

SIPPO presents

## ARTISAN PRODUCTS

from Ecuador, Indonesia, Macedonia, Peru and South Africa

Hall 9.0 / G08 - H07, H14



The Swiss import promotion program was launched in 1982 and aims to help small and medium-sized enterprises (SME) in emerging markets and markets in transition to gain access to the Swiss and EU markets.

SIPPO's activities focus on five main goals:

- Increase in the competitiveness of small and medium-sized enterprises in selected partner countries
- Development of manufacturing and exporting skills
- Inclusion of trade institutions and business branch associations in the trade promotion process
- Increase in qualified trade contacts between small and medium-sized enterprises from emerging markets and markets in transition and the Swiss and EU import economy
- Information for the Swiss and EU import economy on new market sources

Repeated participation at selected international trade fairs is a prerequisite for future success and a major milestone in our trade promotion process.

**sippo**   
— swiss import —  
promotion programme

Swiss Import Promotion Programme

Stampfenbachstrasse 85

CH-8035 Zurich

Phone +41 44 365 53 65

Fax +41 44 365 52 02

Email [jdoytchinov@sippo.ch](mailto:jdoytchinov@sippo.ch)

Internet [www.sippo.ch](http://www.sippo.ch)

Patronage:

SECO, State Secretariat for Economic Affairs, Berne

## ECUADOR

Company: **Eglonsa S.A.**  
Address: Av. Panamericana Norte km 5 1/2 y  
Av. De los Eucaliptos E2-60, lote 49  
Sector Collaloma 593-2  
Quito  
Phone: +593 22 2479 576  
Fax: +593 22 2479 250, +593 22 2479 576  
E-Mail: vfranco@eglonsa.com, ventas@eglonsa.com  
Internet: www.eglonsa.com  
Contact: Veronica Franco, General Manager  
Personnel: 15  
Production: Candles: Scented, unscented, taper, tea  
light, floating, jar candles, decorative  
candles  
Customers: Department stores, retail, direct sale  
companies, interior designers, decorators



## ECUADOR

Company: **FDF Export**  
Address: Alb 9ET MZ 912 V7  
Guayaquil, Ecuador  
Phone: +593 930 741 98  
E-Mail: fdfexport@gmail.com  
Contact: Farid Diez Farhat, Director  
Personnel: 12  
Production: Tagua carvings, gifts, decorative items and  
jewellery (vegetable ivory)  
Customers: Handicrafts and jewellery department stores  
Exports: Brazil, France, Italy, New Zealand, Slovenia,  
Spain, UK, USA, Hong Kong



## ECUADOR

Company: **Homero Ortega P.e. Hijos Cia. Ltda**  
Address: Av. Gil Ramirez Davalos 3-86  
Cuenca, Ecuador  
Phone: +593 7 280 90 00  
Fax: +593 7 286 76 00  
E-Mail: info@homeroortega.com  
Internet: www.homeroortega.com  
Contact: Angelica Molina, international sales  
Gabriela Molina, international sales  
Personnel: 50  
Production: «Panama Hats» for ladies and gentlemen,  
bags, articles made of toquilla straw  
Customers: Fashion houses and hat sellers, boutiques  
Exports: Australia, Chile, EU, France, Germany, Italy,  
Mexico, UK, USA



## INDONESIA

Company: **Lumi Craft**  
Address: Jl Ring Road Barat, Banyuraden Sleman,  
5500 Yogyakarta  
Phone: +62 274 710 1837  
Fax: +62 274 518 864  
E-Mail: stanley@lumicrafts.com  
Contact: Emmy Clara Pratiwi, Managing Director  
Stanly Ferdinand Lumi, Creative Director  
Personnel: 100  
Production: Home decor, fashion accessories  
Customers: Wholesellers, retailers  
Exports: USA, Spain



## INDONESIA

Company: **PT. Versaguna International**  
Address: Perkantoran Puri Niaga III  
Jln. Puri Kencana Block M8, No.2F  
Jakarta, Indonesia  
Phone: +62 21 583 03 451  
Fax: +62 21 583 03 452  
E-Mail: yennas@versaguna.com  
Internet: www.versaguna.com  
Contact: Mr. Yennas Chandra, Director  
Personnel: 200  
Production: Home Accessories, home decor products, table  
tops, kitchen and bathroom product  
Customers: Importers, wholesalers, retailers  
Exports: Germany, USA, Italy, Spain, UK



## PERU

Company: **Peru Hand Loom**  
Address: Av. Javier Prado Oeste 1790  
Dpto. 8 - Lima 27, Peru  
Phone: +511 222 54 08  
Fax: +511 992 501 52  
E-Mail: cristina@viabcp.com  
mcglperu@gmail.com  
Internet: www.peruhandloom.com  
Contact: Cristina Gutierrez, Manager  
Personnel: 4  
Production: Cotton, alpaca and wool worsted fabrics,  
handmade flat textile, pashminas, scarfs,  
accessories, purses, bags. Exclusive products  
inspired by traditional ethic design made by  
ancestral techniques.  
Exports: USA, England, Spain



## MACEDONIA

Company: **Macedonian Artisan Trade Association (MATA)**  
Address: Bitpazarska 90/2  
1000 Skopje, Macedonia  
Phone: +389 2 3296 412  
Fax: +389 2 3231 315  
E-Mail: vesna.a@matacraft.org.mk  
zoran.t@matacraft.org.mk  
Internet: www.matacraft.org.mk  
Contact: Vesna Avramovska, Deputy Director  
Zoran Todorovski, Director  
Personnel: 4  
Production: Different kind of handicrafts, fashion, home  
furnishing, gifts, felt products  
Customers: Wholesalers, retailers  
Exports: France, Germany, Italy, Spain, USA



## SOUTH AFRICA

Company: **Cape Sun Fair Trade Export**  
Address: 106 Kloof Road, Bantry Bay  
8001 Cape Town  
Phone: +27 83 355 68 00  
Fax: +27 21 439 00 00  
E-Mail: info@cape-sun.com  
Internet: www.cape-sun.com  
Contact: Christine Holenweg, Director  
Production: Exclusive arts and crafts  
Customers: Fair trade groups, buyers from exclusive  
shop groups, boutiques  
Exports: Switzerland, Finland, etc.





**sippo**   
— swiss import —  
promotion programme