

SIPPO presents companies from Argentina, Bulgaria,
Egypt, Indonesia, Serbia, South Africa and Vietnam

in hall 8 / D08, D10, D12



MIPEL thebagshow www.mipel.it

Milan, September 20 - 23, 2007

sippo 
— swiss import —
promotion programme

The Swiss Import Promotion Programme (SIPPO), under the patronage of the state secretariat for economic affairs (SECO) of the Swiss government, aims to help small and medium-sized enterprises (SME) from emerging markets and markets in transition to access the Swiss and EU markets. Further, SIPPO helps Swiss and European importers to find the right partner in emerging and transitional countries.

SIPPO's activities focus on five main goals:

- To inform the Swiss and EU import economy on new market sources
- To include trade institutions and business branch associations in the trade promotion process
- To increase the competitiveness of small and medium-sized enterprises in selected partner countries
- To develop the manufacturing and exporting skills
- To establish qualified trade contacts between SME's from emerging markets and markets in transition and the Swiss and EU import economy

Repeated participations at selected international trade fairs are a prerequisite for future success and a major milestone in the trade promotion process.

SIPPO – Swiss Import Promotion Programme

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Argentina



Company	Angus – Horacio Elman
Address	Gurruchaga 544 – 4to B 1414 Buenos Aires
Phone	+54 11 4856 5722
Fax	+54 11 4856 5722
E-mail	info@angusargentina.com.ar
Website	www.angusargentina.com.ar
Contact	Mr Horacio Elman, Owner
Products	Ladies' and men's bags, belts

Angus is a family company. They focus on design and quality and use well-known Argentinean leather for their products. For some bags or belts they also use other materials like metals, feathers, stones and some products of local art crafts. Today, they are working with their brand Angus. They export mainly to USA, Germany and Benelux.

Company	N. Ostrovich y Cía S.R.L
Address	Lavalle 2612 6° 603 1052 Buenos Aires
Phone	+54 11 4961 1233
Fax	+54 11 4962 3384
E-mail	ostrovichycia@arnet.com.ar
Website	www.ostrovich.com
Contact	Mr Norberto Ostrovich, General Manager
Products	Evening bags, reptile skin, coin cases, jewel boxes, belts, wallets, purses, portfolios, vanity cases, bags and boxes

The family company Ostrovich y Cía was founded in 1942 and is located in the heart of Buenos Aires. They are focused on the manufacturing of genuine non-traditional hides or skins such as crocodile, caiman, capybara, ostrovic and rhea and others. The company has positioned itself on the local market in Argentina and is successful as well in exporting to Japan, Spain and the USA. The trading, production and exportation of leather productions is controlled by Dirección de Fauna Silvestre, Wild Life Organization in Argentina, which supplies the stamps that are necessary for their domestic trade and the CITES certificate (Convention on International Trade in Endangered species of wild fauna and flora) crucial for skins and exotic leather manufactures exports. The stamps and the CITES certify its origin, genuineness and legal authenticity for its trading. All this makes Ostrovich y Cía a company in the vanguard of traditional and exotic leather product manufacturing and trading, able to cater for the highest international fashion market demands.

Argentina



Company	ZH Zylbersztein Hnos S.A.
Address	Pringles 1269 1183 Buenos Aires
Phone	+54 11 4862 7382
Fax	+54 11 4862 1829
E-mail	zh@zhweb.com.ar
Website	www.zhweb.com.ar
Contact	Mr Raul Zylbersztein, Director Mr Diego Capelluto, Export Manager
Products	Leather briefcases and luggage

ZH Zylbersztein has been in the accessories business since 1945 and is known for its quality and design developed with classic styles and the best Argentinean leather. The secret of their success can be found in the old leather working techniques, in the manual skill and the long craftsmanship tradition of the «small workshop», wisely integrated with technological innovation, research and study of materials and forms. ZH designs are reaching new destinations worldwide.

Bulgaria



Company	Daks Co. Ltd.
Address	57, Ami Bue Str. 1612 Sofia
Phone	+359 2 952 3312, +359 2 952 68 00
Fax	+359 2 952 68 96
E-mail	daks@mail.netplus.bg
Website	www.daks-bg.com
Contact	Mrs Nataly Dakova, Owner
Products	Fine leather ladies' handbags, wallets, purses, portfolios, penholders

DAKS, established in 1992, is a manufacturer of the above-mentioned products. The company's products are known for their high and precise quality of the workmanship. The monthly capacity is 1500 to 2000 pieces, depending on the model. They also produce fashion bags and small leather items according to the clients ideas and accept orders with materials supplied by clients.

Egypt



Company	Kanz leather products
Address	2 Youssef Rushdy St. of Ahmed Badawy Ramses Square 11231 Cairo
Phone	+20 2 235 05 87
Fax	+20 2 234 29 61
E-mail	info@elkanz.com
Website	www.elkanz.com
Contact	Mr Tarek Mukhtar, Owner
Products	Evening bags, handbags, men's bags, belts, wallets and purses, leather wood chair, wall clock, key chain

Kanz was established in 1987. The company name Kanz, which was carefully selected to suit the type of products, means «treasure». Their products simulate the essence of the past and modern style. Since the early beginning, they are applying modern techniques in their handmade leather production. 80% of the production is done manually.

Company	Stones Co.
Address	2 Youssef Roshdi of Ahmed Badawi St. Cairo
Phone	+2022 358 304
Fax	+2022 358 304
E-mail	yehia_stones@yahoo.com
Website	www.stonesleather.com
Contact	Mr Yehia Saied Abdelwadoud, Owner
Products	Belts, wallets, key rings, leather strips for belts

The company was established in 1994. The products are for men, women and children. They are exporting to different countries.



Company	Alfa Leather Co.
Address	152/9 2nd Industrial Zone 6 October City
Phone	+20 2 335 06 20
Fax	+20 2 833 21 32
E-mail	magedhosny@alfaleather.com
Website	-
Contact	Mr Maged Hosny, Owner
Products	Ladies' handbags, belts, men's bags, wallets, purses, briefcases

Alfa Leather Co. was established in 1990 and is a manufacturer of top quality leather goods. The design, materials and details are selected with great care to follow the trends and satisfy the preferences of the customers. The factory is equipped with modern machinery and has 65 skilled employees. Alfa Leather Co. is exporting to the United Kingdom, Germany, Italy and other countries since 1990.

Company	Oryx Leather Products Co.
Address	3 el maeganey st from zidan st kornech el maadi behind the consitution court 002 Cairo
Phone	+20 02 52 75 103
Fax	+20 02 52 75 103
E-mail	rezk@oryxleather.com
Website	www.oryxleather.com
Contact	Mr Ahmed Rezk, Owner
Products	Ladies' handbags, leisure and sport bags, belts, men's bags, small leather goods, wallets,

The company was founded in 2002 and is already well known in Egypt for his unique and high quality products.

Egypt



Company

Address

Phone

Fax

E-mail

Website

Contact

Products

Nosseir

11 street No.6 off manara street bab sharky

Alexandria

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+20 3 428 23 44

sn_nosseir@yahoo.com

-

Mr Ahmed Mohamed Nosseir, Production Manager

Ladies' handbags, belts



Company	PT. Habib Leather and Craft
Address	JL. Imogiri 6.7 km, Ngoto, Bangunharjo, Sewon, Bantul 55187 Yogyakarta
Phone	+62 274 44 54 52 / 274 44 54 53
Fax	+62 274 44 54 55
E-mail	habiblc@indosat.net.id
Contact	Mr Nizam Nizamudeen, Marketing Director
Products	Ladies' handbags, evening bags, shopping bags, men's bags

Habib Leather and Craft is a manufacturer and exporter of handmade leather bags and was established in 2000. All handbags are made of leather, rattan, straw and bamboo. The annual production amount is up to 15'000 pieces. The company attaches great importance to an environment-friendly production.

Indonesia



Company	PT Ekanindya Karsa
Address	Puri Sentra Niaga Block C52 Jl. Raya Kalimalang 13620 Jakarta Timur,
Phone	+62 21 860 48 32
Fax	+62 21 860 48 33
E-mail	raflo_90@yahoo.com
Website	-
Contact	Mrs Erika R. Wiradinata, Marketing Manager Mr Erik Wiradinata, , Production Director
Products	Ladies' handbags, evening bags, wallets, shoes, accessories

PT. Ekaninya Karsa started off as a tannery of reptile skins (crocodile, python and lizard) and now manufactures leather goods as well. The production capacity amounts 300-400 pieces a month. They mainly export to Japan but also to Korea, Australia and the United States. The company is ISO 9000 accredited.

Company	Dwinanda Putri (Aiyla Bag)
Address	Jl. Cikini Raya no. 24 10330 Jakarta
Phone	+62 21 319 07 280
Fax	+62 21 310 66 87
E-mail	aiylabag@yahoo.com
Website	www.aiyla.com
Contact	Mrs Diana Chandra, Owner Mrs Corina Lusiwardhani, Owner
Products	Ladies' handbags, evening bags, wallets, passport holders, luggage tags

All products manufactured by Aiyla Bag are made out of genuine leather like snake, lizard and other carefully selected skins. The combination of leather with canvas, denim, seaweed and other materials create a unique and exclusive product. Everything is handmade with a limited quantity of each design. For the production they only use licensed animal skins.

Serbia



Company	Fashion Studio «Jelena»
Address	Preradoviceva 25a 21131 Petrovaradin, Novi Sad
Phone	+381 21 6433 619
Fax	+381 21 6432 402
E-mail	msjelena@neobee.net
Website	www.msjelena.com
Contact	Mrs Jelena Sovljanski, Manager
Products	Evening bags, belts, wallets, accessories

Fashion Studio «Jelena» was stabilised in 1987. The production is focused on ladies' leather bags, belts and accessories as well as on the leather business program. At the beginning, the company has developed a strong position on the whole ex Yugoslavian market. At present, there are four stores under the brand name «Jelena» in Serbia and Bosnia & Herzegovina. They also export to different countries.

South Africa



Company	Manock Naturals
Address	77 Field St 4001 Durban
Phone	+27 31 305 39 77
Fax	+27 31 307 21 80
E-mail	manock@iafrica.com
Contact	Mr Klaus Manock, Owner
Products	Leather garments, shoes, belts, ladies' handbags, wallets, luggage

Manock Naturals was established in 1959 and specialised in the production of leather garments, accessories and ottomans made out of different kinds of exotic leather and skins from South Africa. No order is too small! All craftsmen are trained in Germany.

Vietnam



Company	Hoa Ca Crocodile Co. Ltd
Address	Zone 1, Thanh Xuan Ward, District 12 Ho Chi Minh City
Phone	+848 7169 304
Fax	+848 7162 804
E-mail	hoacacrocodile@hcm.vnn.vn
Contact	Ms Nguyen Thi Thanh Thuy, Vice Director
Products	Reptile skins, belts, wallets, purses, ladies' handbags

Hoa Ca Crocodile was established in 2000 and is integrated in a crocodile farm, which was founded in 1987. The production capacity is 200 pieces per month. Their CITES certificate number is AVN 502 dd 14.06.03



Associations

Argentina

Association Leather Goods's Export Group GEMC / CIMA
Address Bernardo de Irigoyen 972, 5th Floor
1072 Buenos Aires
Phone +54 11 4300 5116 / 1860
Fax +20 2 304 9074
E-mail gemc@cueroxima.com.ar
Contact Mr Norberto Clacheo

Egypt

Association Flisc Footwear & Leather Industry Service Center
Address 3 Osman Ibn Affan St.
El Mohandessen, Cairo
Phone +62 21 319 00 569
Fax ,+54 11 4307 9848
E-mail flisc@sfdegypt.org
E-mail direct amsadek@consultant.com
Contact Mr Ahmed Sadek

Indonesia

Association NAFED National Agency for Export Development
Address Jl. Kramat Raya No. 172
10430 Jakarta Pusat
Phone +20 2 304 90 92 - 3049225
Fax +20 2 304 9074
E-mail dlgaol@nafed.go.id
Website <http://www.nafed.go.id>
Contact Mr Djamian Lumban Gaol

Associations



South Africa

Association	DTI Department of Trade and Industry
Address	Private Bag X 902 Cnr Meintjes & Esselen Street Sunnyside 001 Pretoria
Phone	+27 12 394 1331
Fax	+27 12 3942372
E-mail	mirriams@thedti.gov.za
Website	www.thedti.gov.za
Contact	Mrs Miriam Seleokane

Vietnam

Association	Leather and Footwear Producers Association (LEFASO)
Address	25, Ly Thuong Kiet Str. Hanoi
Phone	+84 4 934 95 93
Fax	+84-913 238 568
E-mail	hhdg@hn.vnn.vn
Website	www.thedti.gov.za
Contact	Mrs Thi Tong Nguyen



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