban transport, mining industry, oil industry, cement industry
Exports: Greece, Jordan, Syria, France, Italy, USA, Germany

Electroputere manufactures high currents electrotechnical equipment for energetics and railway transport being initially made up of four main manufacturing sections: electrical rotating motors, power transformers, electric apparatus and locomotives. The company is made up of four manufacturing divisions, a General Services division and the following factories: tools, devices and checkers, foundry and forging, repairing and modernizing for tools and engineering installations. Electroputere is an ISO 9001 company.

ROMANIA

Company: **S.C. Metalurgica S.A.**
Address: 2-10 Vulcan Street, RO-3325 Aiud
Phone: +40 258 86 21 15
Fax: +40 258 81 81 04
E-Mail: sales@metalurgicaaiud.ro
Internet: www.metalurgicaaiud.ro
Contact Person: Nicolae Soporan, Carmen-Gabriela Savu
Languages: English, French, Italian
Personnel: 1400
Production Area: Forged and cast pieces (space parts) with machining, welded structures with and without machining.
Customer Groups: Metallurgy, machine building, mining, petrochemical and chemical industry.
Exports: Germany, France, Italy, Belgium, Hungary, Russia, Ukraine, Slovak Republic

Metalurgica S.A. was founded as a factory early in 1938, being basically a shop to produce building materials, locksmith and tinker operations founded in 1894. In 1980 it was refurbished with new production facilities and became the main Romanian supplier for manufacturing of metal constructions, implements and spares for metallurgy and machine building industry. Today the company is the sole producer in Romania for a range of products as : heat - radiant tubes for the heat treatment furnaces using controlled atmosphere, heat-resisting steel/iron rollers for the roller beds in the rolling mills, refractory steel tubes for pyrolysis and synthesis plants in chemistry and petro - chemistry, some type of casted rolls for rolling mills etc. The products of Metalurgica are manufactured by a highly qualified personnel, using own technologies, drawn-up by own high level specialists having a high experience on technological engineering, R & D and design. In addition, Metalurgica is ISO 9001 certified.

Company: **MEHID S.A.**
Address: 256 George Cosbuc Blvd., RO-6200 Galati
Phone: +40 236 472 944 / 472 911
Fax: +40 236 462 196
E-Mail: mehid@prompt.ro
Contact Person: Corneliu Matei, Gheorghe Stratan
Languages: English
Personnel: 370
Production Area: Metal processing: steel sheet metal work, welding, cutting, milling and turning; Metal Coating: chrome and zinc plating; hardening; tempering; finishing operations
Customer Groups: Agricultural and industrial vehicles: cranes, excavators, tows, trucks, tractors; iron and steel equipment; ships; oilfield industry
Exports: Italy, Germany, Greece, USA

MEHID SA not only has its specialty with its hydraulic cylinders, but offers various manufacturing services, such as welding and assemblage, punching, cutting processing, thermal- and thermo chemical treatment, metallic and non-metallic

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protecting, chrome plating, galvanic surface treatment with zinc, copper and cadmium. MEHID SA offers manufacturing of complex products, with high technical requirements. The ISO 9001 certification is in progress.

Company: **PREMS Technological Products S.A.**
Address: 13 December street no. 94, RO-2200 Brasov
Phone: +40 268 42 47 33 / 42 20 11
Fax: +40 268 42 20 12
E-Mail: mariana.staiculescu@premstp.ro
premstp1@xnet.ro
Internet: www.premstp.ro
Contact Person: Stelian Balici, Mariana Staiculescu
Languages: French, English, German
Personnel: 246
Production Area: Metal cutting: mechanical machining of steel, grey iron parts; punching, nibbling, bending, welding of constructions; casting of aluminum alloy parts, machining, heat treatment; machining of steel and grey iron crankshafts; surface treatment as zinc plating; finishing as painting with wet paint.
Customer Groups: Electrotechnical industry, electromechanical sector, high tension energy sector.
Exports: Germany, France, Italy

Premis is a 100% private manufacturing company located Brasov, disposing of a powerful technical and organizational capacity due to its well trained staff of different specialities. The effort of Premis to produce quality products was rewarded during the years by national and international forums with different rewards, of which in 1996 the most important is the special prize of the national Board of Small and Medium Companies from Romania, for its high export volume. The company has a sheet metal processing centre for punching, nibbling and forming with rotation of all tools. The 'state of the art' rolling device from Hegenscheidt with Bosch control is specialized for crank shaft production. There are machining centers from Steinel for three - and four axes machining. Premis is a ISO 9001 certified company since 1994.

Company: **S.C. Prodplast S.A.**
Address: 23, Ziduri Mosi Steet
RO-73342 Bucharest, Sector 2
Phone: +40 1 252 24 08 / 252 52 64
Fax: +40 1 252 3617
E-Mail: office@prodplast.ro
Internet: www.prodplast.ro
Contact Person: Liliana Nedelcu, Aida-Maria Popa
Languages: English, French
Personnel: 560
Production Area: PVC granules; PVC pipes, tubes, profiles; automotive items, crates, consumer goods, flexible packages (films, sacs, shopping bags), moulds etc.

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Customer Groups: Cables industry, shoes industry, buildings,
automotive industry, agriculture, supermarkets,
grand stores, distribution networks etc.

Exports: Germany, UK, Sweden, Denmark, Israel, R.
Moldova, Bulgaria, East Africa, Spain

With more than 40 years of experience in the plastic processing field **Prodplast S.A.** is the processing leader in Romania, due to the performance of its products and the ratio of quality and price. PRODPLAST S.A., structured in four divisions, offers to the customers all different kinds of plastics and its tooling. The company is able to meet all customers requirements, due to the experience, knowledge and motivation of its employees, based on its technologies and equipment. Prodplast is an ISO 9002 certified company. The company continuously develops new technologies, so that the products are used by a large range of users, both industrial and domestic and are well known in more than 25 countries on four continents.

Company: **TREFO S.A.**
Address: 251, G. Cosbuc Street, RO-6200 Galati
Phone: +40 236 47 23 01
Fax: +40 236 46 46 50
E-Mail: trefo@trefo.ro
Internet: www.trefo.ro
Contact Person: Doru Constantinescu
Languages: English
Production Area: Manufacture of hard drawn, black annealed,
spooled wire, galvanized and calibrated round
steel, steel nails, wire meshes, industrial and
anchor chains wires
Customer Groups: Construction, agriculture, mining, wood
processing industry, cement industry (heat
exchange equipment), shipping
Exports: Germany, France, Netherlands, Italy, Algeria etc.

Thanks to the knowledge and experience the quality of products manufactured by the **TREFO S.A.** corresponds to foreign standards, including: DIN, ASTM, JIS, ISO. The company will be certified in short time according to DIN ISO 9002. TREFO S.A. has become an important factory of Romanian metallurgy, the only national producer of anchor chains with exports into 40 countries worldwide. TREFO S.A. has been involved in the manufacture and sale of wires, nails and anchor chains since 1955.

SLOVAKIA

Company: **Metalplast**
Address: Závodná 459, SK-02743 Nizná
Phone: +421 43 538 23 58
Fax: +421 43 538 25 04
E-Mail: kovoplast@bb.telecom.sk
Internet: www.bb.telecom.sk/kovoplast
Contact Person: Lubomír Jakubovic
Languages: English
Personnel: 125
Production Area: Metal processing, plastics processing
Customer Groups: Engineering industry, electronic industry
Exports: Belgium, Germany, Austria

The production program of **Metalplast s.r.o.** is based mainly on manufacturing of plastic and metal components e.g. cabinets, panels, covers, coolers for consumer electronics industry (TV sets, satellite receivers, TV transposers.) In frame of diversification, production has expanded also into other fields of industry (metal chassis of monitors, industrial washing machines, various kind of pallets and transport boxes, plastic seats, moistering units etc.). Metalplast cooperates with well-known firms from Germany, Belgium, Austria. More than 60 % of production goes into export to markets of European Union countries.

Company: **PPS TSN a.s.**
Address: Areal PPS, SK- 96213 Detva
Phone: +421 45 520 32 01
Fax: +421 45 545 63 37
E-Mail: tsn@ppstsn.sk
Internet: www.ppstsn.sk
Contact Person: Juraj Jakubec, Lubos Libiak
Languages: English, German
Personnel: 267
Production Area: Welding fixtures for automotive industry; locating, welding fixtures, fixtures for robotized welding workplaces; shearing and pressing tools and moulds; checking and measuring fixtures, operational manipulators for weldments, press tools, shears, bends.
Customer Groups: Mechanical engineering, body in white, automotive industry
Exports: Austria, Germany, France, Belgium, Netherlands

PPS TSN is very efficient and modern managed engineering company with a strong production force that focuses on special tools, precision machining, robot welding workplaces. The company reached an international reputation which the launch of its DETVAN special machines for carrying and loading processes. The company works according ISO 9001. Its own products are with CE certification for the EU market. Apart from its main export market Germany and Europe, the US and the Far East markets are targeted now.

SLOVAKIA

Company: **TOPOS TOVARNIKY a.s.**
Address: Odbojárov 294/10; SK-95588 Tovarniky
Phone: +421 38 535 63 01
Fax: +421 38 535 61 05
E-Mail: zcertekova@topos.sk
Internet: www.topos.sk
Contact Person: Peter Kratky, Zuzana Certekova
Languages: German
Personnel: 425
Production Area: Outgoing shafts for gear boxes, bushing for exhaust systems, shafts, flanges, spare tyres holder for semi-trailers etc.; three-point drapery for agricultural machines; Hydraulics – valve clusters; servo valves
Customer Groups: Automotive Industry, car and agricultural machines producers
Exports: Germany, Austria, France, Czech Republic

TOPOS has a focus to the automotive sector and as its machinery equipment and employers are very qualified, the company is ready to offer their products and services also to other branches as a subcontractor. Typical products of today are shafts for gear boxes, bushing for exhaust systems, shafts, flanges, spare tyres holder for semi-trailers, hydraulics - valve clusters, servo valves etc. All mechanical operations are available from this company. The company not only is certified according ISO 9002 but also according VDA 6.1. The JIT process system is implemented.



Swiss Import Promotion Programme SIPPO

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