

ambiente

Internationale Frankfurter Messe

9. - 13.2.2007

SIPPO presents

# ARTISAN PRODUCTS

from Ecuador, Indonesia, Peru, South Africa  
and Ukraine

Hall 1.1 / D21



**sippo**   
— swiss import —  
promotion programme

Swiss Import Promotion Programme  
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Email [jdoytchinov@sippo.ch](mailto:jdoytchinov@sippo.ch)  
Internet [www.sippo.ch](http://www.sippo.ch)

Patronage:  
SECO, State Secretariat for Economic Affairs, Berne

The Swiss import promotion program from emerging markets and markets in transition was launched in 1982 and aims to help small and medium-sized enterprises (SME) to gain access to the Swiss and EU markets.

**SIPPO's activities focus on five main goals:**

- Increase in the competitiveness of small and medium-sized enterprises in selected partner countries
- Development of manufacturing and exporting skills
- Inclusion of trade institutions and business branch associations in the trade promotion process
- Increase in qualified trade contacts between small and medium-sized enterprises from emerging markets and markets in transition and the Swiss and EU import economy
- Information for the Swiss and EU import economy on new market sources

Repeated participation at selected international trade fairs is a prerequisite for future success and a major milestone in our trade promotion process.

## ECUADOR

**Company** DecoArt  
**Address** Amazonas N2181 & Robles  
P.O.Box 17-03-518  
Quito  
Ecuador  
**Phone** +593 2 2500 155  
**Fax** +593 2 2906 849  
**E-Mail** ethnic@uio.satnet.net  
**Internet** www.ethniccollection.com  
**Contact** Lupe Carpio  
**Personnel** 17  
**Production** Fused glass items. Melting and molding the glass creates spectacular pieces art. The variety of forms and decorative patterns resulting from this process are infinite. Not two pieces are the same.  
**Clients** Importers, wholesalers, chain stores  
**Exports** France, USA



## INDONESIA - BALI

**Company** Mitra Bali Fair Trade  
**Address** Jalan Gunung Abang, Lod Sema,  
Lod Tunduh  
ID-80571 Ubud, Bali  
**Phone** +62 361 295 010  
**Fax** +62 361 295 616  
**E-Mail** info@mitrabali.com  
**Internet** www.mitrabali.com  
**Contact** Komank Redana Putra  
Hani Wardani Duarsa  
**Personnel** Administration 35, 100 artisan production groups  
**Production** Decorative and gift items, as well as jewellery made from bamboo, coconut, natural and painted wood (non-toxic paints), ceramic, metal, silver etc.  
**Clients** Wholesalers, distributors and retailers  
**Exports** Australia, Austria, Canada, England, France, Germany, Netherlands, Norway and USA



## INDONESIA

Company **CV. Lumi Craft**  
Address Jl Ring Road Barat, Banyuraden Sleman  
Yogyakarta  
Indonesia  
Phone +62 274 748 8940  
Fax +62 274 518 864  
E-Mail lumicraft@telkom.net  
Contact Stanly Ferdinand Lumi  
Clara Seiffi Emmy Pratiwi  
Personnel 100  
Production Home decor, fashion accessories  
Customers USA, Spain

## PERU

Company **Warique S.A.C.**  
Address Maria Reiche 173. Of. 225.  
Lima 33  
Peru  
Phone +511 448 2529  
Fax +511 448 4575  
E-Mail jorge@warique.com  
Internet www.warique.com  
Contact Jorge Luis Gutierrez  
Claudia Gonzales-Ganoza  
Personnel 4  
Production Handmade home textiles, pillow covers,  
rugs, throws made of natural dyes and  
finest natural fibres, such as Alpaca,  
Lama, Merins wool and blends  
Customers Wholesalers, retailers, interior designers,  
high end stores  
Exports USA, Trinidad and Tobago, Venezuela



## SOUTH AFRICA

Company **African Art Factory  
Development Trade House**

Address P.O. Box 52179  
Cape Town, South Africa

Phone +27 21 421 9910, +27 21 421 1661

Fax +27 21 421 1914

E-Mail [jpillai@esm.org.za](mailto:jpillai@esm.org.za)

Internet [www.africanartfactory.co.za](http://www.africanartfactory.co.za)

Contact Janet Pillai, Yogesh Lutchminarain

Personnel 5

Production: Ceramics, glass, wire, paper, home decor,  
interiors, recycled products, soft furni-  
shing, jewellery

Customers: Craft sector, hotel industry, public source  
industry, chain stores, game lodges, home  
decor shops

Exports: Germany, Switzerland, UK, USA

## UKRAINE

Company **Popasnaja Glass  
Factory**

Address 53, Voytsehovich str.  
49101, Dnepropetrovsk  
Ukraine

Phone +38 056 370 52 70, +38 056 370 71 14

Fax +38 056 370 52 70, +38 056 370 71 14

E-Mail [svetlana@tech-invest.com.ua](mailto:svetlana@tech-invest.com.ua)

Internet [www.popasnajaglass.com.ua](http://www.popasnajaglass.com.ua)

Contact Svetlana Lyoshina, Denys Voronoy

Personnel 160

Production Handmade glas articles: vases, souve-  
nirs, lampshades, machine-made bowls,  
plates, ashtrays

Clients Wholesale companies

Exports Canada, Germany, Greece, Holland, Italy,  
Portugal, Russia, USA

