

HEALTH INGREDIENTS 2002

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HEALTH INGREDIENTS
EUROPE

September 17th to 19nd, 2002
Paris, France

SIPPO Pavilion
Hall 1 – Stand F18

with companies from
Bolivia, Bosnia & Herzegovina,
Bulgaria, Ghana, Macedonia,
Peru, Russia and Vietnam

organised by



we also recommend to visit the
CBI Pavilion, Stand F57

with companies from
Bolivia, Ecuador, Peru, Uganda and Zambia

SIPPO Swiss Import Promotion Programme

The **Swiss Import Promotion Programme (SIPPO)**, under the patronage of the state secretariat for economic affairs (SECO) from the Swiss government, aims at helping small and medium-sized enterprises (SME) from emerging markets and markets in transition to access the Swiss and EU markets as well as it helps Swiss and European importers to find the right partner in emerging and transitional countries.

SIPPO's activities focus on five main goals:

- To inform the Swiss and EU import economy on new market sources
- To include trade institutions and business branch associations in the trade promotion process
- To increase the competitiveness of small and medium-sized enterprises in selected partner countries
- To develop the manufacturing and exporting skills
- To establish qualified trade contacts between SME's from emerging markets and markets in transition and the Swiss and EU import economy

Repeated participations at selected international trade fairs are a prerequisite for future success and a major milestone in the trade promotion process.

SIPPO – Swiss Import Promotion Programme

Schweizerisches Import Förderungsprogramm
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Switzerland

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Patronage

SECO – State Secretariat for Economic Affairs, Bern

BOLIVIA

Company	Laboratorios Farmaceuticos Lafar S.A.
Address	Calle Luis Crespo No. 2213 Sopocachi Alto P.O. Box 7331 and 7587 La Paz
Telephone	00591 2 241 0170 / 241 0411
Fax	00591 2 241 7042
E-Mail	lafarce@caoba.entelnet.bo
Contact	Mr. Enrique Marcelo Ocampo Diaz
Products	Echinacea, Ginko Biloba

Laboratorios Farmaceuticos Lafar S.A., is established in Bolivia since 1989. Our company mostly dedicates to the production and distribution of synthetic pharmaceutical products for human use. At the present we are exporting our products to the Andean Community countries. But we do have a diversification strategy. We consider that our country is one of the richest countries in biodiversity. Our objective is to exploit sustainably these natural resources. We are working under productive chains and strategic alliances: The local State University (School of Phytochemistry), the non governmental organisation Food for the Hungry International and our company, are working together in order to reach the aim of exporting natural products with added value, under trade fair basis. We do work competitively and comparatively because our strategy is differentiation.

BOSNIA & HERZEGOVINA

Company	ELMAR
Address	Preobrazenska 4 Trebinje 89101
Telephone	00387 59 260 411
Fax	00387 59 225 218
E-Mail	elmarb@spicanet.net
Contact	Mrs. Nada Maric
Products	Heliccrysi aether olleum, Salviae off. aether olleum, Vitex agnes, Casius aether olleum, Satureja montana aether olleum

ELMAR was founded in the year 1999, in the town of Trebinje, Bosnia and Herzegovina and engages 5 employees at present. ELMAR oils are produced from wild grown herbs of Dalmatia, ecologically sound region with fresh air and unpolluted soil. The company primarily produces essential oils from following herbs: Helichrysum italicum, Salvia officinalis, Vitex agnus castus and Satureja montana. Steam distillation is applied and we are able to process 3 tons of raw materials per day. All our oils are IMO-certified.

Company	doo. SMRCAK
Address	Trg Kralja Petra bb. Zvornik 75400
Telephone	00387 56 210 365
Fax	00387 56 210 365
E-Mail	svioleta@rstel.net
Contact	Mr. Mijatovic Miladin
Products	Cep, Morchella esculenta, Raspberry, white snail, Caraterellus

Doo. SMRCAK was founded in 1992 with its headquarters in Zvornik, Bosnia and Herzegovina. The activities of this company are purchasing, cultivating and turnover of mushrooms, medical herbs and forest fruits. Our company exports all its products to Italy, Germany, Austria, Switzerland, Greece, Slovenia and Yugoslavia. Average realization per year is about 130.000 Euros. (80% mushrooms) This company owns all the necessary equipment (dry-kiln, cold storage, vehicles). There are about 30 employees: Six full – time workers and 24 saesonal workers.

BOSNIA & HERZEGOVINA

Company	"Faveda" d.o.o.
Address	Jukiceva 70 71000 Sarajevo
Telephone	00387 33 204 768
Fax	00387 33 204 768
E-Mail	faveda@bih.net.ba; faveda@internet.ba
Contact	Mrs. Aida Zubcevic
Products	Tea mixture, Herbal oil, Tinctures, Creams and Balsams

"Faveda" company was established 1993. Primary activity is a gradual collecting and processing of medicinal herbs. In the producing program we have 90 sorts of medicinal herbs. We produce tea mixtures, extracts, tincture, medicinal and cosmetics creams and herbal oil. Our medicinal herbs are from our beautiful, organic and clean region.

Company	"Andjelic" d.o.o.
Address	Trebinjskin brigada broj 10 89101 Trebinje
Telephone	00387 59 260 647
Fax	00387 59 260 647
E-Mail	andjelic@post.com
Contact	Mr. Radovan Andjelic
Products	Organic certified essential oils

Andjelic d.o.o. started trading with wild grown medicinal herbs in 1996 and established in 1999 the distillation of essential oils. 2001 Andjelic has been registered as a certified operator for organic production according to the EU regulation 2092/01 for wild production and processing of essential oils and medicinal herbs. (KRAV-Sweden and IMO-Switzerland) Organic certified products are essential oils and medicinal herbs such as Helichrysum Italicum (Everlasting), Salvia Officinalis (Sage), Juniperus communis (Juniper Berry), Satureja Montana (Savoury Winter), Vitex Agnus Castus etc.

BOSNIA & HERZEGOVINA

Company	“Roing” d.o.o.
Address	Leopolda Mandic b.b. 88320 Ljubuski
Telephone	00387 39 833 098
Fax	00387 39 833 098
E-Mail	roing@tel.net.ba
Contact	Mr. Stipe Jukic
Products	Spices, Aromatic and Medicinal plants

Roing is a private company established in 1993. The main business interest is production, processing and packaging of food additives, spices, medicinal and aromatic plants. Roing is utilising the unique features of Herzegovina's environments, like plenty sunny days during the year, Mediterranean climate, the river valley of Neretva, the clean and healthy ecology. All these ecological aspects are favouring the high quality of raw material from wild collection, cultivation and processing. The cultivation of selected plant species is developed in partnership with individual farmers as out-growers.

The products of Roing have been awarded several times at International fairs and institutes for their excellent quality. The Roing company is committed to produce health food ingredients free of chemical fertilizers and pesticides. The process certification started in the year 2001.

Roing company has its own plantations where they cultivate origanum, Lavandula, Basilicum and some other spices.

The product range includes the processing and packaging of the following items:

- all kinds of nuts, dry fruits (grapet, plums)
- powdered products of spices, cacao, paprika and pepper
- grains like rice lentils and restaurant sugar

BULGARIA

Company	ET "EHAES"
Address	Vassil Levski Str. 28 4300 Kalovo
Telephone	0041 1 724 39 77
Fax	00359 335 5401 0041 1 724 39 77
E-Mail	manuel@juettner-partner.ch
Contact	Mr. Manuel Jüttner / Mr. Hristo Slavov
Products	Peppermint, Sunflower, Belladonna, Rose hips, Bilberry leaf powder, Elder flower powder, Dandelion root powder, Horse tail powder, Eyebright herb powder

ET "EHAES" and his partner **Jüttner & Partner** is a worldwide supplier and manufacturer of herbal remedies for the food-, nutritional-, cosmetic and pharmaceutical industries. The product list includes herbs, spices and herbal teas. With the expectation to meet our customer requirements to an even broader extent ET "EHAES" introduced a new range of herbal powders. Own land properties and the fact that we organize the whole process of the "wild crafted herbs" from collecting to the final product gives us the possibility to guarantee full traceability and competitive prices. Flexibility and our ethos of never compromising on product quality and customer satisfaction is our primary concern.

GHANA

Company Address	Vicdorix Pharmaceuticals Limited 71 Ring Road Central P. O. Box 15088 Accra-Nort
Telephone	00233 21 22 70 91 / 235 145
Fax	00233 21 22 01 98
E-Mail	vicwad@ghana.com
Contact	Mr. Victor Dokyi Attafua
Products	Calabash Nutmeg – Seeds, Spicy Cedar – Flowers, Lavender Tree – Sepals, Camphor Tree, Cinnamon - Bark/Leaves, Lemon Grass, Bush Tea, Citronella – Leaves, Ginger, Turmeric, Ethiopian Pepper and other peppers, Annatto, Indian Tamarind, Henna, different extracts and essential oils from various plants

Company Address	Akowlison Trading & Farms Limited Box KS 327, Kasoa Kasoa
Phone	00233 24 25 72 19 00233 24 67 76 53
Fax	00233 21 23 74 53
email	wilsonako@hotmail.com
Contact	Mr. Emmanuel Ametepe
Products	Griffonia seeds, Voacanga Seeds, Annato seeds/ cashew, Yohinbe, Rauwofic vomitoria

Akowlison Trading is the leading and no. 1 exporter of Medicinal Seeds/ Plants in Ghana. We have been in this business for the past twenty-five years, presently with 28 employees for Administration and 120 Farmers and Agents who also supply us products. To mention a few of some of our material that we export to countries like Germany(Matsushita, Impex), Switzerland (Nouva Linnea SA), France (Silco), China, Poland, USA, Italy (Agricola Vitali), Belgium (NV Omnichen), India (Quilon Export Ent) etc.

These bankers are our Financiers: Standard Chartered Bank, The Trust Bank, International Commercial Bank and other sources are Red Cross L/C, Pre-payment from our foreign clients etc.

We export 50 – 400 containers yearly and our turnover is about USD 250'000 to 900'000 yearly excluding loan facilities from our bankers.

GHANA

Company	Ideal Providence Farms
Address	Tema Box CS 9060 Tema
Phone	00233 24 66 45 72
E-mail	ginakoomson@yahoo.co.uk
Contact	Ms. Georgina Koomson
Products	Sheanut, Butter, Spices, Herbs, Groundnuts, Medicinal plants, Fresh herbs, Ginger, Dried Pepper

Ideal Providence Farms works with farmers in Ghana, (giving priority to women farmers) to produce and process high quality organic spice and dehydrated soups, medicinal plants, all pesticide and plant food for production are produced locally, products dealing with is birds eyes chilis, sheanut and butter, medicinal plants and ginger.

Company	Doswak Ltd., BRMS Ltd
Address	P.O. Box CT 1781 Accra
Telephone	00233 21 513615/6
Fax	00233 020 8159505
E-Mail	brms@ghana.com
Contact	Mr. John Debrah
Products	Griffonia simplicifolia seeds, Voacanga Africa seeds, Pineapple, Thaumatin, Miraculin, Monelin, Yobimbine, Kaya Senegalensis etc.

Company	Fresodadd Company Ltd.
Address	P.O. Box Ax 1894 Takoradi
Telephone	00233 31 26631 00233 31 27278
Fax	00233 31 26631
E-Mail	fresodadd@hotmail.com
Contact	Emelia Kusi Addai
Products	Chillies, small dried red Birdeye, elongated red dried Chillies, Vocanga seeds

Fresodadd Company Ltd. is a business concern that among other things, produces, wholesales and exports spices and medicinal plants. Some of the spices we deal in are: chillies, dried birdeye, long and black griffonia seeds. We offer the best quality and our prices are the best on the market. Our prices are quoted on FOB basis and we ship ex-Takoradi, Ghana. Payment for our products is based on irrevocable letters of credit.

MACEDONIA

Company	Konimex Holding Ltd.
Address	Prvomajska –9, No. 10 1000 Skopje
Telephone	00389 2 46 59 53, 00389 2 46 59 54
Fax	00389 2 46 12 18
E-Mail	koro@unet.com.mk
Contact	Mr. Viktor Kolovski
Products	Juniper berries, Juniper berry oil, dried wild Appels, Oak moss, dried Chives, red Pepper in cubes etc.

Konimex Holding Ltd. is in the process of getting ISO 9000:2000 for all the activities of the company. All the products are from an ecological clean area and we are planning to certify the whole area as ecologically clean.

Company	Alkaloid AD (PC Botanicals)
Address	Bul. Aleksandar Makedonski 12 1000 Skopje
Telephone	00389 70 333 077
Fax	00389 2 104014 00389 2 104036
E-Mail	nadapop@unet.com.mk
Contact	Mrs. Nada Popstefanova
Products	Teas, organic Teas, Food products, Spices

PERU

Company	Cabex S.A.
Address	Jiron Grl. Cordova 927, Of. 103 Jesus Mariaa P.O. Box 3894
Telephone	0051 1 424 08 74
Fax	0051 1 424 02 86
E-Mail	cabex@terra.com.pe / info@cabexperu.com
Contact	Mr. Fernando Cabezudo Perez
Products	Powdered Maca, in capsules and tablets; extracted Maca in concentrations of 4:1, 5:1, 6:1; Kiwicha in grains, in powder and packaged in different sizes; Quinoa grains and flower packaged in different sizes; Caigua - Cyclanthera pedata; Medicinal plants whole, powdered and extracts; Chancapiedra(Phyllanthus niruri), Chuchuhuasi (Maytenus macrocarpa), Muña (Mlnthostachus setosa), Matico (Piper angustifolia) and others like cats claw with shell, powdered, in capsules and also as extracts with different alcaloid concentrations.

Cabex S.A. is in the field of natural products for more than 8 years. Skilled and experienced personnel are carrying out the process of research, development and commercialization of a selected group of natural ecologic products. Most of this group of food supplements, medicinal and aromatic herbs, natural colorants, grow in the rain forest jungle and in the highlands of the Andes.

In CABEX, we are self conscious on the importance of the environment and the ecologic matter. Thus, our activities are under a comprehensive rational plan which involves reforestation and quality control, in order to offer products free of chemicals or artificial agents.

Natural products are processed in our laboratories using up-date technology, carefully preserving its quality and natural purity which are relevant factors to be considered as top quality natural products. Related certificates of quality can be supplied upon request.

RUSSIA

Company	Far Eastern Association for the use of non-timber forest products
Address	Kalarasha Str. 32 – 24 680045 Khabarovsk
Telephone	007 4212 36 63 11
Fax	007 4212 36 63 11
E-Mail	ntfpas@pop.redcom.ru
Contact	Mr. Andrei Zakharenkov
Products	Fir oil, Salted fern, Siberian ginseng roots and extract, Magnolia vine tree seeds, Oil extract and sap, Aralia root and extract, Medicinal herbs, Herb teas, wild Berries syrup and concentrates, Birch sap and syrups, canned Fern and Mushrooms, Honey and honey with herb extracts etc.

The fundamental aim of the **Association** is to organize the regions NTFP producers to ensure sustainable use of these resources. The Association currently boasts 40 organizations, including harvest and processing enterprises located in Khabarovskii and Primorskii kraia, Amurskaya, Jewish Autonomy, Kamchatskaya and Sahalinskaya oblasts and leading regional scientific and research institutes working on NTFP issues and that have research programs to develop unique products based upon the botanics of the Russian Far East.

The enterprises and members that belong to the Association harvest and process medicinal plants, berries, mushrooms, etc.

The Association is constantly following the markets for non-timber forest product and searches for potential investors both in Russia and abroad.

Company	Krasnoyarsk Partnership on the Use of Non-Timber Products (KP NTFP)
Address	Box 16522 660001 Krasnoyarsk
Telephone	007 3912 44 12 48
Fax	007 3912 44 12 48
E-Mail	gaea@online.ru
Website	www.krasntfp.ru
Contact	Mr. Valdimir Shienok
Products	Essential oil of Siberian fir, Siberian pine oil, Bornylacetate, Borneol, Balsams of Siberian herbs, Kernels of Siberian pine nuts, Extracts of Siberian herbs

KP NTFP is dedicated to providing high-quality services to their membership, and secure improvement of business environment that comes through working together for a common purpose. The Partnership was formed in 1999 to unite NTFP producers in the Krasnoyarsk region in order to gain strength within the region for multiple marketing and strategic purposes. There are some 22 members of the Partnership. These purposes being the sale and production of products such as

RUSSIA

pine and cedar nuts, berries, herbs, roots, mushrooms, and teas. Some Partnership members also engage in hunting, fishing, and eco-tourism. The main task of the cooperating activities of the KP NTFP is creating a series of programs, where participation of the all members are assumed.

- Program for complex processing of Siberian pine nuts
- Program for processing medicinal raw materials
- Production from wood logging/wood processing wastes
- Program for wild berry processing

Company	“Limonnik” Limited Liability Company
Address	31 a Stanjukovicha St., 690003 Vladivostok
Telephone	007 4232 516 066
Fax	007 4232 410 492
E-Mail	limonnik@mail.primorye.ru
Contact	Mr. Edward Seleznev
Products	schizandra, extract of aralia, extract of chaga, syrups, natural plant oils, jelly, concentr. juices, special beverages “Adapt”

Foudation date: 1987

Conception of our company “All products for health!”

- manufacturing health-giving products only from natural components
- combination of traditional medicine experience and modern sciences
- unique technology of raw materials treatment preserved substances in native form
- utilization to restore forest resources (berries, leaves, grasses) to aim at careful attitude to nature

Products of “**Limonnik Co**” were awarded at the exhibition Medicine 98, Provisions 98, 100 best goods of Russia 1999, Modern educational environment 2001 and others, small golden medal “Siberian fair 98, two golden medals of International competition “Best soft drink and mineral water 1999”.

RUSSIA

Company	Phyto-Sinto
Address	Akademgorodok 7a 660036 Krasnoyarsk
Telephone	007 3912 49 57 46
Fax	007 3912 49 57 46
E-Mail	phytosinto@online.ru; krasntfp@siberianet.ru
Contact	Mr. Vyacheslav Kuznetsov
Products	Herb teas on the basis of Siberian herbs

Research-and-Production Promotional Center “**Phyto-Sinto**” was founded in 1994 as a company dealing with a complex processing of medicinal plants. At first it prepared and sold only monoresource (i.e. herbs free of any additives). By now the company’s technologists have developed the recipes and mastered the production of more than 30 medicinal phyto-mixtures and herb teas consisting of about 70 herb species. Herbal tea is a natural product made of shoots, roots, flowers, and fruits of wild herbs, harvested in the ecologically pure regions of Siberia. The Herbal teas are produced without odorants, conservatives, and colorings. The teas have toning, immunity – enhancing, curative, and preventive properties. The Herbal teas taste nice, especially the teas of the vitamin and toning group. They do not have any side effects and contra-indications.

Company	Limited Liability Stock Company “Vostokbioproduct”
Address	4, Gaidara Street 680000 Krasnoyarsk
Telephone	007 4212 32 79 33
Fax	007 4212 30 61 09
E-Mail	vostok@en.khv.ru
Contact	Mr. Rady Kobets
Products	Birch Buds, Chaga trees mushroom, red billberry leaves, blueberry, limonnik seeds, plantain leaves, camomile flower

Limited Liability Stock Company “**Vostokbioproduct**” was established in 1998 and registered in Khabarovsk in Chamber of Juridical on April 18th, 1999. The aim of the company is to make a sustainable system for the preparation of medicinal herbs on the base of renewal Far Eastern nature resources and provide local pharmacy manufacturers with pure ecological vegetative materials.

Vostokbioproduct has a preparation and processing section, 3 storage lodgments with controlled temperature.

All products are certified by the Russian Federation Medicine. We have certificates of Conformity and Hygiene.

RUSSIA

Company	Association sustainable development of non-commercial organizations "Region 7"
Address	40, Kim-Yu-Chena street 680000 Khabarovsk
Telephone	007 4212 30 51 13, 007 4212 30 34 34
Fax	007 4212 30 61 09
E-Mail	pantonina@en.khv.ru
Contact	Mrs. Antonina Pronina
Products	Sable fur, Deer musk, Honey, Fern, Coma pine nuts, Herb harvest, Snowball berries, Laminarium

Association of non commercial organizations for nature resources sustainable development was founded in November 2000. One of the aim of the Association is to help all members to create, develop and realize projects of complex use, protection and providing renewal events with nature resources. We are interested in the development of saw milling, ecological tourism, the forest's medicinal resources, wild mushrooms, seafood products, fruits, vegetables and honey products. Association have closed realtionships with Indigenous communities. We annually participate at different International trade fairs and exhibitions.

VIETNAM

Company	Vietnam National Tea Corporation
Address	46 nTang Bat Ho Street Hanoi
Telephone	0084 4 821 2005
Fax	0084 4 821 2663
E-Mail	thitruong@vinatea.com.vn
Contact	Mr. Nguyen Kim Trong
Products	Black tea and green teas of various kinds

CBI

CBI - Dutch centre of the promotion of imports from developing countries is implementing similar activities as SIPPO. In the HI they will give support to companies from Bolivia, Ecuador, Peru, Uganda and Zambia.

They are located in stand F57

For further information contact:

CBI

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